



2021

**LAS**  
*Vegas*<sup>®</sup>  
CONVENTION AND  
VISITORS AUTHORITY

REGULAR MEETING OF THE

# Board of Directors

Tuesday, February 9, 2021  
Las Vegas Convention Center/Telephonic

[www.lvcva.com](http://www.lvcva.com)



## Board of Directors

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**JOHN MARZ**  
*Chairman*  
Councilman  
City of Henderson



**MARILYN SPIEGEL**  
*Vice Chair*  
President  
Wynn and Encore



**JIM GIBSON**  
*Secretary*  
Commissioner  
Clark County  
Commission Office



**ANTON NIKODEMUS**  
*Treasurer*  
President and COO CityCenter  
Aria Resort & Casino/  
Vdara Hotel & Spa



**SCOTT DEANGELO**  
EVP &  
Chief Marketing Officer  
Allegiant Travel Company



**MICHELE FIORE**  
Councilwoman  
City of Las Vegas



**CAROLYN G. GOODMAN**  
Mayor  
City of Las Vegas



**PAMELA GOYNES-  
BROWN**  
Councilwoman  
City of North Las Vegas



**JAN JONES BLACKHURST**  
Caesars Entertainment  
Board of Directors  
Chief Executive in Residence,  
UNLV International  
Gaming Institute



**KIERNAN MCMANUS**  
Mayor  
City of Boulder City



**MICHAEL NAFT**  
Commissioner  
Clark County  
Commission Office



**MARY BETH SEWALD**  
President and CEO  
Vegas Chamber



**STEVE THOMPSON**  
Executive Vice President  
Operations  
Boyd Gaming Corporation



## NOTICE OF PUBLIC MEETING AND AGENDA

**REGULAR MEETING OF THE BOARD OF DIRECTORS  
TUESDAY, FEBRUARY 9, 2021  
9:00 A.M.**

**Las Vegas Convention Center – Room N111  
3150 Paradise Road  
Las Vegas, Nevada 89109  
Telephonically:**

**DIAL: (408) 418-9388 / ACCESS CODE: 187 490 3460**

PLEASE NOTE THAT DUE TO THE COVID-19 RELATED RESTRICTIONS ON THE SIZE OF PUBLIC GATHERINGS, THERE WILL BE LIMITED IN-PERSON ATTENDANCE AT THIS MEETING. THE PUBLIC IS ENCOURAGED TO JOIN THE MEETING TELEPHONICALLY.

This meeting is noticed and will be conducted in conformance with the State of Nevada Executive Department Declaration of Emergency Directives 006, 016, 018, 021, 026, 029, 033, and 035, dated March 22, 2020, April 29, 2020, May 7, 2020, May 28, 2020, June 29, 2020, July 31, 2020, September 30, 2020, and November 25, 2020, respectively.

If you desire to listen to this telephonic meeting, please call (408) 418-9388, enter access code 187 490 3460.

The Board of Directors will take public comment during the periods listed below on the agenda. THERE WILL BE LIMITED IN-PERSON ATTENDANCE FOR PUBLIC COMMENT AT THIS MEETING. If you wish to provide public comment, you may do so via one of the following two options:

- 1) By calling the telephonic conference number provided above; or
- 2) Submitting your comments, via email, to the Board's Executive Assistant, Silvia Perez, at [sperez@lvcva.com](mailto:sperez@lvcva.com), **prior to 5:00 p.m. February 8, 2021**. Please include your name and the agenda item to which your comment pertains (if applicable) in your email submission. Public comments submitted via email will be read into the record during the appropriate public comment period for up to three (3) minutes.

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### BOARD OF DIRECTORS:

**Councilman John Marz, Chair**  
**Ms. Marilyn Spiegel, Vice Chair**  
**Commissioner Jim Gibson, Secretary**  
**Mr. Anton Nikodemus, Treasurer**  
Mr. Scott DeAngelo  
Councilwoman Michele Fiore  
Mayor Carolyn Goodman

Councilwoman Pamela Goynes-Brown  
Ms. Jan Jones Blackhurst  
Mayor Kiernan McManus  
Commissioner Michael Naft  
Ms. Mary Beth Sewald  
Mr. Steve Thompson

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THIS PUBLIC MEETING IS PROPERLY NOTICED AND POSTED AT THE FOLLOWING LOCATIONS:

LVCVA Website: [www.lvcva.com/agenda](http://www.lvcva.com/agenda)  
Nevada Public Notice Website: <https://notice.nv.gov/>

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*THE BOARD OF DIRECTORS (BOARD) MAY:  
CONSIDER AGENDA ITEMS OUT OF ORDER;  
COMBINE TWO OR MORE AGENDA ITEMS FOR CONSIDERATION; AND  
REMOVE OR DELAY DISCUSSION ON ANY AGENDA ITEM AT ANY TIME.*

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## AGENDA

### **OPENING CEREMONIES**

Call to Order  
Roll Call  
Pledge of Allegiance

### **COMMENTS FROM THE FLOOR BY THE PUBLIC**

The first public comment period is limited to comments on items on the agenda. Items raised under this portion of the agenda cannot be deliberated or acted upon until the notice provisions of the Nevada Open Meeting Law have been met. If you wish to speak to the Board at this time, please step up to the podium or follow the instructions from the conference moderator and clearly state your name and spell your first and last name for the record. COMMENTS ARE LIMITED TO THREE (3) MINUTES IN LENGTH.

### **APPROVAL OF AGENDA AND MINUTES**

Approval of the Agenda.  
For possible action.

Approval of the [Minutes](#) from the January 12, 2021 Regular Meeting of the Board.  
For possible action.

### **BOARD APPOINTMENT**

In accordance with the Nevada Revised Statutes (NRS), the following appointment is made to the LVCVA Board by the City of Mesquite:

From the Governing Body of the City of Mesquite..... NRS 244A.603(1)(f)  
Councilman Brian Wursten

This is an information item and does not require Board action.

***Oath of Office will be administered to the newly appointed Member of the Board.***

### **COMMITTEE APPOINTMENTS**

Pursuant to Board Policy 1.04(5), members of the Board's Committees are selected by the Board Chair, after first soliciting the other Board Members' interest in serving in the various capacities and considering their relevant expertise, and subject to ratification by the Board.

The Board shall consider and vote to ratify the Board Chair's selection of Committee Members and Chairs.

For possible action.

### **PRESENTATIONS**

#### **Presentations by the LVCVA Staff**

LVCVA staff will deliver presentations on the LVCCD Expansion, Operations, Marketing and Sales achievements, People and Culture, and General Government highlights.

This is an information item and does not require Board action.

## **CONSENT AGENDA**

Matters listed on the Consent Agenda are considered routine and may be approved in a single motion or may be moved to the discussion portion of the agenda.

### **MARKETING DIVISION**

1. [Request to Approve LVE Event Funding: Rock 'n' Roll Half Marathon – February 27, 2022; February 26, 2023; and March 4, 2024](#)

That the Board consider approval of the distribution of funds to Las Vegas Events (LVE) in the amount of \$450,000 to fund the 2022 to 2024 Rock 'n' Roll Half Marathons. The Half Marathon events will take place on the Las Vegas Strip and city/county streets on or about the following dates: February 27, 2022; February 26, 2023; and March 4, 2024.

For possible action.

### **OPERATIONS DIVISION**

2. [Bid #21-4680, PWP CL-2021-152, Annual HVAC Chiller Maintenance](#)

That the Board consider: 1) Awarding Bid #21-4680, Annual Heating, Ventilation, and Air Conditioning (HVAC) Chiller Maintenance at the Las Vegas Convention Center (LVCC), to ACCO Engineered Systems, Las Vegas, Nevada for a one-year term in the amount of \$130,000; 2) Authorizing the Chief Executive Officer (CEO)/President to execute the contract documents.

For possible action.

3. [Bid #21-4678, PWP CL-2021-124, Elevator and Escalator Service](#)

That the Board consider: 1) Awarding Bid #21-4678, Elevator and Escalator Service, to KONE, Inc, Las Vegas, Nevada for a one-year term in the amount of \$576,758; and 2) Authorizing the CEO/President to execute the contract documents.

For possible action.

## **LVCVA STAFF REPORTS AND REQUESTED ACTIONS**

### **GENERAL GOVERNMENT DIVISION**

4. [Vegas Loop Construction and Management Agreement and Granting of Easement](#)

That the Board consider authorizing the CEO/President to execute an agreement with TBC - The Boring Company, DBA Vegas Loop, for: 1) construction and management of an underground transportation connection (Project) between the Resorts World Las Vegas campus and the LVCC, and 2) the granting of perpetual easements on and under the LVCC campus for the Project.

For possible action.

5. [LVCC Loop - Granting of Easement to NV Energy](#)

That the Board consider authorizing the CEO/President to execute an agreement with NV Energy granting an easement to: construct and operate communication and electrical facilities to power the electric vehicle charging station for the LVCC Loop People Mover System; provide a right of entry to the easement area; and allow for the removal of any surface and subsurface obstructions within the easement area.

For possible action.

6. **Quarterly Budget and Statistical Report**

The LVCVA Budget and Statistical Report for the quarter ending December 31, 2020, is presented to the Board for its information and review.

This is an information item and does not require Board action.

7. **Contracts Report**

Pursuant to Board Policies (1.04 and 5.01) and Chapters 332 and 338 of the Nevada Revised Statutes, the Contracts Report serves to notify the Board of the following: 1) Contractual commitments, change orders, or amendments to contracts executed under the CEO's Signature Authority that exceed \$50,000; 2) Contractual commitments and amendments to contracts related to the Las Vegas Convention Center District (LVCCD) projects as executed under the delegated authority of the CEO/President; and 3) Public Works contracts awarded by the LVCVA.

This is an information item and does not require Board action.

## **COMMITTEES**

8. **Audit Committee Report and Recommendations**

The Audit Committee met on February 4, 2021 to discuss Items A and B. The Audit Committee Vice Chair will present a report to the Board of Directors.

**The Audit Committee Vice Chair will present a report and give the Committee's recommendations, if any, to the Board of Directors.**

**Item A. Appointment of External Audit Firm**

That the Board consider approving the following: 1) Appointment of BDO USA, LLC (BDO) as the independent audit firm for the fiscal year ending June 30, 2021, in the amount of \$51,500; 2) Appointment of BDO to conduct the annual third-party audit on the receipt and use of lodging tax revenues for the Las Vegas Convention Center District (LVCCD) expansion and renovation as imposed by the Southern Nevada Tourism Improvements Act (Chapter 2, Statutes of Nevada 2016, 30th Special Session), in the amount of \$6,000; and 3) Authorizing the Chief Financial Officer to execute the agreements.

For possible action.

**Item B. Proposed 2021 Audit Plan**

That the Board consider approval of the calendar year 2021 audit plan.

For possible action.

## **COMMENTS FROM THE FLOOR BY THE PUBLIC**

This public comment period is for any matter that is within the jurisdiction of the Board. Items raised under this portion of the agenda cannot be deliberated or acted upon until the notice provisions of the Nevada Open Meeting Law have been met. If you wish to speak to the Board at this time, please step up to the podium or follow the instructions from the conference moderator and clearly state your name and spell your first and last name for the record. COMMENTS ARE LIMITED TO THREE (3) MINUTES IN LENGTH.

## **ADJOURNMENT**

Persons are invited to submit written remarks for all matters, both on and off the agenda. Written remarks presented for inclusion in the Board's minutes must be flat, unfolded, on paper of standard quality, and 8½ by 11 inches in size. Written remarks shall not exceed five (5) pages in length. The LVCVA will not accept for filing any submission that does not comply with this rule. On a case-by-case basis, the Board may permit the filing of noncomplying [sic] written remarks, documents, and related exhibits pursuant to NRS 241.035(1)(e).

To submit ideas to the LVCVA, please visit <https://www.lvcva.com/who-we-are/meetings-and-minutes/>

The Board's meeting rooms are accessible to persons with disabilities. If special arrangements are required, please contact the Customer Safety Department at: 702-892-7400, which is a 24-hour Dispatch Control Center, or contact Silvia Perez in the Board Office at: 702-892-2802.

Members of the Board may participate in this meeting via telephone conference call. The general public may listen to the conference by calling (408) 418-9388 and entering access code 187 490 3460.

For information or questions regarding this agenda please contact:  
Silvia Perez, Executive Assistant to the Board  
3150 Paradise Road, Las Vegas, Nevada 89109  
702-892-2802 or [sperez@lvcva.com](mailto:sperez@lvcva.com)

Supporting materials for this meeting are available by contacting Silvia Perez at 702-892-2802 or [sperez@lvcva.com](mailto:sperez@lvcva.com)

# **MINUTES**

Regular Meeting of the Board of Directors

Re: January 12, 2021





## Regular Meeting of the Board of Directors January 12, 2021 Minutes

The Regular Meeting of the Board of Directors (Board) of the Las Vegas Convention and Visitors Authority (LVCVA) was held at the Las Vegas Convention Center, 3150 Paradise Road, Las Vegas, Nevada 89109, and telephonically on January 12, 2021. This meeting was properly noticed and posted in accordance with the State of Nevada Executive Department Declaration of Emergency Directives 006, 016, 018, 021, 026, 029, 033, and 035, dated March 22, 2020, April 29, 2020, May 7, 2020, May 28, 2020, June 29, 2020, July 31, 2020, September 30, 2020, and November 25, 2020, respectively.

