

## MATRIX OF LAS VEGAS VISITOR SEGMENTS

2023 Las Vegas Visitor Profile

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CONVENTION AND VISITORS AUTHORITY	2023 Visitors	G	GENER Millennials	RATION		MODE OF AR			MARKET SEGI		G	C:C:I	VISITOR ORIGIN			TION OF LODGING	0.1		DER .
respondents (n= )	5414	Generation Z	ivimenniais 2447	Generation X	Boomers 731	Air 2491	Ground 2923	Convention 503	Package 534	Tourist 3207	Casino Guest	SoCal 1708	Other USA	International 626	Downtown 300	Strip 3722	Other	Male 2748	Female 266
Percent of Total Visitors	100.0%	8.2%	45.2%	33.0%	13.5%	46.0%	54.0%	9.3%	9.9%	59.2%	21.6%	31.6%	56.9%	11.6%	5.5%	68.7%	25.7%	50.8%	49.2%
First Time Visitor	16.2%	35.3%	19.8%		6.9%	24.8%	8.9%	16.8%	35.3%	17.7%	3.0%	4.2%	18.0%		13.9%	17.1%	14.3%	14.4%	
Average Number of Visits within Past 12 Months (among all visitors)	2.0	1.7			2.2	1.4	2.4	1.7	1.6	1.7	3.0	2.5	1.8		1.9	1.9	2.2	2.0	
Primary Purpose of Current Trip - Vacation / Pleasure	47.6% 10.0%	58.0%			43.7%	59.5%	37.4% 4.6%	6.8%	70.1%	53.0%	39.8%	39.3%	46.0%		58.2%	55.6%	23.8%	44.3%	
Primary Purpose of Current Trip - Business  Primary Purpose of Current Trip - Gambling	8.1%	2.9%			5.9%	16.3% 5.1%	10.8%	83.6% 2.4%	0.6% 6.1%	3.2%	1.2% 24.3%	5.5% 15.2%	12.4% 5.6%		6.8% 7.7%	11.2% 8.9%	7.5% 6.1%	12.8%	
Primary Purpose of Current Trip - Special Event	5.1%	7.4%			2.6%	4.0%	6.0%	3.5%	8.0%	5.7%	2.7%	6.4%	5.1%		2.6%	5.5%	4.3%	3.7%	
Attended a Convention, trade show or corporate meeting	9.3%	4.2%	8.4%	13.7%	4.7%	14.7%	4.7%	100.0%	0.0%	0.0%	0.0%	6.0%	11.3%	8.7%	5.5%	10.4%	7.1%	11.9%	6.7%
Did you Conduct Any Work During Your Stay in Las Vegas	12.6%	8.3%	9.8%	16.7%	16.5%	18.0%	7.6%	85.5%	8.3%	3.5%	2.2%	8.9%	14.8%	12.3%	6.9%	13.5%	11.4%	14.7%	10.4%
Visited for Special Personal Occasion or Celebration	22.2%	33.2%	24.1%	19.0%	17.6%	22.6%	21.9%	11.1%	30.4%	25.6%	14.1%	20.9%	24.2%	16.4%	19.2%	23.0%	20.9%	19.0%	25.5%
Traveled by Air	46.0%	38.5%			43.7%	100.0%	0.0%	72.7%	63.6%	46.8%	24.2%	6.1%	58.2%		48.8%	53.1%	26.5%	45.6%	
Planned Trip 7-30 Days in Advance	38.0%	33.1%		-	36.8%	26.4%	47.9%	42.0%	18.7%	32.8%	59.3%	50.1%	36.8%		37.2%	35.8%	44.1%	41.3%	
Planned Trip 31-90 Days in Advance Planned Trip More Than 90 Days in Advance	36.2% 15.6%	36.9% 14.0%			37.5% 14.8%	48.0% 22.5%	26.1% 9.7%	38.4% 14.4%	35.1% 38.3%	41.3% 15.3%	21.8%	25.9% 8.5%	39.2% 15.0%		40.4% 14.2%	39.7% 17.7%	25.9% 10.4%	34.4% 14.0%	
Assisted By Travel Agent In Planning Trip	3.7%	2.8%			2.2%	7.3%	0.6%	9.0%	21.2%	1.2%	0.3%	0.6%	3.0%		2.7%	3.8%	3.5%	3.5%	
