

. V I S I T .

ALBUQUERQUE

CHANGE YOUR PERSPECTIVE

DESTINATION DASHBOARD MAY 2018



.VISIT.

ALBUQUERQUE

CHANGE YOUR PERSPECTIVE


DESTINATION DASHBOARD MAY 2018

• **DOWN 0.8% FYTD**

• FY18-Q3: 20
• FY17-Q3: 24

• FYTD: 247
• PYTD: 249

of Group Tours




• **UP 6% FYTD**

• FY18-Q3: 500
• FY17-Q3: 989

• FYTD: 13,672
• PYTD: 12,853

Group Tour Room Nights




• **DOWN 9.6% FYTD**

• May '18: 193,637
• May '17: 172,798

• FYTD: 1,663,723
• PYTD: 1,840,590

Website User Sessions




• **UP 105% FYTD**

• May '18: 10,297,890
• May '17: 4,950,865

• FYTD: 68,686,143
• PYTD: 33,552,141


Advertising Impressions



• **May '18: 100%**
• Barcelona Rating over 40

• **FY18-Q3 (Jan-Mar)**
• Natl/Intl Articles: 342
• Impressions: 634,809,966
• Pub Value: \$7,255,067

Earned Media Coverage



• **37 Media Visits Conducted FYTD**

• May: Includes Artisanal ABQ Press Trip with 5 journalists; plus 1 site visit with German journalist Ralf Johnen


Media Site Visits



• **UP 3% FYTD**

• Followers: 126,227
• Engagement: 8,519


Facebook



• **UP 22% FYTD**

• Followers: 57,936
• Engagement: 1,448


Twitter



• **UP 57% FYTD**

• Followers: 16,119
• Engagement: 6,981

Instagram




• **DOWN 3% FYTD**

• May '18: 6,548
• May '17: 7,506

• FYTD: 68,188
• PYTD: 70,760

Information Center Visits




• **DOWN 12% FYTD**

• May '18: 2,413
• May '17: 2,564

• FYTD: 29,773
• PYTD: 33,886

Visitor Guide Fulfillment



• **UP 130% FYTD**

• May '18: 7
• May '17: 5

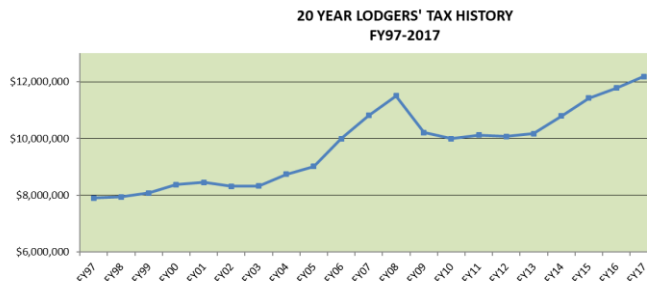
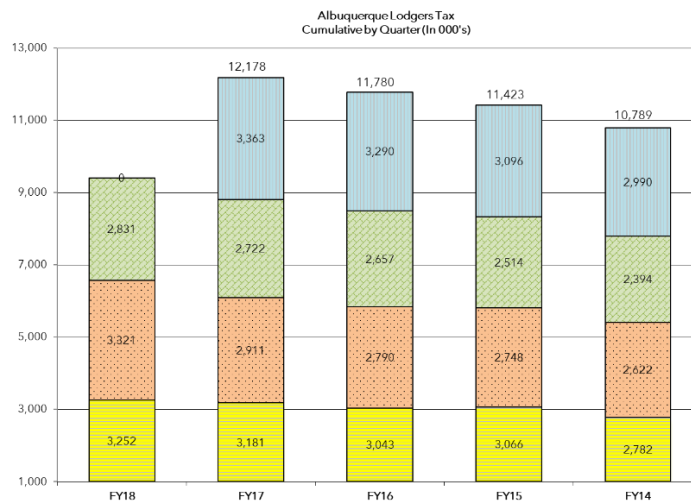
• FYTD: 207
• PYTD: 90

ACE Training



PRESIDENT'S REPORT MAY 2018

5% Hotel Occupancy Tax Collections					
Monthly Comparison Current Revenue					
Mar '18	Mar '17	% Ch from Mar '17	FYTD	PYTD	FY % Ch
\$1,176,112.97	\$1,120,261.69	5.0%	\$9,128,741.10	\$8,647,869.60	5.6%
Monthly Comparison Airbnb					
Mar '18	Mar '17	% Ch from Mar '17	FYTD	PYTD	FY % Ch
\$37,112.73	\$0.00	100.0%	\$142,198.14	\$0.00	100.0%
Monthly Comparison Total Revenue excluding Airbnb					
Mar '18	Mar '17	% Ch from Mar '17	FYTD	PYTD	FY % Ch
\$1,206,997.08	\$1,136,326.86	6.2%	\$9,262,152.83	\$8,814,478.34	5.1%
Monthly Comparison Total Revenue Current/Airbnb/Delinquent					
Mar '18	Mar '17	% Ch from Mar '17	FYTD	PYTD	FY % Ch
\$1,244,109.81	\$1,136,326.86	9.5%	\$9,404,350.97	\$8,814,478.34	6.7%

