

# Metrics Associated with the African World Peace Festival 2018

Held July 13-15, 2018

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#### Introduction

- All data was collected by the African World Peace Festival staff.
- The African World Peace Festival management estimated 5,000 attendees prior to the event.
- The agreed upon minimum number of completed surveys needed was 357.
- The final number of submitted surveys was 158.
- Using the 5,000 attendees, the Confidence Interval for this presentation with a 158
  Sample Size is +/- 7.67%. Because of the size of the sample the Confidence Interval is
  below the "best practice" of +/- 5.00%.



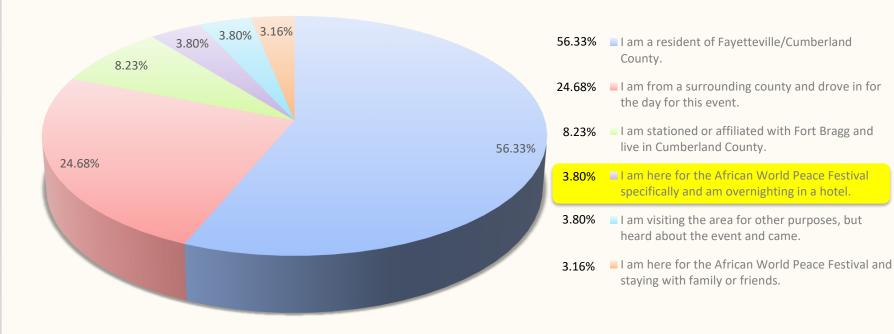
### Introduction

• Surveys were collected at the following times:

Time	Completed Surveys	Time	Completed Surveys	Time	Completed Surveys
Friday, June 13, 2018		Saturday, June 14, 2018		Saturday June 15, 2018	
6-7 p.m.	2	6-7 a.m.	1	10-11 a.m.	0
7-8 p.m.	8	7-8 a.m.	1	11 a.m12 p.m.	0
8-9 p.m.	4	8-9 a.m.	1	12-1 p.m.	0
9-10 p.m.	1	9-10 a.m.	0	1-2 p.m.	0
Total Collected Day 1	15	10-11 a.m.	0	2-3 p.m.	0
		11 a.m12 p.m.	0	3-4 p.m.	0
		12-1 p.m.	8	4-5 p.m.	8
		1-2 p.m.	6	5-6 p.m.	27
		2-3 p.m.	0	6-7 p.m.	25
		3-4 p.m.	0	7-8 p.m.	0
		4-5 p.m.	9	8-9 p.m.	0
		5-6 p.m.	2	9-10 p.m.	0
		6-7 p.m.	1	Total Collected Day 2	60
		7-8 p.m.	17		
		8-9 p.m.	23		
		9-10 p.m.	16		
		Total Collected Day 2	83		



# They Identified Themselves As





# Where Were They From

- 6 of the 158 completed surveys provided an invalid zip code.
- 142 (89.87%) were from North Carolina.
- 12 (7.89%) were from more than 100 miles from Fayetteville.
- 6 (3.80%) identified themselves as being here specifically for the event and overnighting in a hotel.

#### **Top 5 by State**

1. North (	Carolina	142
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- 2. Wisconsin 3
- 3. Alabama & South Carolina 2
- 4. New York, Arizona & Georgia 1