Lodged Along Strip Corridor	70.2%	57.1%			64.8%	79.8%	61.9%	78.1%	76.9%	65.7%	75.8%	68.9%	67.2%		0.0%	100.0%	0.0%	70.7%	
Lodged Downtown	5.7%	2.4%	5.5%	5.9%	7.4%	5.9%	5.4%	3.4%	4.7%	4.9%	9.1%	5.4%	5.7%	5.8%	100.0%	0.0%	0.0%	5.4%	6.0%
Traveled with Someone under 21	16.4%	18.6%	21.3%	13.9%	5.1%	9.7%	22.1%	7.2%	20.5%	19.4%	10.4%	17.0%	16.6%	13.7%	10.2%	12.7%	27.6%	14.5%	18.4%
Gambled During Visit	78.6%	65.0%			80.1%	79.7%	77.6%	68.4%	79.2%	73.9%	95.6%	84.6%	76.6%		88.0%	84.0%	62.1%	80.2%	
Average Hours Gambled per Day (if gambled)	2.4	2.1			2.7	2.0	2.7	2.0	2.6	2.0	3.2	2.9	2.2		2.4	2.4	2.5	2.6	
Attended a Show	25.7% 6.0%	31.4% 10.4%			22.9% 5.5%	34.6% 4.0%	18.1% 7.7%	20.0%	58.5%	25.4% 7.0%	13.9%	19.5%	24.8% 7.1%		17.3%	29.3% 4.4%	17.8%	22.5% 6.9%	
Attended a Sporting Event  Viewed a Sporting Event During Trip (at a sportsbook, watch party, or on TV)	12.4%	15.5%	11.7%		13.9%	11.6%	13.1%	21.0%	7.0% 15.4%	11.1%	11.0%	14.5%	13.1%		7.6%	11.6%	15.7%	15.4%	
Attended Other Paid Attraction	31.1%	36.0%			22.5%	41.7%	22.1%	22.2%	57.3%	33.5%	16.6%	18.9%	31.8%		29.2%	33.9%	24.1%	26.4%	
Visitor Satisfaction - Very Satisfied	87.1%	77.4%	88.7%	87.2%	87.4%	89.1%	85.4%	85.1%	85.1%	86.5%	90.5%	86.3%	86.0%	94.5%	89.4%	88.3%	83.3%	87.9%	86.3%
Visitor Satisfaction - Somewhat Satisfied	10.6%	18.5%	9.4%	11.1%	8.9%	9.4%	11.6%	12.3%	12.7%	10.7%	8.6%	11.8%	11.1%	4.7%	7.4%	9.6%	13.9%	9.9%	11.3%
Visitor Expectations - Exceeded Expectations	48.3%	50.3%			35.4%	57.2%	40.8%	51.0%	65.3%	48.6%	38.8%	41.8%	47.5%		51.5%	52.1%	37.7%	47.1%	49.6%
Visitor Expectations - Met Expectations	46.7%	40.4%			58.2%	39.2%	53.1%	43.6%	28.6%	46.2%	57.5%	52.2%	47.4%		45.2%	43.4%	55.9%	49.1%	
Average Room Rate Paid (excluding Package Purchasers)	\$171.98 3.3	\$152.97 3.0	\$177.53 3.3		\$157.27	\$187.53 4.0	\$156.39 2.6	\$177.86 3.5	\$0.00	\$180.37 3.3	\$125.00 2.7	\$161.92 2.7	\$173.90		\$133.75	\$179.50 3.4	\$152.87 2.9	\$170.98 3.2	
Average Number of Nights Stayed  Average Number of People per Room	2.3	2.9			2.0	2.2	2.5	1.6	2.7	2.4	2.7	2.7	3.2 2.3		3.2 2.2	2.3	2.9	2.2	
Average Expenditures per Trip on Room / per person	\$239.60	\$155.63			\$247.27	\$344.23	\$164.75	\$378.16	\$0.00	\$242.56	\$150.26	\$181.19	\$243.30		\$192.47	\$264.01	\$176.75	\$242.20	
Average Spent per Trip on Food & Drink	\$564.73	\$470.42			\$488.68	\$679.27	\$466.92	\$637.84	\$826.20	\$554.56	\$443.95	\$489.18	\$558.77		\$534.71	\$612.24	\$444.02	\$571.16	\$557.66