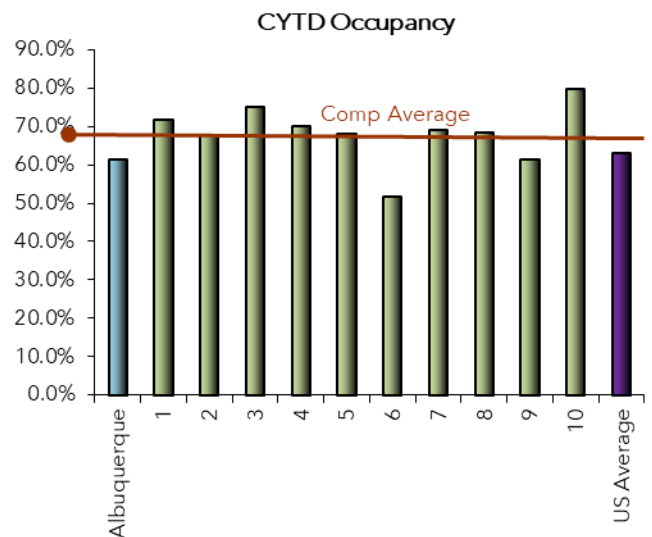
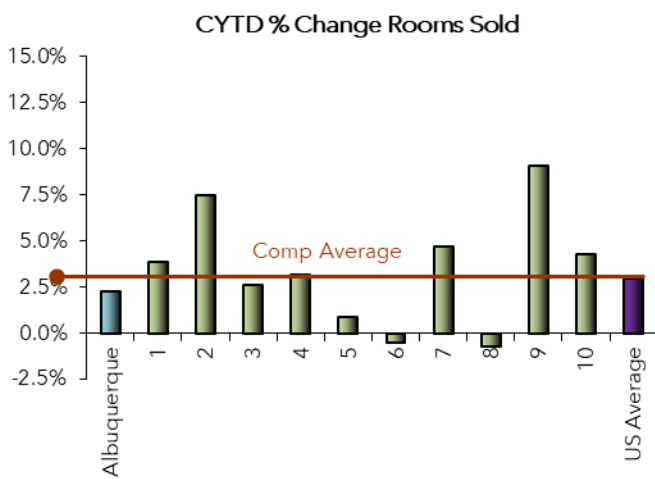


Source: City of Albuquerque - Treasury Division, City Economist

SMITH TRAVEL RESEARCH

Lodging Industry Report												
April 2018							Calendar Year To Date					
	Occ	% Ch Occ	ADR	% Ch ADR	% Ch RevPAR	% Ch Rooms Sold	Occ	% Ch Occ	ADR	% Ch ADR	% Ch RevPAR	% Ch Rooms Sold
Albuquerque	67.2%	3.4%	\$85.42	3.9%	7.4%	3.8%	61.4%	2.3%	\$80.81	2.4%	4.7%	2.3%
Markets												
1	76.1%	-3.7%	\$152.36	2.2%	-1.6%	4.9%	71.8%	-3.2%	\$150.92	0.2%	-3.1%	3.9%
2	73.6%	6.6%	\$128.21	4.3%	11.3%	11.2%	67.6%	2.7%	\$121.12	1.5%	4.3%	7.5%
3	71.5%	4.7%	\$119.43	5.4%	10.3%	3.5%	75.2%	3.6%	\$130.11	5.1%	8.9%	2.6%
4	70.7%	3.0%	\$109.45	6.9%	10.2%	6.2%	70.1%	0.7%	\$110.92	1.8%	2.6%	3.2%
5	70.8%	0.1%	\$96.68	6.6%	6.6%	-0.3%	68.1%	1.5%	\$90.23	0.6%	2.1%	0.9%
6	55.8%	-2.1%	\$84.79	1.6%	-0.5%	0.5%	51.6%	-2.7%	\$81.69	-0.7%	-3.4%	-0.5%
7	74.7%	3.1%	\$113.17	4.5%	7.7%	6.5%	69.1%	0.4%	\$112.12	2.7%	3.1%	4.7%
8	73.4%	-4.6%	\$130.89	1.2%	-3.5%	-1.7%	68.3%	-3.1%	\$124.12	0.4%	-2.7%	-0.7%
9	66.2%	5.6%	\$86.73	3.8%	9.5%	12.0%	61.4%	3.1%	\$84.11	2.3%	5.5%	9.1%
10	76.9%	3.2%	\$147.40	-1.2%	1.9%	5.0%	79.7%	2.1%	\$163.57	1.3%	3.4%	4.3%
Comp Average	70.6%	1.8%	\$114.05	3.6%	5.4%	4.7%	67.7%	0.7%	\$113.61	1.6%	2.3%	3.4%
US Average	67.9%	0.9%	\$130.33	3.3%	4.2%	3.0%	63.2%	0.9%	\$128.19	2.7%	3.7%	3.0%

