



CEO Monthly Room Tax Update
Preliminary May 2022

| Monthly Hotel Activity | 2021 Actual | 2022 Budget | 2022 Value | Surplus to Budget | All-Time High | Year of All-Time High | CY Actual to PY | Budget to PY | CY Actual to Budget | Current Month to | |
|--------------------------|-----------------------|-----------------------|-----------------------|----------------------|-----------------------|-----------------------|-----------------|--------------|---------------------|------------------------------|------------------------------|
| | | | | | | | | | | All-Time High as of 7/1/2021 | All-Time High as of 7/1/2021 |
| June | \$ 4,715,239 | \$ 15,260,460 | \$ 19,991,471 | \$ 4,731,011 | \$ 23,187,896 | FY 20 | 323.98% | 223.64% | 31.00% | \$ 23,187,896 | \$ (3,196,425) |
| July | 7,747,280 | 15,833,285 | 25,252,927 | 9,419,642 | 25,252,927 | FY 22 | 225.96% | 104.37% | 59.49% | 24,985,840 | 267,087 |
| August | 8,007,375 | 15,520,778 | 21,854,744 | 6,333,966 | 23,018,428 | FY 20 | 172.93% | 93.83% | 40.81% | 23,018,428 | (1,163,684) |
| September | 9,068,014 | 17,264,339 | 23,146,415 | 5,882,076 | 25,343,827 | FY 18 | 155.25% | 90.39% | 34.07% | 25,343,827 | (2,197,412) |
| October | 9,667,339 | 18,158,782 | 29,274,563 | 11,115,781 | 29,274,563 | FY 22 | 202.82% | 87.84% | 61.21% | 27,561,521 | 1,713,042 |
| November | 7,241,808 | 16,102,500 | 24,236,861 | 8,134,361 | 24,497,326 | FY 20 | 234.68% | 122.35% | 50.52% | 24,497,326 | (260,465) |
| December | 5,812,557 | 14,912,619 | 21,801,147 | 6,888,528 | 22,321,794 | FY 20 | 275.07% | 156.56% | 46.19% | 22,321,794 | (520,647) |
| January | 5,810,853 | 20,004,428 | 19,077,702 | (926,726) | 28,896,302 | FY 20 | 228.31% | 244.26% | -4.63% | 28,896,302 | (9,818,600) |
| February | 7,235,049 | 15,466,094 | 19,984,082 | 4,517,988 | 22,389,950 | FY 20 | 176.21% | 113.77% | 29.21% | 22,389,950 | (2,405,868) |
| March | 12,214,987 | 18,359,912 | 28,106,033 | 9,746,121 | 29,237,193 | FY 17 | 130.09% | 50.31% | 53.08% | 29,237,193 | (1,131,160) |
| April (estimate) | 14,877,647 | 18,585,607 | 30,193,988 | 11,608,381 | 30,193,988 | FY 22 | 102.95% | 24.92% | 62.46% | 25,465,301 | 4,728,687 |
| May (estimate) | 18,842,793 | 17,695,496 | 30,805,000 | 13,109,504 | 30,805,000 | FY 22 | 63.48% | -6.09% | 74.08% | 27,180,643 | 3,624,357 |
| Total | \$ 111,240,941 | \$ 203,164,300 | \$ 293,724,933 | \$ 90,560,633 | \$ 314,419,194 | | 164.0% | 82.6% | 44.6% | \$ 304,086,021 | \$ (10,361,088) |
| Actual Months YTD | \$ 111,240,941 | \$ 203,164,300 | \$ 293,724,933 | \$ 90,560,633 | \$ 314,419,194 | | 164.0% | 82.6% | 44.6% | | \$ (10,361,088) |