



REGULAR MEETING OF THE

# BOARD OF DIRECTORS

TUESDAY, AUGUST 13, 2024



## Board of Directors



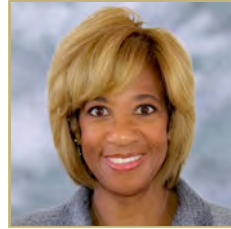
**JIM GIBSON**

*Chair*  
Commissioner  
Clark County  
Commission Office



**BRIAN GULLBRANTS**

*Vice Chair*  
COO  
Wynn North America



**PAMELA GOYNES-BROWN**

*Secretary*  
Mayor  
City of North Las Vegas



**SCOTT DEANGELO**

*Treasurer*  
EVP &  
Chief Marketing Officer  
Allegiant Travel Company



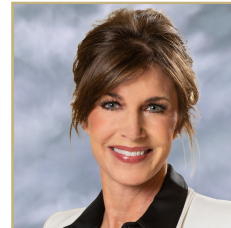
**CEDRIC CREAR**

Councilman  
City of Las Vegas



**CAROLYN G. GOODMAN**

Mayor  
City of Las Vegas



**ANN HOFF**  
President & COO  
Bellagio | Park MGM | Nomad



**JAN JONES BLACKHURST**

Caesars Entertainment  
Board of Directors  
Chief Executive in Residence,  
UNLV International  
Gaming Institute



**MICHAEL NAFT**

Commissioner  
Clark County  
Commission Office



**MICHELLE ROMERO**

Mayor  
City of Henderson



**MARY BETH SEWALD**

President and CEO  
Vegas Chamber



**STEVE THOMPSON**

Chief Administrative Officer  
Boyd Gaming Corporation



**STEVE WALTON**

Councilman  
City of Boulder City



**BRIAN WURSTEN**

Councilman  
City of Mesquite





**NOTICE OF PUBLIC MEETING AND AGENDA**  
**REGULAR MEETING OF THE BOARD OF DIRECTORS**  
**TUESDAY, AUGUST 13, 2024**  
**9:00 A.M.**

**Las Vegas Convention Center – Board Room**  
**3150 Paradise Road**  
**Las Vegas, Nevada 89109**

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**BOARD OF DIRECTORS:**

**Commissioner Jim Gibson, Chair**  
**Mr. Brian Gullbrants, Vice Chair**  
**Mayor Pamela Goynes-Brown, Secretary**  
**Mr. Scott DeAngelo, Treasurer**  
Councilman Cedric Crear  
Mayor Carolyn Goodman  
Ms. Ann Hoff

Ms. Jan Jones Blackhurst  
Commissioner Michael Naft  
Mayor Michelle Romero  
Ms. Mary Beth Sewald  
Mr. Steve Thompson  
Councilman Steve Walton  
Councilman Brian Wursten

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THIS PUBLIC MEETING IS PROPERLY NOTICED AND POSTED AT THE FOLLOWING LOCATIONS:

Las Vegas Convention and Visitors Authority (LVCVA) – 2<sup>nd</sup> Floor Administration Offices – South Hall  
3150 Paradise Road, Las Vegas, NV 89109

LVCVA Website: [www.lvcva.com/agenda](http://www.lvcva.com/agenda)  
Nevada Public Notice Website: <https://notice.nv.gov/>

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*THE BOARD OF DIRECTORS (BOARD) MAY:  
CONSIDER AGENDA ITEMS OUT OF ORDER;  
COMBINE TWO OR MORE AGENDA ITEMS FOR CONSIDERATION; AND  
REMOVE OR DELAY DISCUSSION ON ANY AGENDA ITEM AT ANY TIME.*

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**AGENDA**

**OPENING CEREMONIES**

- Call to Order
- Roll Call
- Pledge of Allegiance

**COMMENTS FROM THE FLOOR BY THE PUBLIC**

The first public comment period is limited to comments on items on the agenda. Items raised under this portion of the agenda cannot be deliberated or acted upon until the notice provisions of the Nevada Open Meeting Law have been met. If you wish to speak to the Board at this time, please step up to the podium and clearly state your name and spell your first and last name for the record. COMMENTS ARE LIMITED TO THREE (3) MINUTES IN LENGTH.

## **APPROVAL OF AGENDA AND MINUTES**

Approval of the Agenda.  
For possible action.

Approval of the Minutes from the July 9, 2024, Regular Meeting of the Board.  
For possible action.

## **PRESENTATIONS**

### **Presentations by the LVCVA Staff**

LVCVA staff will deliver presentations on Operations, Marketing and Sales achievements, People and Culture, and General Government highlights.

This is an informational item and does not require Board action.

## **LVCVA STAFF REPORTS AND REQUESTED ACTIONS**

1. **Air Service Development Update - Fiscal Year End 2024 (January – June 2024)**  
Ailevon Pacific Aviation Consulting (APAC) will provide the Board with a presentation of air service development activity from January - June 2024, and update the Board on air service development achievements through the end of fiscal year (FY) 2024. Areas of focus will include record airline capacity growth, new airline market launches, international air service recovery, Air Service Development team activities, and the outlook for FY 2025.

This is an informational item and does not require Board action.

2. **2024 World Route Development Forum Exhibition Booth – Conex Exhibition Services – Kingdom of Bahrain - October 6-8, 2024**  
That the Board considers: Authorizing the Chief Executive Officer (CEO)/President to execute an agreement with Conex Exhibition Services, in the amount of \$150,000, for LVCVA exhibition booth design and build-out, for the 2024 World Route Development Forum that will take place October 6-8, 2024 in The Kingdom of Bahrain; 2) Authorizing any residual unexpended balances from this approved expenditure to revert to available general funds.

For possible action.

3. **Big Ten Women's Basketball Conference Tournament Sponsorship Agreement - Las Vegas, NV – March 3-7, 2027**  
That the Board considers: 1) Authorizing the CEO/President to execute a Sponsorship Agreement with the Big Ten Conference, in the amount of \$350,000, to host the 2027 Big Ten Women's Basketball Conference Tournament March 3-7, 2027 at T-Mobile Arena in Las Vegas; and 2) Authorizing any residual unexpended balances from this approved expenditure to revert to available general funds.

For possible action.

4. **Big Ten Men's Basketball Conference Tournament Sponsorship Agreement - Las Vegas, NV – March 8-12, 2028**  
That the Board considers: 1) Authorizing the CEO/President to execute a Sponsorship Agreement with the Big Ten Conference, in the amount of \$850,000, to host the 2028 Big Ten Men's Basketball Conference Tournament March 8-12, 2028 at T-Mobile Arena in Las Vegas; and 2) Authorizing any residual unexpended balances from this approved expenditure to revert to available general funds.

For possible action.



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5. **CONCACAF Copa America Soccer Tournament Gym Equipment and Locker Room Structures – Just Dream, LLC**  
That the Board considers ratifying the payment of \$843,318.28 to Just Dream, LLC, for gym equipment and locker room structures for the Copa America soccer tournament matches held at Allegiant Stadium in June and July 2024.
- For possible action.
6. **Purchase of 2024 Formula 1 Las Vegas Grand Prix Ticket Packages**  
That the Board consider authorizing the CEO/President to purchase up to \$1,700,000 of race and hospitality tickets for the November 2024 Formula 1 Las Vegas Grand Prix for LVCVA customers and destination partners.
- For possible action.
7. **Bid #24-4781, PWP CL-2023-459, Expansion Joint Replacement (Las Vegas Convention Center South Hall)**  
That the Board consider: 1) Awarding Bid #24-4781, Expansion Joint Replacement in the South Halls of the Las Vegas Convention Center, to All 5's Construction, LLC, Las Vegas, Nevada; 2) Authorizing the CEO/President to execute an agreement with All 5's Construction in the amount of \$455,257; and 3) Authorizing any residual unexpended balances from this authorization to revert to available general funds.
- For possible action.
8. **Bid #24-4823 CL-2024-349 - Digital Antennae System (DAS) & Engineering Warehouse and Services Buildings Roof Replacement**  
That the Board consider: 1) Awarding Bid #24-4823, DAS Engineering Warehouse & Services Buildings Roof Replacement of the Las Vegas Convention Center, to Eberhard Southwest Roofing, Inc. (Eberhard); 2) Authorizing the CEO/President to execute an agreement with Eberhard in the amount of \$1,336,143.00; and 3) Authorizing any residual unexpended balances from this authorization to revert to available general funds.
- For possible action.
9. **Las Vegas Convention Center District (LVCCD) Phase Three Renovation Project – Amendment of CEO's Delegated Authority**  
That the Board considers: 1) Amending the CEO's delegated authority to execute construction services agreements related to the LVCCD Phase Three Renovation Project from \$462,200,000 to \$492,200,000; and 2) Authorizing any residual unexpended balances from this approved expenditure to revert to available Capital Projects funds.
- For possible action.
10. **Korn Ferry – Professional Services Agreements**  
That the Board considers: 1) Authorizing the CEO/President to execute agreements with Korn Ferry, in the amount of \$400,000, to provide executive search services, workforce training, and employee engagement services; and 2) Authorizing any residual unexpended balances from this approved expenditure to revert to available general funds.
- For possible action.

11. **Public Hearing on Modifications to the Collective Bargaining Agreement (CBA) with Service Employees International Union (SEIU) Local 1107**

That the Board consider, pursuant to Nevada Revised Statutes (NRS) 288.153: 1) Conducting a public hearing on modifications to the CBA between the LVCVA and SEIU, effective July 1, 2023, through June 30, 2028; and 2) Approving such modifications to the CBA.

**Conduct a Public Hearing on the CBA between the LVCVA and SEIU Local 1107**

**Open Public Hearing on the CBA between the LVCVA and SEIU Local 1107**

Discussion of CBA by any interested person.

**Close Public Hearing on the CBA between the LVCVA and SEIU Local 1107**

For possible action.

12. **SHI International Corp – Purchase of Microsoft Licenses**

That the Board consider: 1) Authorizing the CEO/President to execute a Microsoft Enterprise Agreement with SHI International Corp, in the amount of \$880,000, for Microsoft Office 365 subscriptions and application use, effective September 1, 2024 through August 31, 2027; and 2) Authorizing any residual unexpended balances from this approved expenditure to revert to available general funds.

For possible action.

13. **Contracts Report**

Pursuant to Board Policies (1.04 and 5.01) and Chapters 332 and 338 of the Nevada Revised Statutes, the Contracts Report serves to notify the Board of Directors of the following: 1) Contractual commitments, change orders, or amendments to contracts executed under the CEO's Signature Authority that exceed \$50,000; 2) Contractual commitments and amendments to contracts related to the Las Vegas Convention Center District (LVCCD) projects as executed under the delegated authority of the CEO/President; and 3) Public works contracts awarded by the Las Vegas Convention and Visitors Authority.

This is an informational item and does not require Board action.

**COMMENTS FROM THE FLOOR BY THE PUBLIC**

This public comment period is for any matter that is within the jurisdiction of the Board. Items raised under this portion of the agenda cannot be deliberated or acted upon until the notice provisions of the Nevada Open Meeting Law have been met. If you wish to speak to the Board at this time, please step up to the podium and clearly state your name and spell your first and last name for the record. COMMENTS ARE LIMITED TO THREE (3) MINUTES IN LENGTH.

**ADJOURNMENT**

Persons are invited to submit written remarks for all matters, both on and off the agenda. Written remarks presented for inclusion in the Board's minutes must be flat, unfolded, on paper of standard quality, and 8½ by 11 inches in size. Written remarks shall not exceed five (5) pages in length. The LVCVA will not accept for filing any submission that does not comply with this rule. On a case-by-case basis, the Board may permit the filing of noncomplying [sic] written remarks, documents, and related exhibits pursuant to NRS 241.035(1)(e).

To submit ideas to the LVCVA, please visit <https://www.lvcva.com/who-we-are/meetings-and-minutes/>

The Board's meeting rooms are accessible to persons with disabilities. If special arrangements are required, please contact the Customer Safety Department at: 702-892-7400, which is a 24-hour Dispatch Control Center, or contact Silvia Perez in the Board Office at: 702-892-2802 or [sperez@lvcva.com](mailto:sperez@lvcva.com)

Members of the Board may participate in this meeting via telephone conference call.

For information or questions regarding this agenda please contact:  
Silvia Perez, Executive Assistant to the Board  
3150 Paradise Road, Las Vegas, Nevada 89109  
702-892-2802 or [sperez@lvcva.com](mailto:sperez@lvcva.com)

Supporting materials for this meeting are available at 3150 Paradise Road, Las Vegas, NV 89109 or by contacting Silvia Perez at 702-892-2802 or [sperez@lvcva.com](mailto:sperez@lvcva.com)

**MINUTES**

Regular Meeting of the Board of Directors

July 9, 2024





**Regular Meeting of the Board of Directors  
July 9, 2024  
Minutes**

The Regular Meeting of the Board of Directors (Board) of the Las Vegas Convention and Visitors Authority (LVCVA) was held on July 9, 2024, at the Las Vegas Convention Center, 3150 Paradise Road, Las Vegas, Nevada 89109. This meeting was properly noticed and posted in compliance with the Nevada Open Meeting Law.

**Board of Directors (Board)**

*Present unless otherwise noted*

<b>Commissioner Jim Gibson, Chair</b>	Ms. Jan Jones Blackhurst..... <i>virtual</i>
<b>Mr. Brian Gullbrants, Vice Chair</b>	Commissioner Michael Naft
<b>Mayor Pamela Goynes-Brown, Secretary</b>	Mayor Michelle Romero
<b>Mr. Scott DeAngelo, Treasurer</b>	Ms. Mary Beth Sewald..... <i>virtual</i>
Councilman Cedric Crear	Mr. Steve Thompson
Mayor Carolyn Goodman	Councilman Steve Walton
Ms. Ann Hoff..... <i>virtual</i>	Councilman Brian Wursten..... <i>absent</i>

LVCVA Executive Staff present	Steve Hill, CEO/President
	Caroline Bateman, General Counsel
	Ed Finger, Chief Financial Officer
	Brian Yost, Chief Operating Officer
	Kate Wik, Chief Marketing Officer
	Lisa Messina, Chief Sales Officer
	Nadine Jones, Senior Vice President of People & Culture

**OPENING CEREMONIES – CALL TO ORDER**

Chair Jim Gibson called the meeting to order at 9:01 a.m.

Caroline Bateman, General Counsel, acknowledged that all Board members were present in person or virtually, except for Member Brian Wursten.

The Pledge of Allegiance was performed.

**COMMENTS FROM THE FLOOR BY THE PUBLIC**

Ed Uehling provided his thoughts on the Purpose and Background section of Agenda Item 3 being “completely false” and recalled a 2008 LVCVA comprehensive international initiative that he stated was “never implemented.” Mr. Uehling commented on travel spending by Chinese citizens as compared to that of Americans. He provided that a workshop was held by WeChat at the Las Vegas Convention Center (LVCC) on the use of its product and stated that he has not received any communications from the LVCVA on WeChat. Mr. Uehling commented on the challenges of air travel in getting to Las Vegas from Asia.

**APPROVAL OF AGENDA AND MINUTES**

**APPROVAL OF THE AGENDA AND MINUTES**     **Treasurer Scott DeAngelo moved, and it was carried by unanimous vote of the voting members, to approve the July 9, 2024, Regular Meeting of the Board of Directors agenda, and to approve the minutes of the June 11, 2024 Regular Meeting of the Board.**

**BOARD NOMINATION**

Pursuant to Chapter 244A of the Nevada Revised Statutes (NRS), the following nominee has been submitted by the Nevada Resort Association (NRA) for the term of July 1, 2024 – June 30, 2026.

***In accordance with NRS 244A.603(1)(g), only public sector Board Members may vote to appoint the nominee:***

From the Nevada Resort Association:  
Steve Thompson – Boyd Gaming .....NRS 244A.603(1)(g)(2)

**Member Carolyn Goodman moved, and it was carried by unanimous vote of the voting public sector members, to approve Mr. Thompson as the NRA’s appointee to serve as member of the Board of Directors for a term ending June 30, 2026.**

***Oath of Office was administered to the re-appointed Member of the Board by the Honorable Judge Tierra Jones.***

**PRESENTATIONS**

**Presentations by the LVCVA Staff**

Brian Yost, Chief Operating Officer, delivered a presentation on Las Vegas Convention Center (LVCC) building updates including Jam On It Basketball 2024 West Coast National Championships, Evolution Championship Series, CHAMPS Trade Shows, ASD Market Week 2024, DEF CON 32, and the Las Vegas Home & Outdoor Expo.

Mr. Yost presented an update on recent sporting events held in Las Vegas including two matches from the CONMEBOL Copa America USA 2024 and the NHL Draft. He recognized Abriana Buffalino and Spencer Schaff of the LVCVA’s Sports and Special Events department for their coordination efforts during the Copa America matches.

Mr. Yost presented an update on the LVCC Phase Three Renovation project including progress on the installation of structural steel, exterior glass, escalator, carpet, and roofing.

Kate Wik, Chief Marketing Officer, discussed the utilization of social & digital media and Public Relations to highlight recent Juneteenth celebrations in Las Vegas. She provided information on Juneteenth event listings on the visitlasvegas.com website including a Juneteenth festival, music program, and ceremonial flag raising. Ms. Wik shared a video clip from the Lightning Round Series featuring Mayor Pamela Goynes-Brown during which Mayor Goynes-Brown shared the importance of Juneteenth and provided data on local coverage of Juneteenth events in Las Vegas.

Ms. Wik highlighted two Extra TV segments featuring entertainment, events, and attractions in Las Vegas as well as activities in Boulder City and Hoover Dam.

Ms. Wik discussed marketing efforts related to the NHL Draft in Las Vegas including a marquee takeover and the airing of the “Live in Vegas” advertising campaign during the broadcast. She shared resulting social media impressions from the live coverage of the event.

Ms. Wik shared social media content in partnership with UFC showcasing International Fight Week events in Las Vegas.

Ms. Wik highlighted top earned media coverage by the Public Relations team in leading news and lifestyle outlets including *Forbes*, *Thrillist*, and *Business Insider*, collectively reaching more than 130 million impressions.

Ms. Wik shared a clip from TV host and travel expert Gabe Saglie's production of a "*Live in Vegas*" satellite media tour, and shared data on resulting media impressions.

Lisa Messina, Chief Sales Officer, provided that Hewlett-Packard Enterprises was the first corporate customer to do its keynote live from Sphere Las Vegas. She shared data related to year-to-date business volume including leads, lead room nights, and converted room nights. Ms. Messina discussed additional support provided to clients by the Sales department including providing recommendations for venues, transportation, entertainment, and activities, and conducting site inspections with potential clients.

Ms. Messina highlighted National Sales Manager Anthony Duggan's recent success in driving business to Las Vegas in a "need period" by booking the American Federation of State, County, and Municipal Employees (AFSCME) international convention in Las Vegas in July 2030.

Ms. Messina described the efforts of Senior Director of Trade Show and Convention Sales Dave Sargent, in securing the Association for Talent Development's 2032 conference in Las Vegas.

Ms. Messina acknowledged Director of Trade Show and Convention Sales Lisa Phelps for her efforts in securing the RE+ Convention in Las Vegas in 2025 and 2026.

Ed Finger, Chief Financial Officer, shared a video recognizing the 20<sup>th</sup> anniversary of the Las Vegas Monorail and provided historical information on activities including its start of operation, replacement of trains, track extension, bankruptcy, and purchase by the LVCVA. Mr. Finger commented on the reduction of greenhouse gases resulting from the operation of the Las Vegas Monorail and commented on the opportunity to keep the Las Vegas Monorail system in operation longer than previously anticipated. He shared statistics on the Las Vegas Monorail system's ridership, revenue, operating expenses, and earnings before interest, depreciations, and amortization (EBIDA).

Member Goodman asked if there are plans to expand the route of the Las Vegas Monorail to other parts of the Las Vegas community to which Mr. Finger explained that the Las Vegas Monorail cannot be expanded without public subsidization and the LVCVA does not intend to do so. He commented on the development of privately funded opportunities for alternate transportation systems.

Chief Executive Officer (CEO)/President Steve Hill provided that there would be a topping off ceremony for the LVCC's Phase Three Renovation project on the morning of the August 13, 2024, Board of Directors meeting. Mr. Hill acknowledged the long agenda for the current meeting and noted that some agenda items would be moved to the August meeting including the request for purchase of Formula 1 (F1) Las Vegas Grand Prix tickets. He commented on a recent trailer related to a movie about F1.

This was an informational item and did not require Board action.

#### **LVCVA STAFF REPORTS AND REQUESTED ACTIONS**

- ITEM 1. **IMEX America License Agreement and Exhibition Booth Build – Las Vegas, Nevada – October 8-10, 2024**  
Rebecca DeLuca, Vice President of Destination Sales, explained that 2024 will be the 13th year that the IMEX America Trade Show (IMEX America) takes place in Las Vegas and requested that the Board considers: 1) Authorizing the CEO/President to execute an agreement with IMEX Group, in the amount of \$372,000, for the LVCVA's exhibition floor space license for IMEX America which will take place October 8-10, 2024 at Mandalay Bay Convention Center; 2) Authorizing the CEO/President to execute an agreement with Conex Exhibition Services, in the amount of \$528,000, for the design and build out of a Las Vegas



branded tradeshow booth for IMEX America; and 3) Authorize any residual unexpended balances from these approved expenditures to revert to available general funds.

Fiscal Impact

FY 2025: \$900,000 Expenditure

This expenditure has been budgeted in the FY 2025 budget.

Member Cedric Crear inquired about the opportunity to be able to reuse LVCVA booths to which Ms. Messina explained that the current request is for the 2<sup>nd</sup> year use of the booth, and that the booth has a shelf life of three to five years. She clarified that the costs requested are associated to the warehousing and transportation of the booth, as well as labor costs for erecting and breaking down the booth. Ms. Messina commented on rising labor costs and conversations about building booths in-house in the future.

Member Crear asked about the requirement to use the hosting venue's labor union for setup and breakdown of booths, to which Ms. Messina confirmed and noted that there are house rules that impact total costs.

**Treasurer DeAngelo moved, and it was carried by unanimous vote of the voting members, to: 1) Authorize the CEO/President to execute an agreement with IMEX Group, in the amount of \$372,000, for the LVCVA's exhibition floor space license for IMEX America which will take place October 8-10, 2024 at Mandalay Bay Convention Center; 2) Authorize the CEO/President to execute an agreement with Conex Exhibition Services, in the amount of \$528,000, for the design and build out of a Las Vegas branded tradeshow booth for IMEX America; and 3) Authorize any residual unexpended balances from these approved expenditures to revert to available general funds.**

ITEM 2.

**LVCVA Exhibition Booths Construction – ASAE 2024 Annual Meeting & Exposition and IAEE 2024 Expo! Expo! – Pure Creative Solutions**

John Schreiber, Vice President of Business Sales, provided background information on the American Society of Association Executives (ASAE) Annual Meeting and Exposition and noted that 12 hotel partners have confirmed their participation in the LVCVA's proposed booth. He provided background information on the International Association of Exhibitions & Events (IAEE) Expo! Expo! and noted that hotel partner participation was unknown at this time, as invitations have not been sent out yet. Mr. Schreiber stated that Pure Creative Solutions was a new vendor for the LVCVA and expressed confidence in the vendor's experience and innovation to draw foot traffic to the LVCVA booths.

Mr. Schreiber requested that the Board considers authorizing the CEO/President to do the following: 1) Execute an agreement with Pure Creative Solutions, in the amount of \$292,486.96, for the LVCVA's exhibition booths at a) The ASAE Annual Meeting & Exposition, which will take place August 10-12, 2024 at Huntington Convention Center in Cleveland, and b) The IAEE Expo! Expo! which will take place December 17-19, 2024 at the Los Angeles Convention Center; and 2) Authorize any residual unexpended balances from this authorization to revert to available general funds.

Fiscal Impact

FY 2025: \$292,486.96 Expenditure

This expenditure has been budgeted in the FY 2025 budget.

Member Steve Thompson provided that he is employed with Boyd Gaming, wherein he serves as Chief Administrative Officer. He stated that representatives from Boyd Gaming properties would be attending both the ASAE and IAEE trade shows and may utilize the LVCVA's booth at each show. He stated that Boyd Gaming will benefit from utilizing the LVCVA's exhibition booth at both events and as such, the independence of judgment of a reasonable person in

his situation may materially be affected regarding the proposed expenditures by his employment with Boyd Gaming and he would therefore abstain from deliberating or voting on Agenda Item 2.

Member Jan Jones Blackhurst echoed Member Thompson's comments and stated she would abstain from deliberating or voting on Agenda Item 2 to avoid the appearance of a conflict of interest should Caesars representatives utilize the LVCVA's booth due to her role on the Board of Directors for Caesars Entertainment, Inc.

Member Ann Hoff stated that she had the same disclosure due to her position at MGM Resorts International and would be abstaining from deliberating or voting on Agenda Item 2 for the reasons previously stated by Member Thompson as related to MGM representatives potentially utilizing the LVCVA booth.

Vice Chair Brian Gullbrants echoed Members Thompson, Jones Blackhurst, and Hoff's comments as related to abstaining from deliberating or voting on Agenda Item 2, as he serves as the Chief Operating Officer for Wynn North America and Wynn representatives may utilize the LVCVA booth.

**Treasurer DeAngelo moved, and it was carried by unanimous vote of the voting members, with the exception of Members Thompson, Jones Blackhurst, Hoff, and Gullbrants who abstained, to authorize the CEO/President to do the following: 1) Execute an agreement with Pure Creative Solutions, in the amount of \$292,486.96, for the LVCVA's exhibition booths at a) The ASAE Annual Meeting & Exposition, which will take place August 10-12, 2024 at Huntington Convention Center in Cleveland, and b) The IAEE Expo! Expo! which will take place December 17-19, 2024 at the Los Angeles Convention Center; and 2) Authorize any residual unexpended balances from this authorization to revert to available general funds.**

ITEM 3.

**International Tourism Promotion Services Agreement – AVIAREPS Mexico**

Fletch Brunelle, Vice President of Marketing, provided information on the LVCVA's implementation of a comprehensive international visitation initiative and shared 2023 international visitation statistics for Las Vegas. He provided that the LVCVA contracted with two separate agencies in FY 2024 for the requested services, and that it issued a Request for Proposals in March 2024 for services in the areas of travel trade, travel trade public relations, and consumer public relations. Mr. Brunelle stated that after review by an evaluation committee, Staff recommends the selection of AVIAREPS Mexico. He described the activities to be supported by the requested expenditure and shared annual economic impact data related to Mexican visitors to Las Vegas. Mr. Brunelle requested that the Board considers: 1) Authorizing the CEO/President to execute a three-year agreement starting July 2024, with two optional one-year extensions, with AVIAREPS Mexico, for international tourism promotion services, in the amount of \$3,860,000; and 2) Authorizing any residual unexpended balances from this authorization to revert to available general funds.

Member Goodman asked how the economic impact resulting from the proposed request would be measured, to which Mr. Brunelle explained that the LVCVA utilizes overall international visitation statistics from entities including Brand USA to determine the market share for Las Vegas. He explained that the LVCVA also utilizes its Visitor Profile Study report to determine spending from international visitors, and measures room nights resulting from co-op programs with tour operators.

Member Goodman asked how visitor expenditures are measured to which Mr. Brunelle responded that the number used is for overall number of international visitors, and not specific to Mexico.

Fiscal Impact

FY 2025: \$720,000 Expenditure  
FY 2026: \$745,000 Expenditure  
FY 2027: \$770,000 Expenditure  
FY 2028: \$800,000 Expenditure (Potential)  
FY 2029: \$825,000 Expenditure (Potential)

**Treasurer DeAngelo moved, and it was carried by unanimous vote of the voting members, to: 1) Authorize the CEO/President to execute a three-year agreement starting July 2024, with two optional one-year extensions, with AVIAREPS Mexico, for international tourism promotion services, in the amount of \$3,860,000; and 2) Authorize any residual unexpended balances from this authorization to revert to available general funds.**

ITEM 4. **Neon City Festival Sponsorship - Fremont Street Experience – November 22 – 24, 2024**  
Lisa Motley, Vice President of Sports and Special Events, provided information on activations related to the proposed inaugural Neon City Festival, an event intended to drive occupancy and increase Average Daily Rates (ADR) for properties in Downtown Las Vegas during the F1 Las Vegas Grand Prix 2024 weekend. Ms. Motley requested that the Board considers: 1) Authorizing the CEO/President to execute an agreement with Fremont Street Experience, in the amount of \$1,000,000, to sponsor the Neon City Festival, taking place November 22 – 24, 2024 at the Fremont Street Experience in Downtown Las Vegas; and 2) Authorizing any residual unexpended balances from this approved expenditure to revert to available general funds.

Chair Gibson asked if the estimate of available rooms was 6,000, to which Ms. Motley confirmed.

Member Goodman emphasized the importance of marketing the Neon City Festival events at Harry Reid Airport and to the population. She asked if there was an opportunity to “piggyback” on advertising for the F1 Las Vegas Grand Prix, as well as utilizing social and airport media to market the events.

Mr. Hill discussed the additional benefit of the Neon City Festival event including exhibiting the additional capacity in Downtown Las Vegas during the F1 Las Vegas Grand Prix.

Member Goodman reiterated her thoughts on the importance of marketing the Neon City Festival and commented on the allocation of the \$1 million funding to hire bands for the proposed festival, to which Mr. Hill stated that the LVCVA would make a marketing contribution and that the Downtown Las Vegas properties would undergo separate initiatives to drive attendance. Ms. Wik confirmed that conversations have taken place related to integrated marketing.

Member Michelle Romero asked if there were any efforts in coordination with small business who had significant impacts from the F1 Las Vegas Grand Prix to which Mr. Yost responded that small businesses in the Downtown Las Vegas area are invited to participate.

Member Romero asked if the small businesses in Downtown Las Vegas have been involved in the planning to which Mr. Yost answered that he has not been involved in the planning and noted that the Fremont Street Experience and its Board Members have taken an active role in engaging small businesses.

Fiscal Impact

FY 2025: \$1,000,000 Expenditure



Member Thompson disclosed that he is employed with Boyd Gaming wherein he serves as Chief Administrative Officer. He stated that Boyd Gaming was a founding entity of Fremont Street Experience, and that he serves on the Fremont Street Experience Board. He further noted that Boyd properties, including but not limited to, the California Hotel, Fremont Hotel, Main Street Station will benefit from the proposed Neon City Festival and its associated marketing. Member Thompson stated that the independence of judgment for reasonable person in his situation may materially be affected regarding the proposed expenditures by his employment with Boyd Gaming and would therefore abstain from deliberating or voting on item on Agenda Item 4.

**Treasurer DeAngelo moved, and it was carried by unanimous vote of the voting members, with the exception of Member Thompson who abstained, to authorize the CEO/President to: 1) Authorize the CEO/President to execute an agreement with Fremont Street Experience, in the amount of \$1,000,000, to sponsor the Neon City Festival, taking place November 22 – 24, 2024 at the Fremont Street Experience in Downtown Las Vegas; and 2) Authorize any residual unexpended balances from this approved expenditure to revert to available general funds.**

ITEM 5.

**NBA Cup Sponsorship Agreement - Las Vegas, Nevada – December 2024**

Ms. Motley provided information about the proposed National Basketball Association (NBA) Cup, formerly the NBA In-Season Tournament, and provided data on the 2023 event as related to attendance and incremental room nights. Ms. Motley requested that the Board considers the following: 1) Authorizing the CEO/President to execute a sponsorship agreement with the NBA, in the amount of \$1,600,000, for the NBA Cup to be held at T-Mobile Arena in Las Vegas, NV in December 2024; and 2) Authorizing any residual unexpended balances from this approved expenditure to revert to available general funds.

Fiscal Impact

FY 2025: \$1,600,000 Expenditure

**Treasurer DeAngelo moved, and it was carried by unanimous vote of the voting members, to: 1) Authorize the CEO/President to execute a sponsorship agreement with the NBA, in the amount of \$1,600,000, for the NBA Cup to be held at T-Mobile Arena in Las Vegas, NV in December 2024; and 2) Authorize any residual unexpended balances from this approved expenditure to revert to available general funds.**

ITEM 6.

**National Football Foundation Sponsorship Agreement - Las Vegas, Nevada - December 2024 - 2026**

Ms. Motley provided information on the annual National Football Foundation (NFF) Awards dinner, including attendance and previous event locations, and described the opportunity to showcase the offerings of Las Vegas for future additional sports programs. Ms. Motley requested that the Board consider the following: 1) Authorizing the Chief Operating Officer to execute a sponsorship agreement with the NFF and College Hall of Fame, Inc., in the amount of \$525,000, for the annual NFF Awards Dinner to be held in Las Vegas, Nevada in December 2024 - 2026; and 2) Authorizing any residual unexpended balances from this approved expenditure to revert to available general funds.

Mr. Hill disclosed that he has been added to the NFF Board and is no longer participating in any of the business conversation between the NFF and the LVCVA. He specified that Mr. Yost is the signatory requested on this agenda item.

Ms. Hoff disclosed that she is employed with MGM Resorts International, wherein she serves as the President and Chief Operating Officer of Bellagio Las Vegas, Park MGM Las Vegas, and NoMad Las Vegas. She stated that the NFF Awards Dinner will take place at Bellagio Las Vegas and that MGM Resorts International will benefit from the NFF holding its awards dinner at Bellagio Las Vegas. She stated that the independence of judgment of a reasonable

person in her situation may materially be affected regarding the proposed expenditures by her employment with MGM Resorts International and therefore, she would abstain from deliberating or voting on Agenda Item 6.

Fiscal Impact

FY 2025: \$175,000 Expenditure

FY 2026: \$175,000 Expenditure

FY 2027: \$175,000 Expenditure

**Vice Chair Gullbrants moved, and it was carried by unanimous vote of the voting members, with the exception of Member Hoff who abstained, to: 1) Authorize the Chief Operating Officer to execute a sponsorship agreement with the NFF and College Hall of Fame, Inc., in the amount of \$525,000, for the annual NFF Awards Dinner to be held in Las Vegas, Nevada in December 2024 - 2026; and 2) Authorize any residual unexpended balances from this approved expenditure to revert to available general funds.**

ITEM 7. **National Rugby League Sponsorship Agreement - Las Vegas, Nevada – March 2025 – 2028**

Ms. Motley provided that the agreed sponsorship fees for the National Rugby League tournament constitute the maximum LVCVA financial support for the event with the final amount of the sponsorship fee for the event to be based on actualization of room nights. She added that the LVCVA would work with a third party to determine those room nights. She noted that the proposed 2025 event would feature eight teams and four matches, and provided attendance, viewership, and room night information related to the 2024 event. Ms. Motley requested that the Board consider the following: 1) Authorizing the CEO/President to execute a sponsorship agreement with the National Rugby League, Ltd. (NRL), in the amount of \$2,550,000, for the Rugby League Las Vegas Event to be held at Allegiant Stadium in March 2025, 2026, 2027, and 2028; and 2) Authorizing any residual unexpended balances from this approved expenditure to revert to available general funds.

Fiscal Impact

FY 2025: \$600,000 Expenditure

FY 2026: \$625,000 Expenditure

FY 2027: \$650,000 Expenditure

FY 2028: \$675,000 Expenditure

Treasurer DeAngelo disclosed that he serves as Executive Vice President/Chief Marketing Officer for Allegiant Travel Company. He stated that the proposed events would be taking place at Allegiant Stadium, where his employer, Allegiant Travel Company, has contracted for the naming rights. Member DeAngelo stated that the independence of judgment of a reasonable person in his situation may be materially affected regarding the proposed expenditure by his employment with Allegiant Travel Company and he would therefore abstain from deliberating or voting upon agenda item number 7.

**Vice Chair Gullbrants moved, and it was carried by unanimous vote of the voting members, with the exception of Treasurer DeAngelo who abstained to: 1) Authorize the CEO/President to execute a sponsorship agreement with the NRL, in the amount of \$2,550,000, for the Rugby League Las Vegas Event to be held at Allegiant Stadium in March 2025, 2026, 2027, and 2028; and 2) Authorize any residual unexpended balances from this approved expenditure to revert to available general funds.**

ITEM 8. **Las Vegas Convention Center Fire Alarm System Upgrade – Pope Technologies, LLC**

Mr. Yost provided that the LVCVA's current Phase Three Renovation project excluded certain portions of the renovation work including upgrades of the existing fire alarm system in portions of the legacy campus. Mr. Yost noted that Pope Technologies, LLC, built the fire alarm

system in the LVCVA's new West Hall and has performed previous work on property through the current renovation contractor. Mr. Yost provided that Nevada Revised Statutes allow the LVCVA to enter into a contract with Pope Technologies, LLC in a non-competitive solicitation due to the need for system continuity and connection with the West Hall alarm system and emergency radio communications system. Mr. Yost requested that the Board considers: 1) Authorizing the CEO/President to execute an agreement with Pope Technologies, LLC., in the amount of \$2,178,000 for fire alarm system upgrades and emergency radio communications systems installation, to the Las Vegas Convention Center; and 2) Authorizing any residual unexpended balances from this authorization to revert to available general funds.