Average Spent per Trip on Local Transportation	\$152.68	\$186.13	\$164.67	\$141.32	\$120.63	\$202.85	\$109.93	\$208.92	\$296.73	\$145.39	\$83.15	\$113.80	\$165.03	\$197.97	\$114.94	\$155.82	\$152.42	\$158.01	\$147.28
Average Spent per Trip on Shopping	\$249.21	\$298.04	\$250.88	\$244.98	\$226.16	\$277.71	\$225.04	\$223.99	\$571.94	\$235.29	\$153.38	\$207.89	\$247.35	\$369.89	\$169.71	\$249.30	\$266.19	\$247.52	\$251.09
Average Spent per Trip on Show / Entertainment	\$108.54	\$109.71	\$116.97		\$88.58	\$140.81	\$81.09	\$80.48	\$249.80	\$109.71	\$53.64	\$80.57	\$107.41		\$82.74	\$120.12	\$83.10	\$94.90	\$122.59
Average Spent per Trip on Sightseeing	\$46.96	\$58.64		-	\$21.80	\$55.37	\$39.80	\$44.11	\$123.09	\$43.92	\$21.87	\$34.17	\$51.79		\$30.07	\$45.95	\$53.32	\$43.69	
Average Spent Per Trip on Sporting Events of any kind  Average Spent Per Trip on Parking/Parking Fees	\$14.77 \$19.72	\$7.84 \$21.52			\$13.12 \$13.80	\$13.32 \$8.86	\$16.01 \$28.96	\$16.73 \$21.83	\$28.16 \$26.39	\$13.98 \$19.28	\$9.98 \$17.04	\$11.93 \$30.55	\$17.15 \$16.70		\$4.95 \$16.75	\$14.04 \$19.90	\$18.83 \$19.88	\$20.29 \$20.24	\$9.09 \$19.13
Average spent per Trip on Misc. / Other	\$13.73	\$17.04			\$9.62	\$10.44	\$16.53	\$26.42	\$26.19	\$11.76	\$7.97	\$17.01	\$14.71		\$10.31	\$10.95	\$21.89	\$15.82	
Total Non-Gaming Expenditures per Trip	\$1,409.94	\$1,324.96			\$1,229.66	\$1,732.85	\$1,149.03	\$1,638.50	\$2,148.51	\$1,376.45	\$941.25	\$1,166.28	\$1,422.21		\$1,156.65	\$1,492.32	\$1,236.39	\$1,413.83	
Gambling Budget (among those who gambled)	\$787.54	\$396.41	\$747.31	\$849.52	\$969.19	\$826.80	\$753.72	\$706.66	\$759.40	\$644.73	\$1,139.48	\$852.84	\$745.85	\$793.97	\$821.62	\$825.03	\$643.10	\$928.48	\$638.58
Gambling Budget (among all visitors including those that spent \$0)	\$619.01	\$257.80	\$592.27	\$683.24	\$775.88	\$659.24	\$585.03	\$483.21	\$601.72	\$476.44	\$1,088.84	\$721.87	\$571.10	\$571.40	\$722.81	\$693.12	\$399.25	\$744.75	\$491.52
Total Gaming Budget and Non-Gaming Expenditures	\$2,028.94	\$1,582.76	\$2,059.47		\$2,005.55	\$2,392.09	\$1,734.06	\$2,121.71	\$2,750.23	\$1,852.89	\$2,030.08	\$1,888.15	\$1,993.31		\$1,879.46	\$2,185.44	\$1,635.64	\$2,158.58	\$1,896.78
Average Number of Days Stayed	4.3	4.0			4.2	5.0	3.6	4.5	5.2	4.3	3.7	3.7			4.2	4.4	3.9	4.2	
Total Spending / Budget per Day  Eastern states	\$ <b>476.28</b> 7.1%	\$399.71 4.3%		+	\$479.18 6.5%	\$478.60 14.4%	\$477.82 0.9%	\$ <b>474.06</b> 14.8%	\$530.76 5.1%	\$ <b>434.28</b> 7.2%	<b>\$545.21</b> 4.5%	\$ <b>514.61</b>	\$ <b>472.64</b> 12.5%		\$448.34 5.2%	\$495.40 8.3%	\$ <b>423.11</b> 4.2%	\$ <b>515.58</b> 8.5%	\$515.58 5.7%