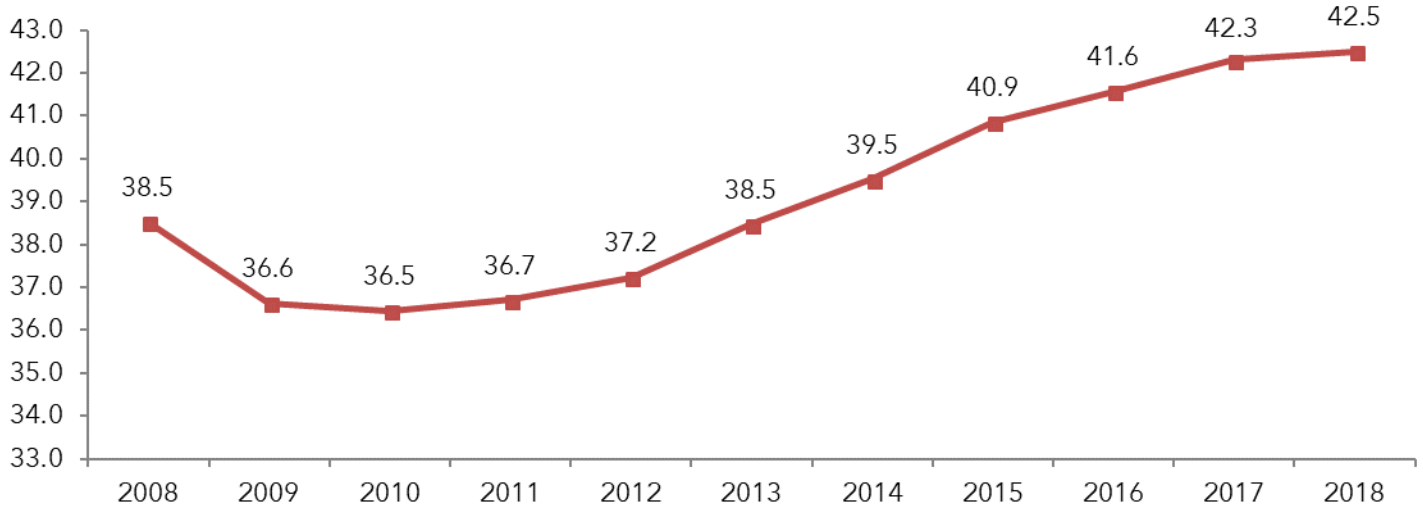
Corridor Reporting (represents only the top 5 Meeting Properties based on size)												
	Occ	% Ch Occ	ADR	% Ch ADR	% Ch RevPAR	% Ch Rooms Sold	Occ	% Ch Occ	ADR	% Ch ADR	% Ch RevPAR	% Ch Rooms Sold
Downtown	77.7%	3.7%	\$120.09	-0.3%	3.4%	3.7%	67.5%	-0.6%	\$117.55	1.0%	0.4%	-0.6%
Uptown	65.1%	-5.4%	\$108.95	1.6%	-3.9%	-4.7%	59.9%	-6.2%	\$104.60	0.9%	-5.3%	-5.4%
Airport	83.3%	3.5%	\$94.17	4.0%	7.7%	3.5%	73.5%	-1.0%	\$90.06	2.5%	1.5%	-1.0%
N Corridor	64.9%	1.5%	\$93.13	-0.5%	1.0%	1.5%	62.1%	7.2%	\$90.03	-2.6%	4.5%	7.2%



Source: Smith Travel Research Inc - Replication or other re-use of this data without the express written permission of STR is strictly prohibited. Comp Set Includes: Salt Lake City, Tucson, Austin, Charlotte, Little Rock, Denver, Phoenix, Portland, Oklahoma City and Arlington

Albuquerque Leisure and Hospitality Employment

Calendar Year to Date Average
January - April (In Thousands)

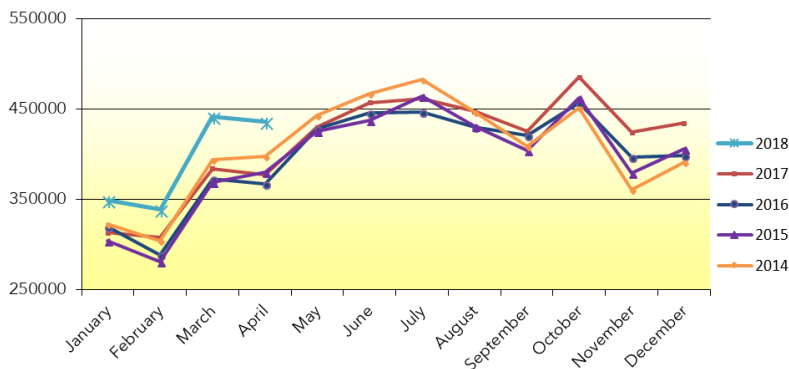


Source: Bureau of Labor Statistics

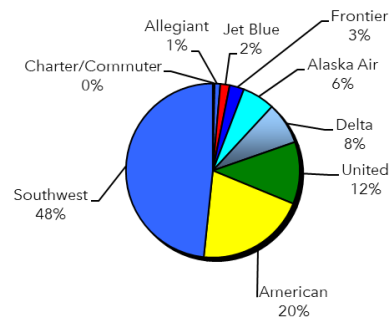
Albuquerque International Sunport Activity