Fiscal Impact

FY 2025: \$2,178,000 Expenditure

**Treasurer DeAngelo moved, and it was carried by unanimous vote of the voting members, to: 1) Authorize the CEO/President to execute an agreement with Pope Technologies, LLC., in the amount of \$2,178,000 for fire alarm system upgrades and emergency radio communications systems installation, to the Las Vegas Convention Center; and 2) Authorize any residual unexpended balances from this authorization to revert to available general funds.**

ITEM 9. **Las Vegas Convention Center Climate Action Plan**

Mr. Yost presented the climate action plan for the Las Vegas Convention Center. He detailed the motives and necessity for such plan including the correlation between greenhouse gas emissions and climate change, increased heat risks in Las Vegas, and new sustainability initiatives and standards being set by the meetings and conventions industry such as the Net Zero Carbon Events pledge.

Mr. Yost discussed the LVCVA's sustainability improvements and goals as presented in its 2024 Accomplishments Report including LED conversions, energy efficiency, and waste diversion and recycling efforts. He highlighted the LVCVA's receipt of the Global Biorisk Advisory Council's (GBAC) Star Facility rating and its award of the Green Globe's Golden Globe accreditation.

Mr. Yost provided information on the LVCVA's RFP process to ultimately select Blue Strike Environmental (Blue Strike) for consulting services on a climate action plan and shared Blue Strike's mission statement and a list of some of its clients.

Mr. Yost described the three types of emissions associated with greenhouse gases. He explained scopes 1-3 of emissions as those resulting from direct fuel use from the LVCC, those that the LVCVA purchases and are generated elsewhere, and those that result from indirect LVCC operations, respectively. Mr. Yost noted that the LVCVA will focus on scopes 1 and 2, as those would yield the majority of results, and that it may evaluate scope 3 later.

Mr. Yost shared Blue Strike's determination that 90% of the LVCVA's greenhouse gas emissions are generated through electricity and emphasized the importance of the recently approved energy supply agreement in the LVCVA's sustainability efforts.

Mr. Yost shared graphs demonstrating the LVCVA's energy consumption in 15-minute intervals and monthly electricity usage from 2018-2023. He shared a "Letter from the CEO" as part of the climate action plan, to communicate to the LVCVA's clients its commitment of a 50% reduction of scope 1 and 2 greenhouse gas emission by 2030, and a 100% reduction by 2050.

Mr. Yost listed the eight principles on which the LVCVA's climate action plan is founded, committing it to continued reporting, oversight, and goal setting, and engagement of its clients and building partners in assisting with those efforts.

Mr. Yost presented Blue Strike's creation of a dashboard report for recognition of each LVCC show's greenhouse gas emission reduction efforts as well as its assistance in the creation of a climate action plan meeting planner's toolkit. He reported that the Events Industry Council has awarded the LVCC the Gold Certification for Sustainable Event Standards as a result of all of these efforts.

This was an informational item and did not require Board action.

Member Michael Naft thanked Staff for its efforts related to sustainability.

ITEM 10. **2024 Refunding Bond Sale Resolution**

Mr. Finger outlined the previous approvals for the proposed refunding bond sale and provided information on potential savings based on current interest rates. He noted an error in the Resolution and stated that page 10 requires the deletion of the words "except for the 2022 bond". Mr. Finger requested that the Board consider: 1) Approval and adoption of Resolution 2024-04 (2024 Bond Resolution) providing for issuance of Clark County, Nevada, General Obligation (Limited Tax) LVCVA Refunding Bonds (additionally secured with pledged revenues) Series 2024 (2024 Bonds) in the maximum principal of \$63,160,000; 2) Authorizing the Chair of the Board to sign the 2024 Bond Resolution; 3) Authorizing the CEO/President or the CFO to arrange for the sale of the Bonds and to execute agreements necessary for issuance; and 4) Authorizing the CFO and the Finance Department to complete all other necessary measures to fulfill the requirements of the 2024 Bond Resolution.

Fiscal Impact

FY 2025: \$ 385,000 Estimated costs of issuance (paid from bond proceeds)

FY 2025-2042: (\$ 4,550,000) Estimated total reduced debt service payments

**Treasurer DeAngelo moved, and it was carried by unanimous vote of the voting members, to: 1) Approve and adopt Resolution 2024-04 (2024 Bond Resolution) providing for issuance of Clark County, Nevada, General Obligation (Limited Tax) Las LVCVA Refunding Bonds (additionally secured with pledged revenues) Series 2024 (2024 Bonds) in the maximum principal of \$63,160,000; 2) Authorizing the Chair of the Board to sign the 2024 Bond Resolution; 3) Authorizing the CEO/President or the CFO to arrange for the sale of the Bonds and to execute agreements necessary for issuance; and 4) Authorizing the CFO and the Finance Department to complete all other necessary measures to fulfill the requirements of the 2024 Bond Resolution.**

ITEM 11. **Insurance Policies – FM Global**

Mr. Finger described the LVCVA's robust insurance program and requested that the Board consider: 1) Authorizing the CFO to execute the following insurance policies with FM Global – a) Property insurance in the amount of \$964,440 for the policy period August 1, 2024, through August 1, 2025, and b) Builder's Risk insurance for the Las Vegas Convention Center District Phase 3 Renovation Project in the amount of \$240,230 for the construction period through December 31, 2025; and 2) Authorizing any residual unexpended balances from this authorization to revert to available general funds.

Fiscal Impact

FY 2025: \$1,003,892 Expenditure

FY 2026: \$ 200,778 Expenditure

**Treasurer DeAngelo moved, and it was carried by unanimous vote of the voting members, to: 1) Authorize the CFO to execute the following insurance policies with FM**

**Global – a) Property insurance in the amount of \$964,440 for the policy period August 1, 2024, through August 1, 2025, and b) Builder’s Risk insurance for the Las Vegas Convention Center District Phase 3 Renovation Project in the amount of \$240,230 for the construction period through December 31, 2025; and 2) Authorize any residual unexpended balances from this authorization to revert to available general funds.**

ITEM 12. **Approval of Debt Management Policy Statement and Five-Year Capital Improvement Program**

Mr. Finger outlined NRS requirements related to the submission of debt management policy updates and five-year capital plans to the Debt Management Commission and the Nevada Department of Taxation. He provided that the LVCVA continues to meet the Board Policy goal of three times revenue coverage ratio and stated that the LVCVA has completed the new money issuance for its expansion and renovation efforts and doesn’t anticipate necessity for new money in the near future but reserves the ability to do so if necessary. Mr. Finger provided that the Five-Year Capital Plan includes a reiteration of the Board-approved 2024-2025 capital program for year one, the estimated activity subject to future board budgetary approval for each of the years two through five, and a closeout of the \$630 million renovation project with the order of magnitude for \$20-\$30 million a year of continued capital activity to maintain and improve the LVCC Campus. Mr. Finger requested that the Board consider: 1) Approving updates to the LVCVA’s Debt Management Policy Statement (Debt Management Policy), 2) Approving the Fiscal Year (FY) 2025 – 2029 Capital Improvement Program (CIP), and 3) Authorizing the Chief Financial Officer to submit the Debt Management Policy and CIP to the Clark County Debt Management Commission and to the State Department of Taxation.

**Treasurer DeAngelo moved, and it was carried by unanimous vote of the voting members, to: 1) Approve updates to the LVCVA’s Debt Management Policy Statement (Debt Management Policy), 2) Approve the FY 2025 – 2029 CIP, and 3) Authorize the Chief Financial Officer to submit the Debt Management Policy and CIP to the Clark County Debt Management Commission and to the State Department of Taxation.**

**COMMITTEES**

ITEM 13. **Compensation Philosophy and Executive Salary & Bonus Range Review**

Compensation Committee (Committee) Chair Brian Gullbrants provided that the Compensation Committee met on June 27, 2024 and would provide its recommendations for each of the items presented. He asked Nadine Jones, Senior Vice President of People & Culture, to summarize her presentation from the Compensation Committee Meeting related to the LVCVA’s Compensation Philosophy and Executive Salary & Bonus Ranges, for the Board.

Ms. Jones provided that the recommended revisions to the LVCVA’s Compensation Philosophy were minor grammatical and language edits to reflect its updated values, and that the core elements remain unchanged. She stated that the LVCVA utilizes a benchmark of the market median to provide a competitive salary and benefits structure.

Ms. Jones shared the LVCVA’s Compensation Philosophy’s definition of the target market for its executive, marketing, and sales roles including destination marketing organizations (DMO), local hospitality market, and public agencies.

Ms. Jones referenced The Segal Group’s (Segal) 2020 independent assessment of the LVCVA’s executive compensation data and a recommendation by the Committee Chair to conduct an assessment every three to four years. She provided that the LVCVA hired Segal during FY24 to assist the LVCVA in identifying executive salary and bonus ranges and to recommend competitive positioning within the salary ranges.



Ms. Jones shared Segal's finding that the LVCVA's executive salary and bonus ranges are aligned with market pay and presented an illustration of current executive salary and bonus ranges as compared to Segal's recommendations and to the LVCVA's recommendations.

Ms. Jones clarified that the intent of Agenda Item 13 was to recommend the minimum, midpoint, and maximum salary base salary potential for the LVCVA's executive officer positions, not to establish actual pay rates for its executives.

Ms. Jones shared a slide reflecting current executive salary ranges, Segal range recommendations, and LVCVA range recommendations. She noted that the column reflecting the LVCVA's recommendation would be the range requested for approval. The LVCVA's proposed salary range recommendations for the E5, E4, and E3 positions were midpoint increases of 0.85%, 3.5%, and 4.6%, respectively. Ms. Jones detailed the differences between Segal's and the LVCVA's range recommendations, noting that Segal spreads its ranges by 50%, whereas the LVCVA spreads them by 40%.

Ms. Jones pointed out that the LVCVA's 3.5% midpoint increase recommendation for E4 positions differs from Segal's 0.32% recommendation because the LVCVA wants to ensure it is paying competitively within the local market for those critical positions and recommends moving those ranges in tandem with the rest of the organization's ranges.

Ms. Jones presented a slide illustrating proposed bonus ranges including current ranges, and Segal's and the LVCVA's recommended bonus percentages, noting that no changes are recommended as the current bonus ranges align with Segal's recommendations.

Mr. Hill requested the authority to adjust the salary and bonus ranges of Mr. Yost and Mr. Finger up to a midpoint that is between the E3 and E4 ranges to recognize the multiple responsibilities they perform, beyond those associated with their current titles.

Ms. Jones discussed the recommendations made by Segal that were not accepted by the LVCVA. She provided that Segal recommended using the 75<sup>th</sup> percentile instead of the 50<sup>th</sup> percentile when comparing the LVCVA against other DMOs, as the LVCVA is approximately four times larger in size and scope than its closest competitor. Ms. Jones provided that Segal also recommended that the local talent market is used as comparison for all executive positions, not just sales and marketing positions. She reiterated that these recommendations were not incorporated by the LVCVA.

Ms. Jones summarized Staff's request for approval of the changes to the LVCVA's Compensation Philosophy, adjustments to the salary and bonus ranges as indicated in the agenda item, and the authorization to compensate Mr. Yost and Mr. Finger up to \$330,000 as a maximum salary range, and a bonus range of up to 25% while they are performing unique and multiple job functions.

Member Romero asked why the LVCVA didn't take Segal's recommendation as related to utilizing the 75<sup>th</sup> percentile when comparing to other DMOs, to which Ms. Jones responded that further evaluation was necessary prior to implementing the recommendation.

Committee Chair Gullbrants provided that the Committee discussed the possibility of exploring an alternate consulting firm that would incorporate the use of different markets in its comparisons.

Committee Chair Gullbrants stated that the Compensation Committee unanimously approved the items under Agenda Item 13 for recommendation to the Board and requested that the Board considers approving the following: 1) Proposed changes to the LVCVA's general compensation philosophy; 2) Proposed salary and bonus ranges of executive officers who report to the Board or the CEO/President; and 3) Delegating authority to the CEO/President

to adjust the top of the salary and bonus range of Ed Finger and Brian Yost for such period that they continue to perform functions well beyond the duties of their job titles.

**Committee Chair Gullbrants moved, and it was carried by unanimous vote of the voting members, to approve the following: 1) Proposed changes to the LVCVA's general compensation philosophy; 2) Proposed salary and bonus ranges of executive officers who report to the Board or the CEO/President; and 3) Delegating authority to the CEO/President to adjust the top of the salary and bonus range of Ed Finger and Brian Yost for such period that they continue to perform functions well beyond the duties of their job titles.**

ITEM 14. **General Counsel's Annual Performance Evaluation and Review of Fiscal Year 2025 Goals and Objectives**

Committee Chair Gullbrants provided that Ms. Jones would share Segal's recommendations related to Agenda Item 14, followed by Ms. Bateman's presentation, and then conclude with the Committee's recommendations.

Ms. Jones provided Segal's recommendation to place Ms. Bateman at the midpoint of the updated salary range, which would be \$250,000, based on her experience and tenure. She noted that the recommendation aligns with the LVCVA's current practice to place Ambassadors at the midpoint of their range upon their fifth year of employment.

Ms. Bateman acknowledged and thanked Legal Department Staff for their work. She described her accomplishments in ensuring legal compliance as related to operational policies, the Nevada Public Records Act, and Open Meeting Law. Ms. Bateman detailed litigation management efforts and administrative actions performed to defend and protect the interest of the LVCVA and Las Vegas and provided information on efforts by the Legal and Marketing departments to maintain trademarks and combat infringement actions. Ms. Bateman commented on her efforts to evaluate and make necessary changes within the Legal Department as well as outside counsel for continued improvements. She discussed her efforts to maintain efficiencies of the Legal Department's responses and shared data related to improvements in response times for contracts and lease agreements. Ms. Bateman commented on the increase in number of leases, amendments, and special events contracts.

Ms. Bateman discussed her strategic project accomplishments including efforts on key event agreements and on the 10-acre "Riviera" land sale. She described other accomplishments related to the LVCC Renovation Project, serving as counsel for the Clark County Stadium Authority Board, and other local, state, and federal government affairs efforts.

Ms. Bateman presented her proposed FY 2025 goals including the following: ensuring the LVCVA's legal compliance; defending and protecting the interests of the LVCVA and Las Vegas; effectively managing the Legal Department and outside counsel and consultants; improving efficiency of Legal Department responses; and delivering necessary legal support for the LVCVA's strategic goals and initiatives.

Committee Chair Gullbrants thanked Ms. Bateman for her leadership and efforts.

Mr. Hill recognized the volume and diversity of the matters that Ms. Bateman manages, informed the Board that a new attorney would be added at the LVCVA, and thanked Ms. Bateman for her work.

Member Jones Blackhurst expressed support for bringing Ms. Bateman to the midpoint of her position's range, provided her thoughts that Ms. Bateman would still be underpaid after the adjustment, and suggested another review of her salary in six month.

Committee Chair Gullbrants stated that the Compensation Committee unanimously approved a pay rate for Ms. Bateman of \$250,000, and a 20% bonus in alignment with her performance and contributions to the LVCVA.

Fiscal Impact  
FY 2025: TBD

**Treasurer DeAngelo moved, and it was carried by unanimous vote of the voting members, to: 1) Approve the General Counsel's proposed FY 2025 goals and 2) Approve the General Counsel's annual salary of \$250,000 and a 20% bonus.**

ITEM 15. **CEO/President's Annual Performance Evaluation and Review of Fiscal Year 2025 Goals and Objectives**

Ms. Jones shared Segal's findings and recommendations that Mr. Hill's role should be compensated on the higher end of the updated range, based on his tenure, performance, and comparable scope to other DMOs. She detailed that the newly approved midpoint salary of Mr. Hill's role is \$476,000 and that his current salary is just shy of that amount. Ms. Jones noted that Segal's recommendation was that Mr. Hill's salary should be past the midpoint and closer to the maximum of the updated range, based on his tenure and accomplishments.

Mr. Hill outlined the LVCVA's FY 2023-28 goals and thanked LVCVA Staff and its resort partners and [Clark] County agencies including Harry Reid Airport, the Regional Transportation Commission, the Las Vegas Metropolitan Police Department, Clark County Fire Department, for their efforts in the successes Las Vegas has accomplished over the past year.

Mr. Hill presented FY 2024 accomplishments. He highlighted the financial success of Las Vegas during FY 2024 including an 11% increase in revenue per available room (RevPAR).

Mr. Hill recognized Marketing team efforts in the production of several award-winning advertising campaigns that delivered more than one billion total paid media impressions. He presented data related to the "massive" coverage generated from Public Relations (PR) placements and earned PR impressions related to the Super Bowl and F1 Las Vegas Grand Prix. Mr. Hill discussed the creation of a "groundbreaking" sponsorship with the Las Vegas Aces basketball team players and commented on the 36% growth of Las Vegas' social media followers from 5.6 million to 7.6 million, and commented on the LVCVA's goal of obtaining 10 million social media followers.

Mr. Hill highlighted Sales team efforts in securing 18 new shows at the LVCC resulting in more than 500,000 future attendees and commented on an updated goal to bring 1.9 million LVCC attendees per year. He acknowledged the 20% increase in group attendees, growing from five million to six million.

Mr. Hill shared statistics resulting from the inaugural F1 Las Vegas Grand Prix including its \$1.5 billion economic impact and commented on plans for the 2025 F1 race including improvements and the addition of the Neon City Festival and a Las Vegas Raiders game occurring during the same weekend.

Mr. Hill presented accomplishments related to Sports & Special events including the \$1 billion economic impact from Super Bowl LVIII in Las Vegas. He commented on the securing of WrestleMania 41 in April 2025 in Las Vegas and commented on the 2024 inaugural NBA In-Season Tournament in Las Vegas and the upcoming second year of that event in December 2024.

Mr. Hill commented on the on-time and under-budget completion of the LVCVA's new administrative offices and the East entrance to the South Halls. He discussed the LVCVA's

partnership with NV Energy to implement 80% renewable energy at the LVCC and commented on the LVCVA's commitment to a Climate Action Plan.

Mr. Hill provided an update on The Boring Company's activities including a decrease in costs per ride, an increase in ridership, the upcoming opening of Vegas Loop tunnels, and the launch of two boring machines up Paradise Road. He commented on the record ridership and profit achieved by the Las Vegas Monorail and noted that customer satisfaction scores for both the Las Vegas Monorail and the Convention Center Loop system were among the highest in surveys conducted at the LVCC.

Mr. Hill provided that the LVCVA brought back air service from Manchester, England, in partnership with Virgin Atlantic and Harry Reid International Airport.

Mr. Hill discussed the development and launch of the LVCVA's internal rebrand and provided information on Ambassador surveys for the improvement of the LVCVA Ambassador experience.

Mr. Hill highlighted LVCVA recognition in publications including *The Wall Street Journal*, *Sports Illustrated*, and *Fast Company*.

Mr. Hill provided that the FY 2025 goals would remain similar to what they have been in the past. He elaborated on goals to drive demand, fully develop sports and events, fill meeting space, renovate the convention center and enhance operations, improve access, and strengthen the LVCVA's culture.

Committee Chair Gullbrants commended Mr. Hill for his leadership in the growth and development of Las Vegas.

Member Romero commended Mr. Hill for his accomplishments, provided thoughts on a 50% compensation not being sufficient for "exceptional" executives, and encouraged the Board to re-evaluate the bonus structure. She highlighted the Neon City Festival and encouraged Mr. Hill to continue focusing on including the entire Las Vegas community's participation in large scale events.

Committee Chair Gullbrants stated that the Committee unanimously approved a pay increase of 4% and a 40% bonus for Mr. Hill. He noted that the Committee's recommendation is aligned with Segal's recommendation and that the Committee recommends approval of the same by the Board. He noted that the Committee recommends a re-evaluation of how the LVCVA's compensation is benchmarked against other DMOs.

Fiscal Impact  
FY 2025: TBD

**Committee Chair Gullbrants moved, and it was carried by unanimous vote of the voting members, to: 1) Approve the CEO/President's proposed FY 2025 goals 2;) Approve a base pay increase of 4% and a 40% bonus for the CEO/President; and 3) Approve a re-evaluation of the LVCVA's compensation strategy.**

ITEM 16.

**Review of the LVCVA's Rewards & Recognition Policy**

Ms. Jones informed the Board that the LVCVA's Rewards & Recognition Policy was attached to the agenda item. She noted that the recommended modifications were to add the LVCVA's on-call Ambassadors to its 10-year milestone award program and to update its quarterly Ambassador recognition program including the addition of a Team Award. Ms. Jones provided that the rest of the Rewards and Recognition Policy remains unchanged and requested that the Board considers conducting its annual review of the LVCVA's Rewards and Recognition Policy providing special awards for Ambassadors.

Fiscal Impact  
FY 2025: \$127,000 Expenditure

**Committee Chair Gullbrants moved, and it was carried by unanimous vote of the voting members, to approve Staff's recommended modifications to the LVCVA's Rewards and Recognition Policy providing special awards for Ambassadors.**

ITEM 17. **Compensation Committee Annual Charter Review and Performance Evaluation**

Ms. Jones provided a list of the Compensation Committee's responsibilities as assigned through its Charter. She noted that the only unfulfilled responsibility was related to the review and recommendation of union contracts. Ms. Jones explained that in the previous year, Staff agreed to an annual wage reopener and is currently involved in those negotiations. She stated that once those negotiations are concluded, either a Compensation Committee meeting would be held, or Staff may seek permission to request the Board's direct approval of the tentative agreement.

Ms. Jones provided that Staff has no recommended changes to the Compensation Committee Charter and that it believes that the Compensation Committee has fulfilled its responsibilities as outlined in its Charter and has met performance expectations for the current year.

Chair Gibson thanked Committee Chair Gullbrants for his efforts on the wage review process.

**Committee Chair Gullbrants moved, and it was carried by unanimous vote of the voting members, to approve no changes to the Compensation Committee Charter.**

**COMMENTS FROM THE FLOOR BY THE PUBLIC**

Ed Uehling provided his thoughts on the dishonesties presented at the meeting, noting that the Las Vegas community is "not doing great." He commented on the LVCVA's inability to provide a swimming pool for Boulder City, on its "horrible job" in significantly growing visitation to Las Vegas, and on the number of local Las Vegas businesses that were harmed due to the F1 Las Vegas Grand Prix.

E.T. Snell provided his thoughts that the Board is doing a "fantastic job" and stated he was distracted by Mr. Uehling's comments, to which Chair Gibson asked that he present his comments exclusive of his thoughts about Mr. Uehling. Mr. Snell commented on the recent record temperatures and resulting fires and commented on Interstate-15 rest stops being recently open. He expressed support of the widening of the road between Las Vegas and Barstow and commented on the distance of the rumble strips on the road between the California/Nevada state line and Barstow.

Cyrus Hojjaty commented on recent polls demonstrating the frustration of citizens related to the direction of the country. He referenced Juneteenth celebrations and commented on the past occurrence of slavery throughout the world. Mr. Hojjaty encouraged the distinguishing of climate change and the urban heat island effect and applauded Staff for addressing a climate action plan. He referenced polls reflecting tourists' dissatisfaction with pricing and commented on the record level of credit card debt in America. Mr. Hojjaty commented on home prices in Las Vegas, decreased job openings and a slowing economy. He applauded the success of the Las Vegas Monorail and encouraged alternative forms of transportation.

Daniel Braisted referenced his attached handout, commented on the Nevada Open Meeting Laws, and suggested an opportunity for the public to receive replies during public comment portions of meetings. He expressed interest in the information provided regarding the Las Vegas Monorail and the Climate Action Plan, encouraged the LVCVA to track the licensing of electric vertical takeoff aircraft, and expressed appreciation for the mentioning of the upcoming DEF CON convention. Mr. Braisted provided information on weekly Avis and Uber rental rates and encouraged marketing opportunities for polling riders. He encouraged the posting of egress times for events at Sphere and other large venues to allow for travel planning by the public.

**ADJOURNMENT**

Chair Gibson adjourned the meeting at 11:37 a.m.

Respectfully submitted,

Date Approved: August 13, 2024

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Silvia Perez  
Executive Assistant to the Board

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James B. Gibson  
Chair



# Public Comment Submission

from Mr. Daniel Braisted  
July 9, 2024

**From:** [Daniel Braisted](#)  
**To:** [Silvia Perez](#)  
**Cc:** [DanielB702@aol.com](mailto:DanielB702@aol.com)  
**Subject:** For LVCVA Boards Meeting June 9, 2024 Trade Shows Benefits  
**Date:** Monday, July 8, 2024 4:54:54 PM

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June 8, 2024

Christine Spencer  
Governor's State of Nevada  
Business Development Office  
Washington Blvd, Las Vegas

CC: LVCVA Board Meeting June 9, 2024

Ref: Expanding Benefits of Trade Shows to the State of Nevada via Grants and Scholarships

Ms Christine Spencer,

End of last year I sent the Governor's Office an email suggesting the State of Nevada, "Expand Benefits of Tradeshow to the State of Nevada".

You acknowledged receipt of the email to me. I didn't follow up.

The reason I didn't follow up sooner, was my numerous prior attempts via councils, chambers, commissions, elected representatives, etc. to "Expand Benefits of Trade Shows to the State of Nevada" never garnered any interest. Till hopefully now, there will be, with this short copy.

September 2023, the MGM was hit by a major computer hacking group for an estimated loss of 100 million. Multiple consultants in the local Cyber Security Business, I have asked, feel it was avoidable.

I heard another major business owner in a private meeting state (with a slight tear in his voice) state his company was Cyber Hacked for 8 million. When compared to the MGM's P&L about the same percentage.

And yet the largest Trade Show DefCon dealing with Computer Hacking has been held in Las Vegas for years. DEFCON 35 will be held August 8-11, 2024 at Caesars Forum. Tickets are \$480 cash, for the basic classes. How many of you or your colleagues have

attended, even for a half day?

What I am suggesting is that State, Counties, Cities, Chambers, Companies, LVCVA, etc, offer grants and scholarships to allow more residents of Nevada to attend DEFCON 35 with the caveat that attendees are required to give short presentations to their communities, on Cyber Hacking. Main area of interest should be that local carelessness is the main way amateur and professional hackers are getting into the Government and Corporate Computer Databases.

Grants and Scholarships should also be considered to increase the benefits of major Trade Shows to Nevada Rurals.

Respectfully,  
Daniel Braisted, Resident  
702-365-1833 DanielB702@aol.com

## LAS VEGAS CONVENTION AND VISITORS AUTHORITY BOARD OF DIRECTORS MEETING AGENDA DOCUMENTATION

<b>MEETING DATE:</b>	AUGUST 13, 2024	<b>ITEM NO. 1</b>
<b>TO:</b>	BOARD OF DIRECTORS	
<b>FROM:</b>	H. FLETCH BRUNELLE VICE PRESIDENT OF MARKETING	DocuSigned by: <i>H. Fletch Brunelle</i> <small>1ED0BA07D2D34D9...</small>
<b>SUBJECT:</b>	AIR SERVICE DEVELOPMENT UPDATE FISCAL YEAR END 2024 (JANUARY – JUNE 2024)	

**RECOMMENDATION**

Ailevon Pacific Aviation Consulting (APAC) will provide the Board of Directors (Board) with a presentation of air service development activity from January - June 2024, and update the Board on air service development achievements through the end of fiscal year (FY) 2024. Areas of focus will include record airline capacity growth, new airline market launches, international air service recovery, Air Service Development team activities, and the outlook for FY 2025.

This is an informational item and does not require Board action.

**FISCAL IMPACT**

None.

<b>BOARD ACTION:</b>	
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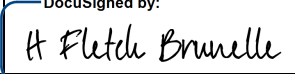
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**STEVE HILL**  
CEO/PRESIDENT

**PURPOSE AND BACKGROUND**

APAC is the consultant of record to the LVCVA on matters related to air service development for Las Vegas. APAC provides air service data analysis, short and long-term planning, and continuous airline engagement.

The LVCVA works strategically with APAC and Harry Reid International Airport to increase domestic and international air seat capacity for Las Vegas. Ongoing collaborative outreach efforts include identifying areas of growth and concern, hosting airline summits and events, attending strategic airline conferences, and leveraging airline relationships through their joint venture partnerships.

# LAS VEGAS CONVENTION AND VISITORS AUTHORITY BOARD OF DIRECTORS MEETING AGENDA DOCUMENTATION

<b>MEETING DATE:</b>	AUGUST 13, 2024	<b>ITEM NO. 2</b>
<b>TO:</b>	BOARD OF DIRECTORS	
<b>FROM:</b>	H. FLETCH BRUNELLE VICE PRESIDENT OF MARKETING	<small>DocuSigned by:</small> 
<b>SUBJECT:</b>	2024 WORLD ROUTE DEVELOPMENT FORUM EXHIBITION BOOTH – CONEX EXHIBITION SERVICES KINGDOM OF BAHRAIN - OCTOBER 6-8, 2024	

**RECOMMENDATION**

That the Board of Directors considers: Authorizing the Chief Executive Officer (CEO)/President to execute an agreement with Conex Exhibition Services, in the amount of \$150,000, for LVCVA exhibition booth design and build-out, for the 2024 World Route Development Forum that will take place October 6-8, 2024 in The Kingdom of Bahrain; 2) Authorizing any residual unexpended balances from this approved expenditure to revert to available general funds.

For possible action.

**FISCAL IMPACT**

FY 2025: \$150,000 Expenditure

<b>BOARD ACTION:</b>	
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**STEVE HILL**  
**CEO/PRESIDENT**

**PURPOSE AND BACKGROUND**

The LVCVA and Harry Reid International Airport (LAS) are strategic partners in Las Vegas air service development and are closely involved in maintaining current, and attracting new domestic and international routes. Both organizations have been long-time supporters and participants of Routes World. In 2022, LVCVA and LAS hosted World Routes in Las Vegas.

More than 3,000 attendees are expected to attend the 2024 World Route Development Forum (Routes World) representing airline network route planners, airports, and tourism organizations. It is the largest gathering of airline network planners and offers unrivaled meeting opportunities with route decision makers. This show is an important part of the LVCVA’s air service development strategy for the destination.

Las Vegas Convention and Visitors Authority Board of Directors Meeting  
 Agenda Documentation

Meeting Date: August 13, 2024

Subject: 2024 World Route Development Forum Exhibition Booth – Conex  
 Exhibition Services - Kingdom of Bahrain, October 6-8, 2024

As a result of in-person meetings during Routes World events, the Airline Development Team has secured new air service to the destination, including welcoming Avianca Airlines from San Salvador, El Salvador, Aer Lingus from Dublin, Ireland, and Norse Atlantic from London-Gatwick, which are all new airlines and new routes to the destination.

Additionally, the air service development team recovered service from Manchester, UK on Virgin Atlantic Airlines. This route is among Las Vegas’ largest unserved markets and commenced service in June 2024.

Since 2013 when Las Vegas first hosted Routes World in the destination, Las Vegas has added nonstop service from 389 markets by 59 unique airlines, including 89 new international markets added by 34 airlines.

In total, 87 new cities have been added to the Las Vegas air service route map since hosting Routes World in 2013. Annual capacity since that time is also up 42%, and nearly 30,000 airline seats are being added into the destination every single day

In an effort to win new airline routes, protect and grow existing services, and market the destination, the LVCVA will exhibit at Routes World. During the forum, the LVCVA and LAS will hold over 40 one-to-one meetings with airline representatives.

After reviewing proposals, Staff has selected Conex as its vendor of choice for the design and construction of the LVCVA’s exhibition booth, subject to the Board’s approval. Although the contract value of the proposed Conex agreement does not exceed the CEO’s Signature Authority, Staff previously contracted with Conex for other exhibition booth builds. The combined annual expenditure to Conex exceeds the CEO’s Signature Authority for FY 2025 and thus Staff must obtain the Board’s approval.

Conex has been partnered with LVCVA to construct trade show booths most recently including ASAE (Aug. 2023), IMEX America (Oct. 2024), IAEE (Dec. 2023), WTM London (Nov. 2023), and IPW Los Angeles (May 2024). Established in 1989, Conex provides exhibition services, including the planning, design, and construction of exhibition stands, pavilions, and booths, for trade shows around the world. Annually, Conex participates in over 35 tourism-focused international tradeshows and provides services for customers that include over forty (40) countries and governmental entities.

Exhibit Space	\$ 45,000
Booth Design & Build	\$150,000
Show Services/Booth Food & Beverage	\$ 10,000
Client Development/Entertainment	\$ 10,000


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Estimated Total      \$215,000

This expenditure has been budgeted for in FY 25 budget.



**LAS VEGAS CONVENTION AND VISITORS AUTHORITY  
BOARD OF DIRECTORS MEETING  
AGENDA DOCUMENTATION**

<b>MEETING DATE:</b>	AUGUST 13, 2024	<b>ITEM NO. 3</b>
<b>TO:</b>	BOARD OF DIRECTORS	
<b>FROM:</b>	LISA MOTLEY VICE PRESIDENT OF SPORTS AND SPECIAL EVENTS	<small>DocuSigned by:</small>  <small>6C8D5782A35D4AE...</small>
<b>SUBJECT:</b>	BIG TEN WOMEN'S BASKETBALL CONFERENCE TOURNAMENT SPONSORSHIP AGREEMENT LAS VEGAS, NV – MARCH 3-7, 2027	

**RECOMMENDATION**

That the Board of Directors considers: 1) Authorizing the Chief Executive Officer (CEO)/President to execute a Sponsorship Agreement with the Big Ten Conference, in the amount of \$350,000, to host the 2027 Big Ten Women's Basketball Conference Tournament March 3-7, 2027 at T-Mobile Arena in Las Vegas; and 2) Authorizing any residual unexpended balances from this approved expenditure to revert to available general funds.

For possible action.

**FISCAL IMPACT**

FY 2027:    \$350,000    Expenditure

<b>BOARD ACTION:</b>	
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**STEVE HILL**  
**CEO/PRESIDENT**

**PURPOSE AND BACKGROUND**

The 2027 Big Ten Women's Basketball Conference Tournament will feature 15 NCAA Division 1 women's single-elimination basketball games played over a five-day period. Eighteen teams will compete to win the Women's Big Ten Conference Tournament and secure bids to the NCAA Division 1 Women's Basketball Tournament.

The Big Ten Women's Basketball Conference Tournament is expected to draw more than 15,000 out-of-town visitors and generate an estimated 25,700 incremental room nights. The Big Ten Network will air the early rounds of the Tournament and CBS will air the Big Ten Women's Basketball Tournament Championship game.

# LAS VEGAS CONVENTION AND VISITORS AUTHORITY BOARD OF DIRECTORS MEETING AGENDA DOCUMENTATION

<b>MEETING DATE:</b>	AUGUST 13, 2024	<b>ITEM NO. 4</b>
<b>TO:</b>	BOARD OF DIRECTORS	
<b>FROM:</b>	LISA MOTLEY VICE PRESIDENT OF SPORTS AND SPECIAL EVENTS	DocuSigned by: <i>Lisa Motley</i> <small>6C8D5782A35D4AF</small>
<b>SUBJECT:</b>	BIG TEN MEN'S BASKETBALL CONFERENCE TOURNAMENT SPONSORSHIP AGREEMENT LAS VEGAS, NV – MARCH 8-12, 2028	

**RECOMMENDATION**

That the Board of Directors considers: 1) Authorizing the Chief Executive Officer (CEO)/President to execute a Sponsorship Agreement with the Big Ten Conference, in the amount of \$850,000, to host the 2028 Big Ten Men's Basketball Conference Tournament March 8-12, 2028 at T-Mobile Arena in Las Vegas; and 2) Authorizing any residual unexpended balances from this approved expenditure to revert to available general funds.

For possible action.

**FISCAL IMPACT**

FY 2028:    \$850,000    Expenditure

<b>BOARD ACTION:</b>	
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**STEVE HILL**  
**CEO/PRESIDENT**

**PURPOSE AND BACKGROUND**

The 2028 Big Ten Men's Basketball Conference Tournament will feature 15 NCAA Division 1 men's single-elimination basketball games played over a five-day period. Eighteen teams will compete to win the Men's Big Ten Conference Tournament and secure bids to the NCAA Division 1 Men's Basketball Tournament.

The Big Ten Men's Basketball Conference Tournament is expected to draw more than 39,500 out-of-town visitors and generate an estimated 64,400 incremental room nights. The Big Ten Network will air the early rounds and CBS will air the Big Ten Men's Basketball Tournament Championship game.