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### Board of Directors (Board)

*Present unless otherwise noted*

**Councilman John Marz, Chair**  
**Ms. Marilyn Spiegel, Vice Chair**  
**Commissioner Jim Gibson, Secretary**  
**Mr. Anton Nikodemus, Treasurer**  
Mr. Scott DeAngelo  
Mayor Pro Tem Michele Fiore  
Mayor Carolyn Goodman

Councilwoman Pamela Goynes-Brown  
Jan Jones Blackhurst.....*via phone*  
Mayor Kiernan McManus  
Commissioner Michael Naft  
Ms. Mary Beth Sewald  
Mr. Steve Thompson

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LVCVA Executive Staff present

Steve Hill, CEO/President  
Caroline Bateman, General Counsel  
Ed Finger, Chief Financial Officer  
Brian Yost, Chief Operating Officer  
Lori Nelson-Kraft, Sr. VP of Communications  
Kate Wik, Chief Marketing Officer  
Stana Subaric, Senior Vice President of People & Culture  
Constance Brooks, Vice President of Public Affairs and Diversity

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### **OPENING CEREMONIES – CALL TO ORDER**

Vice Chair Marilyn Spiegel called the meeting to order at 9:02 a.m.

Caroline Bateman, General Counsel, took roll call of the Board members.

The Pledge of Allegiance was performed.

### **COMMENTS FROM THE FLOOR BY THE PUBLIC**

Daniel Braisted referenced Agenda Item 1, Las Vegas Monorail Operations and Management Agreement, and asked if “they keep all the revenues.”

Ed Uehling congratulated Commissioners Jim Gibson and Michael Naft for their appointments to the LVCVA Board. Mr. Uehling commented on the expenditures associated with Agenda Item 1, Las Vegas Monorail Operations and Management Agreement, and suggested the use of an international bid process.

Aleta Dupree emphasized the importance of Agenda Items 1, 2, and 3, Las Vegas Monorail Operations and Management Agreement, Las Vegas Convention Center Loop Operations and Management Agreement, and Vegas Loop Construction and Management Agreement and Granting of Easement, respectively.

Shaundell Newsome, Owner and Founder of Sumnu Marketing, commented on Agenda Item 4, Turner Martin-Harris Joint Venture Construction Manager at Risk Contract – LVCC Phase 2 Construction Manager at Risk Amendment No. 5. Mr. Newsome described his experience in working with the Turner Martin-Harris team, and expressed appreciation for its inclusion of local and minority small businesses.

Vice Chair Spiegel acknowledged the passing of Sheldon Adelson and recognized his contributions and conducted a moment of silence in his honor.

#### **APPROVAL OF AGENDA AND MINUTES**

##### **APPROVAL OF THE AGENDA AND MINUTES**

**Member Jan Jones Blackhurst moved, and it was carried by unanimous vote of the voting members, to approve the January 12, 2021, Regular Meeting of the Board of Directors agenda, and to approve the minutes of the December 8, 2020, and December 10, 2020 Regular Meetings of the Board of Directors.**

#### **BOARD APPOINTMENTS**

In accordance with the Nevada Revised Statutes (NRS), the following appointments are made to the LVCVA Board by the County of Clark:

From the Governing Body of Clark County.....NRS 244A.603(1)(a)  
Commissioner James Gibson

From the Governing Body of Clark County.....NRS 244A.603(1)(a)  
Commissioner Michael Naft

This was an information item and did not require Board action.

***Oath of Office was administered to the newly appointed Member of the Board by the Honorable Judge Tierra Jones.***

#### **REORGANIZATION OF THE BOARD – ELECTION OF OFFICERS**

In accordance with the NRS 244A.605(3) and 244A.611, and LVCVA Board Policy 1.03, during January of each odd-numbered year, the LVCVA must reorganize by electing the officers comprising its Executive Committee. The elected officers of the Executive Committee shall hold office for the ensuing biennium or until their successors are elected and qualified. Board officers may serve for two (2) terms in any specific office of the Executive Committee. The officers shall be comprised of two (2) elected public sector Board members and two (2) appointed business sector Board members.

- Chair
- Vice Chair
- Secretary
- Treasurer

Vice Chair Spiegel detailed the procedures for the election of officers, as prescribed by Nevada Revised Statutes, LVCVA Board Policies, and Robert's Rules of Order.

Vice Chair Spiegel nominated John Marz for Chair, Jim Gibson for Secretary, and Anton Nikodemus for Treasurer.

Member Jan Jones Blackhurst nominated Marilyn Spiegel for Vice Chair.

Member Kiernan McManus nominated Pamela Goynes-Brown for Chair.

**Member Mary Beth Sewald moved, and it was carried by unanimous vote of the voting members, to close nominations for officers of the Board.**

**Vice Chair Spiegel made a motion for the voting of John Marz as Chair, and it was carried by unanimous vote of the voting members with the exception of Member McManus who opposed, to elect John Marz as Chair.**

Ms. Bateman informed Vice Chair Spiegel that since there were no other nominees for the officer positions of Vice Chair, Secretary, and Treasurer, the current nominees would be deemed elected absent objection.

**Vice Chair Spiegel moved, and it was carried by unanimous vote of the voting members to elect Marilyn Spiegel as Vice Chair, Jim Gibson as Secretary, and Anton Nikodemus as Treasurer.**

***Oath of Office was administered to the newly elected Officers of the Board by the Honorable Judge Tierra Jones.***

The newly elected officers took their appropriate seating positions, with Member Marz continuing as Chair for the remainder of the meeting.

## **PRESENTATIONS**

### **Presentations by the LVCVA Staff**

Steve Hill, Chief Executive Officer (CEO)/President congratulated the newly elected officers, welcomed the newly appointed members to the Board, and stated the City of Mesquite's representative on the Board is anticipated to be appointed in February. Mr. Hill echoed Vice Chair Spiegel's sentiments regarding Mr. Adelson and his contributions.

Brian Yost, Chief Operating Officer, delivered a PowerPoint presentation on the Las Vegas Convention Center District (LVCCD) Phase Two West Hall expansion project, highlighting a recently received Temporary Certificate of Occupancy, and ongoing work on the final components including electrical vehicle charging station installation, directional signage, flooring, and video wall installation.

Mr. Yost provided an update on The Boring Company Vegas Loop project, highlighting construction progress on its three Las Vegas Convention Center stations.

Kate Wik, Chief Marketing Officer, delivered a PowerPoint and video presentation on the LVCVA's virtual New Year's Eve event including media coverage, event details including the implosion of a 2020 sign and a 2021 countdown, and viewership results.

Ms. Wik provided a status update on the LVCVA's community and back-of-house campaign, "Keep Las Vegas Open," including donated media space, and social and digital efforts.

Ms. Wik provided highlights on the LVCVA's efforts regarding the virtual CES meeting, including a deployment of marquee messaging in coordination with property partners.

Lori Nelson-Kraft, Vice President of Communications, shared detailed information regarding the evolution and expansion of the Hospitality Heroes recognition program.

Mr. Hill shared thoughts on the recovery of Las Vegas from the COVID-19 pandemic, including potentially welcoming the World of Concrete convention in June 2021.

## **LVCVA STAFF REPORTS AND REQUESTED ACTIONS**

### **GENERAL GOVERNMENT DIVISION**

#### **ITEM 1. Las Vegas Monorail Operations and Management Agreement**

Mr. Hill provided background on the fiscal impact of Agenda Items 1 and 2, stating that the entirety of the authorized amount is not anticipated to be fully expended, and that Monorail revenue amounts are anticipated to exceed operating expenditures. Mr. Hill stated the LVCVA will not be applying fares for the transportation of attendees within the Convention Center Loop.

Ed Finger, Chief Financial Officer, requested that the Board consider authorizing the CEO/President to execute an agreement with Western Management Group for the operations and management of the Las Vegas Monorail System, in an amount not to exceed \$45,000,000, for the period from February 7, 2021 through June 30, 2023.

Mr. Finger provided a PowerPoint presentation related to the expenditures associated with Agenda Item 1, including estimated financial outcomes during the closure and resumption of normal operations, potential operating costs, a history of, and estimates of future Monorail operating costs and revenues. Mr. Finger outlined estimated revenues dependent on ridership, detailed the framework of the proposed contract, and commented on the experience of Western Management Group.

Member Carolyn Goodman reiterated her opposition to the LVCVA's purchase of the Monorail, stated the LVCVA's focus should be on the tourism and convention business, and explained why she would be voting in opposition of Agenda Item 1.

Fiscal Impact

FY 2021: \$ 7,500,000

FY 2022: \$18,750,000

FY 2023: \$18,750,000

**Vice Chair Spiegel moved, and it was carried by unanimous vote of the voting members with the exception of Member Goodman who opposed, to authorize the CEO/President to execute an agreement with Western Management Group for the operations and management of the Las Vegas Monorail System, in an amount not to exceed \$45,000,000, for the period from February 7, 2021 through June 30, 2023.**

ITEM 2.

**Las Vegas Convention Center Loop Operations and Management Agreement**

Mr. Finger provided details on the proposed agreement, and requested that the Board consider authorizing the CEO/President to execute an agreement with TBC -The Boring Company, DBA Vegas Loop, for operations and management of the Las Vegas Convention Center Loop, in an amount not to exceed \$6,250,000 for the period beginning February 1, 2021, through June 30, 2022.

Mr. Finger noted that the agreement will be renegotiated before the end of calendar year 2021.

Member Michele Fiore asked for clarification of up to a \$30,000 charge to a vendor, to which Mr. Finger explained this is a payment to a vendor for the operation of the system.

Member Fiore asked if the LVCVA would be responsible for this payment to which Mr. Finger responded yes, clarified it was the LVCVA's original intent to fund the operation of the people mover system, and explained the cost reasons for the RFP selection of an underground system.

Member Fiore asked who would be responsible for costs associated with base operations and maintenance, to which Mr. Finger explained the LVCVA will not charge customers, attendees or shows, and clarified the fee represents a compensation model paid by the LVCVA to the vendor. Member Fiore asked if there was a range, to which Mr. Finger responded the range is \$2M to \$5M, depending on the realization of the convention schedule.

Member Goodman asked if there has been any project completed by The Boring Company besides the one-mile tunnel in Hawthorne, California, to which Mr. Finger responded this will be the first system that provides direct service to customers.

Member Goodman asked if Agenda Item 2 was only in reference to on-campus operation, or if it included the proposed route extensions, to which Mr. Finger confirmed Agenda Item 2 is contained to the system on the LVCC campus in funding and scope.

Member Spiegel asked if there was any discussion with the February 1<sup>st</sup> date coinciding with convention business, to which Mr. Finger responded the date was intended to be pre-convention operation and explained the construct of management fee versus operational fee contemplates the two alternate scenarios.

Fiscal Impact

FY 2021: \$1,250,000

FY 2022: \$5,000,000

**Vice Chair Spiegel moved, and it was carried by unanimous vote of the voting members with the exception of Member Goodman who opposed, to authorize the CEO/President to execute an agreement with TBC -The Boring Company, DBA Vegas Loop, for operations and management of the Las Vegas Convention Center Loop, in an amount not to exceed \$6,250,000 for the period beginning February 1, 2021, through June 30, 2022.**

ITEM 3. **Vegas Loop Construction and Management Agreement and Granting of Easement**

Mr. Finger requested that the Board consider authorizing the CEO/President to execute an agreement with TBC - The Boring Company, DBA Vegas Loop, for construction and management of an underground transportation connection between the Encore Resort campus and the Las Vegas Convention Center, and the granting of perpetual easements on and under the LVCC campus for the Project.

Mr. Finger clarified that Agenda Item 3 includes the part of The Boring Company system outside of the LVCC campus and covers the proposed line from the LVCC Silver Lot to the Encore Resort. Mr. Finger pointed out that The Boring Company will be funding the construction and maintenance of this system.

Vice Chair Spiegel stated she would be recusing herself from the vote and any discussion on Agenda Item 3, as she is employed by Wynn Las Vegas and has been involved in contract negotiations with The Boring Company regarding the potential underground transportation connection between Encore and LVCC. Vice Chair Spiegel stated that as the independence of judgement of a reasonable person in her situation may be materially affected by her involvement in the contractual discussions, and to avoid the appearance of impropriety as it relates to the requirements of Nevada's Code of Ethical Standards and LVCVA Board Policies, she will abstain from any deliberation or vote on this matter.

**Member Sewald moved, and it was carried by unanimous vote of the voting members, to authorize the CEO/President to execute an agreement with TBC - The Boring Company, DBA Vegas Loop, for construction and management of an underground transportation connection between the Encore Resort campus and the Las Vegas Convention Center, and the granting of perpetual easements on and under the LVCC campus for the Project.**

ITEM 4. **Turner Martin-Harris Joint Venture Construction Manager at Risk Contract – LVCC Phase 2 Construction Manager at Risk Amendment No. 5**

Mr. Hill requested that the Board consider authorizing the CEO/President to execute Amendment No. 5 to the Turner Martin-Harris Joint Venture Construction Manager at Risk Contract for the Las Vegas Convention Center Phase 2 project, increasing the total contract price from \$882,326,996 to \$889,076,996, and increasing the total project cost from \$980,326,996 to \$987,076,996.



Mr. Hill clarified that Agenda Item 4 does not contemplate additional COVID-19 related costs and addresses only the costs that would have been incurred regardless of operating in a pandemic environment. Mr. Hill described the change order process and anticipated future cost approvals by the Board and informed the Board of an upcoming mediation with the architect of record, TVS, for the resolution of differences of claims.

**Vice Chair Spiegel moved, and it was carried by unanimous vote of the voting members, to authorize the CEO/President to execute Amendment No. 5 to the Turner Martin-Harris Joint Venture Construction Manager at Risk Contract for the Las Vegas Convention Center Phase 2 project, increasing the total contract price from \$882,326,996 to \$889,076,996, and increasing the total project cost from \$980,326,996 to \$987,076,996.**

#### **COMMENTS FROM THE FLOOR BY THE PUBLIC**

Daniel Braisted provided recommendations of health measures for improvement of the COVID-19 pandemic including water and vitamins to improve the immune system and provided information on the medicine of frequencies.

#### **ADJOURNMENT**

Chair Marz discussed the challenges in Las Vegas brought about by the current pandemic and encouraged Board member leadership, communication and participation during this time.

Chair Marz adjourned the meeting at 10:19 a.m.