Aviation Passengers						
	Apr '18	Apr '17	% Ch from Apr '17	CYTD	PYTD	% Ch from PYTD
Total Enplaned Passengers	218,977	190,300	15.1%	784,022	696,848	12.5%
Total Deplaned Passengers	217,114	187,100	16.0%	781,435	685,589	14.0%
Total All Passengers	436,091	377,400	15.6%	1,565,457	1,382,437	13.2%

Total Passengers by Calendar Year

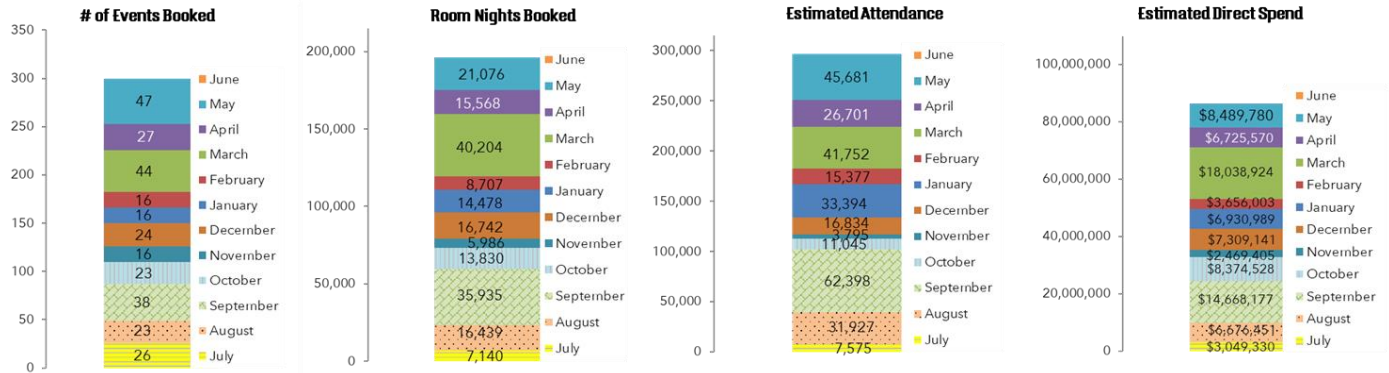


April 2018 Airline Market Share



Source: Albuquerque International Sunport

CONVENTION SALES, SERVICES & SPORTS

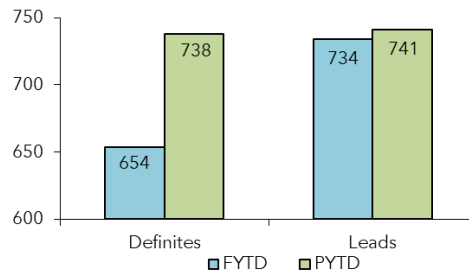


TOTAL BOOKINGS	May				FYTD			
	# of Events	Room Nights	Attendees	Direct Spend	# of Events	Room Nights	Attendees	Direct Spend
Number of Events	47	21,076	45,681	\$8,489,780	300	196,105	296,479	\$86,388,298
New Citywides	2	2,932	3,460	\$1,193,455	18	36,499	38,285	\$18,618,593
Total Citywides	4	7,800	14,052	\$3,220,248	50	122,331	183,769	\$54,282,460
Total Non-Citywides	43	13,276	31,629	\$5,269,532	250	73,774	112,710	\$32,105,838

Meetings & Conventions	# of Events	Room Nights	Attendees	Direct Spend	# of Events	Room Nights	Attendees	Direct Spend
Number of Events	18	6,628	9,120	\$2,449,723	186	75,038	54,732	\$35,831,278
New Citywides	-	-	-	\$0	9	21,517	12,850	\$12,502,508
Total Citywides	-	-	-	\$0	9	21,517	12,850	\$12,502,508
Non-Citywides	18	6,628	9,120	\$2,449,723	177	53,521	41,882	\$23,328,770

Sporting Events	# of Events	Room Nights	Attendees	Direct Spend	# of Events	Room Nights	Attendees	Direct Spend
Number of Events	29	14,448	36,561	\$6,040,057	114	121,067	241,747	\$50,557,020
New Citywides	2	2,932	3,460	\$1,193,455	9	14,982	25,435	\$6,116,085
Total Citywides	4	7,800	14,052	\$3,220,248	41	100,814	170,919	\$41,779,952
Non-Citywides	25	6,648	22,509	\$2,819,809	73	20,253	70,828	\$8,777,068

Average Room Nights per Group

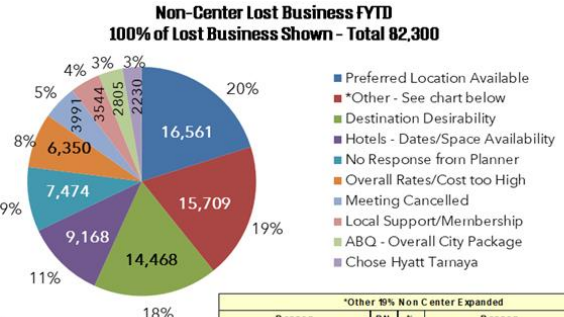
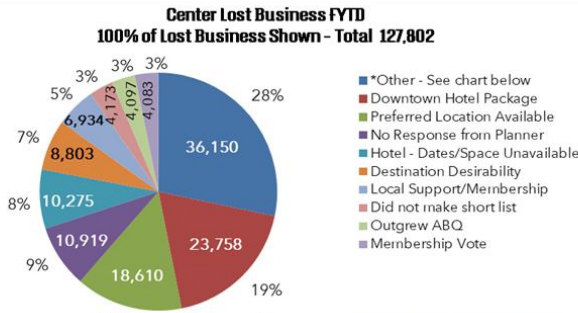