# LAS VEGAS CONVENTION AND VISITORS AUTHORITY BOARD OF DIRECTORS MEETING AGENDA DOCUMENTATION

<b>MEETING DATE:</b>	AUGUST 13, 2024	<b>ITEM NO. 5</b>
<b>TO:</b>	BOARD OF DIRECTORS	
<b>FROM:</b>	BRIAN YOST CHIEF OPERATING OFFICER	DocuSigned by: <i>Brian Yost</i> <small>9EB0A1EA330F4A7...</small>
<b>SUBJECT:</b>	CONCACAF COPA AMERICA SOCCER TOURNAMENT GYM EQUIPMENT AND LOCKER ROOM STRUCTURES – JUST DREAM, LLC.	

**RECOMMENDATION**

That the Board of Directors considers ratifying the payment of \$843,318.28 to Just Dream, LLC, for gym equipment and locker room structures for the Copa America soccer tournament matches held at Allegiant Stadium in June and July 2024.

For possible action.

**FISCAL IMPACT**

FY 2024: \$562,212

FY 2025: \$281,106

<b>BOARD ACTION:</b>	
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**STEVE HILL**  
CEO/PRESIDENT

**PURPOSE AND BACKGROUND**

At its February 13, 2024 meeting, the Board approved a partnership agreement with the Confederation of North, Central America and Caribbean Association Football (CONCACAF), in the amount of \$1,050,000, for three international soccer matches of the Copa America Cup held at Allegiant Stadium in June and July, 2024.

Subsequent to the approval of the partnership agreement and expenditure, and immediately prior to the tournament practices and matches beginning, staff was informed by CONCACAF that payments for vendors providing goods and services related to the tournament were to be made to vendors on behalf of CONCACAF, not directly to CONCACAF. Those payments and vendors were as follows:

Las Vegas Convention and Visitors Authority Board of Directors Meeting  
Agenda Documentation

Meeting Date: August 13, 2024

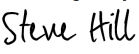
Subject: CONCACAF Copa America Soccer Tournament Gym Equipment and  
Locker Room Structures – Just Dream, LLC.

VENDOR	AMOUNT	PURPOSE
Just Dream, LLC.	\$843,318.28	Gym equipment and locker room structures
Best Security	\$111,890.11	Practice site security
City of Las Vegas	\$102,740.00	Rental of practice fields
LVMPD	\$64,906.75	Police services
United Site Services	\$62,532.00	Practice field fencing
Soccer Command, Inc.	\$15,895.92	Benches for practice fields
City of Henderson	\$12,969.11	Police services
Straight Line Sports	\$8,240.00	Practice field painting
Community Ambulance	\$7,605.00	Ambulance stand by service
Reddy Ice	\$5,919.20	Ice for team practices
Desert Valley Turf	\$5,720.00	Practice field painting
CPR Tents	\$5,300.00	Tents and allied equipment for practice sites
Uline	\$3,520.10	Practice site tents
Miscellaneous vendors	\$982.32	Small equipment for practice sites
<b>TOTAL</b>	<b>\$1,251,538.79</b>	

Just Dream, LLC, provided gym equipment and locker room structures for the teams participating in the tournament games in Las Vegas. As the expenditure to Just Dream, LLC, exceeds the CEO's Signature Authority, Staff requests ratification of the payment. The remaining payments are of values under the CEO's Signature Authority and are thus provided for informational purposes only.

The difference between the actual costs associated with these payments and the approved amount of \$1,050,000 (\$201,538.79) will be reimbursed to the LVCVA by CONCACAF.

# LAS VEGAS CONVENTION AND VISITORS AUTHORITY BOARD OF DIRECTORS' MEETING AGENDA DOCUMENTATION

<b>MEETING DATE:</b>	AUGUST 13, 2024	<b>ITEM NO. 6</b>
<b>TO:</b>	BOARD OF DIRECTORS	
<b>FROM:</b>	STEVE HILL CHIEF EXECUTIVE OFFICER	<small>DocuSigned by:</small>  <small>A6348F0DE947422...</small>
<b>SUBJECT:</b>	PURCHASE OF 2024 FORMULA 1 LAS VEGAS GRAND PRIX TICKET PACKAGES	

**RECOMMENDATION**

That the Board of Directors consider authorizing the Chief Executive Officer (CEO)/President to purchase up to \$1,700,000 of race and hospitality tickets for the November 2024 Formula 1 Las Vegas Grand Prix for LVCVA customers and destination partners.

For possible action.

**FISCAL IMPACT**

FY 2025:                      Expenditures:              \$ 1,700,000

<b>BOARD ACTION:</b>	
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**STEVE HILL**  
**CEO/PRESIDENT**

**PURPOSE AND BACKGROUND**

The 2024 Formula 1 Las Vegas Grand Prix (Grand Prix) will be a premier worldwide sporting event that will bring significant domestic and international visitation to Las Vegas and brand awareness to the destination. The 2024 Grand Prix presents a key opportunity to bring the LVCVA's and the destination's largest current and potential customers to the city to experience the Grand Prix events and learn about the destination's many business offerings.

The proposed expenditure may also include the acquisition of tickets to be resold to destination properties and community members for their use. The LVCVA will be reimbursed for such tickets.

## LAS VEGAS CONVENTION AND VISITORS AUTHORITY BOARD OF DIRECTORS MEETING AGENDA DOCUMENTATION

<b>MEETING DATE:</b>	AUGUST 13, 2024	<b>ITEM NO. 7</b>
<b>TO:</b>	BOARD OF DIRECTORS	
<b>FROM:</b>	RANDY SHINGLETON VICE PRESIDENT OF FACILITIES	<small>DocuSigned by:</small>  <small>C72999F32CE6462...</small>
<b>SUBJECT:</b>	<b>BID #24-4781, PWP CL-2023-459, EXPANSION JOINT REPLACEMENT (LAS VEGAS CONVENTION CENTER SOUTH HALL)</b>	

**RECOMMENDATION**

That the Board of Directors consider: 1) Awarding Bid #24-4781, Expansion Joint Replacement in the South Halls of the Las Vegas Convention Center, to All 5's Construction, LLC, Las Vegas, Nevada; 2) Authorizing the Chief Executive Officer (CEO)/President to execute an agreement with All 5's Construction in the amount of \$455,257; and 3) Authorizing any residual unexpended balances from this authorization to revert to available general funds.

For possible action.

**FISCAL IMPACT**

FY 2025: \$455,257 Expenditures (Includes 10% Owners Controlled Contingency)

<b>BOARD ACTION:</b>	
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**STEVE HILL**  
**CEO/PRESIDENT**

**PURPOSE AND BACKGROUND**

The Las Vegas Convention and Visitors Authority (LVCVA) publicly bid all labor, equipment, and materials to replace the expansion joints in the Las Vegas Convention Center's South Hall. The expansion joints in many areas of the South Hall are beyond repair and not conducive to the use of the hall. Replacing the expansion joints is necessary to prevent further disrepair and hazards to clients and show customers and attendees.


Based on the specifications provided by LVCVA, the following bids were received:

Vendor	City, State	Base Bid
All 5's Construction	Las Vegas, NV	\$455,257
Monument Construction	Henderson, NV	\$1,145,744

All 5's Construction was determined to be the lowest responsible bidder.



# LAS VEGAS CONVENTION AND VISITORS AUTHORITY BOARD OF DIRECTORS MEETING AGENDA DOCUMENTATION

<b>MEETING DATE:</b>	AUGUST 13, 2024	<b>ITEM NO. 8</b>
<b>TO:</b>	BOARD OF DIRECTORS	
<b>FROM:</b>	RANDY SHINGLETON VICE PRESIDENT OF OPERATIONS	DocuSigned by: 
<b>SUBJECT:</b>	BID #24-4823 CL-2024-349 - DIGITAL ANTENNAE SYSTEM (DAS) & ENGINEERING WAREHOUSE AND SERVICES BUILDINGS ROOF REPLACEMENT	

**RECOMMENDATION**

That the Board of Directors consider: 1) Awarding Bid #24-4823, DAS Engineering Warehouse & Services Buildings Roof Replacement of the Las Vegas Convention Center, to Eberhard Southwest Roofing, Inc. (Eberhard); 2) Authorizing the Chief Executive Officer (CEO)/President to execute an agreement with Eberhard in the amount of \$1,336,143.00; and 3) Authorizing any residual unexpended balances from this authorization to revert to available general funds.

For possible action.

**FISCAL IMPACT**

FY 2025: \$1,336,143.00

Expenditures (Includes 10% Owners Controlled Contingency)

<b>BOARD ACTION:</b>	
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**STEVE HILL**  
**CEO/PRESIDENT**

**PURPOSE AND BACKGROUND**

The roofing system over the Las Vegas Convention Center’s DAS and Engineering Warehouse, as well as the Services Building, requires replacement to protect assets.

Based on the specifications provided by the Las Vegas Convention and Visitors Authority (LVCVA) Engineering Department, the following bids were received for completion of the DAS Engineering Warehouse & Services Buildings Roof Replacement.

Las Vegas Convention and Visitors Authority Board of Directors' Meeting  
Agenda Documentation

Meeting Date: August 13, 2024

Subject: Bid #24-4823 CL-2024-349 - Digital Antennae System (DAS) &  
Engineering Warehouse and Services Buildings Roof Replacement

<b>Responding Supplier</b>	<b>City</b>	<b>State</b>	<b>Response Total</b>
Eberhard Southwest Roofing Inc	Las Vegas	NV	\$1,214,676.00
A.W Farrell Roofing & son inc.	Las Vegas	NV	\$1,355,000.00
Western Single Ply	North Las Vegas	NV	\$1,512,668.00
Commercial Roofers Inc.	Las Vegas	NV	\$1,673,416.00

Eberhard was determined to be the lowest responsible bidder.

# LAS VEGAS CONVENTION AND VISITORS AUTHORITY BOARD OF DIRECTORS MEETING AGENDA DOCUMENTATION

<b>MEETING DATE:</b>	AUGUST 13, 2024	<b>ITEM NO. 9</b>
<b>TO:</b>	BOARD OF DIRECTORS	
<b>FROM:</b>	BRIAN YOST CHIEF OPERATING OFFICER	DocuSigned by: <i>Brian Yost</i> <small>9FB0A1FA330F4A7...</small>
<b>SUBJECT:</b>	LAS VEGAS CONVENTION CENTER DISTRICT (LVCCD) PHASE THREE RENOVATION PROJECT - AMENDMENT OF CEO'S DELEGATED AUTHORITY	

**RECOMMENDATION**

That the Board of Directors considers: 1) Amending the CEO's delegated authority to execute construction services agreements related to the LVCCD Phase Three Renovation Project from \$462,200,000 to \$492,200,000; and 2) Authorizing any residual unexpended balances from this approved expenditure to revert to available Capital Projects funds.

For possible action.

**FISCAL IMPACT**

FY 2025:	\$15,000,000	Expenditure
FY 2026:	\$10,000,000	Expenditure
FY 2027:	\$ 5,000,000	Expenditure

<b>BOARD ACTION:</b>	
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**STEVE HILL**  
**CEO/PRESIDENT**

**PURPOSE AND BACKGROUND**

During its March 8, 2022 meeting, the Board authorized the CEO/President to execute a construction services contract for the LVCCD Phase Three Renovation Project, in the amount of \$432,200,000 with Hunt/Penta.

During its November 8, 2022 meeting, the Board approved the transfer of \$30,000,000 from the LVCVA's General Fund to the Capital Projects Fund to relocate the LVCVA administrative offices. During its December 13, 2022 meeting, the Board increased the CEO's authorization to execute construction agreements by \$30,000,000 to a revised total of \$462,200,000.

Las Vegas Convention and Visitors Authority Board of Directors Meeting  
Agenda Documentation


Meeting Date: August 13, 2024

Subject: Las Vegas Convention Center District Phase Three Renovation Project  
Amendment of CEO's Delegated Authority

The Phase Three Renovation budget contains owner-controlled contingency outside of the Hunt-Penta contract. This agenda item asks the Board to increase the CEO's authorization to execute construction services agreements with Hunt-Penta by \$30,000,000 to a new total of \$492,200,000, using this contingency. This owner-controlled contingency of \$30,000,000 is in the Board-approved budget for anticipated project changes due to unforeseen conditions typical in a renovation project, changes in materials and products from suppliers and manufacturers, and general adjustments in the renovation program to accommodate shifting trade show requirements.

The overall budget for the Phase Three renovation project remains \$600,000,000, and the LVCVA administrative office relocation budget, which is substantially complete, remains \$30,000,000.

# LAS VEGAS CONVENTION AND VISITORS AUTHORITY BOARD OF DIRECTORS MEETING AGENDA DOCUMENTATION

<b>MEETING DATE:</b>	AUGUST 13, 2024	<b>ITEM NO. 10</b>
<b>TO:</b>	BOARD OF DIRECTORS	
<b>FROM:</b>	NADINE JONES SENIOR VICE PRESIDENT OF PEOPLE & CULTURE	<small>DocuSigned by:</small>  <small>B327EB49EB0D483...</small>
<b>SUBJECT:</b>	KORN FERRY – PROFESSIONAL SERVICES AGREEMENTS	

**RECOMMENDATION**

That the Board of Directors considers: 1) Authorizing the Chief Executive Officer (CEO)/President to execute agreements with Korn Ferry, in the amount of \$400,000, to provide executive search services, workforce training, and employee engagement services; and 2) Authorizing any residual unexpended balances from this approved expenditure to revert to available general funds.

For possible action.

**FISCAL IMPACT**

FY 2025: \$400,000 Expenditure

<b>BOARD ACTION:</b>	
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**STEVE HILL**  
**CEO/PRESIDENT**

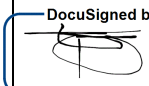
**PURPOSE AND BACKGROUND**

Achieving the LVCVA’s mission of attracting visitors by promoting Las Vegas as the world’s most desirable destination for leisure and business travel means driving the organization’s ambitious goals.

Korn Ferry is a global organizational consulting firm that provides services including; organizational strategy, assessment, talent acquisition and retention, and talent development. Korn Ferry has previously provided the LVCVA with services related to executive recruitments, workforce training, core values development, and employee engagement surveys.

Subject to the Board’s approval, Staff seeks to engage Korn Ferry to perform the executive recruitment for the LVCVA’s new Chief Sales Officer, to continue employee engagement services, and to provide additional workforce training in the upcoming year.

# LAS VEGAS CONVENTION AND VISITORS AUTHORITY BOARD OF DIRECTORS MEETING AGENDA DOCUMENTATION

<b>MEETING DATE:</b>	AUGUST 13, 2024	<b>ITEM NO. 11</b>
<b>TO:</b>	BOARD OF DIRECTORS	
<b>FROM:</b>	ED FINGER CHIEF FINANCIAL OFFICER	DocuSigned by: 
<b>SUBJECT:</b>	PUBLIC HEARING ON MODIFICATIONS TO THE COLLECTIVE BARGAINING AGREEMENT (CBA) WITH SERVICE EMPLOYEES INTERNATIONAL UNION (SEIU) LOCAL 1107	

**RECOMMENDATION**

That the Board of Directors consider, pursuant to Nevada Revised Statutes (NRS) 288.153: 1) Conducting a public hearing on modifications to the CBA between the Las Vegas Convention and Visitors Authority (LVCVA) and SEIU, effective July 1, 2023, through June 30, 2028; and 2) Approving such modifications to the CBA.

For possible action.

**FISCAL IMPACT**

FY 2025-2028: \$1,113,904 per year of increased contract cost.

<b>BOARD ACTION:</b>	
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**STEVE HILL**  
CEO/PRESIDENT

**PURPOSE AND BACKGROUND**

In June 2023, the LVCVA and SEIU approved and ratified a CBA effective July 1, 2023, through June 30, 2028. The CBA contained wage reopeners in the second through fifth years.

LVCVA staff and the SEIU have reached a tentative agreement on wage-related articles. LVCVA staff also introduced a memorandum of understanding (MOU) to prescribe a process for full shift bids, which did not exist in the CBA. LVCVA staff and the SEIU have reached a tentative agreement on the MOU. LVCVA staff have also proposed the creation of three new position titles in the bargaining unit.

As required by NRS, attached to the agenda item are: 1) A summary of the CBA changes from the previous agreement; 2) The proposed agreement and attachments showing any changes from the previous agreement; and 3) Information demonstrating the fiscal impact of the agreement.

## Attachment I - Summary of 2023 – 2028 SEIU Contract Changes - Year 2 (2024) Modifications

### Article 6 – Market Wage Adjustments

- In the second year (July 2024), hourly rates and pay grades increase by 3.9%.

### Article 7 – Step Progression

- New language was added to provide that if steps in a pay grade are removed, an impacted Ambassador will move to the next step in the pay grade. Instead of being eligible for the subsequent step on the Ambassador's next anniversary date, the Ambassador will receive subsequent steps on the date of such step adjustment.

### Article 9 – Filling of Vacancies

- Deleted redundant language due to modifications in Article 7

### Article 13 – Longevity Bonus Program

- The revised language is necessary because of Article 7 and Appendix C Salary Range modifications to maintain the current step progression for certain employees hired on or after July 1, 2018. These Article 9 modifications do not modify longevity benefits.

### Memorandum Of Understanding – Full Shift Bid

- The MOU creates a process for shift bids that did not exist in the contract. This process is seniority-based, and the MOU provides notice timelines for notice and process.

### Appendix A – LVCVA Bargaining Unit Classifications Ambassadors (non-supervisory)

- Created the following titles, at the noted pay grades:
  - Environmental Health & Safety Coordinator – Grade 25
  - Safety & Emergency Management Coordinator – Grade 25
  - Skilled Trades Assistant – Grade 16

### Appendix C – Salary Ranges, Effective July 7, 2024

- Eliminated steps 0, 1, 2, and 3 for pay grade 9.
- Eliminated steps 0, 1, and 2 for pay grade 10.
- Eliminated steps 0 and 1 for pay grade 11.
- Eliminated step 0 for all remaining pay grades (12-25)

**Attachment II**

**Collective Bargaining Agreement between LVCVA and Service Employees International  
Union (SEIU) Local 1107 – Revised Version**





C	OLLECTIVE
B	ARGAINING
A	GREEMENT

July 1, 2023 - June 30, 2028

SERVICE EMPLOYEES INTERNATIONAL UNION, LOCAL 1107



LVCVA/SEIU Local 1107  
**COLLECTIVE BARGAINING AGREEMENT**  
 Table of Contents  
 Numerical

<b>Article</b>	<b>Title</b>	<b>Page</b>
1	Agreement.....	1
2	Recognition.....	5
3	Management Rights.....	7
4	Union Rights.....	9
5	Transfer of Facility.....	15
6	Market Wage Adjustment.....	17
7	Step Progression.....	19
8	Hours of Work.....	21
9	Filling of Vacancies.....	27
10	Holidays.....	31
11	Personal Time Off.....	33
12	Miscellaneous Leave.....	36
13	Longevity Bonus Program.....	45
14	Group Insurance.....	47
15	Educational Assistance.....	49
16	Retirement Contribution.....	53
17	Health and Safety.....	55
18	Work-Related Injuries.....	57
19	Reduction In Force and Recall.....	59
20	Dispute Resolution.....	62
21	Corrective Action and Discipline.....	66
22	Definitions.....	71

LVCVA/SEIU Local 1107  
**COLLECTIVE BARGAINING AGREEMENT**  
 Table of Contents  
 Alphabetical

<b>Title</b>	<b>Article</b>	<b>Page</b>
Agreement .....	1 .....	1
Corrective Action and Discipline .....	21 .....	66
Definitions.....	22 .....	71
Dispute Resolution .....	20 .....	62
Educational Assistance.....	15 .....	49
Filling of Vacancies .....	9 .....	27
Group Insurance.....	14.....	47
Health and Safety.....	17.....	55
Holidays.....	10 .....	31
Hours of Work .....	8.....	21
Longevity Bonus Program.....	13 .....	45
Management Rights .....	3 .....	7
Market Wage Adjustments.....	6 .....	17
Miscellaneous Leave.....	12 .....	36
Personal Time Off .....	11 .....	33
Recognition .....	2.....	5
Reduction In Force and Recall .....	19.....	59
Retirement Contribution .....	16 .....	53
Step Progression.....	7.....	19
Transfer of Facility .....	5.....	15
Union Rights .....	4.....	9
Work-Related Injuries.....	18 .....	57

## **Appendices**

Appendix A LVCVA Bargaining Unit Classifications – Ambassadors  
LVCVA Bargaining Unit Classifications – Supervisory Ambassadors

Appendix B July 9, 2023 – June 30, 2024

Appendix C July 7, 2024 – June 30, 2025

Appendix D July 6, 2025 -June 30, 2026 (to be published at a later date)

Appendix E July 5, 2026 -June 30, 2027 (to be published at a later date)

Appendix F July 11, 2027 -June 30, 2028 (to be published at a later date)

Memorandum of Understanding – Full shift Bid

## **Signature Pages**

Appendix A  
LVCVA Bargaining Unit Classifications  
**AMBASSADORS**  
Effective July 7, 2024

<b>Title</b>	<b>Grade</b>
A/V Technician .....	20
Accounting Specialist .....	16
Accounting Technician .....	20
Building Engineer .....	21
Canine Officer .....	20
Custodian.....	9
Database Marketing Coordinator .....	16
Electrician.....	21
Environmental Health and Safety Coordinator.....	25
Exterior Engineer .....	21
Facility Support Technician.....	20
Fire Prevention Coordinator.....	25
Fire Prevention Technician.....	22
Graphics Technician .....	20
Groundskeeper.....	17
Guest Experience Specialist .....	15
HVAC Technician .....	21
Kitchen Technician.....	21
Laborer .....	14
Lead Accounting Technician.....	22
Lead Custodian .....	11
Lead Groundskeeper.....	19
Lead Service Worker .....	16
Lead Services Support Technician .....	18
Life Systems Coordinator.....	25
Mechanic.....	20
Mechanic-Welder .....	21
Perimeter Security Officer .....	9
Photographer .....	18
Plumber .....	21
Purchasing Assistant .....	18
Safety and Emergency Management Coordinator.....	25
Secretary .....	16
Security Dispatcher.....	16
Security Officer .....	17
Service Worker .....	14

Services Clerk .....	12
Services Support Technician.....	16
Skilled Trades Assistant.....	16

Appendix A

LVCVA Bargaining Unit Classifications  
**SUPERVISORY AMBASSADORS**

<b>Title</b>	<b>Grade</b>
A/V Supervisor .....	25
Building Engineer Supervisor .....	25
Engineering Assistant Supervisor.....	22
Engineering Maintenance Supervisor.....	25
Exterior Engineer Supervisor .....	25
Facility Support Supervisor .....	25
Graphics Supervisor.....	25
Grounds Supervisor .....	22
Perimeter Security Supervisor.....	20
Electrician Supervisor .....	25
HVAC Supervisor.....	25
Mechanic-Welder Supervisor .....	25
Plumber Supervisor .....	25
Security Sergeant .....	22
Services Supervisor .....	22

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# Article 1 Agreement

## 1.1 – Term of Agreement

- a. This Agreement is made and entered into this \_day of June 2023, by and between the Service Employees International Union/SEIU Local 1107, hereinafter referred to as the "Union" and the Las Vegas Convention and Visitors Authority, hereinafter referred to as the "Authority."
- b. This Agreement will be effective July 1, 2023, and will remain in effect until June 30, 2028. No changes, amendments, modifications, or termination of this agreement shall be made unless mutually agreed upon by the parties, pursuant to the provisions of Chapter 288 of the Nevada Revised Statutes (NRS). The terms and provisions of this agreement shall remain in full force and effect until a successor agreement can be reached.

## 1.2 – Joint Meetings and Cooperation

- a. In order for the Union and the Authority to maintain close liaison with each other to provide mutual attention to the administration and application of this Agreement, the parties agree to meet, if requested by either party, and to have those persons in attendance who are responsible for the matters set forth herein.
- b. This article does not preclude informal discussion between the parties of any matter which is not subject to negotiation or contract. Any such informal discussion is exempt from all requirements of notice or time schedule.
- c. The Union and the Authority agree that favoritism is not to be used in the application of this contract or in the dealings with the Ambassadors of the Authority.

## 1.3 – General Savings

- a. If any provision of this Agreement or any application of the Agreement to any person or persons covered herein be found contrary to federal law or the NRS, the provision or application will be deemed invalid except to the extent permitted by law, but all other provisions of this Agreement will continue in full force and effect.
- b. If there is any change in federal law or the NRS that would invalidate any provision of this Agreement which is within the scope of mandatory bargaining contained in NRS 288.150, the parties will meet to negotiate possible changes in the Agreement relative to the affected provisions only.
- c. In the event Chapter 288 of the NRS is amended, the Authority and the Union, through a committee of not more than 5 representatives each, will meet within 30 days of such passage to informally discuss the ramifications, if any, on this Agreement.





- d. The Authority and the Union acknowledge their individual responsibilities under federal, state and local laws, and agree it is unnecessary to individually detail such responsibilities in this Agreement.

#### 1.4 – Intent

- a. It is the purpose of this Agreement to: (1) promote and provide a responsible labor relations policy between the Authority and Ambassadors covered herein, (2) secure an orderly and equitable disposition of grievances which may arise under the Agreement, and (3) set forth the full and entire understanding of the parties reached as a result of good faith negotiations regarding the wages and other specified conditions of employment of Ambassadors covered by this Agreement.
- b. The parties recognize and agree that (1) the tourism and convention business is vital to the economy of Southern Nevada and is the primary mission of both the Authority and the Union and (2) any direct communication to tourists and conventioners that there is labor unrest or instability could be disruptive to our economy.

#### 1.5 – Attempts to Influence

In recognition of Section 1.4, the parties agree:

- a. That attempts to influence the collective bargaining process will only be directed toward the Ambassadors of the Authority and their Union affiliates, Authority management, and the resident population within the State of Nevada.
- b. The Union agrees to provide the Authority a listing of its affiliations and update the list when changes occur.
- c. The parties pledge to not attempt to appeal to tourists or conventioners to influence the collective bargaining agreement, the collective bargaining process, or anything within the jurisdiction of Chapter 288 of the NRS.

#### 1.6 – Informational Picketing

- a. Prior to conducting any informational picketing or rallies, the Union and the Authority will meet within 2 days of the Union's notification to the Authority to discuss the time, place, and reasons. Informational pickets or rallies will not take place any earlier than 5 working days after the meeting.
- b. Informational picketing or rallies will be restricted from the following locations:
  - 1. The sidewalk or public right-of-way adjacent to any facilities whose primary function is tourism or conventions;
  - 2. Any public sidewalk or street which is generally traveled by a tourist or conventioner (i.e., Paradise Road, Las Vegas Boulevard, Sahara Avenue, Flamingo Road, Tropicana Boulevard, or Fremont Street);
  - 3. The facilities operated by the Authority.

### 1.7 – No Strike/No Lock-Out

- a. The Union agrees not to strike, nor to endorse, support, assist, or encourage in any way any individual Ambassador or group of Ambassadors to participate in any strike.
- b. The Authority agrees not to lock out Ambassadors under any circumstances.

### 1.8 –Discrimination Prohibited

Neither the Authority nor the Union will discriminate against any Ambassador covered by this Agreement in a manner which would violate the NRS, Chapter 613.330.

### 1.9 –Union Membership or Activity

Neither the Authority nor the Union will interfere with the right of Ambassadors covered by this Agreement to become or not become members of the Union, and there will be no discrimination against any such Ambassadors because of lawful Union membership or non-membership activity or status.

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## **Article 2 RECOGNITION**

### 2.1 – Collective Bargaining Recognition

- a. The Authority hereby recognizes the Union as the sole and exclusive collective bargaining representative of Authority Ambassadors assigned to the classifications listed in Appendix A who are eligible to be represented by the Union except as limited by Section 2.2 of this article. Any proposed additions or deletions to these classifications will be furnished to the Union for review and comment prior to any formal action by the Authority. Both parties recognize that the Union retains its right to appeal under the provisions of NRS 288.170.
- b. As described herein, this contract covers 2 bargaining units, which were established pursuant to the procedures as contained in NRS 288. For simplicity purposes only, the parties have combined all contract terms applicable to each bargaining unit under this one agreement. Nevertheless, it is the express intention of both parties that each bargaining unit will be deemed to have its own collective bargaining agreement with the relevant terms separately applicable to each. Thus, each article contained herein will have its appropriate and separate application as to the non-supervisory unit and/or as to the supervisory unit.

### 2.2 – Ambassadors Excluded from the Bargaining Unit

- a. Authority Ambassadors who are excluded from the bargaining unit are as follows:
  1. Those Ambassadors certified to another bargaining unit or as required under the provisions of Chapter 288 of the NRS
  2. Administrative employees
  3. Confidential employees
  4. Temporary Ambassadors
  5. Part-time Ambassadors
  6. Volunteers
  7. Intermittent Ambassadors
- b. The Authority will not utilize a series of temporary and/or intermittent Ambassadors in essentially the same position in order to avoid a position's placement in the bargaining unit.

### 2.3 – New Hires

Newly hired Ambassadors who have not completed their introductory period are not excluded from the bargaining unit.

#### 2.4 – Member Information

- a. The Authority will provide quarterly to the Union the names, dates of hire, wage rates, classifications, departments, addresses, and phone numbers of all members of the bargaining unit, including each new hire who is known to be eligible for inclusion in the unit. All information will be provided in an electronic format mutually agreeable to each of the parties.
- b. The Authority will allow the Union 30 minutes to present information at each new hire orientation, and only People and Culture staff will be present.
- c. Errors or omissions will not constitute a violation of this Agreement for any purpose.
- d. All information is furnished for the exclusive use of the Union and will not be used for any other purpose or be given to any other person or organization without the express written approval of the Ambassador involved.

## **Article 3 MANAGEMENT RIGHTS**

### 3.1 – Intent

All rights and responsibilities of the Authority granted by applicable federal, state, or local laws, regulations, or ordinances which are not specifically modified by this Agreement will remain the exclusive management rights of the Authority.

### 3.2 – Sole Authority

The Authority is entitled, without negotiation, to the sole right and authority to operate and direct the affairs of the Authority in all its various aspects. Those rights include, but are not limited to, the following:

- a. Hire, direct, assign, train, transfer, coach, take disciplinary action against, suspend, or terminate any Ambassador, except as otherwise contained in this contract, but excluding the right to assign or transfer an Ambassador as a form of discipline.
- b. Reduce in force any Ambassador because of lack of work or lack of money, subject to the provisions of the NRS and this Agreement.
- c. Determine the number of positions, classifications, and departments to be affected by a reduction in force.
- d. Determine appropriate staffing levels and work performance standards within safety considerations.
- e. Determine the content of the workday including, without limitation, workload factors within safety considerations.
- f. Determine the quality and quantity of services to be offered to the public and the means and methods of offering those services.
- g. Extend, limit, curtail, or contract out its operations.
- h. The processes, services, and materials to be purchased, contracted and subcontracted. Subcontracted shall not apply to the subcontracting out of work covered by this Agreement.
- i. Take whatever actions may be necessary to carry out its responsibilities in situations of emergency, such as a riot, military action, natural disaster, civil disorder, or terrorist action.

### 3.3 – Negotiation of Non-Mandatory Subjects

The Union acknowledges that with respect to any non-mandatory subjects of bargaining, as defined in NRS 288.150, which are included in this Agreement, the Authority is not waiving or in any way limiting its rights under NRS 288.150 to refuse to bargain over non-mandatory subjects during these or in future negotiations of this Agreement.

### 3.4 – Temporary Replacements

The Authority, in its sole discretion, may call in a part-time Ambassador to replace an absent Ambassador or temporarily re-assign a full-time Ambassador to replace the absent Ambassador, and will not be subject to the provisions of Article 20 of this Agreement.

### 3.5 – Uniforms

The Authority reserves the right to determine the Ambassadors who are required to wear uniforms and safety shoes and to designate the style and color of the uniform to be worn. The Authority will provide said uniforms at no cost to the Ambassador.

### 3.6 – Safety Rules

The Authority reserves the right to adopt reasonable safety rules in accordance with OSHA regulations. The Authority will have the right to impose appropriate discipline for the violation of such rules.



## **Article 4**

### **UNION RIGHTS**

#### 4.1 – Union Membership

The Authority and the Union agree that Ambassadors eligible for membership in the Union will be protected in the exercise of their right, freely and without fear of penalty and reprisal, to form, join, and participate in authorized and legal Union functions. The freedom of such Ambassadors to assist the Union will be recognized as extending to participation in the management of the Union in the capacity of a Union officer or representative.

#### 4.2 – Union Representatives

Union representatives will be designated by the Union. The number of representatives allowable will be determined in the following manner:

- a. The Union may designate stewards to perform normal Union representative duties as defined in this Agreement.
- b. While the Union is free to choose its representation from Ambassadors, it agrees that the number of representatives from any one department, division, work area, shift or location will not unreasonably hinder effective working relationships or productivity and services.
- c. The Union will notify the Authority, in writing, of the names of the representatives and their respective jurisdictional area, within 30 calendar days of the effective date of any such designation. The jurisdiction of the stewards will be within the sole discretion of the Union, without interference from the Authority, consistent with Section 4.2.b. of this article.
- d. If a Chief Steward is regularly scheduled to be off other than Saturday and Sunday, their shift will be changed, at their option, for the duration of their term to Saturday and Sunday off without loss of pay or benefits. If the change in schedule unduly affects another Ambassador, the Authority and the Union will meet to discuss and resolve the issue.

#### 4.3 – Release From Duty for Union Business

- a. All representatives will notify and request approval for release from duty from their immediate supervisors through the appropriate leave form prior to the release each time they need to conduct Union business. Such leave will occur in increments of 15 minutes or greater.
- b. Representatives will be relieved of duty unless operational demands prohibit granting the request.
- c. Use of representative time will not be abused by the Ambassador and use of said time will not be unreasonably withheld by the immediate supervisor.
- d. An alternate Union representative may serve in the absence of the respective

representative who is on authorized leave or is otherwise unavailable.

#### 4.4 – Union Business During Work Hours

- a. Union business conducted by Ambassador and non-Ambassador representatives must be conducted during Ambassador work breaks or lunch periods.
- b. Union business, such as organizing, must not interfere with Ambassador duties.
- c. All representatives must notify and obtain permission from supervision of the Ambassador's department before entering the work area during working hours.

#### 4.5 – Union Bank Hours

- a. For each separate fiscal year covered by the term of this Agreement, the Union will be allocated a total of 500 Union bank hours per bargaining unit for designated Union members to (1) attend monthly steward meetings, conferences, legislative sessions, or conventions and (2) represent Ambassadors at any step of the grievance procedure, discipline, demotion, suspension, or termination proceeding/hearing. Employee Management Relations Committee ("EMRC") meetings are not considered union business, and bargaining-unit members who attend these meetings will not be required to clock out unless overtime will be accrued. Overtime will not be paid for such meetings. If a representational matter is *de minimis*, e.g., 30 minutes or less, utilization of Union bank hours is not required.
- b. Only one representative will be allowed for investigatory meetings.
- c. Each bargaining unit may transfer unused bank hours to the other bargaining unit.
- d. Per diem and/or cost of travel will not be provided by the Authority. Such Union leave will not be cumulative from fiscal year to fiscal year.
- e. The Authority will not be responsible for any industrial injury claims resulting from activities performed on behalf of the Union away from Authority work locations during normal duty hours.
- f. Union leave bank requests for investigation time will be approved by the Chief Steward.
- g. In addition, the Authority shall release up to one Ambassador at any time to be considered on "Union Leave" for periods of not less than one month and up to six months. Union Leave will constitute a period where the Ambassador stays in straight-time paid status with benefits accruing and the Union shall reimburse the employer for wages and all benefits. Union bank time is not included in overtime calculation.

#### 4.6 – Leave for Preparation for Negotiation of Successor Agreement

- a. Eight members of the Union negotiating committee will be granted release time from duty with straight-time pay on the days negotiation sessions are held with the Authority for the purpose of negotiating the terms of this agreement.
- b. Release time will not amount to more than 8 hours per person, per negotiating session.
- c. Members will be assigned to a Monday through Friday flexible work week for the duration of negotiation sessions. Members regularly assigned to shifts other than the day shift will, throughout the course of negotiations, be rescheduled to the day shift.

#### 4.7 – Bulletin Boards

- a. The Authority will provide reasonable space for the installation of Union bulletin boards, located near Ambassador time clocks, to the Union for posting of materials related to Union business. The cost of the bulletin boards will be borne by the Union with LVCVA to bear the cost of installation. The installation shall be accomplished within 30 days of the Union providing the bulletin board.
- b. No material may be posted on bulletin boards at any time which contains the following:
  - 1. Personal attacks upon any other member or any other Ambassador.
  - 2. Scandalous, scurrilous, or derogatory attacks upon the management.
  - 3. Scandalous, scurrilous, or derogatory attacks upon a candidate for a partisan political office.
- c. Any materials posted must be dated and initialed by a Steward prior to the posting by a Union representative, and a copy of all materials posted must be provided to the senior executive in People and Culture at the time of posting.