Respectfully submitted,

Date Approved: February 9, 2021

\_\_\_\_\_  
Silvia Perez  
Executive Assistant to the Board

\_\_\_\_\_  
John Marz  
Chair

# LAS VEGAS CONVENTION AND VISITORS AUTHORITY

## BOARD OF DIRECTORS MEETING

### AGENDA DOCUMENTATION

<b>MEETING DATE:</b>	<b>FEBRUARY 9, 2021</b>	<b>ITEM NO. 1</b>
<b>TO:</b>	<b>BOARD OF DIRECTORS</b>	
<b>FROM:</b>	<b>H. FLETCH BRUNELLE VICE PRESIDENT OF MARKETING</b>	DocuSigned by: <i>H Fletch Brunelle</i> 527945EA779748C...
<b>SUBJECT:</b>	<b>REQUEST TO APPROVE LVE EVENT FUNDING: ROCK 'N' ROLL HALF MARATHON – FEBRUARY 27, 2022; FEBRUARY 26, 2023; AND MARCH 4, 2024</b>	

#### **RECOMMENDATION**

That the Board of Directors consider approval of the distribution of funds to Las Vegas Events (LVE) in the amount of \$450,000 to fund the 2022 to 2024 Rock 'n' Roll Half Marathons. The Half Marathon events will take place on the Las Vegas Strip and city/county streets on or about the following dates: February 27, 2022; February 26, 2023; and March 4, 2024.

For possible action.

#### **FISCAL IMPACT**

FY 2022: \$150,000 Expenditure  
FY 2023: \$150,000 Expenditure  
FY 2024: \$150,000 Expenditure

This event has been approved by the LVE Board of Directors and will obligate the LVCVA to the future expenditure.

<b>BOARD ACTION:</b>	
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DocuSigned by:  
*Steve Hill*  
A6328F0DE97427...  
**STEVE HILL**  
**CEO/PRESIDENT**

#### **PURPOSE AND BACKGROUND**


The Las Vegas Rock 'n' Roll Half Marathon is the world's largest nighttime running event. Events associated with the Marathon include the Health & Wellness Expo, post-race parties, concerts, and partner activations.

Historically, the event has been held in the Fall and drew more than 48,000 out-of-town visitors, generating an estimated overall economic impact of more than \$209 million. Starting in 2022, the Half Marathons will take place in the Spring.

# LAS VEGAS CONVENTION AND VISITORS AUTHORITY

## BOARD OF DIRECTORS MEETING

### AGENDA DOCUMENTATION

<b>MEETING DATE:</b>	FEBRUARY 9, 2021	<b>ITEM NO. 2</b>
<b>TO:</b>	BOARD OF DIRECTORS	
<b>FROM:</b>	BRIAN YOST CHIEF OPERATING OFFICER	<small>DocuSigned by:</small>  <small>9EB0A1EA330F4A7...</small>
<b>SUBJECT:</b>	<b>BID #21-4680, PWP CL-2021-152, ANNUAL HVAC CHILLER MAINTENANCE</b>	

#### **RECOMMENDATION**

That the Board of Directors consider: 1) Awarding Bid #21-4680, Annual Heating, Ventilation, and Air Conditioning (HVAC) Chiller Maintenance at the Las Vegas Convention Center (LVCC), to ACCO Engineered Systems, Las Vegas, Nevada for a one-year term in the amount of \$130,000; 2) Authorizing the Chief Executive Officer (CEO)/President to execute the contract documents.

For possible action.

#### **FISCAL IMPACT**

FY 2021:        \$130,000     Expenditure

<b>BOARD ACTION:</b>	
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**STEVE HILL**  
**CEO/PRESIDENT**

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#### **PURPOSE AND BACKGROUND**

There are ten (10) HVAC chillers, sizes ranging from 900-2,000 tons with two (2) different refrigerant types providing 16,800 total tons of cooling for the current LVCC facility. Four (4) chillers were added with the construction of the LVCC West Hall, providing 6,800 tons of cooling, and have an extended warranty of seven (7) years, provided manufacturer's recommended maintenance and interval schedules are followed.

Las Vegas Convention and Visitors Authority Board of Directors Meeting  
Agenda Documentation

Meeting Date: February 9, 2021

Subject: Bid #21-4680, PWP CL-2021-152, Annual HVAC Chiller Maintenance

Chillers are the core of the central plant HVAC system representing a significant investment, but the equipment has a finite lifespan. As an HVAC system ages, it can develop problems, including increased energy use, poor indoor air quality, frequent breakdowns, excessive downtime and costly emergency repairs. Proper chiller maintenance and service improves system reliability, increases energy efficiency and reduces operational costs. Without scheduled maintenance, small issues may not be identified before escalating to significant costly repairs, possibly even system failure.

Based on the specifications provided by the LVCVA's Engineering Department, the following bids were received:


Vendor	City, State	Base Bid
ACCO Engineered Systems	Las Vegas, NV	\$130,000
MMC Contractors West, Inc.	Las Vegas, NV	\$164,004
Mesa Energy Systems	Las Vegas, NV	\$174,700

Staff is recommending the bid be awarded to ACCO Engineered Systems, Las Vegas, Nevada, as the lowest responsive and responsible bidder.

# LAS VEGAS CONVENTION AND VISITORS AUTHORITY

## BOARD OF DIRECTORS MEETING

### AGENDA DOCUMENTATION

<b>MEETING DATE:</b>	FEBRUARY 9, 2021	<b>ITEM NO. 3</b>
<b>TO:</b>	BOARD OF DIRECTORS	
<b>FROM:</b>	BRIAN YOST CHIEF OPERATING OFFICER	<small>DocuSigned by:</small>  <small>9EB0A1EA330F4A7...</small>
<b>SUBJECT:</b>	BID #21-4678, PWP CL-2021-124, ELEVATOR AND ESCALATOR SERVICE	

#### **RECOMMENDATION**

That the Board of Directors consider: 1) Awarding Bid #21-4678, Elevator and Escalator Service, to KONE, Inc, Las Vegas, Nevada for a one-year term in the amount of \$576,758; and 2) Authorizing the Chief Executive Officer (CEO)/President to execute the contract documents.

For possible action.

#### **FISCAL IMPACT**

FY 2021:        \$576,758     Expenditure

<b>BOARD ACTION:</b>	
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**STEVE HILL**  
**CEO/PRESIDENT**

#### **PURPOSE AND BACKGROUND**

The current Las Vegas Convention Center facility has 22 elevators and 18 escalators, and the new West Hall expansion adds an additional 18 elevators and 18 escalators for a total of 40 elevators and 36 escalators (76 total units). The 40 elevators are used for passenger, service, and freight, while the 36 escalators are utilized by the facility's millions of annual guests and attendees. The installation dates of our elevators span from 1971 to 2020, and escalators from 1991 to 2020.



Las Vegas Convention and Visitors Authority Board of Directors Meeting  
 Agenda Documentation

Meeting Date: February 9, 2021

Subject: Bid #21-4678, PWP CL-2021-124, Elevator and Escalator Service

Elevators and escalators require individual maintenance plans and schedules, and these plans are based on several factors including: age, condition, use and wear, environmental conditions and manufacturer's recommendations as required per Nevada Administrative Code Chapter 855C and the Codes and Standards of the American Society of Mechanical Engineers A17.1. Codes also requires 3<sup>rd</sup> party annual and semi-annual inspections for permit renewal. A proper maintenance program extends equipment life cycle, improves reliability, aids in reducing liability risk factors and helps mitigate significant repairs to pass permitting inspections.

Based on the specifications provided by the Engineering Department, the following bids were received:

Vendor	City, State	Base Bid
KONE, Inc	Las Vegas, NV	\$576,758
Southwest Elevator Company	Las Vegas, NV	\$733,550
Schindler Elevator Corporation	Las Vegas, NV	\$771,832
Thyssenkrupp Elevator	Las Vegas, NV	\$1,217,133

Staff is recommending the bid be awarded to KONE, Inc, Las Vegas, Nevada, as the lowest responsive and responsible bidder.

**LAS VEGAS CONVENTION AND VISITORS AUTHORITY  
BOARD OF DIRECTORS MEETING  
AGENDA DOCUMENTATION**

<b>MEETING DATE:</b>	<b>FEBRUARY 9, 2021</b>	<b>ITEM NO. 4</b>
<b>TO:</b>	<b>BOARD OF DIRECTORS</b>	
<b>FROM:</b>	<b>STEVE HILL CHIEF EXECUTIVE OFFICER</b>	DocuSigned by: <i>Steve Hill</i> A0348F0DE947422...
<b>SUBJECT:</b>	<b>VEGAS LOOP CONSTRUCTION AND MANAGEMENT AGREEMENT AND GRANTING OF EASEMENT</b>	

**RECOMMENDATION**

That the Board consider authorizing the Chief Executive Officer (CEO)/President to execute an agreement with TBC - The Boring Company, DBA Vegas Loop (Provider), for: 1) construction and management of an underground transportation connection (Project) between the Resorts World Las Vegas campus and the Las Vegas Convention Center (LVCC), and 2) the granting of perpetual easements on and under the LVCC campus for the Project.

For possible action.

**FISCAL IMPACT**

This agreement has no fiscal impact.

<b>BOARD ACTION:</b>	
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*Steve Hill*  
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**STEVE HILL**  
**CEO/PRESIDENT**

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**PURPOSE AND BACKGROUND**

The Provider has received Project entitlement from Clark County, which will connect the Resorts World campus to the Diamond Lot on the LVCC campus. The Project has the opportunity to be extended and create additional connectivity to the planned Vegas Loop project in the Resort Corridor.

The Project will be funded, built, operated and maintained by the Provider. The Provider will own the tunnel system, and the Las Vegas Convention and Visitors Authority (LVCVA) will own station structures in the Diamond Lot.

Las Vegas Convention and Visitors Authority Board of Directors Meeting  
Agenda Documentation

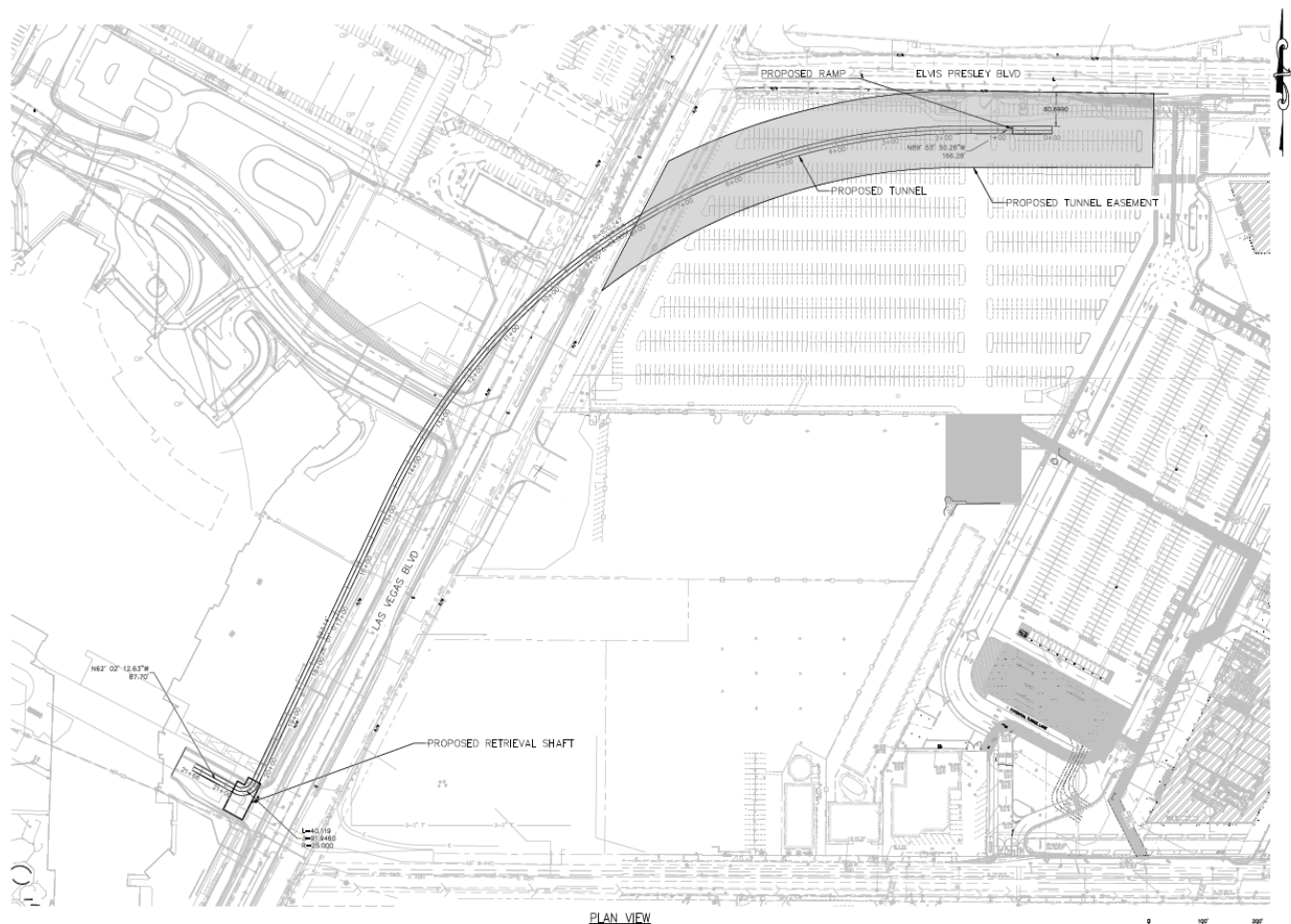
Meeting Date: February 9, 2021

Subject: Vegas Loop Construction and Management Agreement and Granting of Easement

The proposed easements will: 1) allow Provider to occupy surface and subsurface space under the Diamond Lot for the construction and operation of underground transportation tunnel(s); and 2) permit Provider to construct and maintain an emergency exit shaft, and allow any required emergency work on the portion of the Project that exists on LVCVA property. The granting of the easements will be conditional on the approved permitting of the Project, and the execution of a Project agreement between Provider and Resorts World. The easement will have no end date, provided that the Project continues to operate to the Resorts World campus and/or to a Vegas Loop route.