Current Tentatives					
Room Nights		We are projecting to turn the following room nights in:			
		Jun	Jul	Aug	% of Total
Center M/C	85,003	5,321	0	3,055	9.9%
Center Sports	4,732	1,450	2,547	0	84.5%
NC Mtgs/Conv	37,971	6,657	415	1,128	21.6%
NC Sports	13,183	1,878	0	0	14.2%
Total	140,889	15,306	2,962	4,183	15.9%

CONVENTION SALES, SERVICES & SPORTS



Meetings Lead Production						
	May '18	May '17	% Ch	FYTD	PYTD	% Ch
Number of Leads	70	65	7.7%	562	553	1.6%
Total Potential Room Nights	53,742	35,267	52.4%	412,525	409,879	0.6%
Total Attendance	67,059	25,266	165.4%	427,173	386,001	10.7%



Downtown Hotel Package includes: Too many hotels in package; More sleeping rooms close to Center; Meeting Space/Sleeping Rooms under one roof.

***Other 28% Convention Center Expanded**

Reason	RN	%	Reason	RN	%
Meeting Rotation Changed	3985	3.1%	Hotel - Inadequate Response	2021	16%
ACC - Dates/Space Unavailable	3316	2.6%	ACC - Indo or Track	938	15%
Organization Internal Politics	2680	2.1%	Did not make Shortlist	871	13%
Board Vote	2630	2.1%	Hotel - Guest Room Rates too High	645	12%
Near Training/Hqdt Office	2610	2.0%	ACC - Rates too High	1079	8.9%
ABQ - Overall City Package	2410	1.9%	Will not use a CC at this time	1077	8.8%
Overall Rates/Cost too High	2308	1.8%	Meeting Format Change	1075	8.8%
Released for another group	2195	1.7%	Transportation/Accessibility Issues	766	6.8%
ABQ eliminated from search	2165	1.7%	Meeting Event Cancelled	630	5.5%

***Other 19% Non Center Expanded**

Reason	RN	%	Reason	RN	%
Membership Vote	1928	2.2%	Planner left company	458	0.6%
Prefer One Roof	1758	2.1%	Too many hotels in package	458	0.6%
3rd Party Planner did not win bid	1688	1.9%	Prefer a Resort	456	0.6%
Hotel-Inadequate Response	1439	1.7%	No longer combining w/existing mtg	410	0.5%
Geographic Preference	1427	1.7%	Releasing Space/Will Revisit	310	0.4%
Climate/Weather Concerns	1137	1.3%	Chose Talata Resort/Casino	303	0.4%
Did not make Shortlist	896	1.1%	No LOI or No longer using hotel	264	0.3%
Near Training/Hqdt Office	787	1.0%	International Travel Concerns	256	0.3%
Transportation/Accessibility Issues	672	0.8%	Hotel Guest Room Rates too high	166	0.2%
ABQ selected for another mtg	668	0.7%	Chose Sandia Resort/Casino	73	0.1%
Combined w/another meeting	598	0.7%			

Lost Business	May				FYTD			
	# of Events	Room Nights	Attendees	Direct Spend	# of Events	Room Nights	Attendees	Direct Spend
Total Lost Business	35	35,586	14,500	\$25,760,289	282	210,102	115,087	\$103,697,539
Convention Center	8	22,451	9,880	\$21,662,505	73	127,802	73,666	\$75,167,536
Non-Center Mtgs/Conv	25	10,185	3,720	\$3,288,776	199	76,741	36,465	\$26,548,561
Non-Center Sports	2	2,950	900	\$809,008	10	5,559	4,956	\$1,981,442

Top 5 Destinations Chosen over ABQ

Convention Center			Non-Center Meetings/Conventions			Non-Center Sports				
May	FYTD		May	FYTD		May	FYTD			
Atlanta	9,305	Atlanta	10,265	Santa Fe	3,523	Denver	4,340	Reno	1,475	
Chicago	3,246	Chicago	6,581	Seattle	721	Santa Fe	4,042	Shreveport, LA	1,475	
Dallas	2,610	Spokane	4,975	Tampa	500	Las Vegas	3,097		Morroco	720
Spokane	2,565	Grand Rapids	4,097	Boise	470	Scottsdale	2,905		Las Cruces	120
Las Vegas	1,243	San Antonio	4,086	Denver	436	San Diego	2,819		To Be Determined	499