#### 4.8 – Ambassador Personnel File Photocopies

- a. The Authority agrees that each Ambassador and/or their representative, upon receipt of a written release for each occurrence, will have the right to review and photocopy materials contained in their personnel file or any other documents that are utilized in connection with any discipline undertaken, pursuant to the terms of this Agreement. It is understood that such files will be made available during normal business hours.
- b. The first 10 pages will be copied free of charge; thereafter, each page copied will cost \$1.00.
- c. The Authority will not use written documentation for disciplinary purposes unless the Ambassador has received a copy of it. Disputes concerning the validity of a given document will be processed, in accordance with Article 20.

#### 4.9 – SEIU Officers

- a. If the SEIU President is an Ambassador of the Authority, they will be afforded leave

without pay, not to exceed 20 hours per calendar week, to accomplish Union business. The scheduling of such leave will not be unreasonably withheld by the immediate supervisor and will not be abused by the Ambassador.

- b. If the SEIU President, Executive Vice President, Secretary, or Treasurer is an Ambassador of the Authority, they will be afforded bank time of 416 bank hours to accomplish general Union business.
- c. No more than two SEIU Union officers at any one time will be afforded release time as provided for in this section.
- d. Leave may be utilized in increments of 1 to 8 hours at any one time.
- e. Three days' advance notice will be given so as to provide minimal disruptions.
- f. The Union officers will still be eligible for leave as provided for within other sections of this article (such as, but not limited to, Section 4.3 and Section 4.5). In such case, those hours needed would be deducted from the 416 total bank hours per fiscal year called for by this paragraph. The scheduling of such leave will not be unreasonably withheld by the immediate supervisor and will not be abused by the Ambassador.

#### 4.10 – Ambassador Deductions

- a. The Authority will deduct monthly from the wages of Ambassadors who have signed dues authorization cards for the Union and forward to the proper officers of the Union any monies which the Union advises may be due it from such Ambassadors, provided an Ambassador has individually and voluntarily authorized such deductions to be made. The form of authorization will be approved by the Authority and the Union. It is understood that Union dues will be deducted after legally required deductions and/or insurance deductions have been taken.
- b. The Authority agrees not to honor any check-off authorizations or dues deduction authorizations executed by any Ambassador in the bargaining unit in favor of any other labor organization or organization representing Ambassadors for purposes of negotiation for wages, hours, working conditions, and other fringe benefits for its members unless otherwise authorized by the Local Government Employee Management Relations Board.
- c. The Union agrees to indemnify, defend and hold the Authority harmless against any and all claims or suits that may arise out of or by reason of action taken by the Authority in reliance upon any authorization cards submitted by the Union to the Authority. The Union agrees to refund to the Authority any amounts paid to it in error on account of the payroll deduction provision upon presentation of proper evidence of error or mistake. If there are insufficient wages from which to deduct dues, the Authority will report this to the Union but will not be held responsible for the collection of past dues.
- d. Dues deduction authorization will be irrevocable for a period of one year and automatically renewed each year thereafter commencing October 1, except

that authorization may be withdrawn by an Ambassador during the month of October of each year. If dues deduction authorization is not revoked during such period, it will continue until the following October. The above provision will appear on the membership application and dues deduction authorization card.

- e. The Union will certify to the Authority in writing the current rate of membership dues. The Union will notify the Authority of any change in the rate of membership dues 30 days prior to the effective date of such change.
- f. The Authority will not be required to honor any month's deduction on any authorization that is delivered to it later than 7 days prior to the beginning of the second pay period of the month.

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## **Article 5**

### **TRANSFER OF FACILITY**

#### 5.1 – Transfer or Sale of Facility

- a. During the term of this Agreement, if the Authority voluntarily decides to sell or transfer all or a part of the Authority's facilities, the Authority will notify the Union 120 days in advance, unless a shorter period of time is required by the legislature, of the prospective transfer and discuss with the Union the ramifications to Authority Ambassadors represented by the Union of the prospective transfer.
- b. The Authority will also notify all prospective owners of the terms and conditions of this Agreement. In the event that the prospective purchaser or transferee intends to use the transferred or conveyed facility or part of any facility for similar uses as now exists, the Authority shall make as a condition of the transfer a requirement that the prospective owner be responsible for making adequate provisions to ensure payment for accrued wages and all other accrued economic fringe benefits as of the date of transfer.

#### 5.2 – Facilities

- a. If the Authority should transfer all or a part of any of its facilities, all individual Ambassadors will relocate to the Las Vegas Convention Center, or other applicable facility covered by this Agreement. The employer shall endeavor not to reduce in force any bargaining unit Ambassadors as a result of any such transfer.
- b. Each relocated Ambassador will be integrated based on shift bids. For purposes of this Article, a shift bid is defined as days off and hours of work in each department. Shift bids shall be by each entire affected classification.
- c. Department, for purposes of this Article, combines any of the Authority's work locations. In considering requests for shift bid, seniority in the classification will govern.
- d. An Ambassador's classification may be changed as a result of facility integration.

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## **Article 6**

### **MARKET WAGE ADJUSTMENTS**

#### 6.1 – First Year of the Contract

Effective July 9, 2023 (the first day of the first full pay period in July), all Ambassadors will receive a 4.9% across-the-board increase in base wage rates, and a one-time \$250.00 lump sum payment. This lump sum payment shall not be added to the Ambassador's base pay. Simultaneously, all grades and steps will be increased 4.9% to reflect the increase granted.

#### 6.2 – Second Year of the Contract

Effective July 7, 2024, the first day of the first full pay period in July, all Ambassadors will receive a three and nine-tenths percent (3.9%) across-the-board increase in base wage rates. Simultaneously, all grades and steps will be increased by three and nine-tenths percent (3.9%) to reflect the increase granted.

#### 6.3 – Third Year of the Contract

The Authority and the Union shall negotiate the amount of this pay adjustment prior to July 1, 2025.

#### 6.4 – Fourth Year of the Contract

The Authority and the Union shall negotiate the amount of this pay adjustment prior to July 1, 2026.

#### 6.5 – Fifth Year of the Contract

The Authority and the Union shall negotiate the amount of this pay adjustment prior to July 1, 2027.

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## **Article 7**

### **STEP PROGRESSION**

#### 7.1 – Steps

LVCVA's pay scale for step-and-grade Ambassadors has been established at approximately 4% between steps. Due to rounding in calculations, this amount may sometimes be slightly higher or lower.

#### 7.2 – Eligibility for Step Advancement

An Ambassador will be eligible for consideration for a step advancement upon:

- a. successful completion of one year of service to receive the first step increase and
- b. promotion to a higher grade.

In the event a step, or steps, are removed from a pay scale, all Ambassadors in those steps will be moved to the next highest remaining step in that pay grade effective the same day as the market wage adjustment in Article 6. The date of such step adjustment shall replace the Ambassador's anniversary date for the purpose of Section 7.3 only.

#### 7.3 – Effective Date

Step advancements will be effective on the first day of the first pay period following the Ambassador's anniversary date of employment and annually thereafter until the maximum step is reached in that class.

#### 7.4 – Denial of Step Advancement

- a. In the event a step advancement is not granted, the Ambassador affected will be informed in writing by the rating supervisor of the specific reason(s) for denial.
- b. Within 7 days of such notification, the Ambassador may request a review before a Review Committee (which consists of (1) a Vice President from a division other than the Ambassador's, (2) the senior executive in People and Culture, (3) the Chief Steward, and (4) a steward or their designee by submitting a written request to the senior executive in People and Culture.
- c. The Review Committee will meet with the Ambassador and hear the request for review within 2 weeks of receipt of the Ambassador's request.
- d. The Review Committee will either uphold the determination of the step advancement denial or advance the Ambassador one step retroactive to the first day of the first pay period following the Ambassador's anniversary date.
- e. The decision of the Review Committee is final and binding on the parties to this

Agreement.

#### 7.5 – Performance Rating

- a. For the purpose of determining eligibility for step advancements, Ambassadors must receive an achieves standards or above rating on their last performance evaluation.
- b. Below standards performance will result in denial of step advancement.

#### 7.6 – Creditable Service

The following will not be considered as breaks in creditable service necessary to qualify for step advancements:

- a. Authorized military leave, provided that the Ambassador is reinstated within 30 days following honorable or general discharge from military service;
- b. Approved leave under the Family Medical Leave Act;
- c. Authorized leaves of absence without pay of 14 consecutive working days or less within any calendar year;
- d. Authorized leaves of absence with pay;
- e. Authorized Union leave.

#### 7.7 – Step Advancement Delay

When a step advancement is delayed solely through administrative delay or clerical error, or is miscalculated in error, the proper advancement will be made effective retroactive to the date it was due.

#### 7.8 Step Advancement Retraction

When a step advancement is given in error, the erroneous increase in pay will be recovered from the Ambassador's pay incrementally via the same number of pay periods that elapsed from the date the erroneous increase was posted to when it was discovered.

## **Article 8 HOURS OF WORK**

### 8.1 – Pyramiding of Pay

Nothing contained in this article will be interpreted as requiring a duplication or a pyramiding of holiday, call back, standby, daily or weekly overtime payments involving the same hours of labor.

### 8.2 – Regular Shift

All bargaining unit Ambassadors will be assigned to a regular shift with defined starting and quitting times, days off, and primary work location.

### 8.3 – Temporary Transfers (Operational)

- a. Temporary transfers from primary work locations and shift changes within primary work locations may be made for periods of up to 3 months for operational reasons. If the temporary transfer will be more than 5 days in duration, the least senior Ambassador will be transferred or have their shift changed, provided that the least senior Ambassador possesses the required knowledge, skills, and ability as determined by the manager to satisfactorily perform all the functions of the position; however, no Ambassador will be temporarily assigned more than once in a 12-month period, unless all other Ambassadors in the classification have been transferred.
- b. Exceptions and extensions to the above procedure may be made on a case-by-case basis as determined by the senior executive in People and Culture.

### 8.4 – Workweek

- a. The normal workweek will consist of 4 or 5 days in the week, Sunday through Saturday, beginning and ending at midnight on Saturday.
- b. Ambassadors are required to work 8, 9, or 10 hours a day for a total of 80 hours bi-weekly.
- c. An Ambassador will not be scheduled for 10 consecutive workdays without a break at the end of the 10<sup>th</sup> day unless there is an emergency and continued work is approved by the department head.
- d. Ambassadors will be scheduled 2 or 3 consecutive rest days each workweek depending on their schedules.

### 8.5 – Workday

- a. The normal workday will consist of 8, 9, or 10 consecutive hours of work with an unpaid 1/2-hour meal period (exception those covered under 8.5.c).
- b. Ambassadors are not permitted to clock in more than 7 minutes before their normal starting times or to clock out later than 7 minutes after their normal

quitting times without prior approval of their supervisors. Ambassadors are not permitted to begin work until the actual start of their shifts.

- c. All Ambassadors are required to take a lunch or meal break, unless required by the executive in charge of Customer Safety to provide a response during their meal period.
- d. Ambassadors will receive two 15-minute rest breaks, which are considered time worked. Ambassadors who work 10-hour shifts will receive three 15-minute rest breaks, which are considered time worked.
- e. The schedule of hours for Ambassadors will be determined by the department or division to which they are assigned.
- f. Ambassadors will be informed two weeks in advance of their scheduled shift and hours of work; however, the Authority and the Union recognize that the needs of our customers may require shorter notice of changes in shifts or adjustments to work hours. The Authority may also give shorter notice of changes in shifts or adjustments to work hours based on unforeseen operational priorities or urgencies.

#### 8.6 – Overtime

- a. Ambassadors are expected to work overtime based on the needs of the Authority. Due consideration will be given to an Ambassador's request to be excused from such work.
- b. Ambassadors required to work beyond the 8, 9, or 10 consecutive hours that are normally scheduled in a workday or beyond 40 hours that are normally scheduled in a workweek will be compensated overtime pay for each such hour worked at a rate of 1-1/2 times the Ambassador's base hourly wage. Overtime pay will be added to the payroll for the period during which work is performed.
- c. Overtime pay will be made in only 1 of 2 categories: (1) compensatory time off ("comp time") or (2) overtime payment. The Ambassador must by their own choosing, indicate how payment is to be made.
- d. Customer-paid special event work is offered to Customer Safety personnel on a voluntary basis. Any overtime accrued as a result of Customer Safety personnel voluntarily working at a special event will be paid as overtime or comp time payment. Comp time payment will be subject to management approval, which will not be unreasonably withheld.
- e. All overtime must be approved and/or authorized in advance by the respective department head or designee.
- f. Overtime work within a classification must first be offered to Ambassadors who are regularly assigned such a job and distributed equitably among them, providing they have the ability to perform the available work without training.
- g. Scheduling of overtime shall be filled on a rotating seniority basis per shift, although in cases of unforeseen overtime, management may utilize Ambassadors

already on shift. The Authority shall maintain and post an overtime seniority list for each department per shift updated each pay period, unless unchanged from the prior pay period. The overtime seniority list shall include the names of Ambassadors in each classification in descending classification seniority order and shall include a notation, per pay period, of those Ambassadors who either accepted or declined the overtime work.

#### 8.7 – Comp Time

- a. Comp time may be accumulated to a maximum of 100 hours. Any comp time accumulated and not used as of June 30 of each fiscal year will automatically be paid to the Ambassador.
- b. All requests to use comp time must be submitted in accordance with the current PTO approval process.
- c. For the purpose of calculating overtime, comp time does not count towards overtime.

#### 8.8 – Call In/Call Back

- a. When required, the department head or designee may call back to duty one or more Ambassadors. Call back pay is defined as compensation earned for returning to their work site for duty after the Ambassador has completed their shift, departed from the work site, and is off duty for a period of time and is requested to return to his/her their work site with less than 12 hours' notice. When an Ambassador is called back, the Ambassador will receive overtime pay for all hours worked on call back or will be compensated for a minimum of 2 hours at time and one-half hours pay, whichever is greater. Call back pay will only be paid for hours worked outside an Ambassador's shift. An Ambassador's regularly scheduled shift will not be changed to accommodate a call back.
- b. In the event the call-in extends into their scheduled shift, they will receive 1-1/2 times only until the expiration of the 2-hour call-in guarantee.
- c. After the expiration of the 2-hour guarantee, they will be paid straight time until the end of their regularly scheduled shift.

#### 8.9 – Phone Contact

- a. When an off-duty Ambassador is called for consultation via the telephone or any method and the Ambassador assists the Authority when they are on the phone, each call is considered time worked and is paid minute for minute.
- b. Minutes will be totaled per pay period and, if necessary, rounded up or down to the nearest quarter hour.

#### 8.10 – Standby

- a. Due to staff limitations, it may be necessary for a department head or designee to issue written assignments to Ambassadors to be on standby to handle overtime work which may arise during other than normal working hours.

- b. Standby is defined as time in which an Ambassador is required by the department head or designee to be available by telephone or required to carry a radio or cellular phone and be within one hour response capability so that they may immediately respond to any calls received.
- c. In the event the Ambassador cannot be contacted, standby pay will not apply.
- d. An Ambassador will be compensated for standby time at the rate of 1/4-hour pay at their regular hourly rate for each 1-hour period of standby time.
- e. Ambassadors on standby called to perform work will be compensated for actual hours worked and are not eligible for call-back pay.
- f. Standby pay will be added to the payroll for the period during which work is performed.
- g. Overtime and standby pay will not be paid more than once for the same hours worked. For purposes of this article, accumulated standby time will not qualify for holiday premium or overtime pay.

#### 8.11 – Shift Differential

- a. A shift differential of \$1.20 per hour will be paid to Ambassadors who work swing shifts and \$1.80 per hour will be paid to Ambassadors who work grave shifts. Shift differential is paid when a shift begins within the hours listed for swing and grave. This amount will increase annually, rounded to the nearest penny per hour, beginning in 2024 by the percentage provided for in the Market Wage Adjustment in Article 6.
- b. A shift is defined as:
  - (1) Day: commencing 4 a.m. to 11:59 a.m.
  - (2) Swing: commencing 12 p.m. to 7:59 p.m.
  - (3) Grave: commencing 8 p.m. to 3:59 a.m.
- c. If management requests an Ambassador to work outside the Ambassador's bidded shift, the Ambassador will still receive the shift differential they are entitled to based on their bidded shift.

#### 8.12 – Acting Pay

- a. The decision to appoint an acting supervisor will be based on business needs as determined by management.
- b. Acting pay shall be paid when an Ambassador is expressly designated to temporarily fill a vacant supervisory position.
- c. Acting pay shall be paid when an Ambassador is expressly assigned to work in a supervisory capacity in the absence of the regularly assigned supervisor.
- d. Acting pay is the amount equal to a 6% salary increase.
- e. Acting pay will be paid for mandatory cross-training as designated by the



supervisor. For the purpose of this section, mandatory cross-training does not include assisting in other classifications due to staffing shortages.

- f. The Authority will not attempt to circumvent this article by purposely working Ambassadors in such a manner that does not entitle them to acting pay.
- g. The Authority shall determine who is qualified to serve as acting supervisor in a given department. If an acting supervisor is designated, the Authority will post the name of the designated acting supervisor.

#### 8.13 – Premium Pay for Certain Customer Safety Personnel

- a. The Authority will pay those Security Officers/Sergeants an additional 4% of the Ambassador's base hourly rate for time spent performing Field Training Officer (FTO), Certified Firearms Instructors, or Bicycle IPMBA Instructor duties.
- b. The Authority will pay Security Officers/Sergeants who serve as Authority Emergency Medical Technicians (EMTs) an additional 4% of the Ambassador's base hourly rate per hour.
- c. The Authority will pay Plumbers who have a backflow certification an additional 4% of the Ambassador's base hourly rate per hour for time spent performing work requiring the certification, with supervisory approval.
- d. The Authority will pay Canine Officers an allowance equivalent to ten (10) hours of overtime per pay period, for the at-home care, transportation and feeding of the LVCVA's security canines.

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## **Article 9 FILLING OF VACANCIES**

### 9.1 – Exclusive Right of Selection

The Union acknowledges that the Authority has the exclusive right of selection, which is not grievable in accordance with NRS 288.150, paragraph 3.

### 9.2 – Three-Step Process

The Authority will use a three-step process in filling vacancies: (1) shift bids (Ambassadors within the same classification, regardless of location), (2) lateral transfer or promotion, and (3) new hire.

### 9.3 – Shift Bid

- a. Shift bid is defined as days off, hours of work, and primary work location.
- b. When management determines a vacancy in a bargaining unit position occurs that must be filled, a shift bid will be posted. A bid will be posted in the affected department for a period of 7 calendar days. All Ambassadors in the posted classification may submit their interest for the posted shift. Once the bid is closed, management will select the senior Ambassador in the posted classification who meets all criteria for the position.
- c. In considering requests for shift bid, seniority in the classification will govern, unless the senior Ambassador does not meet one or more of the following criteria:
  1. An overall “achieves” or above rating on their last evaluation;
  2. Possession of the particular skill(s) of the position, if any, that the Authority has established through policy;
  3. Has not been suspended or demoted within the last 12 months.
  4. Ambassadors will not be granted more than one shift bid within a 90-day period which is the result of filling the original vacancy.
- d. The foregoing criteria (1. through 4.) may be waived by the senior executive in People and Culture.

### 9.4 – Lateral Transfer or Promotion

- a. After shift bid considerations, the vacancy will be posted for a period of 7 calendar days, unless rescinded, for lateral transfer or promotional opportunity for qualified in-house Ambassadors. A copy of the posting will be sent electronically to the Union.
- b. If the vacancy is a hard-to-fill position, the vacancy may be announced as open to the general public during the same time posted for in-house applicants.

- c. All postings will be in areas which are readily available to all Ambassadors. The posting will include the minimum job requirements of the opening.
- d. The People and Culture department will screen all requests for transfer/promotion and conduct written or skills tests, if any, based upon the minimum requirements as stated on the job description.
- e. The hiring authority, in consultation with People and Culture, will make the hiring decision.
- f. Ambassadors with live suspensions are not eligible for lateral transfers and/or promotions.

#### 9.5 – New Hire

If a vacancy is not filled by shift bid, lateral transfer, or promotion, the Authority will fill the position by new hire.

#### 9.6 – Initial Appointment

- a. Initial appointment to positions will be made at the entrance rate for the class, except as approved by the President or designee.
- b. All new hires, not to include supervisory positions, will be subject to an introductory period of 6 months.
- c. All supervisory positions will be subject to an introductory period of one year.

#### 9.7 – Promotions/Transfers

- a. When an Ambassador is promoted, they at a minimum will be entitled to a 4% salary increase or entry level of the higher grade, whichever is greater.
- b. A promoted or transferred Ambassador will serve a qualifying period not to exceed 6 months. At the conclusion of the qualifying period, the Ambassador will be given a performance evaluation. Based on the evaluation, the Ambassador will either be accepted or rejected for the position. If rejected, every effort will be made to place the Ambassador in their previous classification, or another Authority position for which they qualify. If such placement is not possible and termination of their employment is recommended, the Ambassador will be given at least 3 weeks' notice of their termination. The Ambassador retains the rights of appeal under the terms of Article 20.13 of this Agreement.
- c. A promoted Ambassador will have the right within the first 15 shifts worked in the new position to elect, in writing, to return to their previous position without loss of seniority rights or benefits.

- d. Ambassadors promoted to supervisory positions will have the right at any time within the first 30 shifts worked in the new position to elect, in writing, to return to their previous position without loss of seniority rights or benefits.

#### 9.8 – Temporary Transfers (Vacant Positions)

- a. In the case of a critical vacancy as determined by management, temporary transfers and shift changes may be made for periods of up to 3 months. In such event, the least senior Ambassador will be transferred or have their shift changed, provided that the least senior Ambassador possesses the required knowledge, skills, and ability as determined by the manager to satisfactorily perform all the functions of the position; however, no Ambassador will be temporarily assigned more than once in a 12-month period, unless all other Ambassadors in the classification have been transferred.
- b. Exceptions and extensions to the above procedure may be made on a case-by-case basis as determined by the senior executive in People and Culture.
- c. If a vacancy occurs due to lateral transfer, promotion, demotion, termination, retirement, or death, the vacancy shall be filled in accordance with Section 9.2 of this article.

#### 9.9 – Demotions

When an Ambassador is demoted for disciplinary reasons, they will be placed in a classification with a grade and step most compatible with the Ambassador's previous grade and step with at least a 4% decrease in salary. An Ambassador who is demoted must possess the necessary skills, licenses or certifications (if applicable) to perform the demoted position.

#### 9.10 – Job Descriptions

All job descriptions for the Ambassadors assigned to classifications listed in Appendix A are incorporated by reference as of the effective date of this Agreement and issued upon request made either to the Authority or the Union. If the Authority determines that a change is needed to any job description, the Authority will furnish to the Union a copy of the modified job description.

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## **Article 10 HOLIDAYS**

### 10.1 – Paid Holidays

- a. Paid holidays will be observed each year as established below:
  1. New Year's Day\* January 1
  2. Martin Luther King Day Third Monday in January
  3. President's Day Third Monday in February
  4. Memorial Day Last Monday in May
  5. Juneteenth\* June 19
  6. Independence Day \* July 4
  7. Labor Day First Monday in September
  8. Nevada Day Last Friday in October
  9. Veterans Day\* November 11
  10. Thanksgiving Day Fourth Thursday in November
  11. Family Day, Day following Thanksgiving Day
  12. Christmas Day\* December 25
  13. Birthday Holiday As scheduled
  
- b. In addition to the above holidays, any day that may be designated as a national legal holiday by the President of the United States, or a legal holiday by the Governor of the State of Nevada.

### 10.2 – Holiday Pay

- a. An Ambassador who is not scheduled to work on a recognized holiday will be paid an amount equal to 8 hours at their base straight-time hourly rate.
- b. To be eligible for holiday pay, an Ambassador must be on paid status on the holiday.

### 10.3 – Holiday Premium Pay

For all hours worked by an Ambassador on any of the holidays specified above, holiday premium will be paid at the rate of 2-1/2 times the rate of pay for the classification as designated.

### 10.4 – Work Schedule

- a. For Ambassadors scheduled to work Monday through Friday, holidays will be observed on the dates specified in this section, except when a holiday marked with an asterisk (\*) falls on a Saturday or Sunday. If a marked holiday falls on a Saturday, it will be observed the preceding Friday; if it falls on a Sunday, it will be observed the following Monday.
- b. For Ambassador's working a schedule other than Monday through Friday, holidays will be observed on the dates specified in this section; or if the holiday falls on an Ambassador's regularly scheduled day off, at the Ambassador's request, their days off may be changed in order to afford them 3 consecutive

days off, one of which will be that holiday which falls on the Ambassadors scheduled day off. Such change will be scheduled by supervision with due consideration given to staffing requirements and will be within the same workweek.

- c. If an Ambassador is scheduled to work on a holiday and calls off (i.e. unable to come to work), they will be paid 8 hours straight-time holiday pay for the day and will accrue a no-notice attendance point.
- d. The holiday work schedule shall be filled on a rotating basis by seniority, and Ambassadors who are scheduled to work on any holiday shall be notified at least 30 days prior to the holiday they are scheduled to work. The Authority acknowledges the importance of its role in maintaining this holiday work schedule after notification to the Ambassador has been made, and the Union acknowledges that circumstances outside of the control of the Authority occur, such as an event cancellation, room changes, expansion/contraction of the event, which would cause this holiday work schedule to be altered. The parties mutually agree that should these instances occur, the affected Ambassador will be placed back in the holiday work schedule rotation as if they had not been contacted or scheduled to work the holiday.

#### 10.5 – Birthday Holiday

The birthday holiday will be taken off in the pay period earned or no later than 90 calendar days following the Ambassador's birthday. If an Ambassador is out on paid status for longer than 90 days from their birthday, they will be paid for the holiday.

Birthday holiday is included in overtime calculation.

#### 10.6 – Holiday During PTO

If a designated holiday is observed during an Ambassador's PTO leave, the Ambassador will be paid 8 hours straight-time holiday pay for the day.



## **Article 11 PERSONAL TIME OFF**

### 11.1 – Accrual

- a. For Ambassadors hired before July 1, 2023, PTO will accrue bi-weekly based on the service date or adjusted service date of the Ambassador in an amount equal to:
  1. 8 hours per pay period through the 10th year of service;
  2. 10 hours per pay period after 10 years of continuous service.
  
- b. For Ambassadors hired on or after July 1, 2023, PTO will accrue bi-weekly based on the service date or adjusted service date of the Ambassador in an amount equal to:
  1. 6.16 hours per pay period through the 5th year of service;
  2. 8 hours per pay period after 5 years of continuous service through the 10<sup>th</sup> year of service.
  3. 10 hours per pay period after the 10th year of service.
  
- c. There will be no cap on the maximum accumulation of PTO; however, upon separation from the Authority, payout will be according to the schedule shown in Section 11.6.

### 11.2 – Introductory Period

Ambassadors will accrue, but will not be allowed to take PTO until they have satisfactorily completed 2 months of introductory period. Ambassadors not completing their introductory period will forfeit accrued PTO.

### 11.3 – Reporting Requirements

- a. PTO may be used by Ambassadors and no reason or justification for use is required; however, supervisor approval is still necessary.
  
- b. An Ambassador will be subject to progressive disciplinary action for abusive use of PTO. “Abusive” means that they have incurred in excess of 12 occurrences of unscheduled PTO in the preceding 12-month period. An “occurrence” is any use of PTO that was not submitted and approved by the supervisor prior to the use of PTO.

### 11.4 – PTO Submittal

Ambassador requests will be met whenever possible. Where conflicts between Ambassador requests occur, order of submittal will govern. Once a PTO is approved, there will be no bumping by a senior Ambassador.

### 11.5 – Sell/Buy Back

- a. Ambassadors are encouraged to use their PTO accrual throughout the year.
- b. No later than November 1 of each calendar year, any Ambassador who has a PTO balance at the time of election of at least 500 hours may irrevocably elect to cash-out PTO hours which will be accrued in the next calendar year up to a maximum of 100 hours. Said election must be made in writing, submitted to People and Culture, and specify the eligible PTO hours the Ambassador elects to cash-out. This election is irrevocable and will not carryover from year to year. No PTO which has been previously accrued will be eligible for a cash-out. Any cash-out payments will be made in the last pay period of November of the payroll year following receipt of the irrevocable election and shall be calculated at 100% of the Ambassador's current straight hourly rate of pay.
- c. No previous payouts of PTO will be subject to reversal or reconsideration.

### 11.6 – Separation of Employment

- a. Upon resignation, release, termination, or other separation action, PTO accrual balances will be paid at the separating Ambassador's current straight hourly rate of pay in accordance with the following policy:
  1. Ambassadors with less than 3 years of service who leave the Authority are entitled to payment for unused PTO at the rate of 60% of the balance.
  2. Ambassadors with more than 3 years of service who leave the Authority are entitled to payment of a maximum of 100% of the first 300 hours. Any remaining balance above 300 hours will be paid at the rate of 50% of the balance for up to 10 years of service.
  3. An Ambassador's PTO separation payoff will increase above 50% at the rate of 1-1/2% for each additional year of consecutive service above 10 to 20 years of service, above 65% at the rate of 3-1/2% for each additional year of consecutive service above 20 up to a maximum of 100% for 30 years of service.
- b. Upon the death of the Ambassador, any accumulated PTO earned through the last day worked will be paid in accordance with the above formula and any applicable NRS regulations.

### 11.7 – Advanced PTO

Upon approval by the senior executive in People and Culture, an Ambassador may be advanced up to 40 hours of PTO; however, an Ambassador who has taken advance PTO beyond that accumulated at the time of termination will make restitution for such leave, either by deduction from any amount owed by the Authority or by cash refund.

### 11.8 – Sick Bank Hours

Ambassadors with current sick bank hours can use these hours only in the event their PTO bank has been exhausted and only in the case of an FMLA occurrence. Sick bank hours cannot be used in the annual PTO buy-back program and will not be paid upon separation regardless of years of service.

## **Article 12**

### **MISCELLANEOUS LEAVE**

#### Purpose

To ensure Authority Ambassadors are provided time away from work when possible to handle personal matters or as dictated by law.

#### Policy

All Ambassadors, regardless of position or status, are eligible for medical, military and other leaves of absence in accordance with federal and state laws and the SEIU Collective Bargaining Agreement. Ambassadors are also afforded leaves that are not required by state or federal law.

Ambassadors are required to take available Paid Time Off (PTO) before or concurrent with taking a leave of absence in most instances.

Ambassadors do not continue to accrue PTO hours during any unpaid portion of a leave of absence.

A leave of absence, whether for consecutive working days or on an intermittent basis, must be for a specified period of time with an expected return to work date. An Ambassador whose expected return to work date is extended by a health care provider must promptly notify People and Culture and supply updated documentation from the health care provider.

If an Ambassador accepts or engages in other employment while on a medical leave of absence, and such employment conflicts with the Ambassador's stated reason for leave of absence/work restrictions, the Ambassador may be subject to disciplinary action up to and including termination.

When an Ambassador is unable to perform the essential functions of their job safely and effectively, People and Culture will engage with the Ambassador to determine if leave is necessary. If it is determined a leave would be an appropriate course of action, the applicable leave process would be initiated.

Some leaves such as FML do not require an Ambassador to specifically ask for a leave to be eligible for such leave. If an Ambassador provides information, intentionally or unintentionally, that demonstrates they may be eligible, it is the responsibility of department management to either contact People and Culture for determination or to send the Ambassador to People and Culture for assistance. Timeliness and follow through are imperative, as certain cases, such as FML or ADA, require specified action from the employer under the law.

While on a leave of absence, Ambassadors are prohibited from performing any work for the Authority unless otherwise approved by the senior executive in People and Culture.

Work would include duties such as e-mail, phone meetings, approvals, etc.

Ambassadors must present a physician's release when returning from any type of medical leave or time away from work for serious medical reasons as requested by management before returning to work.

Ambassadors unable to perform the essential functions of their job due to a work injury covered by workers' compensation will be placed on light duty when practicable. Ambassadors unable to perform the essential functions of their job for reasons other than a work injury, please contact People and Culture for assistance.

Benefits will not accrue during unpaid leave unless in conjunction with benefits granted under FML and Workers' Compensation. Any Ambassador who is on Ambassador Leave status more than 30 consecutive days will be responsible as of the 31st day (28 for Ambassadors covered by the CBA) for reimbursing the Authority for the Ambassador's insurance premium, the total long-term disability insurance premium, and the total dependent coverage insurance premium (if applicable) from that day forward.

#### Authority Leaves of Absence

- Family and Medical Leave
- Workers' Compensation Leave
- Americans with Disabilities Act (ADA)
- Military Leave
- Ambassador Leaves
- Bereavement Leave
- Nevada Pregnant Workers' Fairness Act
- Jury Duty Leave

#### 12.1 – Family and Medical Leave

The Family and Medical Leave Act (FMLA) allows qualified Ambassadors to take up to 12 weeks of unpaid job protected leave either on a continuous, reduced schedule or intermittent (small amounts of time but no less than 15 minutes) basis.

All Ambassadors who have worked for the Authority for at least one year (total accumulated employment) and have worked a minimum of 1,250 hours in the 12-month proceeding the leave request are eligible for Family and Medical Leave (FML). Leave eligibility under the FMLA is calculated on a "rolling" 12-month period measured forward from the date of any prior FMLA leave taken by an Ambassador.

Qualifying reasons for FML include:

- Ambassador's own serious health condition.
- To care for an immediate family member (spouse, including same-sex spouses/domestic partners, child, parent or in loco parentis relationship) with a serious health condition.
- For the birth and care of a newborn child of the Ambassador within one year of birth.
- Placement of a child with an Ambassador for adoption or foster care.
- To care for an injured or ill service member (up to 26 weeks allowed).
- For a covered family member's active duty or call to active duty in the U.S. armed forces.

Leave for the birth and care of a newborn or adopted child may be taken on an intermittent or reduced schedule basis with the approval of the senior executive of People and Culture.

FML can be taken on a continuous or intermittent basis totaling 12 weeks per 12-month period.

This may take the form of a reduced weekly work schedule or time off during normally scheduled work hours for medical appointments, treatment or a certified medical incapacity.

An Ambassador taking intermittent leave for planned treatment that interferes with the Authority's business operation may be temporarily transferred to a position with equivalent pay, hours, benefits and conditions for the duration of the leave.

If the need for a leave of absence is foreseeable, Ambassadors must provide 30 days' prior written notice. If 30 days is not possible, Ambassadors must provide notice as soon as it is practical. Failure to provide notice may be grounds for delay of approval of the leave.

Exempt Ambassadors who take a partial day off due to intermittent leave and who do not have PTO available to cover the hours missed will have their salary reduced (docked) by the number of hours missed.

When both spouses are employed at the Authority, they are entitled to a combined total of 12 weeks of FML for:

1. The birth, adoption or foster care placement and in order to care for such child; or
2. To care for a parent with a serious health condition.

Each individual spouse is entitled to 12 weeks leave due to their own serious health condition or to care for the serious health condition of their child or spouse without counting the leave time taken by the other spouse.

During FML, health benefits for which the Ambassador and their family are enrolled are maintained.

Ambassadors who request FML for a qualifying reason involving a serious health issue are required to furnish medical certification. Certification forms are available through People and Culture. The process is as follows:

- If an Ambassador is experiencing absenteeism due to medical reasons or if the Ambassador informs management of a health issue involving the Ambassador or an immediate family member, the Ambassador is to be sent to People and Culture as soon as possible for assistance.
- If the Ambassador meets the eligibility requirements, the Ambassador will work with People and Culture team to begin the leave process.
- As required for certain types of leave, the Ambassador must provide a release to People and Culture to initiate the return to work process. People and Culture team will continue to work with the Ambassador to determine whether they will be able to return to work based on whether the Ambassador can perform the essential functions of their job. Under no circumstances should an Ambassador be permitted to return to work until People and Culture has received the required release and confirmed with the Department that the Ambassador may return to work. The release should be submitted to People and Culture a few days before the Ambassador is due back to work to ensure no lost work time for the Ambassador.

### 12.2 – Workers' Compensation Leave

All Ambassadors will be covered by the provisions of the Nevada Industrial Insurance Act (Chapter 616 of the NRS) and the Nevada Occupational Disease Act (Chapter 617 of the NRS) that provide for payment of industrial accident benefits and compensation for partial and temporary total disability (TTD) arising from industrial injuries and occupational diseases.