Southern states	12.3%	13.6%			13.4%	24.1%	2.2%	14.8%	12.3%	12.8%	4.5% 8.1%	0.0%	21.6%		14.1%	13.3%	9.2%	12.7%	
Midwestern states	10.1%	9.6%			10.4%	18.9%	2.5%	14.3%	10.1%	11.5%	4.3%	0.0%	17.7%		9.4%	11.4%	6.7%	9.8%	
Western states	59.0%	68.3%	62.7%	51.0%	60.2%	18.7%	93.3%	41.3%	39.0%	57.1%	80.8%	100.0%	48.2%	0.0%	59.1%	52.1%	77.3%	59.3%	58.69
California	36.0%	41.5%			33.8%	7.8%	60.0%	25.4%	25.8%	32.7%	54.1%	100.0%	7.7%		34.8%	34.5%	40.1%	36.7%	
Northern California	4.4%	3.6%		-	3.6%	3.6%	5.1%	5.1%	4.9%	4.3%	4.2%	0.0%	7.7%		4.5%	3.5%	6.7%	4.2%	
Southern California	31.6%	37.9%		-	30.2% 9.8%	4.2% 1.2%	54.9%	20.2%	20.9%	28.4%	49.9%	100.0%	0.0%		30.4%	30.9% 7.5%	33.5% 20.0%	32.6% 10.5%	
Arizona Other Western states	11.0% 12.0%	12.5% 14.3%			16.5%	9.8%	19.4%	6.2% 9.8%	4.3% 9.0%	10.6%	17.1% 9.6%	0.0%	19.3% 21.1%		12.8% 11.4%	10.1%	17.2%	10.5%	
International	11.6%	4.2%			9.5%	23.8%	1.2%	10.9%	33.5%	11.4%	2.3%	0.0%			12.1%	14.9%	2.6%	9.6%	
21 to 29	12.7%	100.0%			0.0%	12.0%	13.3%	7.3%		15.3%	5.6%	13.7%			5.8%	11.4%	17.7%	10.0%	
30 to 39	28.3%	0.0%	62.6%	0.0%	0.0%	25.0%	31.1%	24.7%	34.3%	27.6%	29.1%	32.6%	25.7%	29.5%	28.8%	29.0%	26.2%	22.9%	33.99
40 to 49	29.7%	0.0%	27.4%	52.6%	0.0%	30.7%	28.9%	37.3%	29.1%	29.3%	27.8%	28.5%	29.8%	32.4%	28.7%	30.5%	27.8%	34.1%	
50 to 59	17.3%	0.0%			12.0%	21.4%	13.7%	25.6%	10.7%	15.7%	20.9%	13.2%	19.0%		20.9%	18.1%	14.1%	20.8%	
60 to 64	3.7%	0.0%			27.5%	3.3%	4.1%	3.3%	2.8%	3.8%	4.2%	4.4%			4.2%	3.3%	4.8%	3.6%	
65 and older	8.3% 43.8	0.0%			60.5%	7.7%	8.9% 43.1	1.8%	5.2%	8.4% 43.1	12.5% 46.8	7.6%	8.7%		11.6% 46.5	7.7%	9.3%	8.6% 45.3	
Average Less than \$20,000	43.8 2.9%	14.3%			2.3%	0.6%	43.1	1.9%	40.3	3.1%	2.0%	3.4%			1.9%	1.5%	7.0%	45.3 2.7%	
\$20,000 to \$39,999	5.0%	7.8%			1.7%	2.6%	7.1%	2.7%	9.1%	5.5%	2.9%	6.5%	4.9%		2.8%	3.8%	8.6%	1.9%	
\$40,000 to \$59,999	9.0%	25.3%		-	7.7%	8.5%	9.5%	7.6%	11.0%	10.5%	4.5%	8.2%	10.3%		9.7%	8.3%	10.6%	7.5%	
\$60,000 to \$79,999	15.5%	16.6%			20.4%	14.7%	16.1%	8.2%	15.8%	16.8%	14.7%	12.9%	16.9%	15.1%	17.2%	15.6%	14.6%	13.6%	17.49
\$80,000 to \$99,999	19.1%	8.3%	22.0%	18.5%	17.2%	18.8%	19.3%	17.0%	17.9%	18.1%	23.0%	15.1%	21.1%		18.7%	20.0%	16.8%	18.8%	
\$100,000 to \$149,999	26.7%	12.5%			26.1%	29.9%	24.0%	36.5%	29.4%	25.0%	25.9%	27.1%	24.9%		28.5%	28.5%	21.7%	28.7%	
\$150,000 or more	20.7%	2.5%	14.5%	34.0%	20.5%	24.3%	17.7%	25.2%	11.2%	19.7%	25.9%	25.2%	17.6%	23.8%	20.6%	21.5%	18.7%	23.4%	18.0%