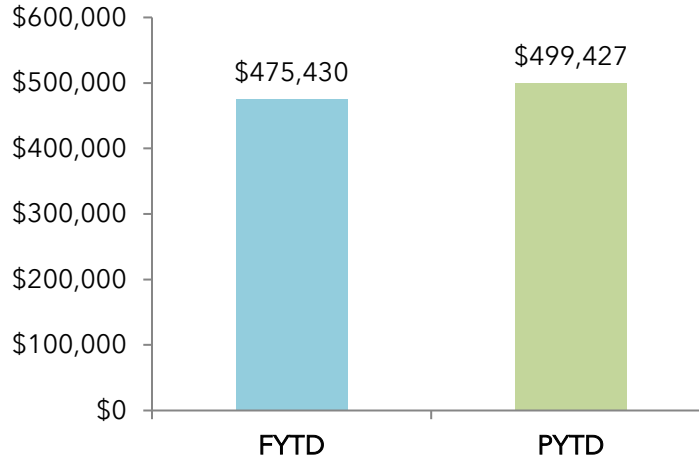
Business Occurring

	May '18	May '17	% Ch	FYTD	PYTD	% Ch
Number of Meetings	43	41	4.9%	294	277	6.1%
Room Nights	41,832	33,224	25.9%	172,101	152,900	12.6%
Attendance	73,849	74,526	-0.9%	273,181	236,913	15.3%
Direct Spending	\$17,447,260	\$13,507,725	29.2%	\$73,466,371	\$60,509,685	21.4%

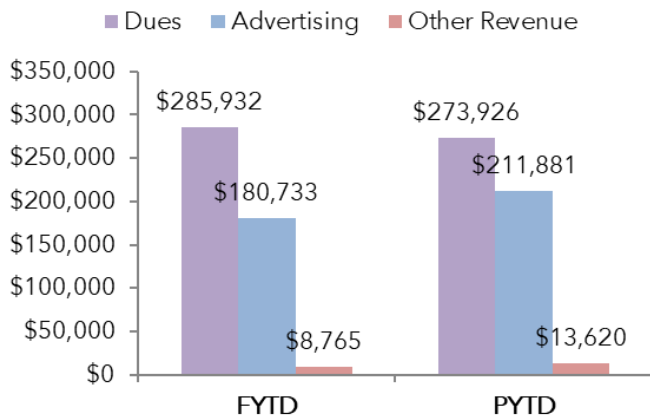
PARTNER DEVELOPMENT



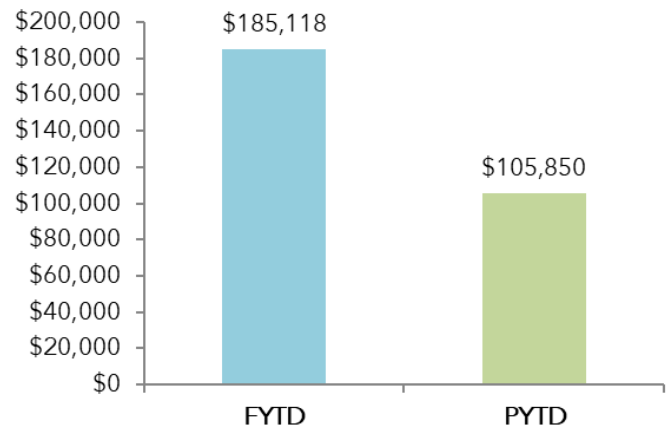
Total Private Revenue



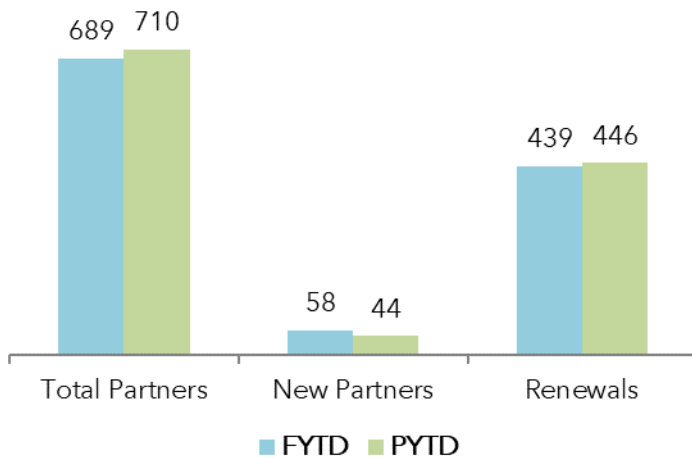
Private Revenue



In-Kind



Partners



May Visit Albuquerque Partner Events:

- May 14: ACE Training, The Bosque Retreat Center, 7 attendees
- May 17: Partner Orientation, 3 attendees