The general area of the easement is shown below. The area may be modified after final surveying.


**General Area of Easement (Subject to Modification)**



# LAS VEGAS CONVENTION AND VISITORS AUTHORITY

## BOARD OF DIRECTORS MEETING

### AGENDA DOCUMENTATION

<b>MEETING DATE:</b>	FEBRUARY 9, 2021	<b>ITEM NO. 5</b>
<b>TO:</b>	BOARD OF DIRECTORS	
<b>FROM:</b>	STEVE HILL CHIEF EXECUTIVE OFFICER	<small>DocuSigned by:</small>  <small>A6348F0DE947422...</small>
<b>SUBJECT:</b>	LVCC LOOP - GRANTING OF EASEMENT TO NV ENERGY	

#### **RECOMMENDATION**

That the Board consider authorizing the Chief Executive Officer (CEO)/President to execute an agreement with NV Energy granting an easement to: construct and operate communication and electrical facilities to power the electric vehicle charging station for the LVCC Loop People Mover System; provide a right of entry to the easement area; and allow for the removal of any surface and subsurface obstructions within the easement area.

For possible action.

#### **FISCAL IMPACT**

This agreement has no fiscal impact.

<b>BOARD ACTION:</b>	
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**STEVE HILL**  
**CEO/PRESIDENT**

#### **PURPOSE AND BACKGROUND**

The LVCC Loop People Mover System will utilize Tesla vehicles to transport convention attendees, exhibitors, and organizers throughout the Las Vegas Convention Center campus. TBC – The Boring Company, DBA Vegas Loop, will be constructing a charging station for the electric vehicles to be used in the System. The charging station will be located adjacent to the Cambridge Warehouse.

NV Energy is requesting an easement to: 1) construct, operate, add to, modify, maintain, and/or remove communication and electrical facilities (Transformer) to provide the necessary power for the charging station; 2) for rights of entry to the easement area; and 3) to remove any obstruction of material from the surface or subsurface of the easement area for the safe and proper use and maintenance of the Transformer. The easement will be perpetual but

Las Vegas Convention and Visitors Authority Board of Directors Meeting  
Agenda Documentation  
Meeting Date: February 9, 2021  
Subject: LVCC Loop – Granting of Easement to NV Energy

the LVCVA may, in the event that the LVCC Loop People Mover System ceases operation, file a request to vacate the easement.

The general area of the easement is shown below. The area may be modified after final surveying.

### General Area of Easement (Subject to Modification)






# LAS VEGAS CONVENTION AND VISITORS AUTHORITY

## BOARD OF DIRECTORS MEETING

### AGENDA DOCUMENTATION

<b>MEETING DATE:</b>	FEBRUARY 9, 2021	<b>ITEM NO. 6</b>
<b>TO:</b>	BOARD OF DIRECTORS	
<b>FROM:</b>	ED FINGER CHIEF FINANCIAL OFFICER	<div style="border: 1px solid black; padding: 2px;"> <small>DocuSigned by:</small>    <small>93337CA3F6364C0...</small> </div>
<b>SUBJECT:</b>	QUARTERLY BUDGET AND STATISTICAL REPORT	

#### **RECOMMENDATION**

The Las Vegas Convention and Visitors Authority Budget and Statistical Report for the quarter ending December 31, 2020, is presented to the Board of Directors for its information and review.

This is an information item and does not require Board action.

#### **FISCAL IMPACT**

None

<b>BOARD ACTION:</b>	
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**STEVE HILL**  
CEO/PRESIDENT

#### **PURPOSE AND BACKGROUND**

Internal policies require that interim financial reports, which permit comparison of recorded transactions and account balances with the approved budget and policy compliance, be prepared and distributed to the Board of Directors on a periodic basis. In addition, information which may interest the Board is presented.

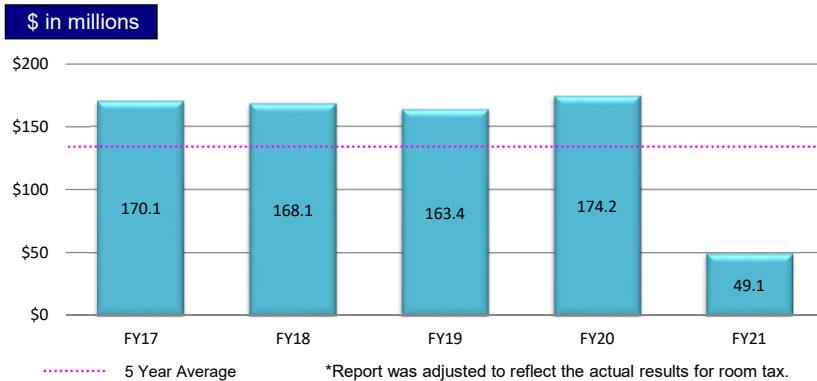


# BUDGET AND STATISTICAL REPORT

## December FY 2021

### GENERAL FUND OPERATING REVENUES: YEAR TO DATE COMPARISONS

#### YEAR TO DATE - THRU DECEMBER 2020



#### OPERATING REVENUES INCLUDE:

- \* Room Taxes
- \* Gaming Fees
- \* Facility charges for services:  
LVCC & Cashman (prior to FY2020)
- \* Interest Earnings

### FINANCIAL HIGHLIGHTS:

- ✓ Year-to-date General Fund total operating revenues are **72% lower** than last year. (Pg. 2)
- ✓ Year-to-date room tax earnings are **down 68.2%** compared to last year. (Pg. 3)
- ✓ Year-to-date Average Daily Rate (ADR) of **\$89.07 is down 25.1%** compared to last year. (Pg. 4)
- ✓ Year-to-date Occupancy Rate (OR) of **42.3% is down 50.8%** compared to last year. (Pg. 5)
- ✓ Year-to-date Average Rooms Occupied Daily (AROD) is **59,376 is down 58.0%** compared to last year. (Pg. 5)

### FINANCE COMMENTS:

This report reflects operating results for the first six months of FY 2021 and a summary of the second fiscal-quarter investment activities. General Fund Room tax revenues for the current fiscal year-to-date show a **72% decrease** compared to the prior year, mainly due to the COVID-19 pandemic. This includes hotel activity through October 2020.

As discussed in previous COVID-19s update, it is anticipated that there will be minimal revenue generation for the fiscal year. Therefore, it is anticipated that annual revenues will significantly underperform against the budget and prior year. Management has taken a variety of steps to reduce expenditures due to this unexpected revenue decline. Expenditures remain within budgetary expectations, and management expects the General Fund ending fund balance near original budgeted amounts.

The investment report reflects compliance with policy requirements including maturities, ROI, and diversification. **Year to date effective rate of return was 1.19%**. The investment report, included herein, was prepared by FHN, the LVCVA's investment portfolio manager.

**Statement of Sources & Uses of Funds  
For the Period Ending December 31, 2020 (a)**

	YTD Actual	Prior YTD Actual	% of Change	Annual Budget	% of Budget	Prior Year Total
<b>REVENUES</b>						
Room Tax & Gaming Fees <sup>(b)</sup>	47,119,066	146,671,793	-68%	117,030,000	40%	234,804,111
LVCC Revenue						
Facility Use	280,203	16,014,940	-98%	14,250,000	2%	27,378,840
Ancillary	756,797	9,356,630	-92%	10,750,000	7%	22,007,843
Other <sup>(c)</sup>	665,260	1,900,609	-65%	3,433,715	19%	3,792,986
Interest <sup>(d)</sup>	304,256	269,969	13%	100,000	304%	2,373,170
<b>Total Revenues</b>	<b>\$ 49,125,582</b>	<b>\$ 174,213,941</b>	<b>-72%</b>	<b>\$ 145,563,715</b>	<b>34%</b>	<b>\$ 290,356,950</b>
<b>EXPENDITURES</b>						
General Government	5,665,409	8,671,775	-35%	13,167,400	43%	16,556,545
Marketing						
Advertising	20,332,149	35,405,696	-43%	65,000,000	31%	81,183,541
Marketing & Sales	4,337,146	16,516,995	-74%	18,989,500	23%	28,462,981
Special Events	5,659,348	9,902,513	-43%	21,694,277	26%	15,770,524
Operations	6,491,410	19,926,527	-67%	30,067,000	22%	40,313,033
Collection Allocation <sup>(b)</sup>	4,711,907	14,667,179	-68%	11,703,000	40%	23,480,411
<b>Total Expenditures</b>	<b>\$ 47,197,369</b>	<b>\$ 105,090,685</b>	<b>-55%</b>	<b>\$ 160,621,177</b>	<b>29%</b>	<b>\$ 205,767,035</b>
<b>EXCESS (DEFICIENCY) OF REVENUES</b>	<b>\$ 1,928,213</b>	<b>\$ 69,123,256</b>	<b>-97%</b>	<b>\$ (15,057,462)</b>	<b>-13%</b>	<b>\$ 84,589,915</b>
<b>OTHER FINANCING SOURCES &amp; (USES)</b>						
Transfers to Other Funds	(21,279,461)	(38,011,767)	-44%	(46,020,215)	46%	(55,088,714)
Transfers from Other Funds	117,107	366,673	-68%	175,000	67%	27,795,288
Proceeds - Sale of Capital Assets	-	75,491	-100%	25,000	0%	75,491
<b>Total Sources &amp; (Uses)</b>	<b>\$ (21,162,354)</b>	<b>\$ (37,569,603)</b>	<b>-44%</b>	<b>\$ (45,820,215)</b>	<b>46%</b>	<b>\$ (27,217,935)</b>
<b>NET CHANGE IN FUND BALANCE</b>	<b>\$ (19,234,141)</b>	<b>\$ 31,553,653</b>	<b>-161%</b>	<b>\$ (60,877,677)</b>	<b>32%</b>	<b>\$ 57,371,980</b>

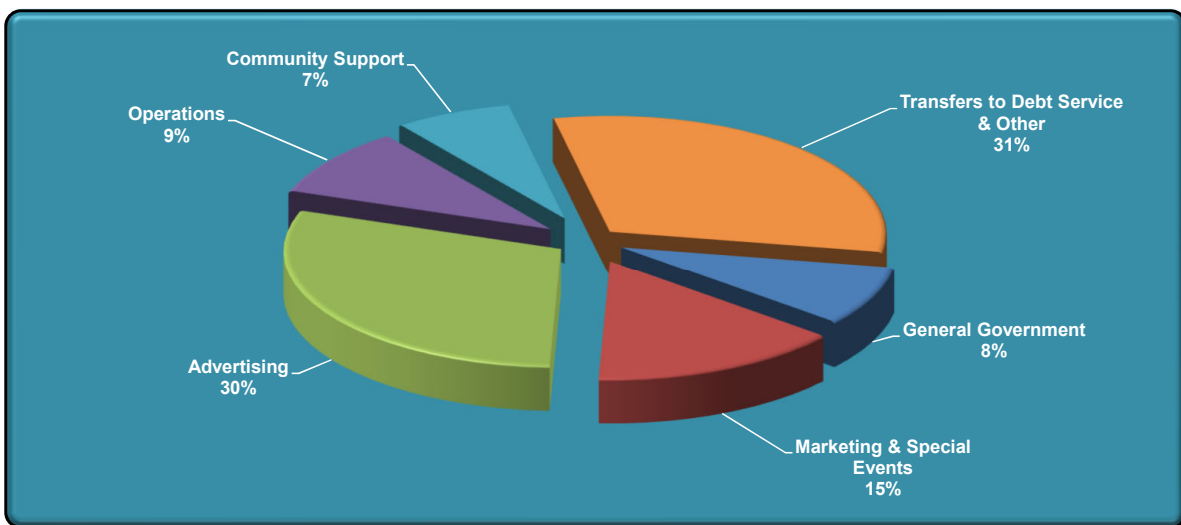
(a) Using the modified accrual basis of accounting.

(b) Report has been adjusted from the general ledger at December 31, 2020 to reflect actual room tax, gaming fees, while the general ledger reports estimates for the quarter.

(c) Other includes other charges & fees.

(d) Not adjusted for fair market value except at year end.

