## LVCVA EXECUTIVE SUMMARY

August 2022

of Las Vegas, Laughlin & Mesquite, NV Tourism Indicators

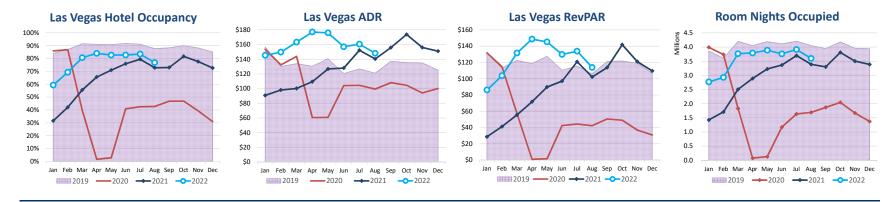
Stats at a Glance	Aug 2022	<b>YoY</b> ('22 vs. '21)		vs. pre-COVID ('22 vs. '19)		
Visitor Volume	3,190,600	6.4%	<b>A</b>	-10.9%	•	
Convention Attendance	406,500	20.5%	<b>A</b>	-38.2%	•	
Room Inventory	151,116	0.6%	<b>^</b>	1.4%	<b>A</b>	
Hotel Occupancy	76.8%	4.0	<b>A</b>	(10.9)	•	
Average Daily Rate (ADR)	\$148.09	5.5%	<b>A</b>	22.4%		
RevPAR	<i>\$113.73</i>	11.3%	<b>A</b>	7.2%		
Room Nights Occupied	3,598,400	6.2%	<b>A</b>	-11.1%	•	

## **Notes & Highlights**

August visitation reached nearly 3.2M visitors for the month, up +6.4% YoY and -10.9% below the August 2019 volume.

Overall hotel occupancy reached 76.8%, +4.0 pts ahead of last August but down -10.9 pts vs. August 2019. Surpassing 90% for the sixth straight month, Weekend occupancy reached 90.1% (up +3.0 pts YoY but down -5.1 pts vs. August 2019), while Midweek occupancy came in at 72.2% (up +4.4 pts YoY but down -11.9 pts vs. August 2019).

The trend of strong ADR continued as August ADR exceeded \$148, +5.5% ahead of last August and 22.4% above August 2019 while RevPAR neared \$114 for the month, +11.3% YOY and +7.2% over August 2019.



## Trailing 12-Months: Comparison to Pre-COVID Benchmarks (same months in 2019)

		Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	Jul-22	Aug-22
		vs. Aug 2019	vs. Sep 2019	vs. Oct 2019	vs. Nov 2019	vs. Dec 2019	vs. Jan 2019	vs. Feb 2019	vs. Mar 2019	vs. Apr 2019	vs. May 2019	vs. Jun 2019	vs. Jul 2019	vs. Aug 2019
B. N	Visitor Volume	-16%	-16%	-8%	-11%	-13%	-27%	-18%	-10%	-5%	-7%	-8%	-5%	-11%
2	Hotel Occupancy	-14.9	-15.3	-8.4	-10.6	-12.5	-24.7	-17.7	-10.9	-7.0	-8.2	-9.0	-7.7	-10.9
	ADR	16%	14%	28%	16%	21%	-7%	15%	22%	36%	25%	30%	26%	22%
	RevPAR	-4%	-6%	16%	2%	3%	-35%	-8%	7%	25%	14%	18%	16%	7%
V	En/Deplaned Passengers	-14%	-13%	-9%	-4%	-9%	-19%	-8%	-3%	0%	0%	6%	8%	5%
	Avg. Daily Auto Traffic: I-15 @ NV/CA Border	2%	11%	11%	17%	12%	-2%	12%	2%	4%	1%	-1%	-1%	-5%

Note: Air passengers and auto traffic counts are a blend of commercial, pass-thru and resident traffic in addition to visitors.