Please contact People and Culture for questions or assistance.

### 12.3 – Americans With Disabilities Act (ADA)

An Ambassador who may be a qualified individual with a disability as defined by the ADA may request or be granted an accommodation of a leave of absence. This leave can be in the form of continuous or intermittent time away from work.

Ambassadors who may be in need of leave from work should meet with People and Culture to discuss the issue and determine what action, if any, is needed. The accommodation process is interactive and it may take multiple communications between the Authority and the requesting individual and/or the Ambassador's healthcare provider before a reasonable accommodation may be reached.

Ambassadors are expected to fully cooperate in the accommodation process, including making every effort to provide management with current medical information.

To certify the disability, the Authority may ask for documentation from the Ambassador in order to assess leave requests submitted. The Authority may only communicate directly with an Ambassador's medical provider if they sign a Health Insurance Portability and Accountability Act ("HIPPA") release of medical information form or to seek clarification, completion or authentication of previously received medical documents.

Any existing PTO will be taken concurrently with ADA leave.

Any Ambassador who is on ADA leave for more than 30 (28 for Ambassadors covered by the CBA) consecutive days will be responsible as of the 31st day for reimbursing the Authority for the Ambassador's insurance premium, the total long-term disability insurance premium, and the total dependent coverage insurance premium (if applicable) from that day forward.

#### 12.4 – Military Leave

Military Leave: Eligible Ambassadors covered by NRS 281.145 or the Uniformed Services Employment and Reemployment Rights Act (USERRA) shall receive all pay or benefits as prescribed by these laws.

#### 12.5 – Ambassador Leaves

There are two types of Ambassador Leave; Ambassador Medical Leave and Unpaid Time Off Leave. Ambassador Medical Leave and Unpaid Time Off Leave can be used for:

- Assisting Ambassadors with personal emergencies, that are not covered by other types of leave, or special requests
- Supplementing other types of leaves as needed
- Ambassadors own illness or injury if the Ambassador is not eligible for FML because they have not satisfied the initial eligibility requirements or has already exhausted the leave

#### 12.6 – Ambassador Medical Leave

An Ambassador medical leave may be granted for Ambassadors who have not satisfied the requirements for FML or ADA or have already exhausted the leave. One medical leave is allowed per rolling year.

Ambassador medical leave can either be triggered on the fourth shift away from work and is retroactive back to the first date of absence, in the instance of not being eligible for various other leaves or could be applied immediately when a previous leave has been completed. A medical leave can be up to a maximum of 120 days (four consecutive months) in any 12-month rolling-year period. Subsequently, the Ambassador must be placed on long-term disability, PERS disability, PERS retirement or separated from employment with the Authority.

Ambassador medical leave is unpaid, and any accrued PTO or comp time is to be



taken concurrently. Ambassadors who are eligible for FML are not eligible to take Ambassador medical leave as a substitute leave to cover a medical condition that would otherwise qualify for FML.

#### 12.7 – Ambassador Unpaid Time Off Leave

Ambassadors who have exhausted their paid time off (PTO), or comp time, may ask their supervisor for up to five consecutive shifts off without pay.

If an Ambassador is in need of taking off six or more shifts, they would be eligible for an Ambassador unpaid time off leave. All requested unpaid time off leaves must be approved by the senior executive in People and Culture.

PTO will not accrue during any unpaid leave of absence. All insurance premiums, if the Ambassador wishes to continue coverage and is eligible, will be their responsibility pursuant to plan requirements.

#### 12.8 – Bereavement Leave

Ambassadors requesting bereavement leave to attend a funeral for designated family members will be granted a maximum of four days of leave (four consecutive calendar days for bargaining Ambassadors, four consecutive workdays for professional Ambassadors). Should any paid holiday as set forth in Article 10 of the SEIU Collective Bargaining Agreement intervene during the aforementioned four-day Bereavement leave period, it shall be deemed "consecutive" for purposes of this policy.

Bereavement leave must be taken in full-shift increments and used within 60 days of the death of the family member, unless waived by the senior executive in People and Culture.

The Ambassador must be considered in paid status on all four days of the requested leave in order to be compensated for bereavement leave.

Designated family members include:

- Spouse or domestic partner registered with the state of Nevada.
- Children, step-children and grandchildren.
- Brothers/sisters, half-brother, half-sister, and step-brother/step-sister.
- Parent, step-parent, grandparent and step grandparent.
- In-laws: father, mother, brother, sister, daughter, son (this does not include ex-relatives, such as an ex-spouse or ex-in-laws).

Bereavement shall only be granted once per deceased individual, but if another situation occurs relating to the same individual, the Ambassador may be allowed to use PTO.

When submitting a leave request, Ambassadors must include relationship to the deceased in the "comments" field of the leave request. Proof (e.g., obituary, newspaper clipping, funeral/ memorial attendance program, etc.) of relationship must be provided to People and Culture and maintained in People and Culture according to the records management schedule. Bereavement leave is paid at the rate of

straight time and will not be counted as time worked for the purpose of computing overtime.

#### 12.9 – Nevada Pregnant Worker's Fairness Act

The law prohibits discrimination based on pregnancy.

Once management is made aware of a pregnancy within their department, they are to contact People and Culture for assistance.

Ambassadors who may need a leave as an accommodation for a pregnancy related condition must meet with People and Culture to discuss the need for leave and available options.

#### 12.10 – Jury Duty

Ambassadors who are required to appear for jury duty or subpoenaed to appear as a witness in a court proceeding on scheduled workdays shall be paid their regular wages by the LVCVA. The above provisions do not apply to Ambassadors who appear as defendants in criminal proceedings in a matter not related to the LVCVA or to Ambassadors called or appearing as a party in civil proceedings unrelated to LVCVA business. Ambassadors are not required to work within eight hours before the time they are required to appear for jury duty.

Ambassadors assigned to shifts other than the day shift will, throughout the duration of their jury duty, be rescheduled to the day shift for the days they serve on the jury. No overtime or shift differential will be paid for jury duty.

Ambassadors are not required to work if jury duty lasts four hours or more on the day of jury duty, including travel time to and from the courthouse. Those Ambassadors called as witnesses will report back to work when excused by the court.

Jury duty leave is straight-time pay and will not be counted as time worked for the purpose of computing overtime.

#### 12.11 – Parental Leave

- a. Parental Leave will be provided to allow time away for Ambassadors who give birth or adopt a child, or Ambassadors who welcome a child with their spouses and domestic partners, to care for and bond with their newborn or newly adopted child.
- b. Parental Leave will be granted for up to twelve (12) weeks (Parental Leave Period) when no other leave option is available to the parent.
- c. The Parental Leave Policy does not provide for paid leave beyond other leave programs provided for in this Agreement.
- d. Parental Leave will be used concurrently with FMLA, the Nevada Pregnant Workers Fairness Act, and other legally provided leave programs.
- e. Eligibility
  1. Parental Leave is available to any Ambassador who gives birth or adopts a

child, or to an Ambassador whose spouse or domestic partner gives birth to a child and allows up to a total of twelve (12) weeks of continuous or intermittent leave as outlined in Section 12.11.f.

2. When requesting Parental Leave, the Ambassador must provide at least a thirty-day (30) notice when feasible.
3. All Parental Leave must be medically certified by a Health Care Provider and provide the estimated leave dates.
4. If a portion of the time away from work can be certified under the FMLA or the Nevada Pregnant Workers Fairness Act, those leave types will run concurrently with Parental Leave.
5. If both parents are Ambassadors of the Authority, each parent will be granted up to twelve (12) weeks of Parental Leave which may be taken continuously or on a reduced or intermittent schedule.
6. No Parental Leave will be granted beyond the Parental Leave Period.

f. Time Away from Work

1. The Parental Leave Period begins on the first day the Ambassador is not available for work, either before or after the birth.
2. All Parental Leave time used for baby bonding may be taken in a continuous block of time or on a reduced or intermittent schedule.
  - a. All reduced or intermittent Parental Leave must be approved by the Ambassador's Department Head and the Director of People and Culture.
  - b. All reduced or intermittent Parental Leave must be used within six (6) months from the child's birth date or date of adoption.
  - c. Ambassadors may only take Parental Leave in increments of one (1) hour or more.
3. The Ambassador must take all accrued Paid Time Off (PTO) and Compensatory Time while on leave. Once paid leave banks are exhausted, the Parental Leave will continue unpaid.
4. All Parental Leave time will be entered into the time and attendance system by the Leave Administrator.
5. An Ambassador on Parental Leave shall not perform any work.
6. An Ambassador who takes Parental Leave, and gives birth, must provide a release from the treating physician to return to work.
7. Absent another applicable and qualifying leave, Ambassadors who do not return at the end of their authorized leave will be separated.

g. Continuation of Benefits

1. During the period of Parental Leave, group health, dental, vision, and basic life and accidental death insurances will be continued and paid for by the LVCVA according to eligibility rules.

2. All voluntary benefit premiums must be timely reimbursed to the LVCVA to maintain coverage. If there is a lapse in benefit coverage, the Ambassador may reinstate voluntary benefits according to eligibility rules.
3. If the Ambassador or spouse/domestic partner does not meet eligibility for LVCVA benefits, the qualifying period for benefits starts over upon return to work.

## Article 13

### LONGEVITY BONUS PROGRAM

#### 13.1 – Eligibility

Bargaining unit Ambassadors hired on or before June 30, 2018, will receive longevity bonuses upon completion of 8 full years of creditable service.

Bargaining unit Ambassadors hired on or after July 1, 2018, are not eligible for longevity bonuses.

Bargaining unit Ambassadors hired on or after July 1, 2018, who are hired in at the lowest step in their initial pay grade, who progress through the Steps to the completion of Step 8 rate of pay in the same pay grade, at the rate of one (1) step per year, and are therefore eligible for the Step 9 rate of pay, shall skip the Step 9 rate of pay and advance directly to the Step 10 rate of pay pursuant to the salary ranges attached as Appendix C, pursuant to Article 7 "Step Progression," 7.3 "Effective Date," provided all other Article 7 step progression requirements are met. For Ambassadors who move steps as a result of the elimination of steps from pay grades as provided in 7.2, such elimination and the subsequent step movements shall not count against the eligibility for the skipping of Step 9 under this section.

Ambassadors are entitled to advance in this manner one time only in their career pursuant to the provisions of this Article.

#### 13.2 – Payment

- a. Longevity bonus will be paid annually, in a lump sum amount, on the first working day of the month in which it is due. Longevity payments will be deferred for all Ambassadors on furlough status, with any such payment owed to be paid upon the Ambassador returning to work.
- b. Longevity bonus payments will be prorated, as adjusted, for Ambassadors terminated for any reason.
- c. Longevity bonus rates for eligible Ambassadors hired prior to July 1, 2018, will be paid at the rate of .59 of 1% of the base salary per year for each year of creditable service.

#### 13.3 – Creditable Service for Longevity Bonus Computation

Creditable service includes:

- a. Employment with the Authority in paid status within the bargaining unit.
- b. Any period in which an Ambassador is called into the active military service of the United States Armed Forces involuntarily.
- c. Any period of an approved FMLA, Workers' Compensation, or ADA leave (ADA leave not to exceed 3 months).

#### 13.4 – Rehired Ambassadors

An Ambassador's creditable service will terminate when the Ambassador terminates employment for any reason, except in the situation where an Ambassador is rehired

within six (6) months after the effective date of termination, in which case the Ambassador's previous creditable service shall be restored in its entirety.



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## **Article 14 GROUP INSURANCE**

### 14.1 – Coverage

Medical, dental, vision, and prescription coverage is provided via inter-local agreement with Clark County.

### 14.2 – Eligibility

To be eligible for the medical, dental, vision and life insurance plans, Ambassadors must meet the necessary qualifying periods associated with the insurance plans.

- a. Any Ambassador who is on an authorized non-FMLA LWOP status for more than 28 consecutive calendar days and subsequently remains on LWOP status will be responsible on the first day of the month following the 28-day period for reimbursing the Authority for all subsequent medical, life, and long-term disability insurance premiums paid on the Ambassador 's behalf, including coverage for eligible dependents.
- b. Failure of the Ambassador to pay the amount(s) owed will result in cancellation of coverage(s) retroactive to the end of the last premium period paid. Premiums will be paid in whole-month increments and will not be prorated.

### 14.3 – Payment of Premium Cost

- a. The Authority will pay 100% of the premium cost of the health, vision, and dental insurance for Ambassadors and their dependents.
- b. If the Authority's health insurance premiums increase by 7.5% percent or more in any year of this agreement, the Authority and the Union will reopen this article for negotiation of an Ambassador contribution for dependent health insurance.

### 14.4 – Basic Life Insurance

The Authority will pay 100% of the premium cost of a group basic life insurance policy, providing to each Ambassador an amount of coverage no less than \$15,000.

### 14.5 – Long-Term Disability Insurance

The Authority will provide long-term disability (LTD) insurance for Ambassadors. Ambassadors must meet the qualifying requirements associated with the plan.

### 14.6 – Excess Premiums

- c. Should the Authority be unable to recover any excess premiums paid to an insurance carrier due to an Ambassador's failure to notify the Authority of eligibility changes, the Ambassador will be responsible for reimbursing the Authority for the excess amount.
- d. The Ambassador is also subject to progressive disciplinary action.

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## **Article 15 EDUCATIONAL ASSISTANCE**

### 15.1 – Funds

Educational assistance will only be authorized if funds are available.

### 15.2 – Courses of Study

Educational assistance will be provided only for courses of study which are directly related to the Ambassador's present job or which will enhance the Ambassador's potential for advancement to a position within the Authority which they have a reasonable expectation of achieving. The courses or programs must be offered by accredited institutions of learning. The maximum tuition reimbursement will be determined by the lesser of the actual tuition cost at the undergraduate or graduate rate, as applicable, or the current University of Nevada Las Vegas undergraduate or graduate rate. In no case will the Authority provide educational assistance beyond the master's degree level.

### 15.3 – Requirements

Other requirements for educational assistance include the following:

- a. only non-introductory Ambassadors are eligible;
- b. the Ambassador must have completed one year of service.

### 15.4 – Requests

In order to guarantee reimbursement of education costs, requests for educational assistance must be approved prior to enrollment. Written requests will be submitted to the senior executive in People and Culture through the Ambassador's section, department head, and senior vice president. The senior vice president will recommend either approval or disapproval of the request. The final decision will be made by the senior executive in People and Culture.

### 15.5 – Factors

In determining whether to approve a request for educational assistance, the section head, department head, senior vice president, and senior executive in People and Culture are directed to consider the following factors:

- a. the nature and purpose of the course of study;
- b. the benefits to be derived by the Ambassador and the Authority;
- c. the level of responsibility and length of service of the Ambassador; and
- d. the estimated cost.

### 15.6 – Reimbursable Costs

The amount of educational assistance paid by the Authority will be based upon the grade received for the course, as follows:

- a. For a grade of "A", 100% of reimbursable costs;
- b. For a grade of "B", 75% of reimbursable costs;
- c. For a grade of "C", 50% of reimbursable costs;
- d. For a successfully completed certificate course, or a "pass" on a pass/fail standard, 50% of reimbursable costs.

### 15.7 – Class Attendance

Class attendance and completion of study assignments will be accomplished outside of the Ambassador's regular working hours. It is expected that educational activities will not interfere with the Ambassador's work, and unsatisfactory job performance during enrollment may result in rejection of subsequent requests.

### 15.8 – Termination Prior to Completion

An Ambassador who is terminated during enrollment due to a reduction in force or who is unable to complete the course due to a temporary reassignment within the Authority will be reimbursed for the full amount of the costs incurred. An Ambassador who voluntarily leaves the Authority or is terminated prior to completing a course will not be reimbursed for the expenses associated with the course.

### 15.9 – Completion of Course

Upon completion of the course, the Ambassador will submit to People and Culture a certified transcript of grades received and receipts for expenses incurred. The Authority will then reimburse the Ambassador the applicable percentage of the cost of tuition, textbooks, registration, and laboratory and library fees.

### 15.10 – Employer-Pay Contribution Plan

If the Ambassador voluntarily terminates employment with the Authority within 6 months of completion of the course, the Ambassador must repay the full amount reimbursed by the Authority for educational assistance. If the Ambassador voluntarily terminates employment with the Authority between 6 months and one year after completing the course, one half of the amount reimbursed will be repaid by the Ambassador.

### 15.11 – Records

Records will be maintained by People and Culture of all educational programs completed by each Ambassador.

### 15.12 – Training

Training, other than educational assistance, required by the Authority in new work procedures or technology will be made available to all Ambassadors who are in the same classification and department. While staffing requirements may restrict the

number of Ambassadors trained at any one time, the Authority will make sufficient plans to offer the training to all interested Ambassadors within the work area affected. It is recognized that the Skilled Craftsman, Service Worker, and certain other classifications contain distinct disciplines that will determine required training.

#### 15.13 – Job-Related Program

The Authority will bear the full cost of tuition and grant time off with full pay and benefits to any Ambassador enrolled in any job-related program (i.e., educational, certification) that the Ambassador is required to attend which is only available during the Ambassador's normal work hours.

#### 15.14 – Promotional Opportunities / Cross-Training

To provide opportunity for promotion from within, the Authority shall establish a cross training program. The program is an opportunity for interested Ambassadors to explore a new career in a higher classification. The Authority shall determine the types of positions available for cross-training opportunities, the number of participant slots available, the frequency of training programs, scheduling, and other program attributes based on business needs. Ambassador eligibility shall be determined by Authority Seniority unless other specific skills and qualifications are needed for a position. The Authority may deny access to the cross-training program to Ambassadors who have active disciplinary documents in their file in accordance with Article 21. Ambassadors will maintain their rate of pay and classification seniority as they would in their current position.

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**Article 16**  
**RETIREMENT CONTRIBUTION**

16.1 – Employer-Pay Contribution Plan

The Authority will pay the Ambassador's portion of the retirement contribution under the employer-pay contribution plan in the manner provided for by Chapter 286 of Nevada Revised Statutes.

16.2 – Increases And Decreases

- a. Any future increase in the percentage rate of the retirement contribution above the rate set forth in NRS 286.421 will be borne equally by the Authority and Ambassador and will be paid in the manner provided by NRS 286.421.
- b. Any decrease of the retirement contribution will be shared equally by the Authority and the Ambassador.

16.3 – Retirement Contribution

The term retirement contribution does not include any payment for the purchase of previous credit service on behalf of any Ambassador.

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## **Article 17 HEALTH AND SAFETY**

### 17.1 – Health and Safety Committee

- a. The Authority will establish and maintain Safety Committee(s) as required by NRS 618.383 and NAC 618.540. The Safety Committee(s) shall include Ambassador representatives from a cross section of classifications throughout the Authority as selected by the Ambassadors.
- b. The Committee will submit in writing any consensus recommendations directed at enhancing the mutual goal of the Union and the Authority, to promote a safe work environment. Such recommendation will be forwarded to the department director and Safety Manager, who will respond in writing to the Committee within 14 working days of the Authority's disposition of the recommendations of the Committee.

### 17.2 – Laws

The Authority and its Ambassadors agree to comply with all local, state, and federal health and safety laws, regulations, and guidelines.

### 17.3 – Authority-Required Uniforms and Tools

Authority-required uniforms and tools will be provided at no cost to Ambassadors, except for firearms for Customer Safety personnel.

### 17.4 – Protective Devices

- a. Protective devices, wearing apparel, and other equipment such as safety shoes, coveralls, goggles, and hard hats determined by the Authority or appropriate governmental agency to be necessary for protection from accidents and health hazards will be provided by the Authority. Where such protective devices are required for the safety of Ambassadors, the Ambassadors must wear them while working or in the required area. Failure to do so will result in progressive disciplinary action.
- b. The Authority will provide a shoe allowance up to \$175 for Ambassadors required to wear safety shoes. Ambassadors will receive an additional shoe allowance when their current shoes are rendered unserviceable. Ambassadors will be required to demonstrate the need for new shoes.
- c. However, the Authority may assess a fair charge to cover loss of uniforms and protective devices provided by the Authority under this section resulting from failure to exercise reasonable care or for willful destruction of such safety equipment or clothing. This does not include circumstances beyond the Ambassador 's control.

### 17.5 – Safe Working Conditions

- a. The Union will cooperate with the Authority in maintaining safe working conditions. In an effort to maintain this spirit of cooperation, any Ambassador who believes a working condition or machinery to be unsafe must immediately inform their supervisor. Should the supervisor conclude that the working condition or equipment is safe and the Ambassador insists to the contrary, the Ambassador must notify the Safety Manager or the Safety Committee and the Union steward so that the matter will be brought to the attention of the manager for conclusive action.
- b. During the time of investigation, the Ambassador may be reassigned to perform other duties.

### 17.6 – Special Examinations

If an Ambassador performs duties which might jeopardize the safety of fellow Ambassadors, the Ambassador for reasonable cause, may be required to undergo special examinations from time to time at the Authority's expense to see that they meet acceptable physical and mental standards.

## **Article 18**

### **WORK-RELATED INJURIES**

#### 18.1 – Industrial Accident Benefits

All Ambassadors will be covered by the provisions of the Nevada Industrial Insurance Act (Chapter 616 of the NRS) and the Nevada Occupational Disease Act (Chapter 617 of the NRS) that provide for payment of industrial accident benefits and compensation for partial and temporary total disability (TTD) arising from industrial injuries and occupational diseases, hereinafter collectively referred to as "injury."

#### 18.2 – Supplemental Amount

- a. In the event an Ambassador has an injury, they will, unless found negligent, receive in addition to the compensation as provided by Chapter 616 or 617 of the NRS, a supplemental amount from the Authority, which would cause the total amount received by the Ambassador from the work-related injury and the Authority to equal their salary at the time of their injury.
- b. The supplemental compensation will start with the first day of absence due to the injury as directed by the treating physician, but will not exceed 340 work hours for the same injury and/or claim.
- c. Supplemental compensation for the same injury and/or claim will not be available after the expiration of 6 months from the date of original injury, unless the Ambassador thereafter requires surgery as a result of such injury and/or claim. During this period, the Ambassador will not forfeit any accrued PTO leave.
- d. Successful completion of the new-hire introductory period is required in order to qualify for the supplemental compensation from the Authority.
- e. It is the intent of the Authority to pay the on-the-job injured Ambassador as salary continuance, the difference between full bi-weekly salary and that provided pursuant to Chapter 616 or 617 of the NRS.

#### 18.3 – Utilization of PTO

If an Ambassador who has received TTD, including supplemental compensation up to the maximum 340 work hours, is unable to return to work, they may elect to utilize accrued PTO to supplement the benefits as provided pursuant to Chapter 616 or 617 of the NRS.

#### 18.4 – Utilization of Comp Time

If the Ambassador is still unable to work after PTO has been exhausted, they will be permitted to use their accrued comp time.

#### 18.5 – Light Duty

For transitional (light) duty, the Authority will follow NRS 616C.475.

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**Article 19**  
**REDUCTION IN FORCE AND RECALL**

If the Board of Directors approves a reduction to the overall adopted budget, as recommended by management based on economic necessity, the Union and management will agree to meet and confer to discuss any/all possible options prior to the implementation of any reduction in force or furlough procedures.

19.1 – Reduction In Force

- a. Reductions in force will be made within classification, in inverse order of seniority within the classification.
- b. The Authority will make the determination of the number of positions within each classification to be reduced, based on business need.
- c. The Authority may exempt 4% of the total number of bargaining positions authorized in the current budget and retain them regardless of seniority. If the 4% does not equal an exact number of Ambassadors, the fraction shall be rounded to the next higher whole number.

Any exemption that is necessary because of any affirmative action program or laws pertaining to equal employment opportunity shall not be deemed a part of the above 4% but shall be in addition thereto.

The Authority shall provide the Union with a complete list of exemptions 5 business days prior to the notification of those Ambassadors to be separated. The Authority shall update the list of exemptions whenever a reduction in force is required, but not more often than once every 12 months.

Within classification, temporary, part-time, intermittent, and introductory Ambassadors will be separated first.

19.2 – Reassignments

- a. In order to avoid an actual reduction in force, the Authority may cause the reassignment, change of shifts, transfer, demotion or any combination thereof. In the event of a reassignment in lieu of a reduction in force, the least senior Ambassador(s) in the classification(s) affected by a reduction in force will be reassigned.
- b. Under the provisions of this article, the assignment of an Ambassador to a position within a classification will be at the discretion of the Authority.

19.3 – Bumping Down

- a. Ambassadors who are affected by a reduction in force will have the right on a seniority basis to elect to bump down into a classification that the Ambassador has completed an introductory period, provided the classification exists.

- b. The right to bump includes bumping from a supervisory bargaining position into any previously held bargaining position.
- c. An Ambassador who is bumping down will retain their salary, but will not exceed the top out salary of the classification. The Ambassador's anniversary date will not be adjusted. The Ambassador will be subject to the reduction in force protocol in the classification bumped into, based on seniority earned in the classification.

#### 19.4 – Notice

Prior to separation, Ambassadors affected will be given at least 4 weeks written notification or 4 weeks' pay in lieu of such notice, except as noted below.

If the Authority effects a reduction in force for other non-bargaining Ambassador groups, Ambassadors covered by this Agreement may elect to receive benefits provided under any other current such program instead of the benefits provided by this article. In either case, the Ambassador shall retain their recall rights.

#### 19.5 – Contract Out Work

The Authority will not contract out work to be performed in or about the Las Vegas Convention Center, or any other facility or site under the jurisdiction of Authority Board of Directors, which is normally performed by current Ambassadors in order to effect or as a result of a reduction in force except as outlined below.

- a. With reference to the work being considered for contracting out, no Ambassador subject to a reduction in force possesses the qualifications, skills and abilities to perform the work;
- b. The contract work would be for a duration of less than 3 consecutive weeks;
- c. The work is emergency situations, such as utility failure, substantial structural damage or similar occurrences as determined by the Authority.

#### 19.6 – Recall List

- a. Any Ambassador (s) demoted or separated under this article will, based upon seniority, have their name placed on an appropriate recall list for a period of 15 months. Ambassador (s) separated through a reduction in force will be notified by certified mail, return receipt requested, at their last known address and will within 10 days of attempt to deliver, respond affirmatively by certified mail or in person that they are accepting the offer of recall. Failure to respond will mean that the person has refused the offer of recall and the person will be removed from the recall list. The person must be available for work on the date established by the Authority.
- b. When positions become available in a classification, personnel who have been separated or demoted in that classification will be recalled in inverse order of separation.
- c. Upon return to work, the Ambassador will receive an adjusted service and anniversary date if the separation was for a period of 30 or more days and all

benefits for which qualified will be reinstated relative to their adjusted service date.

## **Article 20**

### **DISPUTE RESOLUTION**

#### 20.1 – Intent

It is the intent of this article to provide an exclusive procedure for the resolution of certain disputes between (an) Ambassador (s) and the Authority and/or the Union and the Authority. The Union and the Authority should, however, make every possible effort to settle differences without making use of the procedure contained in this Article.

#### 20.2 – Exclusions

Disputes specifically excluded by other Articles of this Agreement from the grievance and arbitration procedure will not be subject to the procedures set forth herein.

#### 20.3 – Definition of Grievance

A grievance is any dispute or difference of opinion between the Union and the Authority involving the meaning, interpretation or application of this Agreement. Resolution of disputes relating to the meaning, interpretation or application of this Agreement shall be settled in accordance with the terms of this Article. The procedures set forth in this Article shall be the exclusive remedy for any such dispute.

#### 20.4 – Presentation of Grievances and Responses

All grievances presented in accordance with this Article shall set forth: 1) the facts giving rise to the grievance; 2) the provision(s) of the Agreement, if any, alleged to have been violated; 3) the name(s) of the aggrieved Ambassador (s); and 4) the remedy sought. All grievances shall be signed and dated by the Ambassador and/or their Union representative. Any grievance not satisfying these requirements will be dismissed by the Authority, but the Union shall have five (5) working days to correct any deficiencies within the grievance following notification of the deficiency by the Authority. All written responses submitted by the Authority shall be signed and dated, including electronically, by the appropriate Authority representative.

#### 20.5 – Time Limitations

The time limitations set forth in this Article and/or mutually agreed upon time extensions in writing, are the essence of this Agreement. No grievances shall be accepted by the Authority unless they are submitted or appealed within the time limits set forth in Article 20.7 of this Agreement. If a grievance is not submitted in a timely manner, it shall be deemed waived. If the Authority fails to respond within the time limits set forth in Article 20.7 of this Agreement, the grievance shall automatically be considered sustained in all respects and the remedy will be promptly implemented. If mutually agreed, either party may request in writing a waiver of the time limitations set forth in this Article.

#### 20.6 – Ambassador's Responsibility to Work

Unless illegal, immoral, or unsafe, the Ambassador has the obligation to work as assigned and then grieve the assignment at a later date.



## 20.7 – Grievance Procedure

### STEP 1: Written Grievance to Department Head

The Ambassador and/or the Union representative, no later than ten (10) working days from the date the Ambassador and/or Union knew or should have known of the events giving rise to the grievance, must submit the written grievance to People and Culture.

Within ten (10) working days of receipt of the grievance, the Department Head or their designee, a People and Culture representative, a Union representative, and the affected Ambassador will meet to try to resolve the problem. A notification of the meeting time, date, and location will be sent via email to the Union representative and the Ambassador prior to the meeting.

The senior executive in People and Culture shall designate the Department Head to respond to the grievance and said individual shall give their written answer to the grievance within ten (10) working days of the meeting. If the grievance is not resolved at this level, it may proceed to Step 2.

### STEP 2: Written Grievance to Senior Executive in People and Culture or Designee

If the grievance is not resolved at Step 1, the Ambassador and/or the Union representative, no later than ten (10) working days after receipt of the Step 1 written response (as indicated by the People and Culture Department's time/date stamp), may advance the written grievance to the senior executive in People and Culture or their designee. No later than ten (10) working days after receipt of said written notice, the senior executive in People and Culture or their designee shall meet with the Ambassador and/or Union representative. The senior executive in People and Culture or their designee shall give a written response to the grievance within ten (10) working days after such meeting, which response shall be final and binding on the Ambassador, the Union and the Authority, unless it is appealed in a timely manner to Step 3.

### STEP 3: Appeal to Arbitration

Any grievance that has been properly processed in a timely manner through the grievance procedure and has not been resolved at the conclusion of Step 2, may be appealed to arbitration by the Union, by serving the Authority with written notice of its intent to appeal. The failure to appeal a grievance to arbitration in accordance with this Article within ten (10) working days (as indicated by the People and Culture Department's time/date stamp) after receipt of the written response of the Authority at Step 2 of the grievance procedure shall constitute a waiver of the Union's right to appeal to arbitration, and the written response of the Authority at Step 2 of the

grievance procedure shall be final and binding on the Ambassador, the Union and the Authority.

#### 20.8 – Mediation

Prior to invoking arbitration, the parties by mutual agreement may agree to submit any dispute to mediation. The mediator may be selected from the Federal Mediation and Conciliation Service ("FMCS") or other mutually agreed upon third party.

#### 20.9 – Selection of Arbitrators

An arbitrator will be selected by mutual agreement of both parties. If the parties are unable to mutually agree, the parties will jointly request the FMCS to furnish a panel of seven (7) arbitrators from which an arbitrator will be selected. The parties agree that as much as practical, local arbitrators who are members of the National Academy of Arbitrators will be selected. The selection will be accomplished by the Union first, and the Authority next, each striking one name from the list in turn until only one name remains. Each party will have the right to reject one panel of arbitrators. Both parties will make every effort to mutually set forth the issue(s) to be arbitrated in advance of the arbitration hearing date.

#### 20.10 – Arbitrator's Jurisdiction

The jurisdiction and authority of the arbitrator and their opinion and award shall be confined exclusively to the interpretation and/or application of the express provision(s) of this Agreement at issue between the Union and the Authority. They shall have no authority to add to, detract from, alter, amend, or modify any provision of this Agreement; to impose on either party a limitation or obligation not explicitly provided for in this Agreement; or to establish or alter any wage rate, wage structure, or new position. The arbitrator shall not hear or decide more than one grievance without the mutual consent of the Authority and the Union. The written award of the arbitrator on the merits of any issue adjudicated within their jurisdiction and authority shall be final and binding on the Ambassador, the Union, and the Authority.

#### 20.11 – Fees and Expenses of Arbitrator

All fees and expenses of the arbitrator, court reporter, original transcript and hearing room shall be equally borne by the Authority and the Union. The cost of the court reporter shall be borne by the party ordering a court reporter; provided, however, if both parties seek a transcript, then the cost of the court reporter shall be borne equally by the parties.

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## **Article 21 CORRECTIVE ACTION AND DISCIPLINE**

### 21.1 – Just Cause

No Ambassador who has satisfactorily completed their introductory period may be disciplined without just cause.

### 21.2 – Coaching and/or Counseling

The Authority endeavors to follow progressive discipline. In certain circumstances, however, the Authority may coach and/or counsel an Ambassador for the purpose of addressing performance and/or conduct issues at the earliest possible opportunity to maximize opportunities for improvement. Coaching and/or counseling are not considered discipline and are not subject to the provisions of Article 20.

### 21.3 – Progressive Discipline

The parties agree to follow progressive discipline; however, the Union recognizes the need for more severe disciplinary action in the event of a major violation of established rules, regulations or policies. Progressive discipline includes:

- Verbal Warning/Performance Improvement Notice ("PIN")
- Written Warning/PIN
- Suspension Without Pay (up to 3 days)
- Final Suspension without Pay
- Termination

Progressive discipline for attendance-related issues will be tracked separately from discipline for other Ambassador infractions.

- a. In lieu of termination, the Authority may offer Ambassadors the opportunity to enter into a Last Chance Agreement for violations of the Authority's drug and alcohol policy. Ambassadors covered by this Agreement will be covered by the Authority's Last Chance Agreement policy covering all Ambassadors, which may require scheduled and/or random testing, treatment, leave, and other terms as a condition of continued employment. Ambassadors who take leave for treatment under a Last Chance Agreement will be allowed to use Paid Time Off as provided for in this Agreement. The use of a Last Chance Agreement shall be at the discretion of the Authority, and may not be provided for situations involving accident, injury, or other significant factors.

### 21.4 – Duty to Furnish Disciplinary Documents

The Authority recognizes its obligation to provide to the Union, and the Union's right to request in writing, all relevant documents (i.e., reports, statements, etc.) utilized in any disciplinary proceedings undertaken by the Authority directed to an Ambassador. Such documents will be provided to the Union as soon as practicable following the Union's written request, but no later than five (5) working days, unless otherwise agreed to by the Union and the Authority.

### 21.5 – Personnel File

Upon written request or authorization by an Ambassador, the Ambassador's attorney or Union representative may obtain, at their expense, data/documents that are necessary in preparation of an appeal or grievance from the personnel file of the Ambassador. The permanent file which is maintained in the People and Culture Department is recognized as the Ambassador's "personnel file" for the purpose of this Agreement. The Authority will recognize the right of the Union to exclusively represent Ambassadors covered by this Agreement, unless it receives written notice from the Union giving up its right to do so.

### 21.6 – Disciplinary Meetings

The Authority hereby agrees that it will honor a request by an Ambassador for Union representation where the subject matter of the meeting involves the actual discipline of that Ambassador. The Ambassador is responsible for contacting a representative in a timely manner. Lack of timely response by the representative is not grounds for delaying or postponing the meeting. The Authority shall give Ambassadors at least 24 hours' notice of a planned disciplinary meeting so the Ambassador can have a representative present.

### 21.7 – Investigations

- a. When an allegation is made against an Ambassador or when the Authority receives an allegation against an Ambassador and determines an investigation is warranted, the Authority may decide that it is in the Ambassador's and/or Authority's best interest to suspend the Ambassador pending investigation.
- b. Any Ambassador who is the subject of an investigation or is involved in any investigation in any capacity shall be notified by the Authority up to 24 hours prior to appearing at any investigatory meeting. The Union and the Authority agree certain issues/incidents may require an immediate investigatory meeting. The Ambassador shall be entitled to be a representative and is responsible for contacting a representative in a timely manner. The Authority may also assist in securing a representative for the Ambassador.
- c. Any Ambassador suspended pending investigation will be entitled to use earned PTO. If the Authority finds that there was no violation, the Ambassador will be reimbursed for whatever earned PTO they used during the suspension pending investigation. If the investigation takes longer than five (5) working days, defined as Monday through Friday, excluding holidays, the Authority will place the Ambassador on paid administrative leave.
- d. Documentation relating to investigations of allegations which do not result in

corrective or disciplinary action will not become part of the Ambassador's personnel record under any circumstances and will not be used or referenced in any disciplinary proceeding.