**YEAR-TO-DATE GENERAL FUND EXPENDITURES & USES**



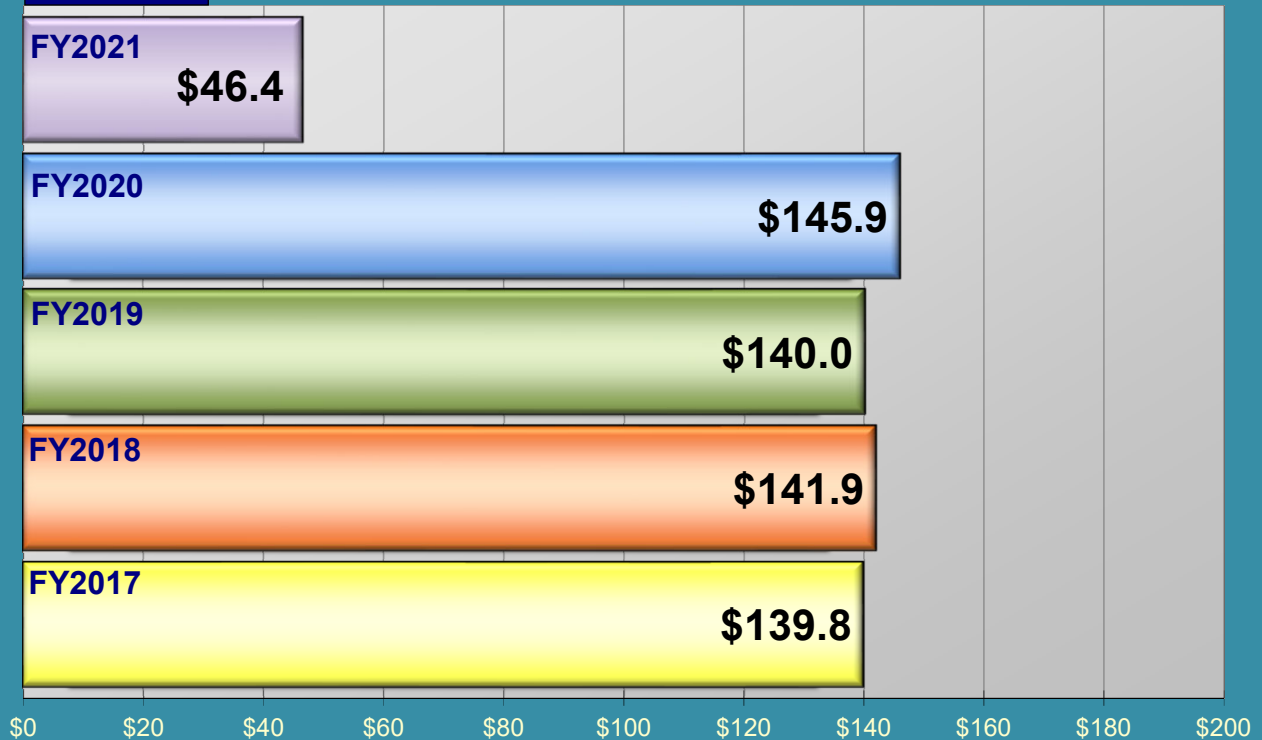
**ROOM TAX: FY 2020 ACTUAL TO FY 2021 ACTUAL**

Month				Variation				
Activity	Received	FY 2020	FY 2021	Month	YTD	% Month	% YTD	
Jun	Aug	\$ 23,187,896	\$ 4,715,239	\$ (18,472,657)	\$ (18,472,657)	-79.7%	-79.7%	↓
Jul	Sep	24,734,881	7,747,280	\$ (16,987,601)	\$ (35,460,258)	-68.7%	-74.0%	↓
Aug	Oct	23,018,428	8,007,375	\$ (15,011,053)	\$ (50,471,311)	-65.2%	-71.1%	↓
Sep	Nov	24,436,729	9,068,014	\$ (15,368,715)	\$ (65,840,026)	-62.9%	-69.0%	↓
Oct	Dec	25,982,233	9,667,339	\$ (16,314,894)	\$ (82,154,920)	-62.8%	-67.7%	↓
Nov	Jan	24,497,326	7,241,808	\$ (17,255,518)	\$ (99,410,438)	-70.4%	-68.2%	↓
Dec	Feb	22,321,794	-					
Jan	Mar	28,896,302	-					
Feb	Apr	22,571,334	-					
Mar	May	11,809,910	-					
Apr	Jun	930,620	-					
May	Jul	1,006,995	-					
		\$ 233,394,448	\$ 46,447,055					

**YEAR-TO-DATE ROOM TAX**

Compared to Prior Years

\$ in Millions



**CLARK COUNTY BLENDED AVERAGE DAILY RATE: FY 2020 ACTUAL TO FY 2021 ACTUAL**

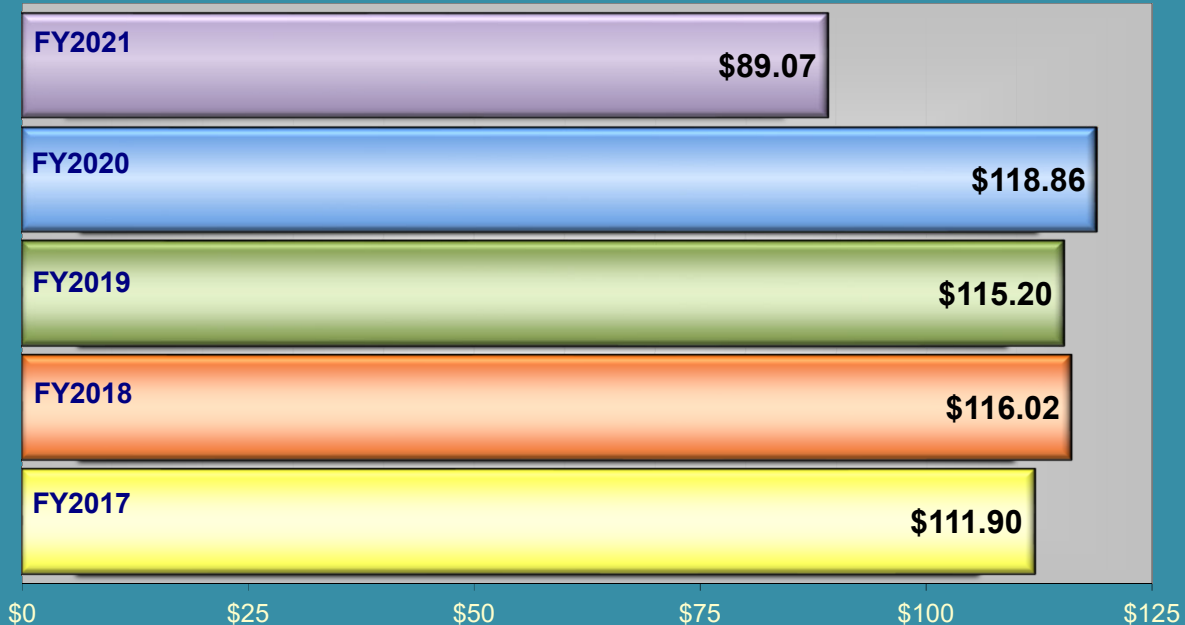
	High	High Year	FY 2020	FY 2021	Variation		
					Month	YTD	
June	\$ 111.82	2020	\$ 111.82	\$ 74.50	(1)	-33.4%	↓
July	116.38	2020	116.38	92.75	(1)	-20.3%	↓
August	113.10	2020	113.10	92.51	(1)	-18.2%	↓
September	125.68	2018	123.87	95.18	(1)	-23.2%	↓
October	131.23	2019	124.19	93.30	(1)	-24.9%	↓
November	123.79	2020	123.79	86.18	(1)	-30.4%	↓
December	114.35	2020	114.35				
January <sup>(2)</sup>	145.06	2019	144.76				
February	120.18	2020	120.18				
March	134.51	2017	126.90		(1)		
April	124.80	2019	78.46		(1)		
May	129.08	2019	58.95		(1)		
<b>Average</b>			<b>\$ 113.06</b>	<b>\$ 89.07</b>			

**Average Daily Rate (ADR)** is a blended average of the taxable rates for all of the hotels and motel units in the Las Vegas, Laughlin and Mesquite areas. ADR shown herein is tied to LVCVA's room tax received for the month of hotel/motel activity.

(1) Reflective of COVID-19 related closures starting in mid-March, and phased in re-openings, room numbers used to calculate ADR are from the LVCVA Research Department.

(2) Average daily rate changed for January 2019 due to revised room nights occupied from Research.

**CLARK COUNTY BLENDED AVERAGE DAILY RATE  
(Year-to-Date Average)**





**OCCUPANCY RATE: FY 2020 ACTUAL TO FY 2021 ACTUAL**

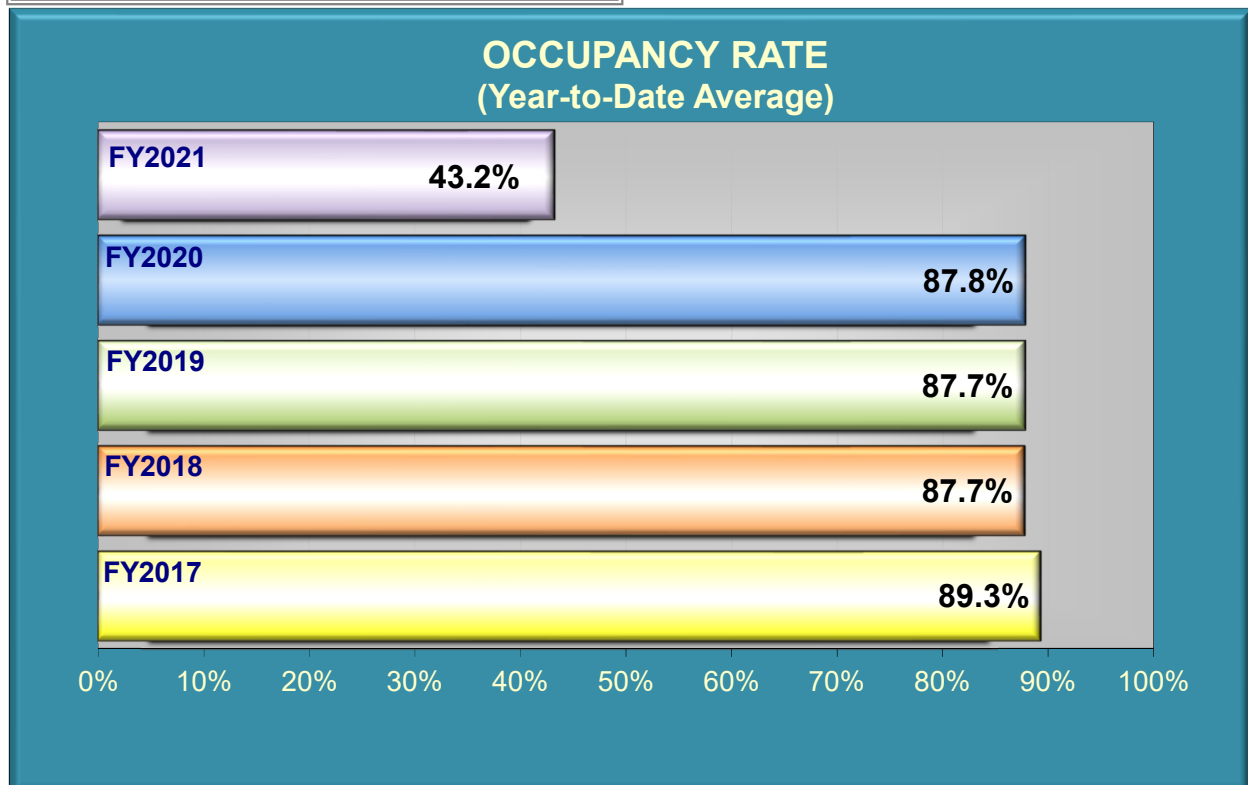
										VARIATIONS (%)			
		FY 2020				FY 2021				O.R.		A.R.O.D.	
	High <sup>(1)</sup>	High Year <sup>(1)</sup>	# of Rooms	Occupancy Rate (OR)	Avg Rooms Occupied Daily (AROD)		# of Rooms	Occupancy Rate (OR)	Avg Rooms Occupied Daily (AROD)	Month		Month	
June	91.5%	2017	161,271	90.2%	145,466	(3)	105,830	42.0%	44,449	-53.4%	↓	-69.4%	↓
July	92.5%	2018	160,411	90.0%	144,370	(3)	134,118	42.3%	56,732	-53.0%	↓	-60.7%	↓
August	89.6%	2008	160,654	86.0%	138,162	(3)	138,092	42.6%	58,827	-50.5%	↓	-57.4%	↓
September	90.4%	2017	160,672	86.2%	138,499	(3)	143,514	46.6%	66,878	-45.9%	↓	-51.7%	↓
October	90.8%	2016	160,904	88.3%	142,078	(3)	151,093	46.6%	70,409	-47.2%	↓	-50.4%	↓
November	86.2%	2020	161,081	86.2%	138,852	(3)	151,968	38.8%	58,964	-55.0%	↓	-57.5%	↓
December	82.3%	2020	161,168	82.3%	132,641								
January <sup>(2)</sup>	84.0%	2008	161,646	83.9%	135,621								
February	87.5%	2008	160,122	85.1%	136,264								
March	91.6%	2017	159,948	39.5%	63,179	(3)							
April	89.6%	2018	148,955	1.7%	2,532	(3)							
May	89.4%	2015	148,955	2.8%	4,171	(3)							
Average			68.5%	110,153			43.2%	59,376					

(1) Rank for record high year is from fiscal year 2008 to current.

(2) Occupancy ratios changed for January 2019 due to revised room nights occupied from Research.

(3) Reflective of COVID-19 related closures starting in mid-March, and phased in re-openings, room numbers used to calculate ADR are from the LVCVA Research Department.