MARKETING, COMMUNICATIONS & TOURISM

PRINT
ADVERTISING
IMPRESSIONS



YOY
105%

FYTD18
68,686,143

FYTD17
33,552,141

MAY 2018
10,297,890

MAY 2017
4,950,865

CONVENTION

**Albuquerque Journal
Business Outlook**
Est. Circulation
61,144

PROJECTS

2019 VISITORS GUIDE

- PREPARATION
- TIMELINE
- MAP BIDS

IPW

- TABLE MAP
- TRADE SHOW BOOTH
- RV GUIDE ONE-SHEET

NSGA

- SAVE THE DATE POSTCARD
- YEAR OUT CELEBRATION FLYER

- POCKET GUIDE PREPARATION
- COVER SHEETS

ACC GENERIC WINDOW CLINGS

INNOVATIVE MARKETING BROCHURE

SUNPORT WELCOME DESK

MEETING PLANNER GIUDE PREP

CSD SIGHTS & SOUNDS

- LOGO DESIGN
- PRINT AD →

COLLATERAL/AD PRODUCTION

MAY BUSINESS OUTLOOK ADS

RE-ORDER OF WELCOME/
SHUTTLE BOARDS

ALE CONFERENCE AD

DESTINATION BROCHURE - UPGRADE

SOL RIO COFFEE/VISIT ABQ CO-
BRANDING PACKAGING

POCKET PLANNER - MARKETING INFO

AIRPORT COLLATERAL

- NAON
- NM DENTAL
- NACADA
- CAPLAW

LGBTQ BANNER AD

DISCOVERY MAP AD

COMPANY CHECK DESIGN

MARKETING, COMMUNICATIONS & TOURISM

DIGITAL

WEBSITE USER SESSIONS

↓	YOY	FYTD18	FYTD17	MAY 2018	MAY 2017
	-9.61%	1,663,723	1,840,590	193,637	172,798

WEBSITE UPDATES



Old Town Summer Kickoff

Creation of Old Town Summer Kick-off landing page (CSD Campaign)

PPC ADVERTISING MAIN CAMPAIGN	PHOTO REQUESTS
31,100	7

SOCIAL

SOCIAL IMPRESSIONS

FACEBOOK

TWITTER

INSTAGRAM

FOLLOWERS	ENGAGEMENT	FOLLOWERS	ENGAGEMENT	FOLLOWERS	ENGAGEMENT
126,227	8,519	57,936	1,448	16,119	6,981

@VisitABQ

@ABQ365

	MAY	APRIL	MARCH	MAY	APRIL	MARCH
TOTAL LIKES	126,227	125,812	126,046	9,709	9,692	9,721
NEW LIKES	415	0	0	17	0	0
ENGAGEMENT	8,519	8,152	10,027	897	717	946
ORGANIC	136,517	141,525	161,615	14,5065	15,312	15,513
TOTAL POSTS	24	25	22	15	14	15



	TOTAL	ABQCVB	VisitABQ	ABQ 365
FOLLOWERS	57,936	57,744	57,269	3,342
NEW FOLLOWERS	162	505	591	85
ENGAGEMENT	1,448	1,878	1,809	230
FOLLOWERS	16,119	15,737	15,319	1,595
NEW FOLLOWERS	382	856	438	30
ENGAGEMENT	6,981	10,148	8,697	454

	TOTAL	ABQCVB	VisitABQ	ABQ 365
SUBSCRIBERS	570	239	313	18
# OF VIDEOS	228	61	102	65
TOTAL VIEWS	441,306	190,278	198,940	52,088
NEW VIDEOS	0	0	0	0
VIEW/MO.	18,359	314	15,230	2,815

E-MARKETING

@VisitABQ

ABQ 365 BLOG POSTS

	SENT	OPEN	CLICK	THEME	DATE
5/1: Summer Events Snapshot	129,042	11.3	0.13	Events	5/3
5/22: Visit Albuquerque Industry Insider	1,244	32.7	21.38	Events	5/17
5/22: Learn from the celebs at the Albuquerque Film & Music Experience	128,219	9.8	13.29	Events	5/24
				Events	5/31

MARKETING, COMMUNICATIONS & TOURISM

PR/COMMUNICATIONS

PITCHES

Elements of ABQ FAM Outreach

Individual FAM Outreach

Roundup Pitches:

- National Donut Month - Bristol

Doughnut Co. + Rebel Donut

HARO (HELP A REPORTER OUT)

Best Train Trips in the US (Travel + Leisure)

Summer Festivals for Families (Family Travel Magazine)

Coollest/Quirkiest Kid-Friendly Hotels Worldwide (Reader's Digest)

Affordable U.S. Hotels (Travel Channel)

Weird Hotels in Every State (Orbitz.com)

Best U.S. Cities for Street Art (Anonymous)

Nature Lodging (TravelChannel.com)

America's Best Beer Trails (Anonymous)

