## LVCVA EXECUTIVE SUMMARY

October 2022

of Las Vegas, Laughlin & Mesquite, NV Tourism Indicators

Stats at a Glance	Oct 2022	YoY ('22 vs. '21)		vs. pre-COVID ('22 vs. '19)		
Visitor Volume	3,639,200	7.3%	<b>A</b>	-0.8%	•	
Convention Attendance	628,100	32.1%	<b>A</b>	19.6%		
Room Inventory	150,867	0.2%	<b>A</b>	1.1%		
Hotel Occupancy	87.7%	6.1	<b>A</b>	(2.3)	•	
Average Daily Rate (ADR)	\$209.89	20.8%	<b>A</b>	55.1%		
RevPAR	\$184.07	29.9%	<b>A</b>	51.1%		
Room Nights Occupied	4,102,100	7.7%	<b>A</b>	-1.8%	•	

## **Notes & Highlights**

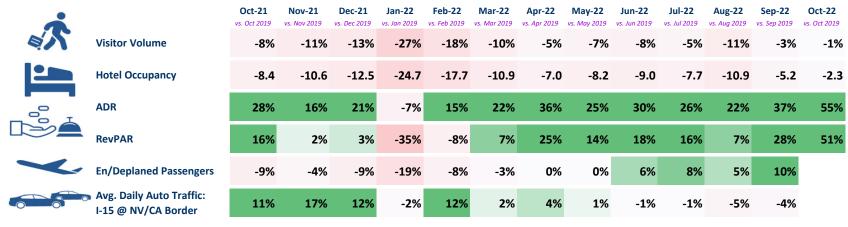
With an improving conventions segment combined with several events including the dual weekend When We Were Young music festival, two Raiders home games and the NASCAR South Point 400 race, the month saw the destination host over 3.6M visitors, nearly matching the tally of October 2019.

Reaching the highest level since November 2019, overall hotel occupancy reached 87.7% (+6.1 pts YoY and down -2.3 pts vs. October 2019). Weekend occupancy reached 94.0%, a level not seen since the 94.8% figure of February 2020, the month immediately preceding the COVID shutdown, while Midweek occupancy reached 85.1%, the highest figure since October 2019's 87.1% tally.

Strong demand during the month supported by major events and conventions shattered the monthly record for ADR as avg. daily room rates approached \$210, +20.8% YoY and +55.1% ahead of October 2019 while RevPAR surpassed \$184 for the month, +29.9% YoY and +51.1% over October 2019.



## Trailing 12-Months: Comparison to Pre-COVID Benchmarks (same months in 2019)



Note: Air passengers and auto traffic counts are a blend of commercial, pass-thru and resident traffic in addition to visitors.