**Occupancy Rate (OR)** is based on a monthly survey of all hotel and motel properties in Clark County. OR shown herein is tied to the month of hotel/motel activity.  
(Survey is conducted by LVCVA Research)

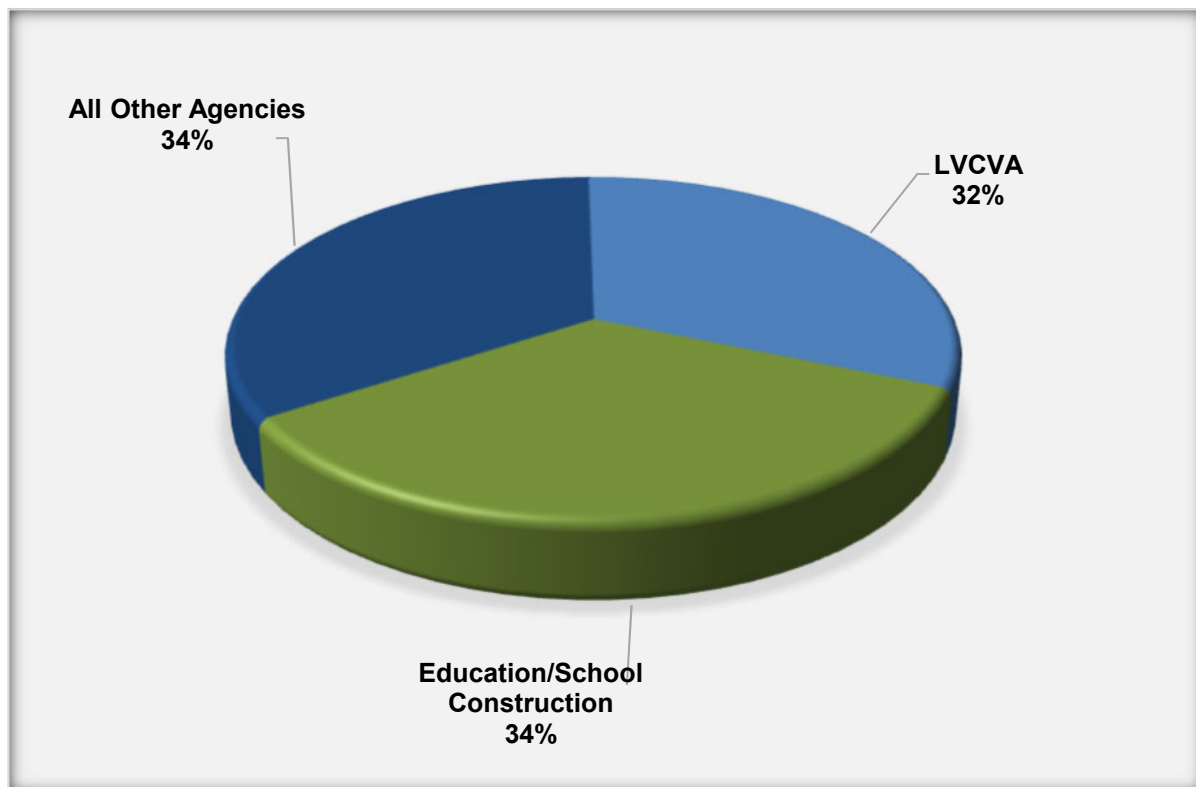


# ROOM TAX DISTRIBUTION - BUDGET FOR FY 2021

Based on LVCVA's Budgeted Room Tax

		Amount	Percent
<b>LVCVA Retains for Operations &amp; Marketing</b>		<b>\$ 102,773,315</b>	<b>31.6%</b>
4 - 5% distributed to LVCVA	\$ 116,280,000		
SB 1 - restricted for LVCCD Activities	11,778,700		
(Less: Collection Allocation Paid to Entities)	(11,703,000)		
(Less: Debt Service for Transportation)	(13,582,385)		
<b>Portion Distributed to Entity / Jurisdiction</b>		<b>45,717,625</b>	<b>14.0%</b>
1 - 2% Room Tax Retained by Entity	34,014,625		
Collection Allocation to Entities	11,703,000		
<b>State of Nevada Schools (3%)</b>		<b>73,000,000</b>	<b>22.5%</b>
<b>Clark County School District (1 5/8%)</b>		<b>39,000,000</b>	<b>12.0%</b>
<b>Clark County Transportation (1%)</b>		<b>24,000,000</b>	<b>7.4%</b>
<b>Stadium Authority (.88%)</b>		<b>17,898,675</b>	<b>5.5%</b>
<b>State General Fund - Tourism (3/8%) <sup>(1)</sup></b>		<b>9,000,000</b>	<b>2.8%</b>
<b>Nevada Department of Transportation</b>		<b>13,582,385</b>	<b>4.2%</b>
<b>TOTAL 12% - 13.38% ROOM TAX</b>		<b>\$ 324,972,000</b>	<b>100.0%</b>

<sup>(1)</sup> A portion of proceeds are allocated to NV Commission on Tourism (NCOT)



**Statement of Sources & Uses of Funds  
For the Period Ending December 31, 2020 (a)**

	YTD Actual	Annual Budget	% of Budget	Budget Remaining	Prior Year Total
<b>REVENUES</b>					
Room Tax - SB1 <sup>(b)</sup>	4,871,099	11,778,700	41%	(6,907,601)	24,067,558
Interest <sup>(c)</sup>	2,202,125	996,600	221%	1,205,525	13,818,558
Other	2,737	-	0%	2,737	4,896
<i>Total Revenues</i>	<b>\$ 7,075,961</b>	<b>\$ 12,775,300</b>	<b>55%</b>	<b>\$ (5,699,339)</b>	<b>\$ 37,891,012</b>
<b>EXPENDITURES</b>					
Construction WIP	\$ 94,282,767	\$ 202,267,269	47%	\$ 107,984,502	\$ 559,599,072
Bond issuance costs	-	-	0%	-	1,426,961
<i>Total Expenditures</i>	<b>\$ 94,282,767</b>	<b>\$ 202,267,269</b>	<b>47%</b>	<b>\$ 107,984,502</b>	<b>\$ 561,026,033</b>
<b>EXCESS (DEFICIENCY) OF REVENUES</b>	<b>\$ (87,206,806)</b>	<b>\$ (189,491,969)</b>	<b>46%</b>	<b>\$ 102,285,163</b>	<b>\$ (523,135,021)</b>
<b>OTHER FINANCING SOURCES &amp; (USES)</b>					
Transfers In - General Fund	-	-	0%	-	-
Transfers In - Collection Allocation	-	-	0%	-	-
Transfers In - LVCCD Debt Service Fund	18,957	59,000	32%	(40,043)	801,890
Bond Proceeds	-	-	0%	-	200,000,000
Bond Premiums (net of discount)	-	-	0%	-	17,907,982
Trans Out - LVCCD Debt	(41,767,026)	(59,134,053)	71%	17,367,027	(15,974,081)
<i>Total Other Financing Sources &amp; (Uses)</i>	<b>\$ (41,748,069)</b>	<b>\$ (59,075,053)</b>	<b>71%</b>	<b>\$ 17,326,984</b>	<b>\$ 202,735,791</b>
<b>NET CHANGE IN FUND BALANCE</b>	<b>\$ (128,954,875)</b>	<b>\$ (248,567,022)</b>	<b>52%</b>	<b>\$ 119,612,147</b>	<b>\$ (320,399,230)</b>

<sup>(a)</sup> Using the modified accrual basis of accounting.

<sup>(b)</sup> Report has been adjusted from the general ledger at December 31, 2020 to reflect actual room tax, gaming fees, while the general ledger reports estimates for the quarter.

<sup>(c)</sup> Not adjusted for fair market value, except at year end.

**Finance Comments:**

The Las Vegas Convention Center District (LVCCD) Capital Fund was created as a result of the passage of Senate Bill 1 (SB1), in the 30th Special Session of the Nevada Legislature, providing for a one-half of one percent (0.5%) increase to transient lodging tax. The revenues are legislatively restricted to support the capital financing program for the convention center expansion and renovation program. The LVCCD Capital Fund was created to properly account for all restricted LVCCD resources, in compliance with statutory intent and appropriate reporting standards.

## Client Management Team

### **Rick Phillips**

President & Chief Investment Officer  
702-575-6666  
rick.phillips@fhnmainstreet.com

### **Tonya Dazzio**

Chief Operating & Compliance Officer  
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### **Greg Balls, CFA**

Senior Portfolio Manager  
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### **Dan Rusk, CFA**

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### **Christine Wilson**

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### **Ruth Phillips**

Financial Analyst  
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ruth.phillips@fhnmainstreet.com

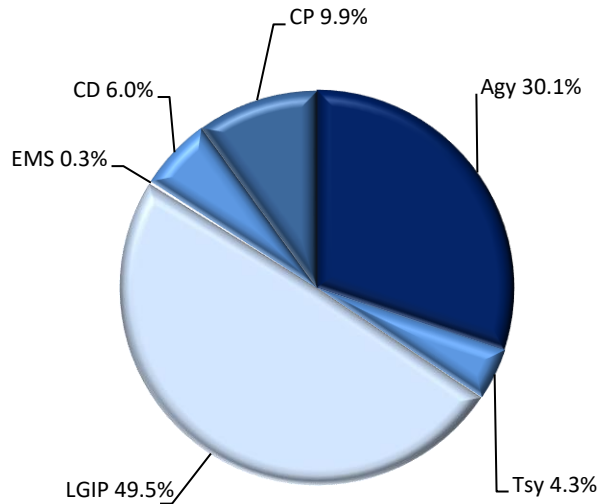
# Monthly Investment Report

## Las Vegas Convention and Visitors Authority

### Total Portfolio

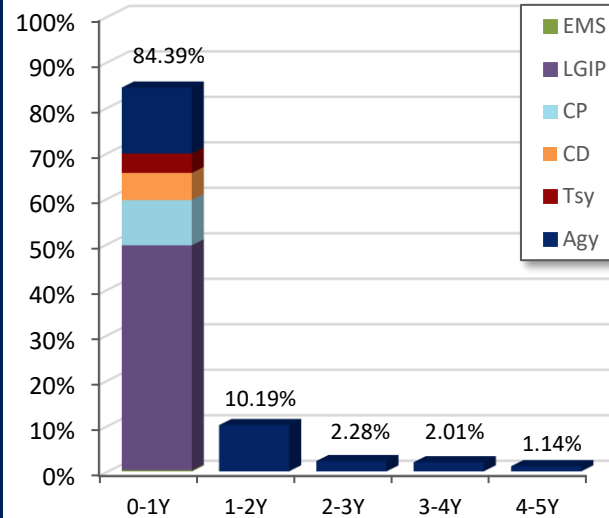
### December 2020

## SECTOR ALLOCATION



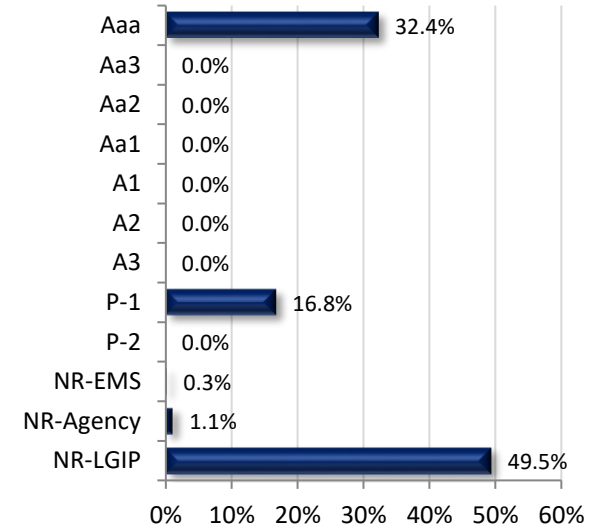
Per Book Value

## MATURITY DISTRIBUTION



Per Book Value

## CREDIT QUALITY (MOODY'S)



NR: Not Rated

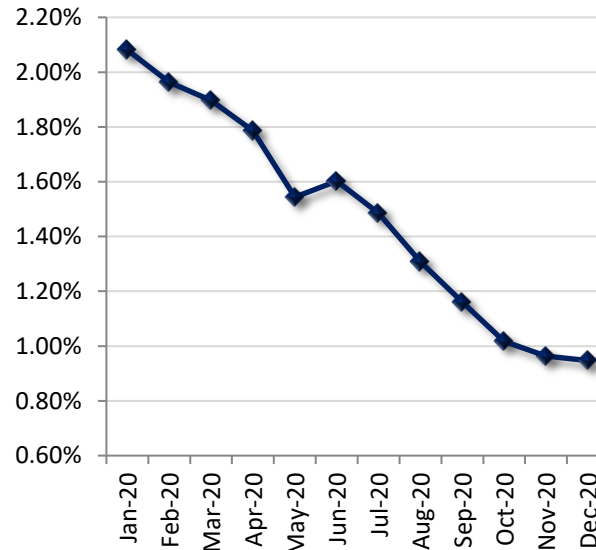
## ACCOUNT SUMMARY

	12/31/20	11/30/20
<b>Market Value</b>	\$354,358,702	\$389,379,658
<b>Book Value</b>	\$351,685,911	\$386,511,125
<b>Variance</b>	\$2,672,792	\$2,868,533
<b>Par Value</b>	\$351,766,841	\$386,605,452
<b>Net Asset Value</b>	\$100.760	\$100.742
<b>Avg Weighted Yield</b>	0.95%	0.96%
<b>Years to Maturity</b>	0.45	0.45
<b>Effective Duration</b>	0.45	0.44

\*Book Value is Amortized

All percentages may not total to 100% due to rounding.

## MONTH-END PORTFOLIO BOOK YIELD



## TOP ISSUERS

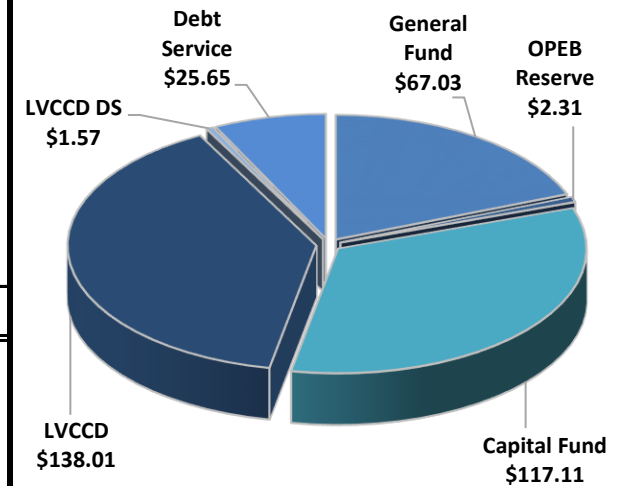
Issuer	% Portfolio
NV LGIP	49.5%
FFCB	15.6%
FNMA	8.5%
MUFG Bank	5.1%
FHLB	4.8%
U.S. Treasury	4.3%
Scotia Capital	4.3%
Toyota	4.3%
Toronto Dominion Bank	1.7%
FAMCA	1.1%
Exxon Mobil	0.6%
BofA EMS	0.3%

Per Book Value

## Portfolio As Of December 31, 2020

The LVCVA's total investment portfolio is diversified into various types of assets which are allowed by its investment policy and by Nevada Revised Statutes. A summary breakdown of the assets is as follows:

	U.S. Treasury & Agency	Demand Deposits	Commercial Paper	CD	LGIP	Total
General Fund	\$ 25,982,368	\$ 808,703	\$ -	\$ -	\$ 40,238,544	\$ 67,029,615
OPEB Reserve	-	448	-	-	2,310,696	2,311,144
Capital Fund	22,976,735	69,204	-	6,000,000	88,063,911	117,109,850
LVCCD**	70,021,348	943	34,960,644	15,000,000	18,030,231	138,013,166
LVCCD Debt Service	-	-	-	-	1,574,336	1,574,336
Debt Service Funds	1,904,975	43,419	-	-	23,699,405	25,647,799
<b>Totals</b>	<b>\$120,885,426</b>	<b>\$ 922,718</b>	<b>\$ 34,960,644</b>	<b>\$ 21,000,000</b>	<b>\$173,917,123</b>	<b>\$351,685,911</b>
Authorized Limits*	100%	40%	25%	25%	50%	
Actual	34.4%	0.3%	9.9%	6.0%	49.5%	100.0%

LVCVA Investment Portfolio by Fund  
(Millions \$)

Figures may not total due to rounding.