MEDIA EFFORTS

LOCAL MEDIA

REGIONAL MEDIA

NATIONAL/INT'L MEDIA

M&C TRADE MEDIA

5/2	Media Alert: May 2018 Meetings/Conventions & Events
5/2	This week in Albuquerque: Vinyl, Kite, Craft Brew events - KRQE (broadcast and online)
5/9	This week in Albuquerque: Broadway Smash Musical, Feline Fiesta, Robots - KRQE (broadcast and online)
5/10	Discover amazing art work and the studios where they were created - KRQE (broadcast and online)
5/10	The Annual Placitas Studio Tour Presents 55 Artists - KRQE (broadcast and online)
5/13	Indie folk duo debuts song, music video 'Albuquerque' - KRQE (broadcast and online)
5/16	This week in Albuquerque: Bike riders, kilt wearers, live music lovers - KRQE (broadcast and online)
5/23	This week in Albuquerque is filled with interactive art exhibits, soccer, and beer week - KRQE (broadcast and online)
5/29	Travel blog calls Albuquerque a 'coffee mecca' - KOB (broadcast and online)
5/30	This week in Albuquerque is filled with Old Town fiestas, film and music, and music under the stars! - KRQE (broadcast and online)
5/30	Sent "Out-of-State Athletes Invited to Compete in 2018 New Mexico Senior Olympics State Summer Games" release to local media and over the wire
5/1	Don't Let Poison Ivy Deter You From These 7 Beautiful Trails - Backpacker
5/15	11 Reasons a Family Vacation Can Change Your Child's Life - Red Tricycle
5/20	Inside the World of Breaking Bad - MilesGeek
5/28	10 must-see stops on the Turquoise Trail - 10Best
5/30	A doughnut shop in each state - USA Today
May	Creating Accessible Meetings by Implementing Inclusivity - Association Conventions & Facilities (print and online)

PROACTIVE LEADS & INITIATIVES

Hotels with Unique Art Collections - Nativo Lodge (Sunset Magazine)

Unique Bike Tours - Flavors of ABQ Bike Tour, 3-Sisters Artisan Bike Tour, Spirit of ABQ Bike Tour (The Guardian)

Work-Stay Trips - Los Poblanos (Outside Magazine)

Outdoor History Adventures - Petroglyph National Monument, Chaco Canyon Tours, New Mexico Turquoise Trail (Shape.com)

Summer Art Installations that Experiment with Exciting Mediums/Technology - ARTECHOUSE (Smithsonian.com)

Soft Adventure in the Four Regions of North America - Hot Air Ballooning, ABQ BioPark, botanic garden, zoo and fishing lakes (AARP)

New and Hip Things to Do in Every State - Sawmill District (Jetsetter.com)

100% Percent of national/regional articles scoring above 40 on the Barcelona Principles scale



BACKPACKER

May 1 - "Don't Let Poison Ivy Deter You From These 7 Beautiful Trails"

BP Score – 45

RED TRICYCLE

May 15 - "10 Reasons a Family Vacation Can Change Your Child's Life"

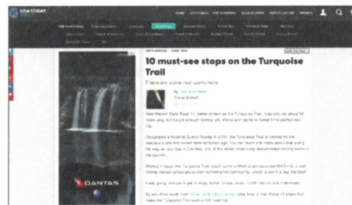
BP Score – 50



MILESGEEK

May 20 - Inside the World of Breaking Bad

BP Score – 55



10BEST

May 28 - 10 Must See Stops on the Turquoise Trail

BP Score – 55



USA TODAY

May 30: A doughnut shop in each state

BP Score – 63

MEETINGS/INDUSTRY EVENTS

May 1: Partnership meeting with ILLFest

May 4: National Senior Games Administration/
Finance Sub-Committee Meeting

May 7-8: Governor's Conference on Hospitality and
Tourism

May 8: New Mexico Games Opening Ceremonies

May 11: 2019 National Senior Games Sponsor
Development Sub-Committee Meeting

May 14: NAIOP Luncheon

May 16: APD/Hospitality CONNECT Meeting

May 17: Downtown Community Partnership
Meeting

May 17: GAIA Luncheon

May 17: Nativo Lodge unveiling of new artist
rooms

May 22: National Senior Games Committee
Meeting

May 23: Economic Forum

May 23: Navy Week Meeting

May 23: ARTECHOUSE Preview

May 24: Urban Land Institute Luncheon

May 24: Lodgers' Tax Advisory Board
Meeting

May 24: NMPRSA Monthly Luncheon

May 30: Global Meetings Industry Day
Meeting with NM Meeting Professionals Int'l

May 30: SOMOSabq Community Organizing
Meeting

May 31: Festival Flamenco Media Night

VisitABQ HOSTED MEETINGS/EVENTS

May 14: ACE Training Class

May 15-18: Artisanal Albuquerque
Press Trip

May 16: Visit Albuquerque Executive
Committee Meeting

May 16: Visit Albuquerque Volunteer
Day Trip to Chaco Canyon

May 17: Visit Albuquerque Partner
Orientation

MAY TRADESHOWS/INDUSTRY MEETINGS

May 1: HelmsBriscoe
ABC, Orlando, FL

May 6-9: Simpleview
Summit, Scottsdale, AZ

May 19-23: International
PowWow, Denver, CO

UPCOMING TRADESHOWS/INDUSTRY MEETINGS

June 2-5: MPI WEC, Indianapolis, IN

June 6-15: Indiana and Illinois Sales Mission

June 10-13: PCMA Education Conference,
Cleveland, OH

June 23-27: Reunion Friendly Network,
Washington, DC

June 25: Connect New England, Providence,
RI

July 23-26: Cvent Connect, Las Vegas,
NV

Aug 18-21: ASAE, Chicago, IL

Aug 23-25: Connect Association, Salt
Lake City, UT

Aug 23-25: Connect Specialty, Salt Lake
City, UT

Aug 23-25: Connect Sports, Salt Lake
City, UT