- e. The Authority's current policy regarding the confidentiality of Ambassador records will be applied to any investigatory documents concerning an Ambassador, except as may otherwise be required by applicable state, federal or local laws, regulations or ordinances.

#### 21.8 – Rebuttal to and Review of Verbal and/or Written Warning

- a. As soon as practical, but no later than ten (10) working days of receipt of a verbal or written warning, an Ambassador who believes the warning is not based on just cause may submit a rebuttal to the Authority's People and Culture Department explaining in detail why they believe the warning lacks just cause. Such rebuttal will be attached to the warning and a copy forwarded to the Ambassador's Department Head.
- b. The Union and the Authority agree that the Employee Management Review Committee (EMRC) may be used for the purpose of reviewing the validity of a verbal or written warning.
- c. An Ambassador may submit a grievance concerning a verbal or written warning in accordance with the grievance procedure set forth in Article 20.7. A decision at Step 2 of the grievance procedure shall be final and binding on the Ambassador, the Union and the Authority. Verbal and written warnings are excluded from the mediation and arbitration provisions of Article 20 of this Agreement.

#### 21.9 – Suspension and Demotion Appeals

An Ambassador's challenge of a suspension or demotion decision shall be processed in accordance with the grievance procedure set forth in Article 20.7 of this Agreement.

#### 21.10 – Suspension Pending Termination

An Ambassador who has satisfactorily completed their introductory period and is recommended for termination from the Authority will first be issued a written statement setting forth the charges upon which the proposed termination is based. The written statement will be in the form of a Suspension Pending Termination (SPT) Performance Improvement Notice (PIN).

#### 21.11 – Pre-Termination Hearing

- a. Prior to the termination of any Ambassador who has satisfactorily completed their introductory period, the Authority shall conduct an informal pre-termination hearing. If the Authority chooses to remove the Ambassador from the worksite prior to the pre-termination hearing, the Ambassador will be entitled to use any earned PTO they have accrued. If the Ambassador is returned to work, they will

be reimbursed for any PTO used.

- b. The pre-termination hearing will be conducted in accordance with the following steps, time limits, and conditions:

Step 1. The pre-termination hearing shall be conducted within ten (10) working days (unless otherwise extended by mutual agreement) following the date of the Ambassador's receipt of notice recommending termination before a hearing officer who shall be a Vice President from a division other than the Ambassador's. If desired by the Ambassador, a Union representative may attend the pre-termination hearing, consistent with the Union's exclusive right to represent covered Ambassadors under this Agreement. The Ambassador will notify the senior executive in People and Culture in writing of the name and address of their representative.

Step 2. The Ambassador shall be given at least three (3) working days' notice prior to the hearing, which notice will include the time and location of the pre-termination hearing.

The hearing will not follow formal rules of evidence and will be conducted in an informal manner. The hearing will be conducted by the hearing officer. The management's representative will explain the charges against the Ambassador and supporting evidence. The Ambassador will be provided the opportunity to respond to all specified charges.

Step 3. The pre-termination hearing officer will render a reasoned decision in writing within five (5) working days and forward it to the Ambassador, the Ambassador's representative, and the senior executive in People and Culture.

Step 4. The hearing officer may uphold or rescind the recommendation for termination, and/or impose other discipline in lieu of termination.

- c. If the hearing officer rescinds the termination recommendation, the Ambassador will be reinstated and reimbursed for any PTO they used while removed from the worksite pending the pre-termination hearing.
- d. If the hearing officer upholds the termination recommendation, the Ambassador is terminated as of that date.

#### 21.12 – Termination Appeals

An Ambassador who is terminated may, within ten (10) working days from receipt of the pre-termination hearing officer's decision, appeal the decision to arbitration in accordance with Article 20.7 of this Agreement.

#### 21.13 – Removal of Coaching and/or Counseling and Discipline From Ambassador Personnel File

Coaching and/or Counseling and disciplinary documents, unless otherwise specifically excluded, are subject to removal from an Ambassador's personnel file, upon written request of an Ambassador to People and Culture, after eighteen (18)

months from date of issuance provided that no ensuing coaching and/or counseling or discipline of the same disciplinary track (attendance or other Ambassador infractions) occurred. Coaching and/or Counseling and disciplinary documents removed from an Ambassador's personnel file shall be considered null and void and will not be used in future disciplinary matters. Discipline related to theft, drug or alcohol policy violations, physical attacks, workplace violence, and/or harassment/discrimination are not subject to removal from an Ambassador's file.



## **Article 22 DEFINITIONS**

Unless the context otherwise requires, the words and terms used in this Agreement will have the meanings ascribed to them below. Any words or terms not ascribed below will be interpreted in their context as appears in this Agreement and, if no context is apparent, will be given their plain and ordinary meaning.

Adjusted Service Date. An Ambassador's date of service, adjusted to account for occasions when an Ambassador accumulates 120 hours (15 days) or more of non-FMLA leave in an unpaid status in a service year. This does not apply to time lost due to furlough.

Administrative Employee. (as defined by NRS 288.025). Any employee whose primary duties consist of work directly related to management policies, who customarily exercises discretion and independent judgment and regularly assists an executive. In addition, it includes the chief administrative officer, his deputy and immediate assistants, department heads, their deputies and immediate assistants, attorneys, appointed officials and others who are primarily responsible for formulating and administering management policy and programs.

Anniversary/Service Date. The date on which an Ambassador commences full-time employment in a full-time budgeted position and continuing until separation from the Authority employment, minus any break in service, unless otherwise delineated in the Agreement.

Break in Service. Those periods of absence of 15 days or more during which an Ambassador is not in pay status and ineligible to accrue PTO and other benefits, unless otherwise delineated in the Agreement.

Call-In/Call-Back. Call back pay is defined as compensation earned for returning to their work site for duty after the Ambassador has completed their shift, departed from the work site, and is off duty for a period of time and is requested to return to their work site with less than 12 hours' notice.

Classification. An Authority position/job title.

Confidential Employee. (NRS 288.170(6a)). An employee who is involved in the decisions of management affecting collective bargaining and has been designated as confidential by the Authority. In addition to those designated as "Administrative", it includes employees occupying positions in the General Government, Information Technology, Payroll, and some Customer Safety personnel. Confidential employees are not covered by this Agreement.

Demotion. The movement of an Ambassador from one classification to another classification with a lower salary range.

Department. A department is the second level of organization below division level. The levels are (1) division, (2) department, (3) section, and (4) section unit.

Designated Family Member. Ambassador's spouse, domestic partner registered with the state of Nevada, brother, sister, half-brother, half-sister, parents, children, step-parents, step-brother, step-sister, step-children, step-grandchildren, grandchildren, father-in-law, mother-in-law, sister-in-law, brother-in-law, daughter-in-law, son-in-law, grandparents-in-law, grandparents, and step grandparents.

Division. A division is the highest level of organization within the Authority. The Authority comprises four divisions: General Government, Marketing, Sales, and Operations.

Full-time Ambassador. One who is hired to fill a budgeted position.

Introductory Ambassador. One who is hired to fill a budgeted position but has not completed the introductory period. Introductory Ambassadors are considered "at will" Ambassadors and are not subject to the provisions of Article 20 of the Agreement. The introductory period for non-supervisory Ambassadors is six months. The introductory period for supervisory Ambassadors is one year.

Lateral Transfer. A change in an Ambassador's position from one classification to another of the same pay grade/range based on qualifications.

On-Call. An Ambassador not employed in a budgeted position, working variable hours not to exceed 1,040 hours per fiscal year.

Part-time. An Ambassador who is regularly scheduled to work in a set schedule fewer than 30 hours per week, not to exceed 1,040 hours per fiscal year.

Phone Contact. When an off-duty Ambassador is called for consultation via the telephone or any other method and the Ambassador assists the Authority when they are on the phone, each call is considered time worked and is paid minute for minute. Minutes will be totaled per pay period and, if necessary, rounded up or down to the nearest quarter hour.

Progressive Discipline. Includes Verbal Warning/Performance Improvement Notice ("PIN"), Written Warning/PIN, Suspension Without Pay (up to 3 days), Final Suspension without Pay, and Termination.

Promotion. A change in an Ambassador's position from one classification to another of a higher pay grade/range that creates a vacancy.

Qualifying Period. A period of time, not to exceed six (6) months, following an Ambassador's transfer, promotion, or demotion during which an Ambassador's suitability for the position is evaluated.

Review Committee. Composed of (1) a Vice President from a division other than the Ambassador's, (2) the senior executive in People and Culture or designee, (3) the Chief Steward, and (4) a steward or their designee by submitting a written request to the senior executive of People and Culture. *(Review Committee's purpose is outlined in Article 7.)*

Seasonal. An Ambassador who is hired for a limited period of time for seasonal positions, regardless of number of hours worked per week, not to exceed 1,040 hours per fiscal year.

Section. A section is the third level of organization within the Authority below division level. The levels are (1) division, (2) department, (3) section, and (4) section unit.

Section Unit. A section unit is the fourth level of organization within the Authority below section level. The levels are (1) division, (2) department, (3) section, and (4) section unit.

Seniority.

- a. Authority Seniority. The amount of an Ambassador's continuous length of employment with the Las Vegas Convention and Visitors Authority. If an Ambassador separates employment from the Authority and is subsequently rehired, the new hire date will be the Ambassador's new Authority seniority date.
- b. Classification Seniority. The amount of an Ambassador's length of employment within a particular classification. Any time spent outside a classification in excess of a qualifying period will result in a new classification seniority date upon the Ambassador's return to the classification, unless the return to a previously-held classification is at the direction of the Authority based solely on Authority business or operational needs.
- c. Introductory Ambassadors have no seniority rights. At the successful conclusion of the introductory period, the length of continuous employment will be recorded as the original date of hire.
- d. Ambassadors accrue seniority during all paid leave time.
- e. An Ambassador loses seniority under the following conditions:
  - (1) When they are separated from employment either voluntarily or involuntarily.
  - (2) When they are removed from a recall list.
- f. If two or more eligible Ambassadors have identical Classification Seniority levels, preference will be given to the Ambassador with greater Authority Seniority. If a tie still remains, preference will be given based on the last four (4) digits of the Ambassador's Social Security Number, with the smaller number being first.

Shift. An Ambassador's scheduled period of work.

Shift Change. A change that may affect starting and stopping times, scheduled days off, and/or work location of an Ambassador.

Shift Differential. The premium authorized to be paid to an Ambassador above their regular straight-time hourly rate of pay for working a regularly scheduled shift other than a day shift. Shift differential will be paid on PTO and holidays but will not be paid on buy out at the time of separation from the Authority.

Standby. Time in which an Ambassador is required by the department head or designee to be available by telephone or required to carry a radio or cellular phone and be within one-hour response capability so that they may immediately respond to any calls received.

Temporary. An Ambassador hired to work for a limited period to fill a vacancy until normal hiring practices and procedures can be completed or to supplement the regular work force, even though no authorized position vacancy exists, and not to exceed 1,040 hours per fiscal year.

**APPENDIX B**

**LAS VEGAS CONVENTION AND VISITORS AUTHORITY**

Annual  
Bi-Weekly

**SALARY RANGES FOR ALL BARGAINING AMBASSADORS  
EFFECTIVE JULY 9, 2023**

Includes PERS - 1.875%

Hourly  
Overtime  
Holiday  
Step 10

	Step 0	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7	Step 8	Step 9	Step 10
<b>9</b>	35,422.40	36,795.20	38,292.80	39,915.20	41,454.40	43,076.80	44,907.20	46,716.80	48,484.80	50,336.00	52,499.20
	1,362.40	1,415.20	1,472.80	1,535.20	1,594.40	1,656.80	1,727.20	1,796.80	1,864.80	1,936.00	2,019.20
	<b>17.03</b>	<b>17.69</b>	<b>18.41</b>	<b>19.19</b>	<b>19.93</b>	<b>20.71</b>	<b>21.59</b>	<b>22.46</b>	<b>23.31</b>	<b>24.20</b>	<b>25.24</b>
	25.55	26.54	27.62	28.79	29.90	31.07	32.39	33.69	34.97	36.30	37.86
	42.58	44.23	46.03	47.98	49.83	51.78	53.98	56.15	58.28	60.50	63.10
<b>10</b>	36,795.20	38,292.80	39,915.20	41,454.40	43,076.80	44,907.20	46,716.80	48,484.80	50,336.00	52,499.20	54,516.80
	1,415.20	1,472.80	1,535.20	1,594.40	1,656.80	1,727.20	1,796.80	1,864.80	1,936.00	2,019.20	2,096.80
	<b>17.69</b>	<b>18.41</b>	<b>19.19</b>	<b>19.93</b>	<b>20.71</b>	<b>21.59</b>	<b>22.46</b>	<b>23.31</b>	<b>24.20</b>	<b>25.24</b>	<b>26.21</b>
	26.54	27.62	28.79	29.90	31.07	32.39	33.69	34.97	36.30	37.86	39.32
	44.23	46.03	47.98	49.83	51.78	53.98	56.15	58.28	60.50	63.10	65.53
<b>11</b>	38,292.80	39,915.20	41,454.40	43,076.80	44,907.20	46,716.80	48,484.80	50,336.00	52,499.20	54,516.80	56,763.20
	1,472.80	1,535.20	1,594.40	1,656.80	1,727.20	1,796.80	1,864.80	1,936.00	2,019.20	2,096.80	2,183.20
	<b>18.41</b>	<b>19.19</b>	<b>19.93</b>	<b>20.71</b>	<b>21.59</b>	<b>22.46</b>	<b>23.31</b>	<b>24.20</b>	<b>25.24</b>	<b>26.21</b>	<b>27.29</b>
	27.62	28.79	29.90	31.07	32.39	33.69	34.97	36.30	37.86	39.32	40.94
	46.03	47.98	49.83	51.78	53.98	56.15	58.28	60.50	63.10	65.53	68.23
<b>12</b>	39,915.20	41,454.40	43,076.80	44,907.20	46,716.80	48,484.80	50,336.00	52,499.20	54,516.80	56,763.20	58,988.80
	1,535.20	1,594.40	1,656.80	1,727.20	1,796.80	1,864.80	1,936.00	2,019.20	2,096.80	2,183.20	2,268.80
	<b>19.19</b>	<b>19.93</b>	<b>20.71</b>	<b>21.59</b>	<b>22.46</b>	<b>23.31</b>	<b>24.20</b>	<b>25.24</b>	<b>26.21</b>	<b>27.29</b>	<b>28.36</b>
	28.79	29.90	31.07	32.39	33.69	34.97	36.30	37.86	39.32	40.94	42.54
	47.98	49.83	51.78	53.98	56.15	58.28	60.50	63.10	65.53	68.23	70.90
<b>13</b>	41,454.40	43,076.80	44,907.20	46,716.80	48,484.80	50,336.00	52,499.20	54,516.80	56,763.20	58,988.80	61,256.00
	1,594.40	1,656.80	1,727.20	1,796.80	1,864.80	1,936.00	2,019.20	2,096.80	2,183.20	2,268.80	2,356.00
	<b>19.93</b>	<b>20.71</b>	<b>21.59</b>	<b>22.46</b>	<b>23.31</b>	<b>24.20</b>	<b>25.24</b>	<b>26.21</b>	<b>27.29</b>	<b>28.36</b>	<b>29.45</b>
	29.90	31.07	32.39	33.69	34.97	36.30	37.86	39.32	40.94	42.54	44.18
	49.83	51.78	53.98	56.15	58.28	60.50	63.10	65.53	68.23	70.90	73.63
<b>14</b>	43,076.80	44,907.20	46,716.80	48,484.80	50,336.00	52,499.20	54,516.80	56,763.20	58,988.80	61,256.00	63,793.60
	1,656.80	1,727.20	1,796.80	1,864.80	1,936.00	2,019.20	2,096.80	2,183.20	2,268.80	2,356.00	2,453.60
	<b>20.71</b>	<b>21.59</b>	<b>22.46</b>	<b>23.31</b>	<b>24.20</b>	<b>25.24</b>	<b>26.21</b>	<b>27.29</b>	<b>28.36</b>	<b>29.45</b>	<b>30.67</b>
	31.07	32.39	33.69	34.97	36.30	37.86	39.32	40.94	42.54	44.18	46.01
	51.78	53.98	56.15	58.28	60.50	63.10	65.53	68.23	70.90	73.63	76.68
<b>15</b>	44,907.20	46,716.80	48,484.80	50,336.00	52,499.20	54,516.80	56,763.20	58,988.80	61,256.00	63,793.60	66,497.60
	1,727.20	1,796.80	1,864.80	1,936.00	2,019.20	2,096.80	2,183.20	2,268.80	2,356.00	2,453.60	2,557.60
	<b>21.59</b>	<b>22.46</b>	<b>23.31</b>	<b>24.20</b>	<b>25.24</b>	<b>26.21</b>	<b>27.29</b>	<b>28.36</b>	<b>29.45</b>	<b>30.67</b>	<b>31.97</b>
	32.39	33.69	34.97	36.30	37.86	39.32	40.94	42.54	44.18	46.01	47.96
	53.98	56.15	58.28	60.50	63.10	65.53	68.23	70.90	73.63	76.68	79.93
<b>16</b>	46,716.80	48,484.80	50,336.00	52,499.20	54,516.80	56,763.20	58,988.80	61,256.00	63,793.60	66,497.60	69,035.20
	1,796.80	1,864.80	1,936.00	2,019.20	2,096.80	2,183.20	2,268.80	2,356.00	2,453.60	2,557.60	2,655.20
	<b>22.46</b>	<b>23.31</b>	<b>24.20</b>	<b>25.24</b>	<b>26.21</b>	<b>27.29</b>	<b>28.36</b>	<b>29.45</b>	<b>30.67</b>	<b>31.97</b>	<b>33.19</b>
	33.69	34.97	36.30	37.86	39.32	40.94	42.54	44.18	46.01	47.96	49.79
	56.15	58.28	60.50	63.10	65.53	68.23	70.90	73.63	76.68	79.93	82.98
<b>17</b>	49,004.80	50,856.00	53,040.00	55,078.40	57,345.60	59,592.00	61,880.00	64,459.20	67,184.00	69,742.40	72,404.80
	1,884.80	1,956.00	2,040.00	2,118.40	2,205.60	2,292.00	2,380.00	2,479.20	2,584.00	2,682.40	2,784.80
	<b>23.56</b>	<b>24.45</b>	<b>25.50</b>	<b>26.48</b>	<b>27.57</b>	<b>28.65</b>	<b>29.75</b>	<b>30.99</b>	<b>32.30</b>	<b>33.53</b>	<b>34.81</b>
	35.34	36.68	38.25	39.72	41.36	42.98	44.63	46.49	48.45	50.30	52.22
	58.90	61.13	63.75	66.20	68.93	71.63	74.38	77.48	80.75	83.83	87.03
<b>18</b>	50,336.00	52,499.20	54,516.80	56,763.20	58,988.80	61,256.00	63,793.60	66,497.60	69,035.20	71,656.00	74,588.80
	1,936.00	2,019.20	2,096.80	2,183.20	2,268.80	2,356.00	2,453.60	2,557.60	2,655.20	2,756.00	2,868.80
	<b>24.20</b>	<b>25.24</b>	<b>26.21</b>	<b>27.29</b>	<b>28.36</b>	<b>29.45</b>	<b>30.67</b>	<b>31.97</b>	<b>33.19</b>	<b>34.45</b>	<b>35.86</b>
	36.30	37.86	39.32	40.94	42.54	44.18	46.01	47.96	49.79	51.68	53.79
	60.50	63.10	65.53	68.23	70.90	73.63	76.68	79.93	82.98	86.13	89.65

	52,499.20	54,516.80	56,763.20	58,988.80	61,256.00	63,793.60	66,497.60	69,035.20	71,656.00	74,588.80	77,604.80
	2,019.20	2,096.80	2,183.20	2,268.80	2,356.00	2,453.60	2,557.60	2,655.20	2,756.00	2,868.80	2,984.80
<b>19</b>	<b>25.24</b>	<b>26.21</b>	<b>27.29</b>	<b>28.36</b>	<b>29.45</b>	<b>30.67</b>	<b>31.97</b>	<b>33.19</b>	<b>34.45</b>	<b>35.86</b>	<b>37.31</b>
	37.86	39.32	40.94	42.54	44.18	46.01	47.96	49.79	51.68	53.79	55.97
	63.10	65.53	68.23	70.90	73.63	76.68	79.93	82.98	86.13	89.65	93.28
	54,516.80	56,763.20	58,988.80	61,256.00	63,793.60	66,497.60	69,035.20	71,656.00	74,588.80	77,604.80	80,808.00
	2,096.80	2,183.20	2,268.80	2,356.00	2,453.60	2,557.60	2,655.20	2,756.00	2,868.80	2,984.80	3,108.00
<b>20</b>	<b>26.21</b>	<b>27.29</b>	<b>28.36</b>	<b>29.45</b>	<b>30.67</b>	<b>31.97</b>	<b>33.19</b>	<b>34.45</b>	<b>35.86</b>	<b>37.31</b>	<b>38.85</b>
	39.32	40.94	42.54	44.18	46.01	47.96	49.79	51.68	53.79	55.97	58.28
	65.53	68.23	70.90	73.63	76.68	79.93	82.98	86.13	89.65	93.28	97.13
	56,763.20	58,988.80	61,256.00	63,793.60	66,497.60	69,035.20	71,656.00	74,588.80	77,604.80	80,808.00	83,969.60
	2,183.20	2,268.80	2,356.00	2,453.60	2,557.60	2,655.20	2,756.00	2,868.80	2,984.80	3,108.00	3,229.60
<b>21</b>	<b>27.29</b>	<b>28.36</b>	<b>29.45</b>	<b>30.67</b>	<b>31.97</b>	<b>33.19</b>	<b>34.45</b>	<b>35.86</b>	<b>37.31</b>	<b>38.85</b>	<b>40.37</b>
	40.94	42.54	44.18	46.01	47.96	49.79	51.68	53.79	55.97	58.28	60.56
	68.23	70.90	73.63	76.68	79.93	82.98	86.13	89.65	93.28	97.13	100.93
	58,988.80	61,256.00	63,793.60	66,497.60	69,035.20	71,656.00	74,588.80	77,604.80	80,808.00	83,969.60	87,339.20
	2,268.80	2,356.00	2,453.60	2,557.60	2,655.20	2,756.00	2,868.80	2,984.80	3,108.00	3,229.60	3,359.20
<b>22</b>	<b>28.36</b>	<b>29.45</b>	<b>30.67</b>	<b>31.97</b>	<b>33.19</b>	<b>34.45</b>	<b>35.86</b>	<b>37.31</b>	<b>38.85</b>	<b>40.37</b>	<b>41.99</b>
	42.54	44.18	46.01	47.96	49.79	51.68	53.79	55.97	58.28	60.56	62.99
	70.90	73.63	76.68	79.93	82.98	86.13	89.65	93.28	97.13	100.93	104.98
	61,256.00	63,793.60	66,497.60	69,035.20	71,656.00	74,588.80	77,604.80	80,808.00	83,969.60	87,339.20	90,792.00
	2,356.00	2,453.60	2,557.60	2,655.20	2,756.00	2,868.80	2,984.80	3,108.00	3,229.60	3,359.20	3,492.00
<b>23</b>	<b>29.45</b>	<b>30.67</b>	<b>31.97</b>	<b>33.19</b>	<b>34.45</b>	<b>35.86</b>	<b>37.31</b>	<b>38.85</b>	<b>40.37</b>	<b>41.99</b>	<b>43.65</b>
	44.18	46.01	47.96	49.79	51.68	53.79	55.97	58.28	60.56	62.99	65.48
	73.63	76.68	79.93	82.98	86.13	89.65	93.28	97.13	100.93	104.98	109.13
	63,793.60	66,497.60	69,035.20	71,656.00	74,588.80	77,604.80	80,808.00	83,969.60	87,339.20	90,792.00	94,494.40
	2,453.60	2,557.60	2,655.20	2,756.00	2,868.80	2,984.80	3,108.00	3,229.60	3,359.20	3,492.00	3,634.40
<b>24</b>	<b>30.67</b>	<b>31.97</b>	<b>33.19</b>	<b>34.45</b>	<b>35.86</b>	<b>37.31</b>	<b>38.85</b>	<b>40.37</b>	<b>41.99</b>	<b>43.65</b>	<b>45.43</b>
	46.01	47.96	49.79	51.68	53.79	55.97	58.28	60.56	62.99	65.48	68.15
	76.68	79.93	82.98	86.13	89.65	93.28	97.13	100.93	104.98	109.13	113.58
	66,497.60	69,035.20	71,656.00	74,588.80	77,604.80	80,808.00	83,969.60	87,339.20	90,792.00	94,494.40	98,321.60
	2,557.60	2,655.20	2,756.00	2,868.80	2,984.80	3,108.00	3,229.60	3,359.20	3,492.00	3,634.40	3,781.60
<b>25</b>	<b>31.97</b>	<b>33.19</b>	<b>34.45</b>	<b>35.86</b>	<b>37.31</b>	<b>38.85</b>	<b>40.37</b>	<b>41.99</b>	<b>43.65</b>	<b>45.43</b>	<b>47.27</b>
	47.96	49.79	51.68	53.79	55.97	58.28	60.56	62.99	65.48	68.15	70.91
	79.93	82.98	86.13	89.65	93.28	97.13	100.93	104.98	109.13	113.58	118.18

**APPENDIX C**  
**LAS VEGAS CONVENTION AND VISITORS AUTHORITY**  
**SALARY RANGES FOR ALL BARGAINING AMBASSADORS**  
**EFFECTIVE JULY 7, 2024 -3.9% COLA**  
**No Step For This Grade**

**Annual**  
**Bi-Weekly**  
**Hourly**  
**Overtime**  
**Holiday**

Grade	Step 0	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7	Step 8	Step 9	Step 10
<b>9</b>					43,076.80	44,761.60	46,654.40	48,547.20	50,377.60	52,291.20	54,537.60
					1,656.80	1,721.60	1,794.40	1,867.20	1,937.60	2,011.20	2,097.60
					<b>20.71</b>	<b>21.52</b>	<b>22.43</b>	<b>23.34</b>	<b>24.22</b>	<b>25.14</b>	<b>26.22</b>
					31.07	32.28	33.65	35.01	36.33	37.71	39.33
					51.78	53.80	56.08	58.35	60.55	62.85	65.55
<b>10</b>				43,076.80	44,761.60	46,654.40	48,547.20	50,377.60	52,291.20	54,537.60	56,638.40
				1,656.80	1,721.60	1,794.40	1,867.20	1,937.60	2,011.20	2,097.60	2,178.40
				<b>20.71</b>	<b>21.52</b>	<b>22.43</b>	<b>23.34</b>	<b>24.22</b>	<b>25.14</b>	<b>26.22</b>	<b>27.23</b>
				31.07	32.28	33.65	35.01	36.33	37.71	39.33	40.85
				51.78	53.80	56.08	58.35	60.55	62.85	65.55	68.08
<b>11</b>			43,076.80	44,761.60	46,654.40	48,547.20	50,377.60	52,291.20	54,537.60	56,638.40	58,968.00
			1,656.80	1,721.60	1,794.40	1,867.20	1,937.60	2,011.20	2,097.60	2,178.40	2,268.00
			<b>20.71</b>	<b>21.52</b>	<b>22.43</b>	<b>23.34</b>	<b>24.22</b>	<b>25.14</b>	<b>26.22</b>	<b>27.23</b>	<b>28.35</b>
			31.07	32.28	33.65	35.01	36.33	37.71	39.33	40.85	42.53
			51.78	53.80	56.08	58.35	60.55	62.85	65.55	68.08	70.88
<b>12</b>		43,076.80	44,761.60	46,654.40	48,547.20	50,377.60	52,291.20	54,537.60	56,638.40	58,968.00	61,297.60
		1,656.80	1,721.60	1,794.40	1,867.20	1,937.60	2,011.20	2,097.60	2,178.40	2,268.00	2,357.60
		<b>20.71</b>	<b>21.52</b>	<b>22.43</b>	<b>23.34</b>	<b>24.22</b>	<b>25.14</b>	<b>26.22</b>	<b>27.23</b>	<b>28.35</b>	<b>29.47</b>
		31.07	32.28	33.65	35.01	36.33	37.71	39.33	40.85	42.53	44.21
		51.78	53.80	56.08	58.35	60.55	62.85	65.55	68.08	70.88	73.68
<b>13</b>		44,761.60	46,654.40	48,547.20	50,377.60	52,291.20	54,537.60	56,638.40	58,968.00	61,297.60	63,648.00
		1,721.60	1,794.40	1,867.20	1,937.60	2,011.20	2,097.60	2,178.40	2,268.00	2,357.60	2,448.00
		<b>21.52</b>	<b>22.43</b>	<b>23.34</b>	<b>24.22</b>	<b>25.14</b>	<b>26.22</b>	<b>27.23</b>	<b>28.35</b>	<b>29.47</b>	<b>30.60</b>
		32.28	33.65	35.01	36.33	37.71	39.33	40.85	42.53	44.21	45.90
		53.80	56.08	58.35	60.55	62.85	65.55	68.08	70.88	73.68	76.50
<b>14</b>		46,654.40	48,547.20	50,377.60	52,291.20	54,537.60	56,638.40	58,968.00	61,297.60	63,648.00	66,289.60
		1,794.40	1,867.20	1,937.60	2,011.20	2,097.60	2,178.40	2,268.00	2,357.60	2,448.00	2,549.60
		<b>22.43</b>	<b>23.34</b>	<b>24.22</b>	<b>25.14</b>	<b>26.22</b>	<b>27.23</b>	<b>28.35</b>	<b>29.47</b>	<b>30.60</b>	<b>31.87</b>
		33.65	35.01	36.33	37.71	39.33	40.85	42.53	44.21	45.90	47.81
		56.08	58.35	60.55	62.85	65.55	68.08	70.88	73.68	76.50	79.68
<b>15</b>		48,547.20	50,377.60	52,291.20	54,537.60	56,638.40	58,968.00	61,297.60	63,648.00	66,289.60	69,097.60
		1,867.20	1,937.60	2,011.20	2,097.60	2,178.40	2,268.00	2,357.60	2,448.00	2,549.60	2,657.60
		<b>23.34</b>	<b>24.22</b>	<b>25.14</b>	<b>26.22</b>	<b>27.23</b>	<b>28.35</b>	<b>29.47</b>	<b>30.60</b>	<b>31.87</b>	<b>33.22</b>
		35.01	36.33	37.71	39.33	40.85	42.53	44.21	45.90	47.81	49.83
		58.35	60.55	62.85	65.55	68.08	70.88	73.68	76.50	79.68	83.05
<b>16</b>		50,377.60	52,291.20	54,537.60	56,638.40	58,968.00	61,297.60	63,648.00	66,289.60	69,097.60	71,718.40
		1,937.60	2,011.20	2,097.60	2,178.40	2,268.00	2,357.60	2,448.00	2,549.60	2,657.60	2,758.40
		<b>24.22</b>	<b>25.14</b>	<b>26.22</b>	<b>27.23</b>	<b>28.35</b>	<b>29.47</b>	<b>30.60</b>	<b>31.87</b>	<b>33.22</b>	<b>34.48</b>
		36.33	37.71	39.33	40.85	42.53	44.21	45.90	47.81	49.83	51.72
		60.55	62.85	65.55	68.08	70.88	73.68	76.50	79.68	83.05	86.20
<b>17</b>		52,291.20	54,537.60	56,638.40	58,968.00	61,297.60	63,648.00	66,289.60	69,097.60	71,718.40	74,443.20
		2,011.20	2,097.60	2,178.40	2,268.00	2,357.60	2,448.00	2,549.60	2,657.60	2,758.40	2,863.20
		<b>25.14</b>	<b>26.22</b>	<b>27.23</b>	<b>28.35</b>	<b>29.47</b>	<b>30.60</b>	<b>31.87</b>	<b>33.22</b>	<b>34.48</b>	<b>35.79</b>
		37.71	39.33	40.85	42.53	44.21	45.90	47.81	49.83	51.72	53.69
		62.85	65.55	68.08	70.88	73.68	76.50	79.68	83.05	86.20	89.48

**APPENDIX C**  
**LAS VEGAS CONVENTION AND VISITORS AUTHORITY**  
**SALARY RANGES FOR ALL BARGAINING AMBASSADORS**  
**EFFECTIVE JULY 7, 2024 -3.9% COLA**  
**No Step For This Grade**

**Annual**  
**Bi-Weekly**  
**Hourly**  
**Overtime**  
**Holiday**

Grade	Step 0	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7	Step 8	Step 9	Step 10
<b>18</b>		54,537.60	56,638.40	58,968.00	61,297.60	63,648.00	66,289.60	69,097.60	71,718.40	74,443.20	77,500.80
		2,097.60	2,178.40	2,268.00	2,357.60	2,448.00	2,549.60	2,657.60	2,758.40	2,863.20	2,980.80
		<b>26.22</b>	<b>27.23</b>	<b>28.35</b>	<b>29.47</b>	<b>30.60</b>	<b>31.87</b>	<b>33.22</b>	<b>34.48</b>	<b>35.79</b>	<b>37.26</b>
		39.33	40.85	42.53	44.21	45.90	47.81	49.83	51.72	53.69	55.89
		65.55	68.08	70.88	73.68	76.50	79.68	83.05	86.20	89.48	93.15
<b>19</b>		56,638.40	58,968.00	61,297.60	63,648.00	66,289.60	69,097.60	71,718.40	74,443.20	77,500.80	80,641.60
		2,178.40	2,268.00	2,357.60	2,448.00	2,549.60	2,657.60	2,758.40	2,863.20	2,980.80	3,101.60
		<b>27.23</b>	<b>28.35</b>	<b>29.47</b>	<b>30.60</b>	<b>31.87</b>	<b>33.22</b>	<b>34.48</b>	<b>35.79</b>	<b>37.26</b>	<b>38.77</b>
		40.85	42.53	44.21	45.90	47.81	49.83	51.72	53.69	55.89	58.16
		68.08	70.88	73.68	76.50	79.68	83.05	86.20	89.48	93.15	96.93
<b>20</b>		58,968.00	61,297.60	63,648.00	66,289.60	69,097.60	71,718.40	74,443.20	77,500.80	80,641.60	83,969.60
		2,268.00	2,357.60	2,448.00	2,549.60	2,657.60	2,758.40	2,863.20	2,980.80	3,101.60	3,229.60
		<b>28.35</b>	<b>29.47</b>	<b>30.60</b>	<b>31.87</b>	<b>33.22</b>	<b>34.48</b>	<b>35.79</b>	<b>37.26</b>	<b>38.77</b>	<b>40.37</b>
		42.53	44.21	45.90	47.81	49.83	51.72	53.69	55.89	58.16	60.56
		70.88	73.68	76.50	79.68	83.05	86.20	89.48	93.15	96.93	100.93
<b>21</b>		61,297.60	63,648.00	66,289.60	69,097.60	71,718.40	74,443.20	77,500.80	80,641.60	83,969.60	87,235.20
		2,357.60	2,448.00	2,549.60	2,657.60	2,758.40	2,863.20	2,980.80	3,101.60	3,229.60	3,355.20
		<b>29.47</b>	<b>30.60</b>	<b>31.87</b>	<b>33.22</b>	<b>34.48</b>	<b>35.79</b>	<b>37.26</b>	<b>38.77</b>	<b>40.37</b>	<b>41.94</b>
		44.21	45.90	47.81	49.83	51.72	53.69	55.89	58.16	60.56	62.91
		73.68	76.50	79.68	83.05	86.20	89.48	93.15	96.93	100.93	104.85
<b>22</b>		63,648.00	66,289.60	69,097.60	71,718.40	74,443.20	77,500.80	80,641.60	83,969.60	87,235.20	90,750.40
		2,448.00	2,549.60	2,657.60	2,758.40	2,863.20	2,980.80	3,101.60	3,229.60	3,355.20	3,490.40
		<b>30.60</b>	<b>31.87</b>	<b>33.22</b>	<b>34.48</b>	<b>35.79</b>	<b>37.26</b>	<b>38.77</b>	<b>40.37</b>	<b>41.94</b>	<b>43.63</b>
		45.90	47.81	49.83	51.72	53.69	55.89	58.16	60.56	62.91	65.45
		76.50	79.68	83.05	86.20	89.48	93.15	96.93	100.93	104.85	109.08
<b>23</b>		66,289.60	69,097.60	71,718.40	74,443.20	77,500.80	80,641.60	83,969.60	87,235.20	90,750.40	94,328.00
		2,549.60	2,657.60	2,758.40	2,863.20	2,980.80	3,101.60	3,229.60	3,355.20	3,490.40	3,628.00
		<b>31.87</b>	<b>33.22</b>	<b>34.48</b>	<b>35.79</b>	<b>37.26</b>	<b>38.77</b>	<b>40.37</b>	<b>41.94</b>	<b>43.63</b>	<b>45.35</b>
		47.81	49.83	51.72	53.69	55.89	58.16	60.56	62.91	65.45	68.03
		79.68	83.05	86.20	89.48	93.15	96.93	100.93	104.85	109.08	113.38
<b>24</b>		69,097.60	71,718.40	74,443.20	77,500.80	80,641.60	83,969.60	87,235.20	90,750.40	94,328.00	98,176.00
		2,657.60	2,758.40	2,863.20	2,980.80	3,101.60	3,229.60	3,355.20	3,490.40	3,628.00	3,776.00
		<b>33.22</b>	<b>34.48</b>	<b>35.79</b>	<b>37.26</b>	<b>38.77</b>	<b>40.37</b>	<b>41.94</b>	<b>43.63</b>	<b>45.35</b>	<b>47.20</b>
		49.83	51.72	53.69	55.89	58.16	60.56	62.91	65.45	68.03	70.80
		83.05	86.20	89.48	93.15	96.93	100.93	104.85	109.08	113.38	118.00
<b>25</b>		71,718.40	74,443.20	77,500.80	80,641.60	83,969.60	87,235.20	90,750.40	94,328.00	98,176.00	102,148.80
		2,758.40	2,863.20	2,980.80	3,101.60	3,229.60	3,355.20	3,490.40	3,628.00	3,776.00	3,928.80
		<b>34.48</b>	<b>35.79</b>	<b>37.26</b>	<b>38.77</b>	<b>40.37</b>	<b>41.94</b>	<b>43.63</b>	<b>45.35</b>	<b>47.20</b>	<b>49.11</b>
		51.72	53.69	55.89	58.16	60.56	62.91	65.45	68.03	70.80	73.67
		86.20	89.48	93.15	96.93	100.93	104.85	109.08	113.38	118.00	122.78

**Memorandum of Understanding**  
**Full Shift Bid**  
**(New)**

1.1 - Frequency

The Authority may conduct full shift bids in each department no more frequently than every 24 months or as required because of significant operational changes. The Authority will meet with the Union at least two weeks before announcing a shift bid because of significant operational changes.