#### **Top 5 by County**

1.	Cumberland, NC	100
2.	Hoke, NC	17
3.	Harnett, NC	13
4.	Dane, WI, Moore,	NC
	& Mecklenburg,	
	NC	3

#### 5. Horry, SC

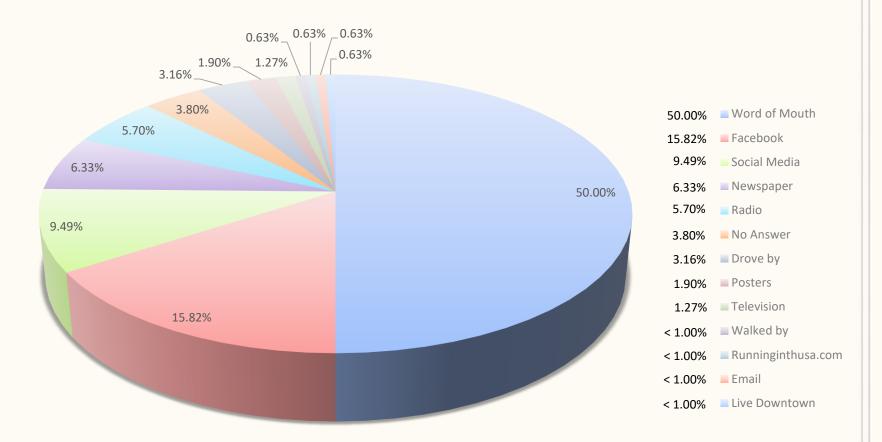
#### Top 5 by City

1.	Fayetteville, NC	73
2.	Hope Mills, NC	20
3.	Raeford, NC	17
4.	Lillington, NC	13
5.	Many Tied	3





# **How Did They Find Out About Event**





# **Survey Requirements**

#### Requirement

**Information Provided** 

What is the current zip code that you currently reside in:

#### I AM: (Select One)

- 1. A resident of Fayetteville/Cumberland County
- 2. Stationed or affiliated with Fort Bragg and live in Cumberland
- 3. From a surrounding county and drove in for the day for this event
- 4. Visiting the area for other purposes, but heard about this event and came
- 5. Staying at a hotel and the hotel referred me to this event
- 6. Here for this event specifically and am over-knighting in a hotel
- 7. Here for this event and staying with family/friends
- 8. In the area visiting family and friends and they brought me to this event

If you stayed at a hotel, which one:
If you do NOT live in Cumberland County, what day did you arrive?
What day will you depart?
How did you hear about the event?

#### **Page Summary Report** African World Peace 2018

As of: 7/16/2018 1:05:02 PM

Drill down to the answers by clicking on View Results for the entire survey or a given page

Survey Pages	Viewed	Completed	Percent Completed	Avg. Completion Time (hh:mm:ss)	Results
Entire Survey	209	158	75.60%	00:03:12	View Results
1	208	158	75.96%	00:03:20	View Results



**Calendar of Events** 

Event Calendar Listing Uploaded and Published to: AAA Go Magazine Web, ABC 11 Web, Carolina Country Print and Web, Event Crazy, Fayetteville Observer, News 14 Carolina, Our State, SC Living, TripAdvisor, VisitFayettevilleNC.com, VisitNC.com and WRAL.com.





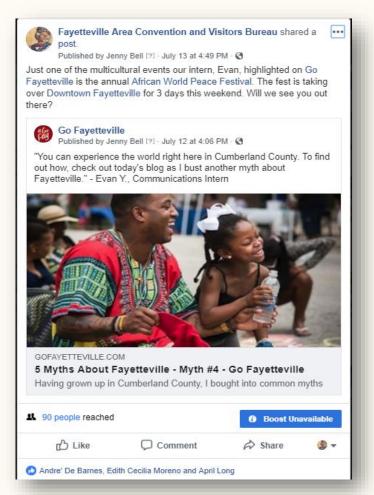








**FACVB Social Media Outlets: Facebook** 







**FACVB Social Media Outlets: Facebook** 







**FACVB Social Media Outlets: Twitter** 

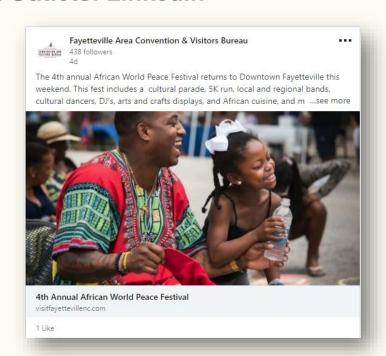






**FACVB Social Media Outlets: LinkedIn** 







**FACVB GoFayetteville: Blog** 

Featured on Go Fayetteville July 2018:

Introduction on home page of the blog:

5 MYTHS ABOUT FAYETTEVILLE - MYTH #4



In yesterday's blog, we took a look at all that the Fayetteville area has to offer in terms of arts and entertainment, busting the myth that Cumberland County has no arts scene. Today, I'm tackling the false idea that there's no way to have multicultural experiences here in Cumberland County. Myth #4: Cumberland County Has No [...]