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of Las Vegas, Laughlin & Mesquite, NV Tourism Indicators

			Same Month, Prior Yr	Same Month, 2019							
	DATA DETAIL	Aug 2022			YoY	vs. pre-COVID	Aug 2022 VTD	Aug 2021 YTD	Aug 2019 YTD	YoY	vs. pre-COVID
(2)	I	Aug 2022	Aug 2021	Aug 2019	('22 vs. '21)	('22 vs. '19)	Aug 2022 YTD	-		('22 vs. '21)	('22 vs. '19)
VEGAS	Visitor Volume (est.)	3,190,600	2,998,400	3,579,000	6.4%	-10.9%	25,262,200	19,788,100	28,404,400	27.7%	-11.1%
ĕ	Convention Attendance (est.)	406,500	337,400	657,800	20.5%	-38.2%	3,182,600	896,400	4,705,100	255.0%	-32.4%
LAS	Weighted Room Inventory (as of Aug)	151,116	150,169	149,032	0.6%	1.4%	151,116	150,169	149,032	0.6%	1.4%
	Hotel Occupancy	76.8%	72.8%	87.7%	4.0	-10.9	77.4%	62.0%	89.4%	15.4	-12.0
	Weekend Occupancy	90.1%	87.1%	95.2%	3.0	-5.1	88.7%	77.5%	95.0%	11.2	-6.3
	Midweek Occupancy	72.2%	67.8%	84.1%	4.4	-11.9	72.6%	55.2%	86.9%	17.4	-14.3
	Strip Occupancy	79.6%	74.7%	89.6%	4.9	-10.0	80.0%	62.9%	91.0%	17.1	-11.0
	Downtown Occupancy	59.7%	57.6%	81.0%	2.1	-21.3	64.4%	52.2%	85.2%	12.2	-20.8
	Average Daily Room Rate (ADR)	\$148.09	\$140.32	\$120.96	5.5%	22.4%	\$160.46	\$123.42	\$132.35	30.0%	21.2%
	Strip ADR	\$157.58	\$148.56	\$131.33	6.1%	20.0%	\$170.59	\$130.20	\$142.77	31.0%	19.5%
	Downtown ADR	\$86.87	\$92.59	\$64.55	-6.2%	34.6%	\$94.12	\$88.24	\$70.86	6.7%	32.8%
	Revenue Per Available Room (RevPAR)	\$113.73	\$102.15	\$106.08	11.3%	7.2%	\$124.20	\$76.52 <b>\$118.32</b>		62.3%	5.0%
	Strip RevPAR	\$125.43	\$110.97	\$117.67	13.0%	6.6%	\$136.47	\$81.90	\$129.92	66.6%	5.0%
	Downtown RevPAR	\$51.86	\$53.33	\$52.29	-2.8%	-0.8%	\$60.61	\$46.06	\$60.37	31.6%	0.4%
	Total Room Nights Occupied	3,598,400	3,388,000	4,049,400	6.2%	-11.1%	28,403,000	22,197,700	32,276,900	28.0%	-12.0%
	Total En/Deplaned Air Passengers	4,642,120	3,806,101	4,431,608	22.0%	4.8%	33,792,741	23,891,447	34,176,789	41.4%	-1.1%
	Avg. Daily Auto Traffic: All Major Hwys	127,140	127,723 e	125,401	-0.5%	1.4%	127,798	128,562 e	121,498	-0.6%	5.2%
	Avg. Daily Auto Traffic: I-15 at NV/CA Border	45,668	49,375 e	48,212	-7.5%	-5.3%	45,875	47,702 e	45,420	-3.8%	1.0%
	Gaming Revenue: Clark County	\$1,024,087,000	\$994,906,000 r	\$792,685,000	2.9%	29.2%	\$8,401,693,000	\$7,222,073,000 r	\$6,841,722,000	16.3%	22.8%
	Gaming Revenue: Las Vegas Strip	\$659,732,000	\$627,076,000 r	\$521,776,000	5.2%	26.4%	\$5,405,479,000	\$4,328,616,000 r		24.9%	24.1%