1.2 - Process

The Authority will award all shifts based on Classification Seniority, as defined in this agreement.

The shift bid announcement will be given to all Ambassadors covered under this agreement at least three (3) weeks before the opening of shift bids. All shifts, by classification, shall be posted by the Authority at the beginning of these three weeks including scheduled days off for each shift.

The Authority shall also post the Classification Seniority list at the same time. Any protests of the Classification Seniority list must be written and submitted to People and Culture at least 72 hours before the opening of shift bids.

Procedures for this process shall be consistent with this Article, written, and communicated in each department before the opening of shift bids. The shift bid will be open for a minimum of 7 calendar days. Ambassadors shall select their shift in order of Classification Seniority.

The Authority will notify the Union and all affected Ambassadors of shift bid awards at least 21 calendar days before the implementation of new shift schedules.

1.3 - Exemption from Shift Bid Process

At the time of the shift bid announcement, the department head will provide the union with a list of Ambassadors exempted from the shift bid procedure because of their necessary skills and abilities. The Authority will not exempt entire classifications.

Ambassadors exempted from the shift bid process shall be notified in writing of their exemption from the shift bid process. Any Ambassador exempted from the shift bid process may request that the senior executive in People and Culture reconsider their exemption from the process based on operational requirements.



1.4

The parties agree to interpret Article 9.3 D, that during the term of this agreement Article 9.3 C shall not apply to any shift bid criteria. The department head shall have the exclusive right to exempt the Ambassador(s) from the shift bid procedure because of necessary skills and abilities.

\_\_\_\_\_  
Sam Shaw, SEIU Executive Director

\_\_\_\_\_  
Date

\_\_\_\_\_  
Ed Finger, LVCVA Chief Negotiator

\_\_\_\_\_  
Date

LVCVA/SEIU Local 1107  
COLLECTIVE BARGAINING AGREEMENT  
Supervisory Ambassador Unit  
July 1, 2023, to June 30, 2028

**SIGNATURES**

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Sam Shaw  
Executive Director  
Service Employees  
International Union, Local 1107

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Steve Hill  
Chief Executive Officer/President  
Las Vegas Convention &  
Visitors Authority

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Ed Finger  
LVCVA Chief Negotiator  
Chief Financial Officer  
Las Vegas Convention &  
Visitors Author

LVCVA/SEIU Local 1107  
COLLECTIVE BARGAINING AGREEMENT  
Ambassador Unit  
July 1, 2023, to June 30, 2028

**SIGNATURES**

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Sam Shaw  
Executive Director  
Service Employees  
International Union, Local 1107

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Steve Hill  
Chief Executive Officer/President  
Las Vegas Convention &  
Visitors Authority

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Ed Finger  
LVCVA Chief Negotiator  
Chief Financial Officer  
Las Vegas Convention &  
Visitors Authority

## **Attachment III**

### **Revised Articles -Redlined Versions**

Appendices

Appendix A - LVCVA Bargaining Unit Classifications

Article 6 - Market Wage Adjustments

Article 7 – Step Progression

Article 9 – Filling Of Vacancies

Article 13 – Longevity Bonus Program

Appendix B - Salary Ranges

Appendix C – Salary Ranges

Memorandum of Understanding – Full Shift Bid

## **Appendices**

Appendix A LVCVA Bargaining Unit Classifications – Ambassadors  
LVCVA Bargaining Unit Classifications Supervisory Ambassadors

Appendix B July 9, 2023 – June 30, 2024

[Appendix C July 7, 2024 – June 30, 2025](#)

[Appendix D July 6, 2025 -June 30, 2026 \(to be published at a later date\)](#)

[Appendix E July 5, 2026 -June 30, 2027 \(to be published at a later date\)](#)

[Appendix F July 11, 2027 -June 30, 2028 \(to be published at a later date\)](#)

[Memorandum of Understanding – Full shift Bid](#)

## **Signature Pages**

Appendix A  
LVCVA Bargaining Unit Classifications

**AMBASSADORS**

Effective July ~~79~~, 202~~34~~

<b>Title</b>	<b>Grade</b>
A/V Technician .....	20
Accounting Specialist .....	16
Accounting Technician .....	20
Building Engineer.....	21
Canine Officer .....	20
Custodian .....	9
Database Marketing Coordinator.....	16
Electrician .....	21
<u>Environmental Health and Safety Coordinator.....</u>	<u>25</u>
Exterior Engineer.....	21
Facility Support Technician .....	20
Fire Prevention Coordinator .....	25
Fire Prevention Technician .....	22
Graphics Technician.....	20
Groundskeeper .....	17
Guest Experience Specialist .....	15
HVAC Technician.....	21
Kitchen Technician .....	21
Laborer .....	14
Lead Accounting Technician .....	22
Lead Custodian .....	11
Lead Groundskeeper.....	19
Lead Service Worker .....	16
Lead Services Support Technician .....	18
Life Systems Coordinator .....	25
Mechanic .....	20
Mechanic-Welder.....	21
Perimeter Security Officer.....	9
Photographer.....	18
Plumber.....	21
Purchasing Assistant.....	18
<u>Safety and Emergency Management Coordinator.....</u>	<u>25</u>
Secretary .....	16
Security Dispatcher .....	16
Security Officer.....	17
Service Worker .....	14
Services Clerk .....	12

Services Support Technician .....	16
<u>Skilled Trades Assistant.....</u>	<u>16</u>

Appendix A

LVCVA Bargaining Unit Classifications  
**SUPERVISORS**

<b>Title</b>	<b>Grade</b>
A/V Supervisor .....	25
Building Engineer Supervisor.....	25
Engineering Assistant Supervisor .....	22
Engineering Maintenance Supervisor .....	25
Exterior Engineer Supervisor.....	25
Facility Support Supervisor .....	25
Graphics Supervisor .....	25
Grounds Supervisor .....	22
Perimeter Security Supervisor .....	20
Electrician Supervisor .....	25
HVAC Supervisor .....	25
Mechanic-Welder Supervisor .....	25
Plumber Supervisor.....	25
Security Sergeant .....	22
Services Supervisor .....	22

## **ARTICLE 6 MARKET WAGE ADJUSTMENTS**

### 6.1 – First Year of the Contract

Effective July 9, 2023 (the first day of the first full pay period in July), all Ambassadors will receive a 4.9% across-the-board increase in base wage rates, and a one-time \$250.00 lump sum payment. This lump sum payment shall not be added to the Ambassador's base pay. Simultaneously, all grades and steps will be increased 4.9% to reflect the increase granted.

### 6.2 – Second Year of the Contract

~~The Authority and the Union shall negotiate the amount of this pay adjustment prior to July 1, 2024. Effective July 7, 2024, the first day of the first full pay period in July, all Ambassadors will receive a three and nine-tenths percent (3.9%) across-the-board increase in base wage rates. Simultaneously, all grades and steps will be increased by three and nine-tenths percent (3.9%) to reflect the increase granted.~~

### 6.3 – Third Year of the Contract

The Authority and the Union shall negotiate the amount of this pay adjustment prior to July 1, 2025.

### 6.4 – Fourth Year of the Contract

The Authority and the Union shall negotiate the amount of this pay adjustment prior to July 1, 2026.

### 6.5 – Fifth Year of the Contract

The Authority and the Union shall negotiate the amount of this pay adjustment prior to July 1, 2027.



## **ARTICLE 7 STEP PROGRESSION**

### 7.1 - Steps

LVCVA 's pay scale for step-and-grade Ambassadors has been established at approximately 4% between steps. Due to rounding in calculations, this amount may sometimes be slightly higher or lower.

### 7.2 - Eligibility for Step Advancement

An Ambassador will be eligible for consideration for a step advancement upon:

- a. successful completion of one year of service to receive the first step increase and
- b. promotion to a higher grade.

In the event a step, or steps, are removed from a pay scale, all Ambassadors in those steps will be moved to the next highest remaining step in that pay grade effective the same day as the market wage adjustment in Article 6. The date of such step adjustment shall replace the Ambassador's anniversary date for the purpose of Section 7.3 only.

### 7.3 - Effective Date

Step advancements will be effective on the first day of the first pay period following the Ambassador's anniversary date of employment and annually thereafter until the maximum step is reached in that class.

### 7.4 - Denial of Step Advancement

- a. In the event a step advancement is not granted, the Ambassador affected will be informed in writing by the rating supervisor of the specific reason(s) for denial.
- b. Within 7 days of such notification, the Ambassador may request a review before a Review Committee (which consists of (1) a Vice President from a division other than the Ambassador's, (2) the senior executive in People and Culture, (3) the Chief Steward, and (4) a steward or their designee by submitting a written request to the senior executive in People and Culture.
- c. The Review Committee will meet with the Ambassador and hear the request for review within 2 weeks of receipt of the Ambassador's request.
- d. The Review Committee will either uphold the determination of the step advancement denial or advance the Ambassador one step retroactive to the first day of the first pay period following the Ambassador's anniversary date.
- e. The decision of the Review Committee is final and binding on the parties to this Agreement.

### 7.5 - Performance Rating

- a. For the purpose of determining eligibility for step advancements, Ambassadors must receive an achieves standards or above rating on their last performance evaluation.
- b. Below standards performance will result in denial of step advancement.

### 7.6 - Creditable Service

The following will not be considered as breaks in creditable service necessary to qualify for step advancements:

- a. Authorized military leave, provided that the Ambassador is reinstated within 30 days following honorable or general discharge from military service;
- b. Approved leave under the Family Medical Leave Act;
- c. Authorized leaves of absence without pay of 14 consecutive working days or less within any calendar year;
- d. Authorized leaves of absence with pay;
- e. Authorized Union leave.

7.7 - Step Advancement Delay

When a step advancement is delayed solely through administrative delay or clerical error, or is miscalculated in error, the proper advancement will be made effective retroactive to the date it was due.

7.8 - Step Advancement Retraction

When a step advancement is given in error, the erroneous increase in pay will be recovered from the Ambassador's pay incrementally via the same number of pay periods that elapsed from the date the erroneous increase was posted to when it was discovered.

## **ARTICLE 9 FILLING OF VACANCIES**

### 9.1 - Exclusive Right of Selection

The Union acknowledges that the Authority has the exclusive right of selection, which is not grievable in accordance with NRS 288.150, paragraph 3.

### 9.2 - Three-Step Process

The Authority will use a three-step process in filling vacancies: (1) shift bids (Ambassadors within the same classification, regardless of location), (2) lateral transfer or promotion, and (3) new hire.

### 9.3 - Shift Bid

- a. Shift bid is defined as days off, hours of work, and primary work location.
- b. When management determines a vacancy in a bargaining unit position occurs that must be filled, a shift bid will be posted. A bid will be posted in the affected department for a period of 7 calendar days. All Ambassadors in the posted classification may submit their interest for the posted shift. Once the bid is closed, management will select the senior Ambassadors in the posted classification who meets all criteria for the position.
- c. In considering requests for shift bid, seniority in the classification will govern, unless the senior Ambassador does not meet one or more of the following criteria:
  1. An overall "achieves" or above rating on their last evaluation;
  2. Possession of the particular skill(s) of the position, if any, that the Authority has established through policy;
  3. Has not been suspended or demoted within the last 12 months.
  4. Ambassadors will not be granted more than one shift bid within a 90-day period which is the result of filling the original vacancy.
- d. The foregoing criteria (1. through 4.) may be waived by the senior executive in People and Culture.

### 9.4 - Lateral Transfer or Promotion

- a. After shift bid considerations, the vacancy will be posted for a period of 7 calendar days, unless rescinded, for lateral transfer or promotional opportunity for qualified in-house Ambassadors. A copy of the posting will be sent electronically to the Union.
- b. If the vacancy is a hard-to-fill position, the vacancy may be announced as open to the general public during the same time posted for in-house applicants.
- c. All postings will be in areas which are readily available to all Ambassadors. The posting will include the minimum job requirements of the opening.
- d. The People and Culture department will screen all requests for transfer/promotion and conduct written or skills tests, if any, based upon the minimum requirements as stated on the job description.
- e. The hiring authority, in consultation with People and Culture, will make the hiring decision.
- f. Ambassadors with live suspensions are not eligible for lateral transfers and/or promotions.

### 9.5 - New Hire

If a vacancy is not filled by shift bid, lateral transfer, or promotion, the Authority will fill the position by new hire.

#### 9.6 - Initial Appointment

- a. Initial appointment to positions will be made at the entrance rate for the class, except as approved by the President or designee. ~~Initial appointment for positions in Grade 9 will be made at Step 1, or above, as approved by the President or designee. On July 9, 2023, Ambassadors in a Grade 9, Step 0 position will be moved to Step 1 and will be eligible for movement to Step 2 on their next Anniversary Date.~~
- b. All new hires, not to include supervisory positions, will be subject to an introductory period of 6 months.
- c. All supervisory positions will be subject to an introductory period of one year.

#### 9.7 - Promotions/Transfers

- a. When an Ambassador is promoted, they at a minimum will be entitled to a 4% salary increase or entry level of the higher grade, whichever is greater.
- b. A promoted or transferred Ambassador will serve a qualifying period not to exceed 6 months. At the conclusion of the qualifying period, the Ambassador will be given a performance evaluation. Based on the evaluation, the Ambassador will either be accepted or rejected for the position. If rejected, every effort will be made to place the Ambassador in their previous classification, or another Authority position for which they qualify. If such placement is not possible and termination of their employment is recommended, the Ambassador will be given at least 3 weeks' notice of their termination. The Ambassador retains the rights of appeal under the terms of Article 20.13 of this Agreement.
- c. A promoted Ambassador will have the right within the first 15 shifts worked in the new position to elect, in writing, to return to their previous position without loss of seniority rights or benefits.
- d. Ambassadors promoted to supervisory positions will have the right at any time within the first 30 shifts worked in the new position to elect, in writing, to return to their previous position without loss of seniority rights or benefits.

#### 9.8 - Temporary Transfers (Vacant Positions)

- a. In the case of a critical vacancy as determined by management, temporary transfers and shift changes may be made for periods of up to 3 months. In such event, the least senior Ambassador will be transferred or have their shift changed, provided that the least senior Ambassador possesses the required knowledge, skills, and ability as determined by the manager to satisfactorily perform all the functions of the position; however, no Ambassador will be temporarily assigned more than once in a 12-month period, unless all other Ambassadors in the classification have been transferred.
- b. Exceptions and extensions to the above procedure may be made on a case-by-case basis as determined by the senior executive in People and Culture.
- c. If a vacancy occurs due to lateral transfer, promotion, demotion, termination, retirement, or death, the vacancy shall be filled in accordance with Section 9.2 of this article.

#### 9.9 - Demotions

When an Ambassador is demoted for disciplinary reasons, they will be placed in a classification with a grade and step most compatible with the Ambassador's previous grade and step with at least a 4% decrease in salary. An Ambassador

who is demoted must possess the necessary skills, licenses or certifications (if applicable) to perform the demoted position.

9.10 - Job Descriptions

All job descriptions for the Ambassadors assigned to classifications listed in Appendix A are incorporated by reference as of the effective date of this Agreement and issued upon request made either to the Authority or the Union. If the Authority determines that a change is needed to any job description, the Authority will furnish to the Union a copy of the modified job description.

## ARTICLE 13 LONGEVITY BONUS PROGRAM

### 13.1 – Eligibility

Bargaining unit Ambassadors hired on or before June 30, 2018, will receive longevity bonuses upon completion of 8 full years of creditable service.

Bargaining unit Ambassadors hired on or after July 1, 2018, are not eligible for longevity bonuses.

Bargaining unit Ambassadors hired on or after July 1, 2018, who are hired in at the ~~Step 0 rate of pay, lowest step in their initial pay grade,~~ who progress through the Steps to the completion of Step 8 rate of pay in no less than 8 years of service in the same pay grade, at the rate of one (1) step per year, and are therefore eligible for the Step 9 rate of pay, shall skip the Step 9 rate of pay and advance directly to the Step 10 rate of pay pursuant to the salary ranges attached as Appendix BC, pursuant to Article 7 "Step Progression," 7.3 "Effective Date," provided all other Article 7 step progression requirements are met. For Ambassadors who move steps as a result of the elimination of steps from pay grades as provided in 7.2, such elimination and the subsequent step movements shall not count against the eligibility for the skipping of Step 9 under this section.

Ambassadors are entitled to advance in this manner one time only in their career pursuant to the provisions of this Article.

### 13.2 - Payment

- a. Longevity bonus will be paid annually, in a lump sum amount, on the first working day of the month in which it is due. Longevity payments will be deferred for all Ambassadors on furlough status, with any such payment owed to be paid upon the Ambassador returning to work.
- b. Longevity bonus payments will be prorated, as adjusted, for Ambassadors terminated for any reason.
- c. Longevity bonus rates for eligible Ambassadors hired prior to July 1, 2018, will be paid at the rate of .59 of 1% of the base salary per year for each year of creditable service.

### 13.3 - Creditable Service for Longevity Bonus Computation

Creditable service includes:

- a. Employment with the Authority in paid status within the bargaining unit.
- b. Any period in which an Ambassador is called into the active military service of the United States Armed Forces involuntarily.
- c. Any period of an approved FMLA, Workers' Compensation, or ADA leave (ADA leave not to exceed 3 months).

### 13.4 - Rehired Ambassadors

An Ambassador's creditable service will terminate when the Ambassador terminates employment for any reason, except in the situation where an Ambassador is rehired within six (6) months after the effective date of termination, in which case the Ambassador's previous creditable service shall be restored in its entirety.

APPENDIX B

LAS VEGAS CONVENTION AND VISITORS AUTHORITY

Annual  
Bi-Weekly

SALARY RANGES FOR ALL BARGAINING AMBASSADORS

EFFECTIVE JULY 9, 2023

Includes PERS 1.875%

Hourly  
Overtime

Holiday

	Step-0	Step-1	Step-2	Step-3	Step-4	Step-5	Step-6	Step-7	Step-8	Step-9	Step-10
<b>9</b>	35,422.40	36,795.20	38,292.80	39,915.20	41,454.40	43,076.80	44,907.20	46,716.80	48,484.80	50,336.00	52,499.20
	1,362.40	1,415.20	1,472.80	1,535.20	1,594.40	1,656.80	1,727.20	1,796.80	1,864.80	1,936.00	2,019.20
	<b>17.03</b>	<b>17.69</b>	<b>18.41</b>	<b>19.19</b>	<b>19.93</b>	<b>20.71</b>	<b>21.59</b>	<b>22.46</b>	<b>23.31</b>	<b>24.20</b>	<b>25.24</b>
	25.55	26.54	27.62	28.79	29.90	31.07	32.39	33.69	34.97	36.30	37.86
	42.58	44.23	46.03	47.98	49.83	51.78	53.98	56.15	58.28	60.50	63.10
<b>10</b>	36,795.20	38,292.80	39,915.20	41,454.40	43,076.80	44,907.20	46,716.80	48,484.80	50,336.00	52,499.20	54,516.80
	1,415.20	1,472.80	1,535.20	1,594.40	1,656.80	1,727.20	1,796.80	1,864.80	1,936.00	2,019.20	2,096.80
	<b>17.69</b>	<b>18.41</b>	<b>19.19</b>	<b>19.93</b>	<b>20.71</b>	<b>21.59</b>	<b>22.46</b>	<b>23.31</b>	<b>24.20</b>	<b>25.24</b>	<b>26.21</b>
	26.54	27.62	28.79	29.90	31.07	32.39	33.69	34.97	36.30	37.86	39.32
	44.23	46.03	47.98	49.83	51.78	53.98	56.15	58.28	60.50	63.10	65.53
<b>11</b>	38,292.80	39,915.20	41,454.40	43,076.80	44,907.20	46,716.80	48,484.80	50,336.00	52,499.20	54,516.80	56,763.20
	1,472.80	1,535.20	1,594.40	1,656.80	1,727.20	1,796.80	1,864.80	1,936.00	2,019.20	2,096.80	2,183.20
	<b>18.41</b>	<b>19.19</b>	<b>19.93</b>	<b>20.71</b>	<b>21.59</b>	<b>22.46</b>	<b>23.31</b>	<b>24.20</b>	<b>25.24</b>	<b>26.21</b>	<b>27.29</b>
	27.62	28.79	29.90	31.07	32.39	33.69	34.97	36.30	37.86	39.32	40.94
	46.03	47.98	49.83	51.78	53.98	56.15	58.28	60.50	63.10	65.53	68.23
<b>12</b>	39,915.20	41,454.40	43,076.80	44,907.20	46,716.80	48,484.80	50,336.00	52,499.20	54,516.80	56,763.20	58,988.80
	1,535.20	1,594.40	1,656.80	1,727.20	1,796.80	1,864.80	1,936.00	2,019.20	2,096.80	2,183.20	2,268.80
	<b>19.19</b>	<b>19.93</b>	<b>20.71</b>	<b>21.59</b>	<b>22.46</b>	<b>23.31</b>	<b>24.20</b>	<b>25.24</b>	<b>26.21</b>	<b>27.29</b>	<b>28.36</b>
	28.79	29.90	31.07	32.39	33.69	34.97	36.30	37.86	39.32	40.94	42.54
	47.98	49.83	51.78	53.98	56.15	58.28	60.50	63.10	65.53	68.23	70.90
<b>13</b>	41,454.40	43,076.80	44,907.20	46,716.80	48,484.80	50,336.00	52,499.20	54,516.80	56,763.20	58,988.80	61,256.00
	1,594.40	1,656.80	1,727.20	1,796.80	1,864.80	1,936.00	2,019.20	2,096.80	2,183.20	2,268.80	2,356.00
	<b>19.93</b>	<b>20.71</b>	<b>21.59</b>	<b>22.46</b>	<b>23.31</b>	<b>24.20</b>	<b>25.24</b>	<b>26.21</b>	<b>27.29</b>	<b>28.36</b>	<b>29.45</b>
	29.90	31.07	32.39	33.69	34.97	36.30	37.86	39.32	40.94	42.54	44.18
	49.83	51.78	53.98	56.15	58.28	60.50	63.10	65.53	68.23	70.90	73.63
<b>14</b>	43,076.80	44,907.20	46,716.80	48,484.80	50,336.00	52,499.20	54,516.80	56,763.20	58,988.80	61,256.00	63,793.60
	1,656.80	1,727.20	1,796.80	1,864.80	1,936.00	2,019.20	2,096.80	2,183.20	2,268.80	2,356.00	2,453.60
	<b>20.71</b>	<b>21.59</b>	<b>22.46</b>	<b>23.31</b>	<b>24.20</b>	<b>25.24</b>	<b>26.21</b>	<b>27.29</b>	<b>28.36</b>	<b>29.45</b>	<b>30.67</b>
	31.07	32.39	33.69	34.97	36.30	37.86	39.32	40.94	42.54	44.18	46.01
	51.78	53.98	56.15	58.28	60.50	63.10	65.53	68.23	70.90	73.63	76.68
<b>15</b>	44,907.20	46,716.80	48,484.80	50,336.00	52,499.20	54,516.80	56,763.20	58,988.80	61,256.00	63,793.60	66,497.60
	1,727.20	1,796.80	1,864.80	1,936.00	2,019.20	2,096.80	2,183.20	2,268.80	2,356.00	2,453.60	2,557.60
	<b>21.59</b>	<b>22.46</b>	<b>23.31</b>	<b>24.20</b>	<b>25.24</b>	<b>26.21</b>	<b>27.29</b>	<b>28.36</b>	<b>29.45</b>	<b>30.67</b>	<b>31.97</b>
	32.39	33.69	34.97	36.30	37.86	39.32	40.94	42.54	44.18	46.01	47.96
	53.98	56.15	58.28	60.50	63.10	65.53	68.23	70.90	73.63	76.68	79.93
<b>16</b>	46,716.80	48,484.80	50,336.00	52,499.20	54,516.80	56,763.20	58,988.80	61,256.00	63,793.60	66,497.60	69,035.20
	1,796.80	1,864.80	1,936.00	2,019.20	2,096.80	2,183.20	2,268.80	2,356.00	2,453.60	2,557.60	2,655.20
	<b>22.46</b>	<b>23.31</b>	<b>24.20</b>	<b>25.24</b>	<b>26.21</b>	<b>27.29</b>	<b>28.36</b>	<b>29.45</b>	<b>30.67</b>	<b>31.97</b>	<b>33.19</b>
	33.69	34.97	36.30	37.86	39.32	40.94	42.54	44.18	46.01	47.96	49.79
	56.15	58.28	60.50	63.10	65.53	68.23	70.90	73.63	76.68	79.93	82.98
<b>17</b>	49,004.80	50,856.00	53,040.00	55,078.40	57,345.60	59,592.00	61,880.00	64,459.20	67,184.00	69,742.40	72,404.80
	1,884.80	1,956.00	2,040.00	2,118.40	2,205.60	2,292.00	2,380.00	2,479.20	2,584.00	2,682.40	2,784.80
	<b>23.56</b>	<b>24.45</b>	<b>25.50</b>	<b>26.48</b>	<b>27.57</b>	<b>28.65</b>	<b>29.75</b>	<b>30.99</b>	<b>32.30</b>	<b>33.53</b>	<b>34.81</b>
	35.34	36.68	38.25	39.72	41.36	42.98	44.63	46.49	48.45	50.30	52.22
	58.90	61.13	63.75	66.20	68.93	71.63	74.38	77.48	80.75	83.83	87.03
<b>18</b>	50,336.00	52,499.20	54,516.80	56,763.20	58,988.80	61,256.00	63,793.60	66,497.60	69,035.20	71,656.00	74,588.80
	1,936.00	2,019.20	2,096.80	2,183.20	2,268.80	2,356.00	2,453.60	2,557.60	2,655.20	2,756.00	2,868.80
	<b>24.20</b>	<b>25.24</b>	<b>26.21</b>	<b>27.29</b>	<b>28.36</b>	<b>29.45</b>	<b>30.67</b>	<b>31.97</b>	<b>33.19</b>	<b>34.45</b>	<b>35.86</b>
	36.30	37.86	39.32	40.94	42.54	44.18	46.01	47.96	49.79	51.68	53.79
	60.50	63.10	65.53	68.23	70.90	73.63	76.68	79.93	82.98	86.13	89.65

	52,499.20	54,516.80	56,763.20	58,988.80	61,256.00	63,793.60	66,497.60	69,035.20	71,656.00	74,588.80	77,604.80
	2,019.20	2,096.80	2,183.20	2,268.80	2,356.00	2,453.60	2,557.60	2,655.20	2,756.00	2,868.80	2,984.80
<b>19</b>	<b>25.24</b>	<b>26.21</b>	<b>27.29</b>	<b>28.36</b>	<b>29.45</b>	<b>30.67</b>	<b>31.97</b>	<b>33.19</b>	<b>34.45</b>	<b>35.86</b>	<b>37.31</b>
	37.86	39.32	40.94	42.54	44.18	46.01	47.96	49.79	51.68	53.79	55.97
	63.10	65.53	68.23	70.90	73.63	76.68	79.93	82.98	86.13	89.65	93.28
	54,516.80	56,763.20	58,988.80	61,256.00	63,793.60	66,497.60	69,035.20	71,656.00	74,588.80	77,604.80	80,808.00
	2,096.80	2,183.20	2,268.80	2,356.00	2,453.60	2,557.60	2,655.20	2,756.00	2,868.80	2,984.80	3,108.00
<b>20</b>	<b>26.21</b>	<b>27.29</b>	<b>28.36</b>	<b>29.45</b>	<b>30.67</b>	<b>31.97</b>	<b>33.19</b>	<b>34.45</b>	<b>35.86</b>	<b>37.31</b>	<b>38.85</b>
	39.32	40.94	42.54	44.18	46.01	47.96	49.79	51.68	53.79	55.97	58.28
	65.53	68.23	70.90	73.63	76.68	79.93	82.98	86.13	89.65	93.28	97.13
	56,763.20	58,988.80	61,256.00	63,793.60	66,497.60	69,035.20	71,656.00	74,588.80	77,604.80	80,808.00	83,969.60
	2,183.20	2,268.80	2,356.00	2,453.60	2,557.60	2,655.20	2,756.00	2,868.80	2,984.80	3,108.00	3,229.60
<b>21</b>	<b>27.29</b>	<b>28.36</b>	<b>29.45</b>	<b>30.67</b>	<b>31.97</b>	<b>33.19</b>	<b>34.45</b>	<b>35.86</b>	<b>37.31</b>	<b>38.85</b>	<b>40.37</b>
	40.94	42.54	44.18	46.01	47.96	49.79	51.68	53.79	55.97	58.28	60.56
	68.23	70.90	73.63	76.68	79.93	82.98	86.13	89.65	93.28	97.13	100.93
	58,988.80	61,256.00	63,793.60	66,497.60	69,035.20	71,656.00	74,588.80	77,604.80	80,808.00	83,969.60	87,339.20
	2,268.80	2,356.00	2,453.60	2,557.60	2,655.20	2,756.00	2,868.80	2,984.80	3,108.00	3,229.60	3,359.20
<b>22</b>	<b>28.36</b>	<b>29.45</b>	<b>30.67</b>	<b>31.97</b>	<b>33.19</b>	<b>34.45</b>	<b>35.86</b>	<b>37.31</b>	<b>38.85</b>	<b>40.37</b>	<b>41.99</b>
	42.54	44.18	46.01	47.96	49.79	51.68	53.79	55.97	58.28	60.56	62.99
	70.90	73.63	76.68	79.93	82.98	86.13	89.65	93.28	97.13	100.93	104.98
	61,256.00	63,793.60	66,497.60	69,035.20	71,656.00	74,588.80	77,604.80	80,808.00	83,969.60	87,339.20	90,792.00
	2,356.00	2,453.60	2,557.60	2,655.20	2,756.00	2,868.80	2,984.80	3,108.00	3,229.60	3,359.20	3,492.00
<b>23</b>	<b>29.45</b>	<b>30.67</b>	<b>31.97</b>	<b>33.19</b>	<b>34.45</b>	<b>35.86</b>	<b>37.31</b>	<b>38.85</b>	<b>40.37</b>	<b>41.99</b>	<b>43.65</b>
	44.18	46.01	47.96	49.79	51.68	53.79	55.97	58.28	60.56	62.99	65.48
	73.63	76.68	79.93	82.98	86.13	89.65	93.28	97.13	100.93	104.98	109.13
	63,793.60	66,497.60	69,035.20	71,656.00	74,588.80	77,604.80	80,808.00	83,969.60	87,339.20	90,792.00	94,494.40
	2,453.60	2,557.60	2,655.20	2,756.00	2,868.80	2,984.80	3,108.00	3,229.60	3,359.20	3,492.00	3,634.40
<b>24</b>	<b>30.67</b>	<b>31.97</b>	<b>33.19</b>	<b>34.45</b>	<b>35.86</b>	<b>37.31</b>	<b>38.85</b>	<b>40.37</b>	<b>41.99</b>	<b>43.65</b>	<b>45.43</b>
	46.01	47.96	49.79	51.68	53.79	55.97	58.28	60.56	62.99	65.48	68.15
	76.68	79.93	82.98	86.13	89.65	93.28	97.13	100.93	104.98	109.13	113.58
	66,497.60	69,035.20	71,656.00	74,588.80	77,604.80	80,808.00	83,969.60	87,339.20	90,792.00	94,494.40	98,321.60
	2,557.60	2,655.20	2,756.00	2,868.80	2,984.80	3,108.00	3,229.60	3,359.20	3,492.00	3,634.40	3,781.60
<b>25</b>	<b>31.97</b>	<b>33.19</b>	<b>34.45</b>	<b>35.86</b>	<b>37.31</b>	<b>38.85</b>	<b>40.37</b>	<b>41.99</b>	<b>43.65</b>	<b>45.43</b>	<b>47.27</b>
	47.96	49.79	51.68	53.79	55.97	58.28	60.56	62.99	65.48	68.15	70.91
	79.93	82.98	86.13	89.65	93.28	97.13	100.93	104.98	109.13	113.58	118.18



**APPENDIX C**  
**LAS VEGAS CONVENTION AND VISITORS AUTHORITY**  
**SALARY RANGES FOR ALL BARGAINING AMBASSADORS**  
**EFFECTIVE JULY 7, 2024 -3.9% COLA**  
**No Step For This Grade**