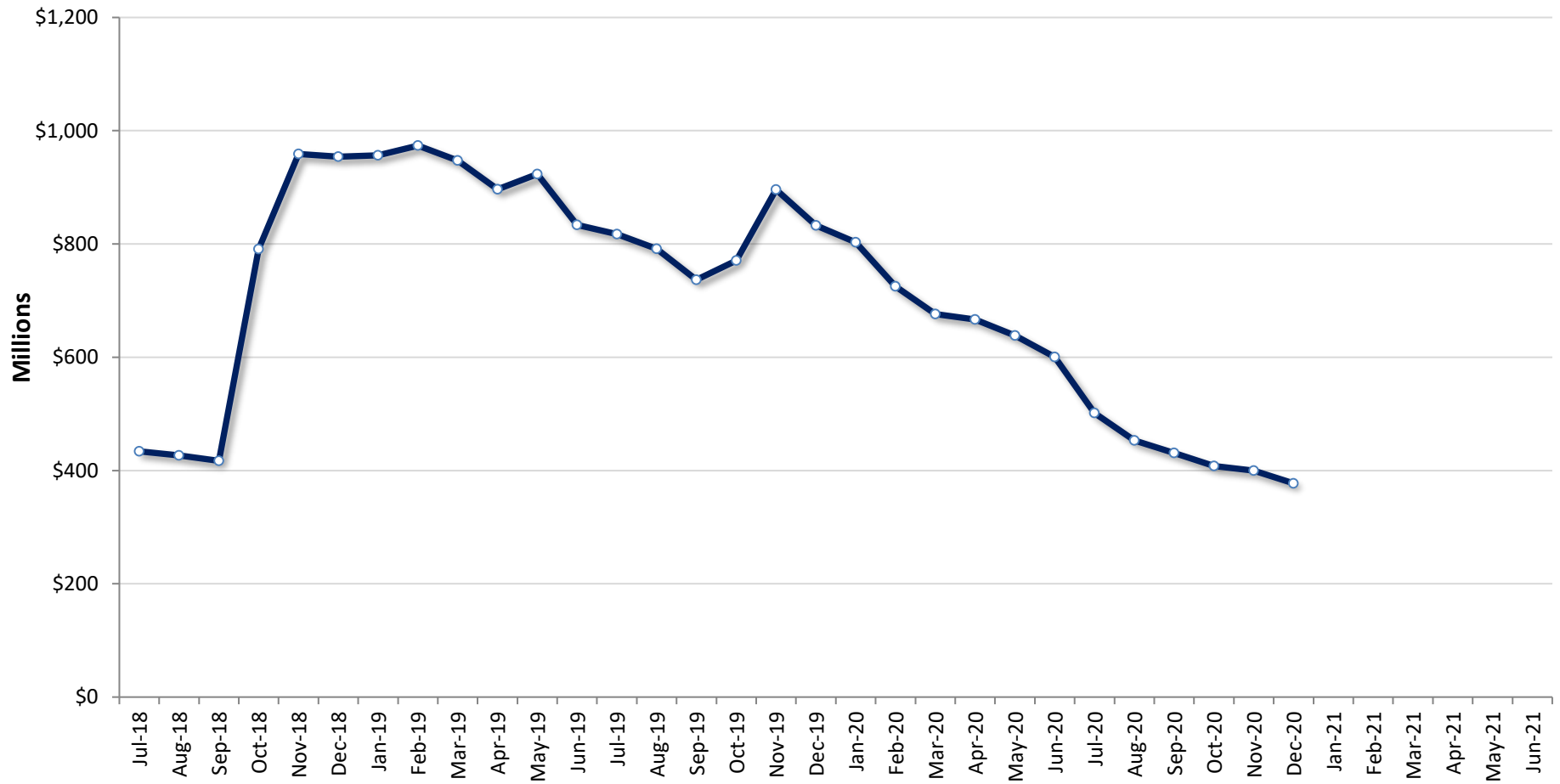
\* To ensure diversification of the LVCVA's portfolio, the investment policy contains the maximum levels for each type of investment.

\*\* Included in the LVCCD total is \$3MM in Bank of NY-Mellon restricted in escrow per an agreement with Clark County. These funds mature and the restricted escrow agreement will end within 30 days.

Item / Sector	Parameters	In Compliance
Weighted Average Maturity	Weighted Average Maturity (WAM) must be less than 2.5 years	Yes: 0.45 Yrs
U.S. Treasuries	100% sector limit, no issuer limit, maximum maturity 10 years	Yes: 4.3%
Federal Agencies	100% sector limit, 20% issuer limit, maximum maturity 10 years	Yes: 30.1%
Money Market Mutual Funds	25% sector limit, rated AAA or its equivalent by an NRSRO, consisting of securities issued by Federal Government or agencies of the Federal Government.	Yes: 0.0%
Commercial Paper & Bankers Acceptance	25% sector limit, maximum maturity 270 days for CP and 180 days for Banker's Acceptance, minimum rating of A-1 (S&P) or P-1 (Moody's)	Yes: 9.9%
Negotiable Certificate of Deposit	25% sector limit, minimum rating of A-1 (S&P) P-1 (Moody's) F-1 (Fitch) by at least two, must be collateralized beyond the FDIC limits	Yes: 6.0%
LGIP	50% sector limit	*Yes: 49.5%
Deposits and Repo	40% sectors limit, repo max maturity of 7 days, repo collateralized at 102% of market value	Yes: 0.3%

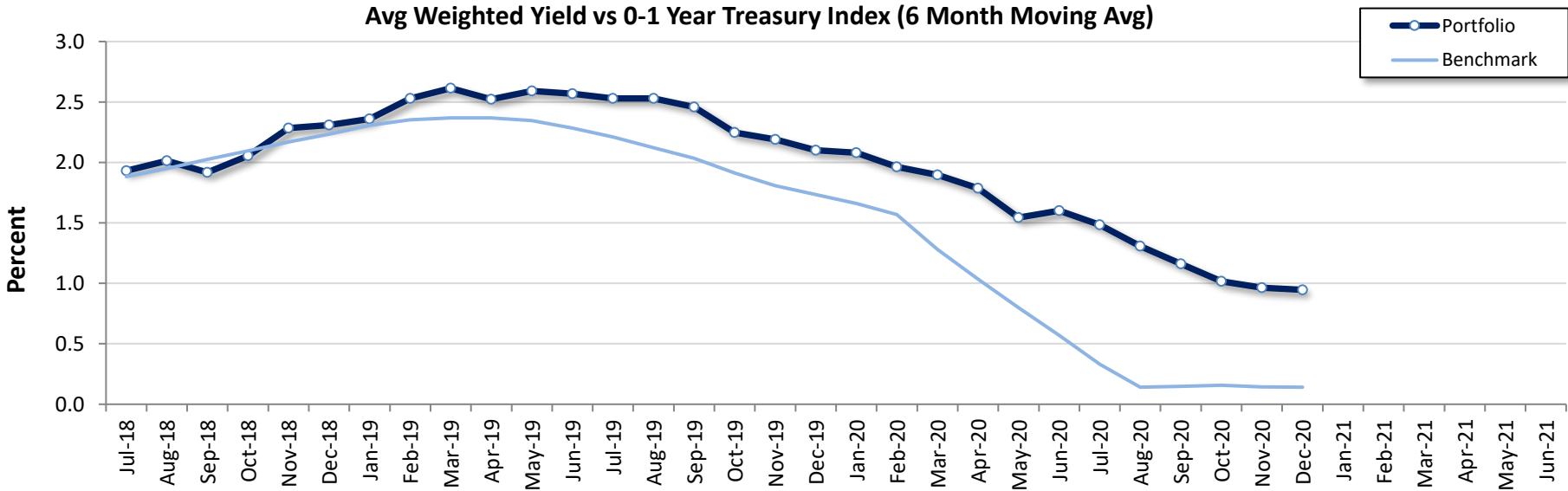
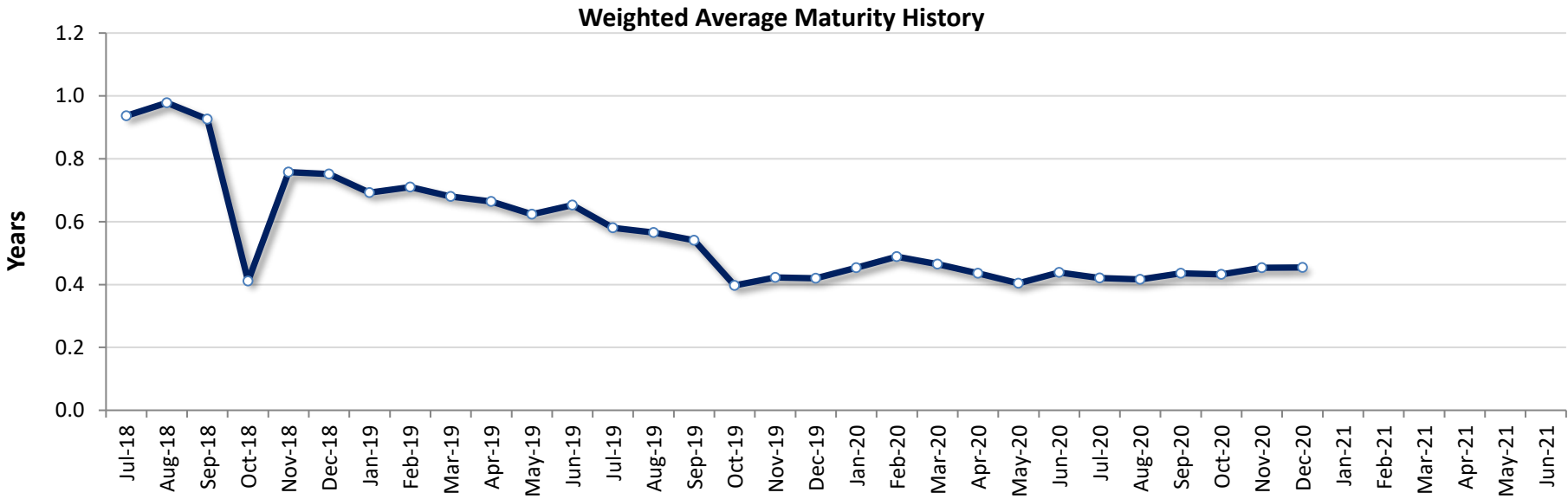
\*May exceed limit for up to ten business days if approved by CFO.  
Securities' market values are derived from the Entity's custodian.





	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
<b>Fiscal Year 2019</b>	\$433.7	\$426.6	\$417.2	\$790.9	\$959.1	\$954.0	\$956.7	\$973.7	\$947.3	\$896.7	\$923.4	\$833.9
<b>Fiscal Year 2020</b>	\$817.3	\$791.6	\$736.8	\$770.9	\$896.0	\$832.9	\$803.0	\$725.3	\$676.5	\$666.5	\$638.1	\$600.6
<b>Fiscal Year 2021</b>	\$501.6	\$453.0	\$431.0	\$407.9	\$400.0	\$377.4						