	Gaming Revenue: Downtown Gaming Revenue: Boulder Strip	\$64,564,000 \$88,474,000	\$64,197,000 r \$91,147,000	\$45,316,000 \$54,709,000	0.6% -2.9%	42.5% 61.7%	\$563,999,000 \$662,852,000	\$536,415,000 r \$655,191,000 r	\$435,378,000 \$568,596,000	5.1% 1.2%	29.5% 16.6%
	Curring Nevenue. Boulder Strip	Ç00,474,000	751,147,000	<i>\$34,763,666</i>	-2.570	01.770	\$002,032,000	\$033,131,000 T	<del>4300,330,000</del>	1.270	10.070
골	Visitor Volume (est.)	96,500	95,600	160,400	0.9%	-39.8%	850,000	841,400	1,285,100	1.0%	-33.9%
屋	Room Inventory (as of Aug)	8,634	8,635	9,759	0.0%	-11.5%	8,634	8,635	9,759	0.0%	-11.5%
LAUGHLIN	Total Occupancy	45.1%	44.7%	64.8%	0.4	-19.7	50.7%	50.2%	66.4%	0.5	-15.7
≤	Average Daily Room Rate (ADR)	\$69.38	\$78.48	\$58.01	-11.6%	19.6%	\$67.56	\$70.92	\$50.15	-4.7%	34.7%
	Revenue Per Available Room (RevPAR)	\$31.29	\$35.08	\$37.59	-10.8%	-16.8%	\$34.25	\$35.60	\$33.30	-3.8%	2.9%
	Total Room Nights Occupied	120,700	119,700	196,000	0.8%	-38.4%	1,063,200	1,052,500	1,575,500	1.0%	-32.5%
	Gross Gaming Revenue (rounded)	\$36,070,000	\$41,108,000	\$38,785,000	-12.3%	-7.0%	\$342,826,000	\$334,304,000 r	\$353,716,000	2.5%	-3.1%
	Laughlin/Bullhead City En/Deplaned Passengers	6,816	7,719	19,776	-11.7%	-65.5%	75,702	65,957	176,985	14.8%	-57.2%
	Avg. Daily Auto Traffic: Highway 163	4,294	4,387	4,556	-2.1%	-5.8%	4,655	4,893	4,894	-4.9%	-4.9%
ш	Visitor Volume (est.)									1 .	
늘	Room Inventory (as of Aug)	66,000	N/A	97,700	N/A	-32.4%	620,000	N/A	894,100	N/A	-30.7%
SQI	* * * *	1,643	1,630	1,863	0.8%	-11.8%	1,643	1,630	1,863	0.8%	-11.8%
MESQUITE	Total Occupancy	65.5%	N/A	68.3%	N/A	-2.8	79.1%	N/A	79.1%	N/A	0.0
	Average Daily Room Rate (ADR)	\$55.89	N/A	\$50.40	N/A	10.9%	\$70.67	N/A	\$61.96	N/A	14.1%
	Revenue Per Available Room (RevPAR)	\$36.61	N/A	\$34.42	N/A	6.3%	\$55.90	N/A	\$49.01	N/A	14.1%
	Total Room Nights Occupied	33,400	N/A	39,400	N/A	-15.2%	315,800	N/A	360,800	N/A	-12.5%
	Gross Gaming Revenue (rounded)	\$13,565,000	\$12,402,000	\$9,723,000	9.4%	39.5%	\$121,653,000	\$113,341,000 r	\$91,023,000	7.3%	33.7%
	Avg. Daily Auto Traffic: I-15 at NV/AZ border	28,965	30,504	29,952	-5.0%	-3.3%	29,369	31,073	29,190	-5.5%	0.6%

Sources: Las Vegas Convention and Visitors Authority; Harry Reid International Airport; Nevada Department of Transportation (NDOT); Nevada Gaming Control Board

Note: Air passengers and auto traffic counts are a blend of commercial, pass-thru and resident traffic in addition to visitors.

e - estimate; r - revised