**Annual**  
**Bi-Weekly**  
**Hourly**  
**Overtime**  
**Holiday**

Grade	Step 0	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7	Step 8	Step 9	Step 10
<b>9</b>					43,076.80	44,761.60	46,654.40	48,547.20	50,377.60	52,291.20	54,537.60
					1,656.80	1,721.60	1,794.40	1,867.20	1,937.60	2,011.20	2,097.60
					20.71	21.52	22.43	23.34	24.22	25.14	26.22
					31.07	32.28	33.65	35.01	36.33	37.71	39.33
					51.78	53.80	56.08	58.35	60.55	62.85	65.55
<b>10</b>				43,076.80	44,761.60	46,654.40	48,547.20	50,377.60	52,291.20	54,537.60	56,638.40
				1,656.80	1,721.60	1,794.40	1,867.20	1,937.60	2,011.20	2,097.60	2,178.40
				20.71	21.52	22.43	23.34	24.22	25.14	26.22	27.23
				31.07	32.28	33.65	35.01	36.33	37.71	39.33	40.85
				51.78	53.80	56.08	58.35	60.55	62.85	65.55	68.08
<b>11</b>			43,076.80	44,761.60	46,654.40	48,547.20	50,377.60	52,291.20	54,537.60	56,638.40	58,968.00
			1,656.80	1,721.60	1,794.40	1,867.20	1,937.60	2,011.20	2,097.60	2,178.40	2,268.00
			20.71	21.52	22.43	23.34	24.22	25.14	26.22	27.23	28.35
			31.07	32.28	33.65	35.01	36.33	37.71	39.33	40.85	42.53
			51.78	53.80	56.08	58.35	60.55	62.85	65.55	68.08	70.88
<b>12</b>		43,076.80	44,761.60	46,654.40	48,547.20	50,377.60	52,291.20	54,537.60	56,638.40	58,968.00	61,297.60
		1,656.80	1,721.60	1,794.40	1,867.20	1,937.60	2,011.20	2,097.60	2,178.40	2,268.00	2,357.60
		20.71	21.52	22.43	23.34	24.22	25.14	26.22	27.23	28.35	29.47
		31.07	32.28	33.65	35.01	36.33	37.71	39.33	40.85	42.53	44.21
		51.78	53.80	56.08	58.35	60.55	62.85	65.55	68.08	70.88	73.68
<b>13</b>		44,761.60	46,654.40	48,547.20	50,377.60	52,291.20	54,537.60	56,638.40	58,968.00	61,297.60	63,648.00
		1,721.60	1,794.40	1,867.20	1,937.60	2,011.20	2,097.60	2,178.40	2,268.00	2,357.60	2,448.00
		21.52	22.43	23.34	24.22	25.14	26.22	27.23	28.35	29.47	30.60
		32.28	33.65	35.01	36.33	37.71	39.33	40.85	42.53	44.21	45.90
		53.80	56.08	58.35	60.55	62.85	65.55	68.08	70.88	73.68	76.50
<b>14</b>		46,654.40	48,547.20	50,377.60	52,291.20	54,537.60	56,638.40	58,968.00	61,297.60	63,648.00	66,289.60
		1,794.40	1,867.20	1,937.60	2,011.20	2,097.60	2,178.40	2,268.00	2,357.60	2,448.00	2,549.60
		22.43	23.34	24.22	25.14	26.22	27.23	28.35	29.47	30.60	31.87
		33.65	35.01	36.33	37.71	39.33	40.85	42.53	44.21	45.90	47.81
		56.08	58.35	60.55	62.85	65.55	68.08	70.88	73.68	76.50	79.68
<b>15</b>		48,547.20	50,377.60	52,291.20	54,537.60	56,638.40	58,968.00	61,297.60	63,648.00	66,289.60	69,097.60
		1,867.20	1,937.60	2,011.20	2,097.60	2,178.40	2,268.00	2,357.60	2,448.00	2,549.60	2,657.60
		23.34	24.22	25.14	26.22	27.23	28.35	29.47	30.60	31.87	33.22
		35.01	36.33	37.71	39.33	40.85	42.53	44.21	45.90	47.81	49.83
		58.35	60.55	62.85	65.55	68.08	70.88	73.68	76.50	79.68	83.05
<b>16</b>		50,377.60	52,291.20	54,537.60	56,638.40	58,968.00	61,297.60	63,648.00	66,289.60	69,097.60	71,718.40
		1,937.60	2,011.20	2,097.60	2,178.40	2,268.00	2,357.60	2,448.00	2,549.60	2,657.60	2,758.40
		24.22	25.14	26.22	27.23	28.35	29.47	30.60	31.87	33.22	34.48
		36.33	37.71	39.33	40.85	42.53	44.21	45.90	47.81	49.83	51.72
		60.55	62.85	65.55	68.08	70.88	73.68	76.50	79.68	83.05	86.20
<b>17</b>		52,291.20	54,537.60	56,638.40	58,968.00	61,297.60	63,648.00	66,289.60	69,097.60	71,718.40	74,443.20
		2,011.20	2,097.60	2,178.40	2,268.00	2,357.60	2,448.00	2,549.60	2,657.60	2,758.40	2,863.20
		25.14	26.22	27.23	28.35	29.47	30.60	31.87	33.22	34.48	35.79
		37.71	39.33	40.85	42.53	44.21	45.90	47.81	49.83	51.72	53.69
		62.85	65.55	68.08	70.88	73.68	76.50	79.68	83.05	86.20	89.48

**APPENDIX C**  
**LAS VEGAS CONVENTION AND VISITORS AUTHORITY**  
**SALARY RANGES FOR ALL BARGAINING AMBASSADORS**  
**EFFECTIVE JULY 7, 2024 -3.9% COLA**  
**No Step For This Grade**

**Annual**  
**Bi-Weekly**  
**Hourly**  
**Overtime**  
**Holiday**

Grade	Step 0	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7	Step 8	Step 9	Step 10
<b>18</b>		<u>54,537.60</u>	<u>56,638.40</u>	<u>58,968.00</u>	<u>61,297.60</u>	<u>63,648.00</u>	<u>66,289.60</u>	<u>69,097.60</u>	<u>71,718.40</u>	<u>74,443.20</u>	<u>77,500.80</u>
		<u>2,097.60</u>	<u>2,178.40</u>	<u>2,268.00</u>	<u>2,357.60</u>	<u>2,448.00</u>	<u>2,549.60</u>	<u>2,657.60</u>	<u>2,758.40</u>	<u>2,863.20</u>	<u>2,980.80</u>
		<b>26.22</b>	<b>27.23</b>	<b>28.35</b>	<b>29.47</b>	<b>30.60</b>	<b>31.87</b>	<b>33.22</b>	<b>34.48</b>	<b>35.79</b>	<b>37.26</b>
		<u>39.33</u>	<u>40.85</u>	<u>42.53</u>	<u>44.21</u>	<u>45.90</u>	<u>47.81</u>	<u>49.83</u>	<u>51.72</u>	<u>53.69</u>	<u>55.89</u>
		<u>65.55</u>	<u>68.08</u>	<u>70.88</u>	<u>73.68</u>	<u>76.50</u>	<u>79.68</u>	<u>83.05</u>	<u>86.20</u>	<u>89.48</u>	<u>93.15</u>
<b>19</b>		<u>56,638.40</u>	<u>58,968.00</u>	<u>61,297.60</u>	<u>63,648.00</u>	<u>66,289.60</u>	<u>69,097.60</u>	<u>71,718.40</u>	<u>74,443.20</u>	<u>77,500.80</u>	<u>80,641.60</u>
		<u>2,178.40</u>	<u>2,268.00</u>	<u>2,357.60</u>	<u>2,448.00</u>	<u>2,549.60</u>	<u>2,657.60</u>	<u>2,758.40</u>	<u>2,863.20</u>	<u>2,980.80</u>	<u>3,101.60</u>
		<b>27.23</b>	<b>28.35</b>	<b>29.47</b>	<b>30.60</b>	<b>31.87</b>	<b>33.22</b>	<b>34.48</b>	<b>35.79</b>	<b>37.26</b>	<b>38.77</b>
		<u>40.85</u>	<u>42.53</u>	<u>44.21</u>	<u>45.90</u>	<u>47.81</u>	<u>49.83</u>	<u>51.72</u>	<u>53.69</u>	<u>55.89</u>	<u>58.16</u>
		<u>68.08</u>	<u>70.88</u>	<u>73.68</u>	<u>76.50</u>	<u>79.68</u>	<u>83.05</u>	<u>86.20</u>	<u>89.48</u>	<u>93.15</u>	<u>96.93</u>
<b>20</b>		<u>58,968.00</u>	<u>61,297.60</u>	<u>63,648.00</u>	<u>66,289.60</u>	<u>69,097.60</u>	<u>71,718.40</u>	<u>74,443.20</u>	<u>77,500.80</u>	<u>80,641.60</u>	<u>83,969.60</u>
		<u>2,268.00</u>	<u>2,357.60</u>	<u>2,448.00</u>	<u>2,549.60</u>	<u>2,657.60</u>	<u>2,758.40</u>	<u>2,863.20</u>	<u>2,980.80</u>	<u>3,101.60</u>	<u>3,229.60</u>
		<b>28.35</b>	<b>29.47</b>	<b>30.60</b>	<b>31.87</b>	<b>33.22</b>	<b>34.48</b>	<b>35.79</b>	<b>37.26</b>	<b>38.77</b>	<b>40.37</b>
		<u>42.53</u>	<u>44.21</u>	<u>45.90</u>	<u>47.81</u>	<u>49.83</u>	<u>51.72</u>	<u>53.69</u>	<u>55.89</u>	<u>58.16</u>	<u>60.56</u>
		<u>70.88</u>	<u>73.68</u>	<u>76.50</u>	<u>79.68</u>	<u>83.05</u>	<u>86.20</u>	<u>89.48</u>	<u>93.15</u>	<u>96.93</u>	<u>100.93</u>
<b>21</b>		<u>61,297.60</u>	<u>63,648.00</u>	<u>66,289.60</u>	<u>69,097.60</u>	<u>71,718.40</u>	<u>74,443.20</u>	<u>77,500.80</u>	<u>80,641.60</u>	<u>83,969.60</u>	<u>87,235.20</u>
		<u>2,357.60</u>	<u>2,448.00</u>	<u>2,549.60</u>	<u>2,657.60</u>	<u>2,758.40</u>	<u>2,863.20</u>	<u>2,980.80</u>	<u>3,101.60</u>	<u>3,229.60</u>	<u>3,355.20</u>
		<b>29.47</b>	<b>30.60</b>	<b>31.87</b>	<b>33.22</b>	<b>34.48</b>	<b>35.79</b>	<b>37.26</b>	<b>38.77</b>	<b>40.37</b>	<b>41.94</b>
		<u>44.21</u>	<u>45.90</u>	<u>47.81</u>	<u>49.83</u>	<u>51.72</u>	<u>53.69</u>	<u>55.89</u>	<u>58.16</u>	<u>60.56</u>	<u>62.91</u>
		<u>73.68</u>	<u>76.50</u>	<u>79.68</u>	<u>83.05</u>	<u>86.20</u>	<u>89.48</u>	<u>93.15</u>	<u>96.93</u>	<u>100.93</u>	<u>104.85</u>
<b>22</b>		<u>63,648.00</u>	<u>66,289.60</u>	<u>69,097.60</u>	<u>71,718.40</u>	<u>74,443.20</u>	<u>77,500.80</u>	<u>80,641.60</u>	<u>83,969.60</u>	<u>87,235.20</u>	<u>90,750.40</u>
		<u>2,448.00</u>	<u>2,549.60</u>	<u>2,657.60</u>	<u>2,758.40</u>	<u>2,863.20</u>	<u>2,980.80</u>	<u>3,101.60</u>	<u>3,229.60</u>	<u>3,355.20</u>	<u>3,490.40</u>
		<b>30.60</b>	<b>31.87</b>	<b>33.22</b>	<b>34.48</b>	<b>35.79</b>	<b>37.26</b>	<b>38.77</b>	<b>40.37</b>	<b>41.94</b>	<b>43.63</b>
		<u>45.90</u>	<u>47.81</u>	<u>49.83</u>	<u>51.72</u>	<u>53.69</u>	<u>55.89</u>	<u>58.16</u>	<u>60.56</u>	<u>62.91</u>	<u>65.45</u>
		<u>76.50</u>	<u>79.68</u>	<u>83.05</u>	<u>86.20</u>	<u>89.48</u>	<u>93.15</u>	<u>96.93</u>	<u>100.93</u>	<u>104.85</u>	<u>109.08</u>
<b>23</b>		<u>66,289.60</u>	<u>69,097.60</u>	<u>71,718.40</u>	<u>74,443.20</u>	<u>77,500.80</u>	<u>80,641.60</u>	<u>83,969.60</u>	<u>87,235.20</u>	<u>90,750.40</u>	<u>94,328.00</u>
		<u>2,549.60</u>	<u>2,657.60</u>	<u>2,758.40</u>	<u>2,863.20</u>	<u>2,980.80</u>	<u>3,101.60</u>	<u>3,229.60</u>	<u>3,355.20</u>	<u>3,490.40</u>	<u>3,628.00</u>
		<b>31.87</b>	<b>33.22</b>	<b>34.48</b>	<b>35.79</b>	<b>37.26</b>	<b>38.77</b>	<b>40.37</b>	<b>41.94</b>	<b>43.63</b>	<b>45.35</b>
		<u>47.81</u>	<u>49.83</u>	<u>51.72</u>	<u>53.69</u>	<u>55.89</u>	<u>58.16</u>	<u>60.56</u>	<u>62.91</u>	<u>65.45</u>	<u>68.03</u>
		<u>79.68</u>	<u>83.05</u>	<u>86.20</u>	<u>89.48</u>	<u>93.15</u>	<u>96.93</u>	<u>100.93</u>	<u>104.85</u>	<u>109.08</u>	<u>113.38</u>
<b>24</b>		<u>69,097.60</u>	<u>71,718.40</u>	<u>74,443.20</u>	<u>77,500.80</u>	<u>80,641.60</u>	<u>83,969.60</u>	<u>87,235.20</u>	<u>90,750.40</u>	<u>94,328.00</u>	<u>98,176.00</u>
		<u>2,657.60</u>	<u>2,758.40</u>	<u>2,863.20</u>	<u>2,980.80</u>	<u>3,101.60</u>	<u>3,229.60</u>	<u>3,355.20</u>	<u>3,490.40</u>	<u>3,628.00</u>	<u>3,776.00</u>
		<b>33.22</b>	<b>34.48</b>	<b>35.79</b>	<b>37.26</b>	<b>38.77</b>	<b>40.37</b>	<b>41.94</b>	<b>43.63</b>	<b>45.35</b>	<b>47.20</b>
		<u>49.83</u>	<u>51.72</u>	<u>53.69</u>	<u>55.89</u>	<u>58.16</u>	<u>60.56</u>	<u>62.91</u>	<u>65.45</u>	<u>68.03</u>	<u>70.80</u>
		<u>83.05</u>	<u>86.20</u>	<u>89.48</u>	<u>93.15</u>	<u>96.93</u>	<u>100.93</u>	<u>104.85</u>	<u>109.08</u>	<u>113.38</u>	<u>118.00</u>
<b>25</b>		<u>71,718.40</u>	<u>74,443.20</u>	<u>77,500.80</u>	<u>80,641.60</u>	<u>83,969.60</u>	<u>87,235.20</u>	<u>90,750.40</u>	<u>94,328.00</u>	<u>98,176.00</u>	<u>102,148.80</u>
		<u>2,758.40</u>	<u>2,863.20</u>	<u>2,980.80</u>	<u>3,101.60</u>	<u>3,229.60</u>	<u>3,355.20</u>	<u>3,490.40</u>	<u>3,628.00</u>	<u>3,776.00</u>	<u>3,928.80</u>
		<b>34.48</b>	<b>35.79</b>	<b>37.26</b>	<b>38.77</b>	<b>40.37</b>	<b>41.94</b>	<b>43.63</b>	<b>45.35</b>	<b>47.20</b>	<b>49.11</b>
		<u>51.72</u>	<u>53.69</u>	<u>55.89</u>	<u>58.16</u>	<u>60.56</u>	<u>62.91</u>	<u>65.45</u>	<u>68.03</u>	<u>70.80</u>	<u>73.67</u>
		<u>86.20</u>	<u>89.48</u>	<u>93.15</u>	<u>96.93</u>	<u>100.93</u>	<u>104.85</u>	<u>109.08</u>	<u>113.38</u>	<u>118.00</u>	<u>122.78</u>

**Memorandum of Understanding**  
**Full Shift Bid**  
**(New)**

1.1 - Frequency

- a. The Authority may conduct full shift bids in each department no more frequently than every 24 months or as required because of significant operational changes. The Authority will meet with the Union at least two weeks before announcing a shift bid because of significant operational changes.

1.2 - Process

- a. The Authority will award all shifts based on Classification Seniority, as defined in this agreement.
- b. The shift bid announcement will be given to all Ambassadors covered under this agreement at least three (3) weeks before the opening of shift bids. All shifts, by classification, shall be posted by the Authority at the beginning of these three weeks including scheduled days off for each shift.
- c. The Authority shall also post the Classification Seniority list at the same time. Any protests of the Classification Seniority list must be written and submitted to People and Culture at least 72 hours before the opening of shift bids.
- d. Procedures for this process shall be consistent with this Article, written, and communicated in each department before the opening of shift bids. The shift bid will be open for a minimum of 7 calendar days. Ambassadors shall select their shift in order of Classification Seniority
- e. The Authority will notify the Union and all affected Ambassadors of shift bid awards at least 21 calendar days before the implementation of new shift schedules.

1.3 - Exemption from Shift Bid Process

- a. At the time of the shift bid announcement, the department head will provide the union with a list of Ambassadors exempted from the shift bid procedure because of their necessary skills and abilities. The Authority will not exempt entire classifications.
- b. Ambassadors exempted from the shift bid process shall be notified in writing of their exemption from the shift bid process. Any Ambassador exempted from the shift bid process may request that the senior executive in People and Culture reconsider their exemption from the process based on operational requirements.

1.4

The parties agree to interpret Article 9.3 D, that during the term of this agreement Article 9.3 C shall not apply to any shift bid criteria. The department head shall have the exclusive right to exempt the Ambassador(s) from the shift bid procedure because of necessary skills and abilities.

\_\_\_\_\_  
Sam Shaw, SEIU Executive Director

\_\_\_\_\_  
Date

\_\_\_\_\_  
Ed Finger, LVCVA Chief Negotiator

\_\_\_\_\_  
Date

**Attachment IV - Service Employees International Union (SEIU) Local 1107  
Fiscal Impact Assessment Summary**

<u>Article Number</u>	<u>Article Title</u>	<u>No Change Item</u>	<u>No Cost / Savings Item</u>	<u>Cost / Savings Item</u>
6	Market Wage Adjustments			X
7	Step Progression			X
9	Filling of Vacancies		X	
13	Longevity Bonus Program		X	
MOU	Full Shift Bid		X	
Appendix A	Bargaining Unit Classifications		X	
Appendix C	Salary Ranges Effective July 7, 2024		x	

**Attachment V - Service Employees International Union (SEIU) Local 1107  
Fiscal Impact Summary**


Beginning contract value: \$ 27,000,000 \$ 28,113,904 \$ 28,113,904 \$ 28,113,904

Article #	Article Description	New Benefit or Change in Benefit		Summary of New Benefit or Change in Benefit	Year Two	Year Three	Year Four	Year Five
					Contract Cost (Savings)	Contract Cost (Savings) **	Contract Cost (Savings) **	Contract Cost (Savings) **
6	Market Wage Adjustments	Change	3.9%	base wage adjustments	\$ 918,776	*	*	*
7	Step Progression	Change		Elimination of certain steps	\$ 195,128	*	*	*
<b>Total</b>					<b>\$ 1,113,904</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
					Ending contract value: \$ 28,113,904	\$ 28,113,904	\$ 28,113,904	\$ 28,113,904
					4.13%	0.00%	0.00%	0.00%

\* - Article 6 has reopeners in years 3 through 5 of the contract, which will additionally impact other wage articles.

\*\* - Years 3 through 5 values may change based on market wage adjustment reopeners in future years, and will be reported in those years.

# LAS VEGAS CONVENTION AND VISITORS AUTHORITY BOARD OF DIRECTORS MEETING AGENDA DOCUMENTATION

<b>MEETING DATE:</b>	AUGUST 13, 2024	<b>ITEM NO. 12</b>
<b>TO:</b>	BOARD OF DIRECTORS	
<b>FROM:</b>	ED FINGER CHIEF FINANCIAL OFFICER	<small>DocuSigned by:</small>  <small>93337/CA3F6364C0...</small>
<b>SUBJECT:</b>	SHI INTERNATIONAL CORP PURCHASE OF MICROSOFT LICENSES	

**RECOMMENDATION**

That the Board of Directors consider: 1) Authorizing the Chief Executive Officer (CEO)/President to execute a Microsoft Enterprise Agreement with SHI International Corp, in the amount of \$880,000, for Microsoft Office 365 subscriptions and application use, effective September 1, 2024 through August 31, 2027; and 2) Authorizing any residual unexpended balances from this approved expenditure to revert to available general funds.

For possible action.

**FISCAL IMPACT**

FY 2025: \$293,333  
 FY 2026: \$293,333  
 FY 2027: \$293,333

Total three-year expenditure - \$880,000

<b>BOARD ACTION:</b>	
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**STEVE HILL**  
**CEO/PRESIDENT**

**PURPOSE AND BACKGROUND**

The LVCVA utilizes various Microsoft products, including the Windows Enterprise Operating System, the Windows Server Operating System, the Microsoft 365 office productivity suite, SQL Server, Teams Conferencing, and Exchange email. Additional Microsoft subscriptions include licenses for mobile device management, online collaboration, automated software deployment/updates, and enhanced government-level compliance and security functions, including multi-factor authentication technologies. The Microsoft Enterprise Agreement requires a three-year commitment.

Las Vegas Convention and Visitors Authority Board of Directors Meeting

Agenda Documentation

Meeting Date: August 13, 2024


Subject: SHI International Corp  
Purchase of Microsoft Licenses

NRS 332.195(a) allows the LVCVA Board to enter into a joint use agreement with a vendor previously selected pursuant to a competitive solicitation by the State of Nevada. Joint use agreements allow the LVCVA to leverage the buying power of agencies that have procured competitively.

These amounts are included in the fiscal year 2025 budget.



# LAS VEGAS CONVENTION AND VISITORS AUTHORITY BOARD OF DIRECTORS MEETING AGENDA DOCUMENTATION

<b>MEETING DATE:</b>	AUGUST 13, 2024	<b>ITEM NO. 13</b>
<b>TO:</b>	BOARD OF DIRECTORS	
<b>FROM:</b>	CAROLINE BATEMAN GENERAL COUNSEL	<small>DocuSigned by:</small>  <small>382257E6F8A14DD...</small>
<b>SUBJECT:</b>	CONTRACTS REPORT	

**RECOMMENDATION**

Pursuant to Board Policies (1.04 and 5.01) and Chapters 332 and 338 of the Nevada Revised Statutes, the Contracts Report serves to notify the Board of Directors of the following: 1) Contractual commitments, change orders, or amendments to contracts executed under the CEO’s Signature Authority that exceed \$50,000; 2) Contractual commitments and amendments to contracts related to the Las Vegas Convention Center District (LVCCD) projects as executed under the delegated authority of the Chief Executive Officer (CEO)/President; and 3) Public works contracts awarded by the Las Vegas Convention and Visitors Authority.

This is an informational item and does not require Board action.

**FISCAL IMPACT**

TBD

<b>BOARD ACTION:</b>	
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**STEVE HILL**  
**CEO/PRESIDENT**

**PURPOSE AND BACKGROUND**

General Counsel will present the quarterly Contracts Report regarding the general contractual commitments and amendments performed under the CEO’s Signature Authority as well as the commitments and amendments executed pursuant to the Board’s delegation of authority to the CEO/President, and/or to comply with statutory reporting requirements.

**LAS VEGAS CONVENTION AND VISITORS AUTHORITY  
REPORT FOR THE PERIOD ENDED JUNE 30, 2024**

**USE OF CONSTRUCTION CONTRACT CONTINGENCY RELATED TO THE LAS VEGAS CONVENTION CENTER DISTRICT (LVCCD):**

In compliance with Board Policy, 5.01 Article V Procurement and Disposition of Property, the following information is provided to inform you of the cumulative use of construction contract contingency amounts, related to the LVCCD, for the period of April 1, 2024, through June 30, 2024.

**OWNER CONTROLLED CONTINGENCY EXPENDITURES (NON-GMP)**

<b>Contractor</b>	<b>LVCVA Contract No.</b>	<b>OCC No.</b>	<b>Description</b>	<b>Agreed Upon Amount</b>
Hunt-Penta	4709	A2-105	Level 2 TV in Office 237	\$8,563
Hunt-Penta	4709	A2-106	Boardroom Secondary Beetrionics Monitor at Executive Tables	\$11,776
Hunt-Penta	4709	A2-107	Studio Light Replacement - Lights Used in Boardroom	\$2,837
Hunt-Penta	4709	A2-108	Garbage Disposal Circuits	\$1,872
Hunt-Penta	4709	A2-109	AV Control Room Power and Data	\$2,505
Hunt-Penta	4709	A2-110	HVAC Commissioning Air Flow	\$7,457
Hunt-Penta	4709	A2-111	Level 2 TV Removal and Relocation	\$5,393
Hunt-Penta	4709	A2-112	Punchlist Secondary Condensate Location	\$2,950
Hunt-Penta	4709	A2-113	Escalators Light and Receptacle	\$6,983
Hunt-Penta	4709	A2-114	Commons Pods and Las Vegas Sign	\$12,296
Hunt-Penta	4709	A2-115	Trap Door at BOH Corridor - Safety Concern	\$1,802
Hunt-Penta	4709	A2-116	Lighting Occupancy Sensors (SKA-066)	\$5,750
Hunt-Penta	4709	A2-117	Office S20EW-OF-10 Move Power Data	\$1,697
Hunt-Penta	4709	A2-118	Offices - Move of Power and Data	\$9,363
Hunt-Penta	4709	A2-119	R1 - Lower East Corner of South Hall Plaza	\$39,106
Hunt-Penta	4709	A2-120	Floor Outlet Move to Align with Systems Furniture - To the South of the VP Office	\$2,473
Hunt-Penta	4709	A2-121	Window Privacy Film	\$22,965
Hunt-Penta	4709	A2-123	Grinding Slabs at Escalator Landings	\$6,633
Hunt-Penta	4709	A2-124	Duct and Conduit Conflict	\$9,169
Hunt-Penta	4709	A2-125	AHU 2-19 VFD Upgrade (SKM-004)	\$8,998
Hunt-Penta	4709	A2-126	Rear Large Display at Boardroom - Display Cost Only	\$69,570
Hunt-Penta	4709	A2-127	Floor Outlet Move to Align with Systems Furniture - South of Office	\$2,266
Hunt-Penta	4709	A2-128	Commons IT Rack Under Stairs	\$12,548
Hunt-Penta	4709	A2-129	AVIT Installation	\$13,880
Hunt-Penta	4709	A2-130	Floor Float at 2nd Level Offices	\$30,000
Hunt-Penta	4709	A2-122	Addendum 8 - Door Hardware	\$389,280
Hunt-Penta	4709	A2-131	AV Control Booth Finish Modifications	\$28,399
Hunt-Penta	4709	A2-132	Studio Down Lights Occupancy	\$1,986
Hunt-Penta	4709	A2-133	BMS Data	\$3,163
Hunt-Penta	4709	A2-134	Addendum 8 - Door Hardware -Conti Only	\$225,421

Hunt-Penta	4709	A2-135	Televic Integration at Boardroom Dais	\$3,070
Hunt-Penta	4709	A2-136	CMU Walls at South Plaza	\$21,208
Hunt-Penta	4709	A2-137	Final Completion and Final Closeout Date Revision from 5.31.24 to 9.30.24	\$0
Hunt-Penta	4709	A2-138	Permit Cost	\$7,700
Hunt-Penta	4709	B-003	Escalator Electrical and Sump Pump	\$47,862
Hunt-Penta	4709	B-004	Corner Guards - Shop Drawings	\$3,856
Hunt-Penta	4709	B-005	Fall Protection	\$11,520
Hunt-Penta	4709	B-006	Architectural Coordination	\$90,497
Hunt-Penta	4709	B-007	Addendums 6 & 6R1	\$1,503,804
Hunt-Penta	4709	B-008	Gusset Plate Shape	\$9,233
Hunt-Penta	4709	B-009	Parking Costs – Unarmed Security Guard	\$89,111
Hunt-Penta	4709	B-010	Elevator 102 Finishes Confirmation	\$3,846
Hunt-Penta	4709	B-011	Confirm Elevators 125 and 126 Structural Re-Evaluation	\$16,369
Hunt-Penta	4709	B-012	Footing Clash with Existing 8-inch Storm Drainpipe	\$6,295
Hunt-Penta	4709	B-013	Electrical Room N10BB-0ER-01 Door Swing	\$2,314
Hunt-Penta	4709	C-002	Flushometer Specification Change	\$28,290
Hunt-Penta	4709	C-003	Data Cabinet Mockup	\$23,808
Hunt-Penta	4709	C-004	Office N10BC-OF Ceiling Type Vs Lighting	\$8,391
Hunt-Penta	4709	C-005	Sprinkler Vs Light Clashes at Level 2 Meeting Room Entries	\$8,098
Hunt-Penta	4709	C-006	Central Area 1CP. Lighting Discrepancy	\$3,024
Hunt-Penta	4709	C-007	Meeting Room Data Outlet Clarification	\$26,830

**CMAR GMP CONTINGENCY EXPENDITURES**

<b>Contractor</b>	<b>LVCVA Contract No.</b>	<b>CMAR No.</b>	<b>Description</b>	<b>Agreed Upon Amount</b>
<b>NONE</b>				

**USE OF DISCRETIONARY ALLOCATION ALLOWANCE FOR ALL OTHER CONTRACTS**

<b>Contractor</b>	<b>LVCVA Contract No.</b>	<b>Description</b>	<b>Agreed Upon Amount</b>
<b>NONE</b>			

**REVIEW OF DELEGATED POWERS AND DUTIES:**

Individual project contracts of less than \$1M each made by the LVCVA staff based upon authority granted to the CEO during the April 9, 2018, Board meeting, for the period of April 1, 2024, through June 30, 2024.

<b>Contractor</b>	<b>LVCVA Contract/PO No.</b>	<b>Description</b>	<b>Agreed Upon Amount</b>
ConvergeOne Solutions	029361	LVCCD- Sequence C – Cisco switching install	\$51,437
ConvergeOne Solutions	029362	LVCCD -Sequence B – Cisco switching install	\$53,013

**PUBLIC WORKS:**

In compliance with N.R.S. 338.143 - 338.1446, we are providing the following list of projects meeting the definition of “public works” for the period of April 1, 2024, through June 30, 2024. The projects were previously approved in accordance with LVCVA policy; however, the quarterly report is required to be delivered to the governing body per NRS.

**Contracts already approved by the LVCVA Board of Directors:**

Award	Vendor	Amount	Description	Other Bids Received
NONE				

**Contracts awarded between \$25,000 and \$249,999.99:**

Award	Vendor	Amount	Description	Other Bids Received
NONE				

**Contracts awarded under \$25,000:**

Award	Vendor	Amount	Description
4/4/24	D&R Hydrant, Inc.	\$15,000	Replace 12” gate valve
6/4/24	Iovino Leasing Enterprises	\$1,500	Block wall repairs, as needed

**USE OF CONSTRUCTION CONTRACT CONTINGENCY:**

In compliance with Board Policy, 5.01 Article V Procurement and Disposition of Property, the following information is provided to inform you of the cumulative use of construction contract contingency amounts for the period of April 1, 2024, through June 30, 2024. These amounts are a component of the capital project budgets approved by the LVCVA Board of Directors. Contingency allowances were included in the project budgets to serve three core purposes: 1) to account for errors and omissions in the construction documents; 2) to modify or change the scope of the project, and; 3) to pay for unknown/unforeseen conditions. All the change orders presented below were within these criteria and were approved in compliance with the LVCVA’s delegation of authority policies.

Contractor	LVCVA Contract No.	Description	Agreed Upon Amount
A.W. Farrell & Sons, Inc.	4787	Replace & coat roofing for the north and central hall	\$948,590

**REVIEW OF DELEGATED POWERS AND DUTIES:**

In compliance with Board Policy, 5.01 Article V Procurement and Disposition of Property, the following information is provided to inform you of contractual commitments of \$50,000 or greater, approved by LVCVA staff, otherwise not shown in this report, for the period of April 1, 2024, through June 30, 2024.

<b>Contractor</b>	<b>Effective Date</b>	<b>Expiration Date</b>	<b>Agreed Upon Amount</b>	<b>Description</b>
Altitude Color Technologies	5/1/2024	4/30/2025	\$50,000	Monorail station signage
Southwest Toyotalift	10/11/2024	10/11/2024	\$59,485	Columbia carts
LDP Associates Inc	4/5/2024	4/5/2024	\$60,369	UPS replacement batteries for West Hall
Advanced Consulting Solutions	4/30/2024	4/30/2024	\$62,000	Smoke control system testing
The Segal Company, (Western States), Inc.	3/8/2024	1/18/2029	\$63,500	Executive compensation consulting services
MCM Elevator Consulting Group	6/30/2025	6/30/2025	\$65,412	State of Nevada standard testing for elevators
Waxie Sanitary Supply	7/1/2024	6/30/2025	\$70,000	Facility and house toilet tissue
Circa Resort & Casino – Legacy Club	10/2/2024	10/2/2024	\$75,000	Food & beverage
Ingentis Inc	7/1/2024	6/30/2027	\$77,844	Ingentis org.manager license subscription
Eide Bailly LLP	7/1/2024	6/30/2025	\$80,000	Independent audit services
Resonate Networks Inc	6/15/2024	6/14/2025	\$87,500	Consumer intelligence platform & data for research
Conference Direct	6/17/2024	6/17/2024	\$89,000	Sponsorship for CDX, CD Forum, CEO Summit and Strategic Meeting Summit
City Of Las Vegas	6/20/2024	7/7/2024	\$89,600	License agreement authorizing use of athletic fields for sporting events
Best Crowd Management	6/20/2024	7/7/2024	\$98,333	Crowd management services for Copa America Training Sites
Bynder LLC	7/1/2024	6/30/2027	\$98,400	Digital asset management
Pure Creative Solutions	8/10/2024	8/12/2024	\$101,572	Booth build for ASAE
The Griffin Company LLC	7/1/2024	6/30/2025	\$130,000	Government affairs services
Reed Exhibitions Limited	11/5/2024	11/7/2024	\$134,000	World Travel Market (WTM) London24
Heidrick & Struggles Inc	9/30/2024	9/30/2024	\$136,400	Assist in the identification and selection of chief financial officer
Square Foot Printing LLC	5/13/2024	5/12/2025	\$142,710	Construction wall graphics
Stradling Yocca Carlson& Rauth	1/1/2024	12/31/2024	\$150,000	Bond and disclosure counsel services (Stradling Yocca )
JNA Consulting Group	7/1/2024	6/30/2025	\$160,000	Financial advisory services
Westgate Las Vegas	3/1/2024	12/31/2024	\$160,000	Westgate parking garage lease
Professional Convention Management Association (“PCMA”)	6/17/2024	6/17/2024	\$175,000	Sponsorship for PCMA Foundation Summit, Exhale, Convening Leaders & educon
Pure Creative Solutions	12/17/2024	12/19/2024	\$210,713	Booth build for IAEE

\*\*\*\*\***END OF REPORT**\*\*\*\*\*

**LAS VEGAS CONVENTION AND VISITORS AUTHORITY  
REPORT FOR THE PERIOD ENDED – JUNE 30, 2024**

**AMENDMENTS TO CONTRACTS AND AGREEMENTS RELATED TO THE LAS VEGAS CONVENTION CENTER DISTRICT (LVCCD):**

This exhibit provides a list of individual project contracts and amendment approvals of less than \$1M each made by the LVCVA staff based upon authority granted to the CEO during the April 9, 2018, LVCVA Board meeting for the LVCCD project. Approvals greater than \$1M will be approved by the LVCVA Board.

<b>Date</b>	<b>Contractor /Supplier</b>	<b>Description/ Justification</b>	<b>Original Board Approved Amount</b>	<b>Contract Amount</b>	<b>Amendment Amount</b>	<b>Revised Amount</b>
4/1/24	HB Workplaces	South Hall Admin Office furniture revisions and additions	10/10/23	1,317,793	5,256	1,323,049

**AMENDMENTS TO CONTRACTS AND AGREEMENTS:**

In compliance with Board Policy, 5.01 Article V Procurement and Disposition of Property, we are providing the following list of contract amendment(s) with a change to the monetary amount, and/or materially affects either party’s rights, for the period April 1, 2024, through June 30, 2024. The original contract(s) were previously approved in accordance with LVCVA policy; however, the monthly report is required to be delivered to the governing body per board policy.

<b>Date</b>	<b>Contractor /Supplier</b>	<b>Description/Justification</b>	<b>Original Amount</b>	<b>Amendment Amount</b>	<b>Revised Amount</b>
5/23/24	Las Vegas Paving	Water meter relocation	6,469,500	178,867	6,648,367

\*\*\*\*\*END OF REPORT\*\*\*\*\*



# COMMITTEES OF THE LVCVA BOARD OF DIRECTORS

## **AUDIT COMMITTEE**

Commissioner Michael Naft, Chair  
Mayor Michelle Romero, Vice Chair  
Mayor Pamela Goynes-Brown  
Ms. Ann Hoff  
Mr. Steve Thompson  
Councilman Steve Walton  
Councilman Brian Wursten

## **COMPENSATION COMMITTEE**

Mr. Brian Gullbrants, Chair  
Ms. Mary Beth Sewald, Vice Chair  
Mr. Scott DeAngelo  
Ms. Ann Hoff  
Commissioner Michael Naft  
Mayor Michelle Romero

## **LVCCD COMMITTEE**

Commissioner Jim Gibson, Chair  
Vacant, Vice Chair  
Mayor Carolyn Goodman  
Mr. Brian Gullbrants  
Ms. Jan Jones Blackhurst  
Commissioner Michael Naft  
Mr. Steve Thompson

## **LVCVA REPRESENTATIVES ON THE LAS VEGAS EVENTS BOARD OF DIRECTORS**

Commissioner Jim Gibson  
Mayor Carolyn Goodman

## **MARKETING COMMITTEE**

Mr. Scott DeAngelo, Chair  
Mr. Brian Gullbrants, Vice Chair  
Councilman Cedric Crear  
Ms. Ann Hoff  
Ms. Jan Jones Blackhurst  
Ms. Mary Beth Sewald

## **POLICY COMMITTEE**

Ms. Jan Jones Blackhurst, Chair  
Mayor Pamela Goynes-Brown, Vice Chair  
Councilman Cedric Crear  
Commissioner Jim Gibson  
Councilman Steve Walton  
Councilman Brian Wursten