**READ MORE** 

Link to Blog: <a href="http://www.gofayetteville.com/myth-fayetteville-4/">http://www.gofayetteville.com/myth-fayetteville-4/</a>

Blog post content (showing where it is mentioned):

July 12, 2018

In yesterday's blog, we took a look at all that the Fayetteville area has to offer in terms of arts and entertainment, busting the myth that Cumberland County has no arts scene. Today, I'm tackling the false idea that there's no way to have multicultural experiences here in Cumberland County.

MYTH #4: CUMBERLAND COUNTY HAS NO MULTICULTURAL EXPERIENCES



When I was growing up, I was completely unaware of everything the Fayetteville area had to offer when it comes to international culture. You can experience the whole world right here in Cumberland County. One of the best ways to do this is to attend one of our many heritage festivals. The Fayetteville area is home to a yearly Greek Festival, Caribbean-American Heritage Festival, and much more. The upcoming 4th Annual African World Peace Festival, happening this coming weekend (July 13-15), is just another example of the multicultural festivals that Cumberland County hosts. At this and other festivals, you can enjoy international music and dance, unique cuisine, craft vendors, and educational exhibits.

FAYETTEVILLE

A R E A

CONVENTION AND VISITORS BUREAU

**FACVB GoFayetteville: Facebook** 



# **Public Relations Recap**

- 12 Calendar of Events listings secured
- 4 FACVB Facebook Social Media posts
- 3 FACVB Twitter Social Media tweets
- 2 FACVB LinkedIn Social Media posts
- Featured on GoFayetteville Blog
- 1 FACVB GoFayetteville Facebook Social Media post



# Occupancy Comparison "Fayetteville Area CVB Weekly Report"

Information is pulled directly from the STR Report

Occupancy %	Friday	Saturday	Sunday
2018	72.1%	75.2%	61.4%
2017	76.6%	77.0%	59.9%
Percent Change	-5.8	-2.3	+2.5



#### **Bottom Line**

- Granted \$5,000 to be used exclusively to assist with the social media of the 4th annual African World Peace Festival.
- All Tourism Development Authority (TDA) requirements were **NOT** met.
- Per the organizers of the event, the actual attendance for the event was between 4,000 to 4,250.
- 357 completed surveys was the agreed upon requirement, only 158 were collected.
- 3.80% (6) of the surveys were overnighters and came specifically for the event.
- 0 participants were referred by their hotel.
- 64.56% (102) were from Cumberland County, including Fort Bragg.
- 24.68% (39) stated they were from a surrounding county and were a day-tripper.
- 50% of the completed surveys heard about the event by "Word of Mouth."
- 52 attendees signed up for the FACVB's E-Promotion Program.



# Summary for African World Peace Festival 2018

#### **Attendance**

Projected: 5,000

Actual: 4,000 to 4,250

#### **Surveys**

Required Number: 357
Actual Number: 158

#### Can re-apply next year?

Yes



#### **Hotel Information**

The 6 who came for the event and stayed at a hotel, listed the following hotels:

Hotel	Rooms
Red Lion	3
No Answer	2
Marriott	1

Official Hotel Pick Up: **0** Room Nights as reported from hotels.

#### **Revenue & Economic Impact**

The FACVB was unable to accurately determine because of insufficient sample size.



# Thank You



Proudly Promoting the Communities of Cumberland County