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			Same Month, Prior Yr	Same Month, 2019	YoY	vs. pre-COVID				YoY	vs. pre-COVID
	DATA DETAIL	Oct 2022	Oct 2021	Oct 2019	('22 vs. '21)	('22 vs. '19)	Oct 2022 YTD	Oct 2021 YTD	Oct 2019 YTD	('22 vs. '21)	('22 vs. '19)
LAS VEGAS	Visitor Volume (est.)	3,639,200	3,390,200	3,668,100	7.3%	-0.8%	32,256,600	26,113,900	35,548,300	23.5%	-9.3%
	Convention Attendance (est.)	628,100	475,500	525,300	32.1%	19.6%	4,188,800	1,678,800	5,689,800	149.5%	-26.4%
	Weighted Room Inventory (as of Oct)	150,867	150,535	149,282	0.2%	1.1%	150,867	150,535	149,282	0.2%	1.1%
	Hotel Occupancy	87.7%	81.6%	90.0%	6.1	-2.3	79.0%	65.2%	89.3%	13.8	-10.3
	Weekend Occupancy	94.0%	90.4%	98.0%	3.6	-4.0	89.6%	80.1%	95.3%	9.5	-5. <i>7</i>
	Midweek Occupancy	85.1%	77.5%	87.1%	7.6	-2.0	74.4%	58.6%	86.7%	15.8	-12.3
	Strip Occupancy	88.7%	83.4%	91.3%	5.3	-2.6	81.4%	66.2%	90.9%	15.2	-9.5
	Downtown Occupancy	84.2%	73.6%	84.8%	10.6	-0.6	67.2%	55.5%	85.0%	11.7	-17.8
	Average Daily Room Rate (ADR)	\$209.89	\$173.68	\$135.33	20.8%	55.1%	\$168.82	\$133.60	\$133.13	26.4%	26.8%
	Strip ADR	\$225.69	\$184.65	\$146.50	22.2%	54.1%	\$179.69	\$141.26	\$143.67	27.2%	25.1%
	Downtown ADR	\$117.51	\$110.95	\$73.78	5.9%	59.3%	\$99.63	\$94.94	\$71.89	4.9%	38.6%
	Revenue Per Available Room (RevPAR)	\$184.07	\$141.72	\$121.80	29.9%	51.1%	\$133.37	\$87.11	\$118.89	53.1%	12.2%
	Strip RevPAR	\$200.19	\$154.00	\$133.75	30.0%	49.7%	\$146.27	\$93.51	\$130.60	56.4%	12.0%
	Downtown RevPAR	\$98.94	\$81.66	\$62.57	21.2%	58.1%	\$66.95	\$52.69	\$61.11	27.1%	9.6%
	Total Room Nights Occupied	4,102,100	3,809,000	4,179,000	7.7%	-1.8%	36,266,200	29,304,700	40,402,700	23.8%	-10.2%
	Total En/Deplaned Air Passengers	pending	4,181,920 r	4,609,318	N/A	N/A	pending	31,851,424	43,110,179	N/A	N/A
	Avg. Daily Auto Traffic: All Major Hwys	pending	127,437	<i>120,938</i> e	N/A	N/A	pending	128,384 e	<i>120,997</i> e	N/A	N/A
	Avg. Daily Auto Traffic: I-15 at NV/CA Border	pending	46,574	42,013	N/A	N/A	pending	47,573 e	44,823	N/A	N/A
	Gaming Revenue: Clark County	\$1,104,848,000	\$1,057,018,000 r	\$879,045,000	4.5%	25.7%	\$10,567,175,000	\$9,283,866,000 r	\$8,632,958,000	13.8%	22.4%
	Gaming Revenue: Las Vegas Strip	\$705,823,000	\$702,167,000 r	\$538,529,000	0.5%	31.1%	\$6,804,271,000	\$5,670,913,000 r		20.0%	24.2%
	Gaming Revenue: Downtown Gaming Revenue: Boulder Strip	\$90,480,000 \$80,377,000	\$76,040,000 r \$68,066,000 r	\$68,321,000 \$78,514,000	19.0% 18.1%	32.4% 2.4%	\$728,681,000 \$817,646,000	\$685,489,000 r \$804,728,000 r	\$569,620,000 \$721,678,000	6.3% 1.6%	27.9% 13.3%
	Garning Nevertue: Boarder Strip	\$60,577,000	\$00,000,0001	\$70,314,000	10.170	2.4/0	\$617,646,666	3004,720,0001	\$721,070,000	1.070	13.370
<u> </u>	Visitor Volume (est.)	103,600	102,900	147,600	0.7%	-29.8%	1,054,600	1,042,500	1,573,400	1.2%	-33.0%
LAUGHLIN	Room Inventory (as of Oct)	8,634	8,635	9,759	0.0%	-11.5%	8,634	8,635	9,759	0.0%	-11.5%
ğ	Total Occupancy	48.4%	48.1%	58.8%	0.3	-10.4	50.3%	49.7%	64.8%	0.6	-14.5
≤	Average Daily Room Rate (ADR)	\$68.09	\$66.24	\$43.94	2.8%	55.0%	\$68.14	\$71.09	\$49.33	-4.1%	38.1%
	Revenue Per Available Room (RevPAR)	\$32.96	\$31.86	\$25.84	3.4%	27.6%	\$34.27	\$35.33	\$31.97	-3.0%	7.2%
	Total Room Nights Occupied	129,500	128,900	177,900	0.5%	-27.2%	1,319,100	1,304,200	1,922,600	1.1%	-31.4%
	Gross Gaming Revenue (rounded)	\$45,157,000	\$41,133,000 r	\$44,471,000	9.8%	1.5%	\$427,108,000	\$412,779,000 r	\$438,066,000	3.5%	-2.5%
	Laughlin/Bullhead City En/Deplaned Passengers	10,529	11,299	22,727	-6.8%	-53.7%	93,606	84,269	219,904	11.1%	-57.4%
	Avg. Daily Auto Traffic: Highway 163	4,852	4,553	4,658	6.6%	4.2%	4,659	4,831	4,837	-3.6%	-3.7%
MESQUITE	Visitor Volume (est.)	88.000	N/A	117,800	N/A	-25.3%	777.000	N/A	1,103,900	N/A	-29.6%
	Room Inventory (as of Oct)	1,644	1,630	1,863	0.9%	-11.8%	1.644	1,630	1,863	0.9%	-11.8%
	Total Occupancy	88.4%	N/A	82.3%	N/A	6.1	79.3%	N/A	78.2%	N/A	1.1
	Average Daily Room Rate (ADR)	\$79.57	N/A	\$67.18	N/A	18.4%	\$71.17	N/A	\$61.69	N/A	15.4%
	Revenue Per Available Room (RevPAR)	\$70.34	N/A	\$55.29	N/A	27.2%	\$56.44	N/A	\$48.24	N/A	17.0%
	Total Room Nights Occupied	45,000	N/A	47,500	N/A	-5.3%	396,100	N/A	445,400	N/A	-11.1%
	Gross Gaming Revenue (rounded)	\$15,986,000	\$14,863,000	\$12,163,000	7.6%	31.4%	\$151,714,000	\$141,629,000 r	\$113,507,000	7.1%	33.7%
	Avg. Daily Auto Traffic: I-15 at NV/AZ border	30,606	30,875	29,370	-0.9%	4.2%	29,461	31,117	29,158	-5.3%	1.0%
	Sources: Las Vegas Convention and Visitors Authority		nal Airnort: Novada	Donartment of Tr		OTI Mounto		*	*		ctimatour rouicod

Sources: Las Vegas Convention and Visitors Authority; Harry Reid International Airport; Nevada Department of Transportation (NDOT); Nevada Gaming Control Board

Note: Air passengers and auto traffic counts are a blend of commercial, pass-thru and resident traffic in addition to visitors.

e - estimate; r - revised