Figures in Millions, Average Daily Balance

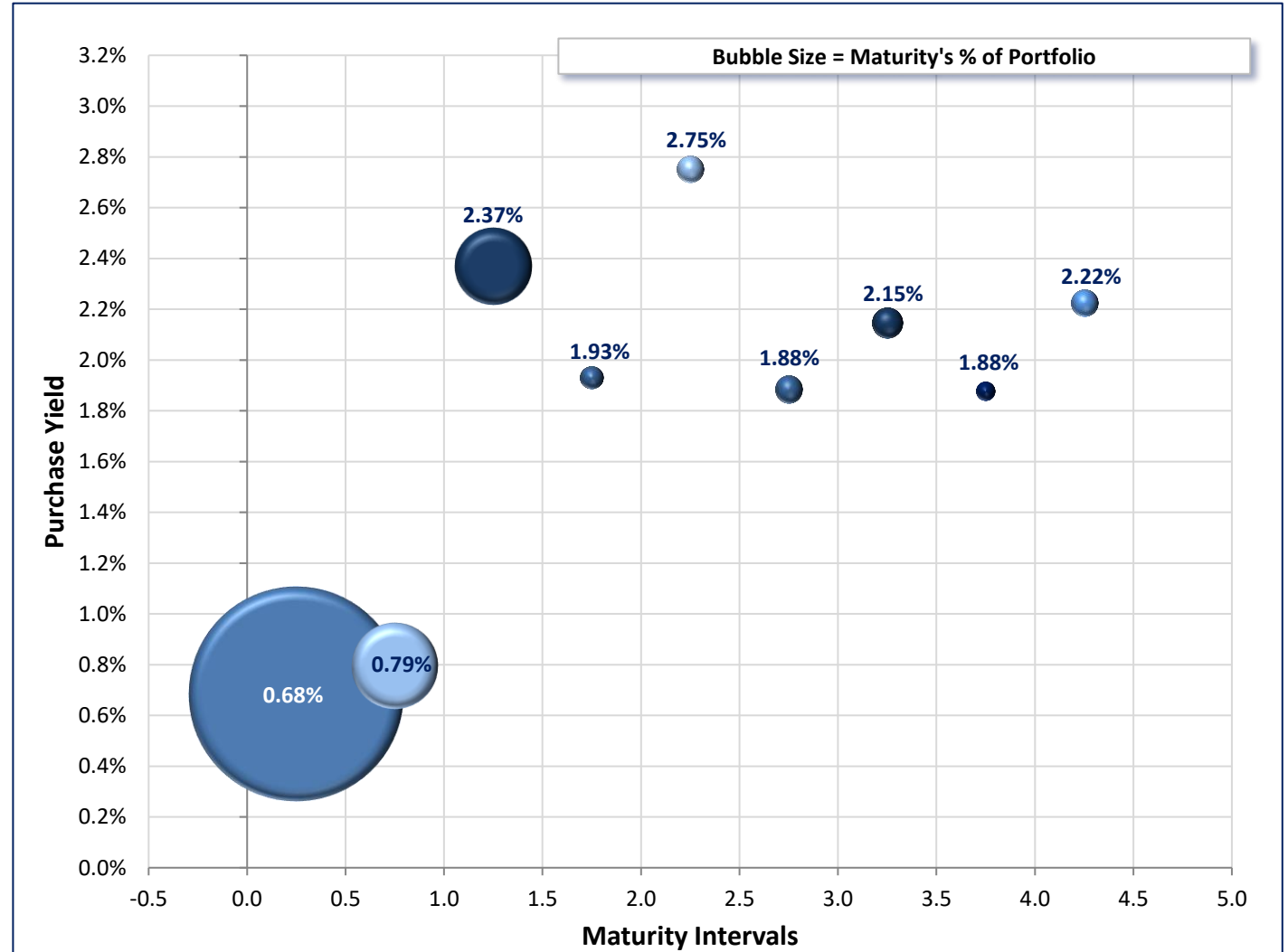


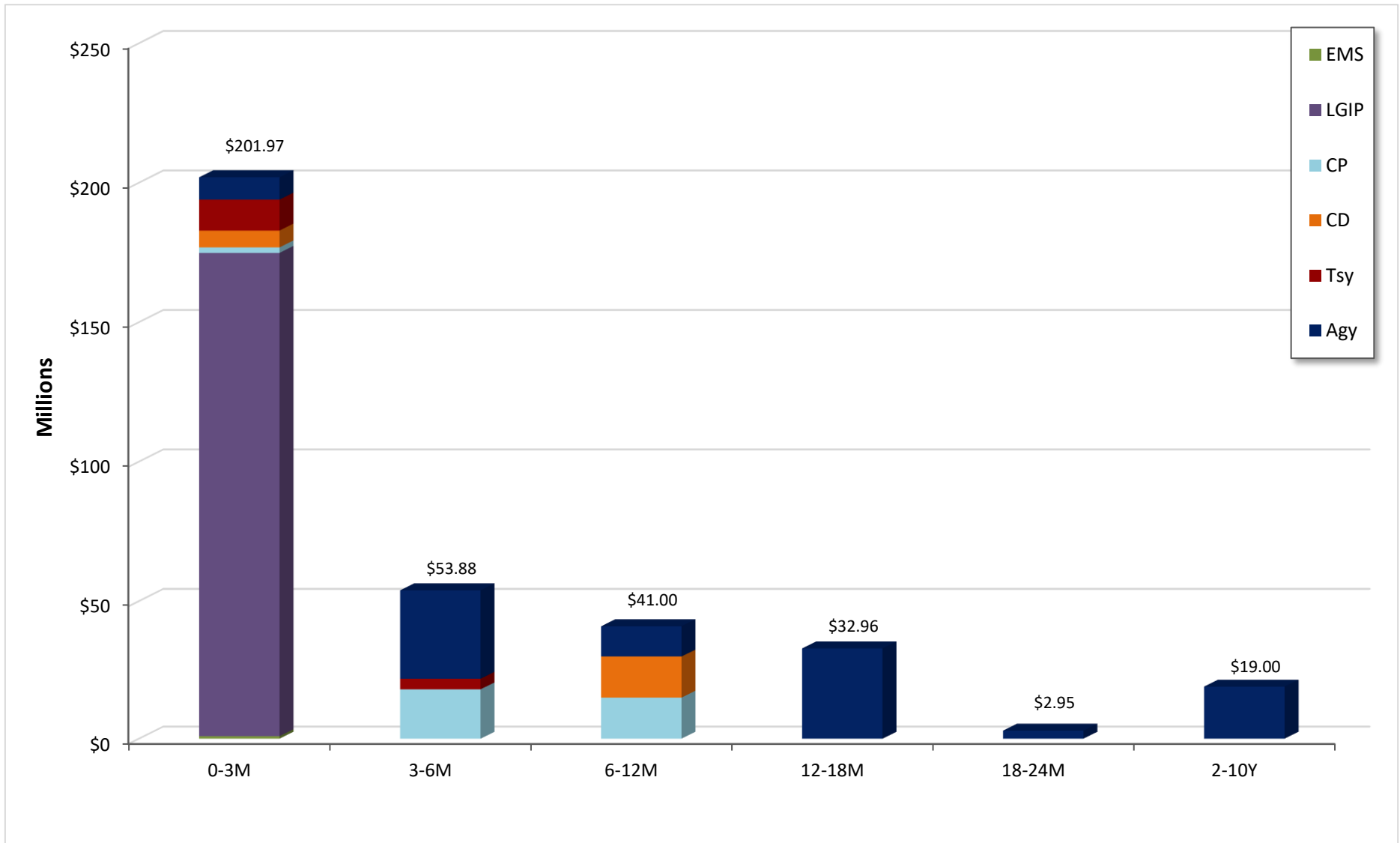
Index: 6 Month Moving Average of the ICE BofAML 0-1 Year US Treasury Note Index

Years	Purchase Yield	% of Portfolio*
0 to .5	0.68%	72.75%
.5 to 1.0	0.79%	11.64%
1.0 to 1.5	2.37%	9.35%
1.5 to 2.0	1.93%	0.84%
2.0 to 2.5	2.75%	1.14%
2.5 to 3.0	1.88%	1.14%
3.0 to 3.5	2.15%	1.43%
3.5 to 4.0	1.88%	0.57%
4.0 to 4.5	2.22%	1.14%
4.5 to 5.0	0.00%	0.00%

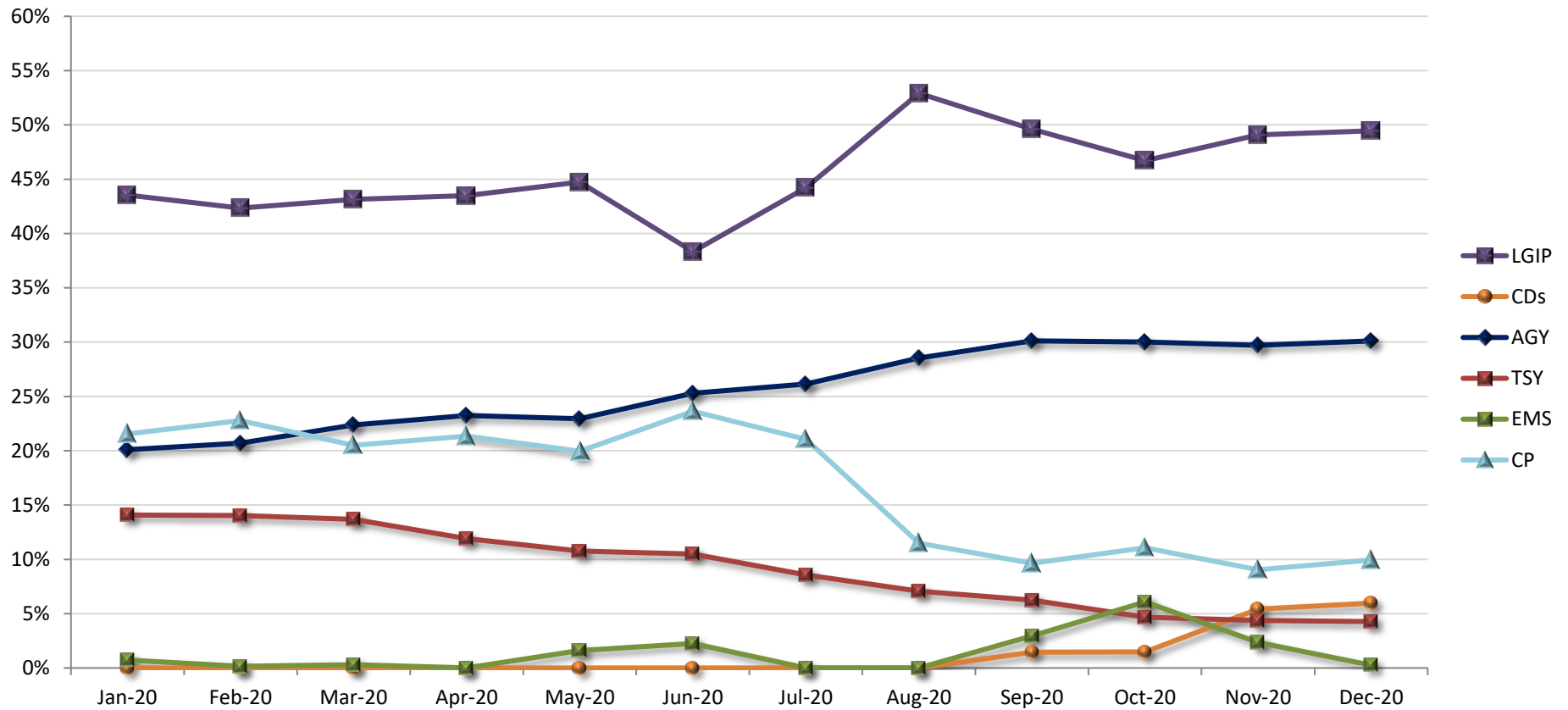
\*Based on Book Value

Percentages may not total to 100% due to rounding.



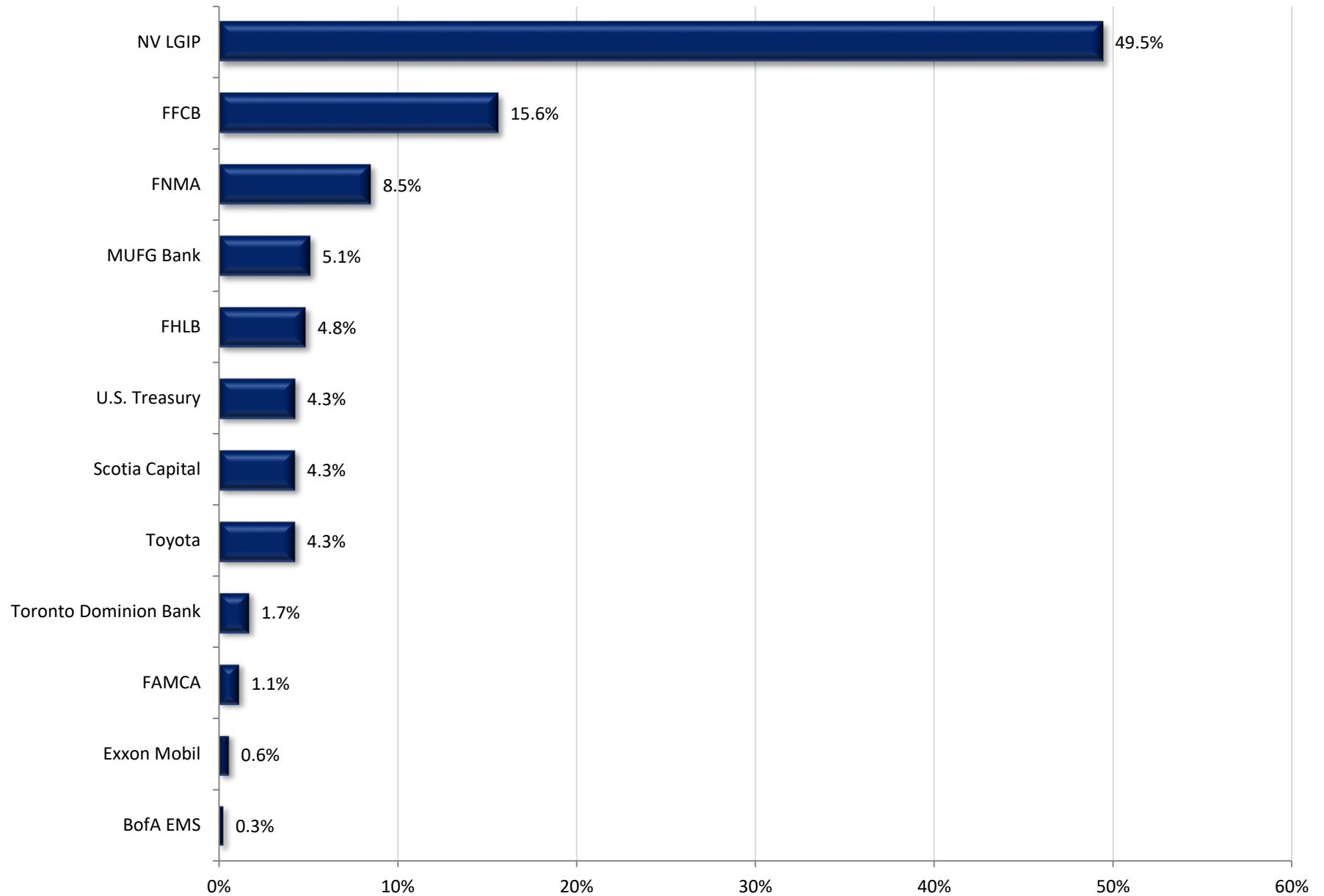


Par Value in Millions



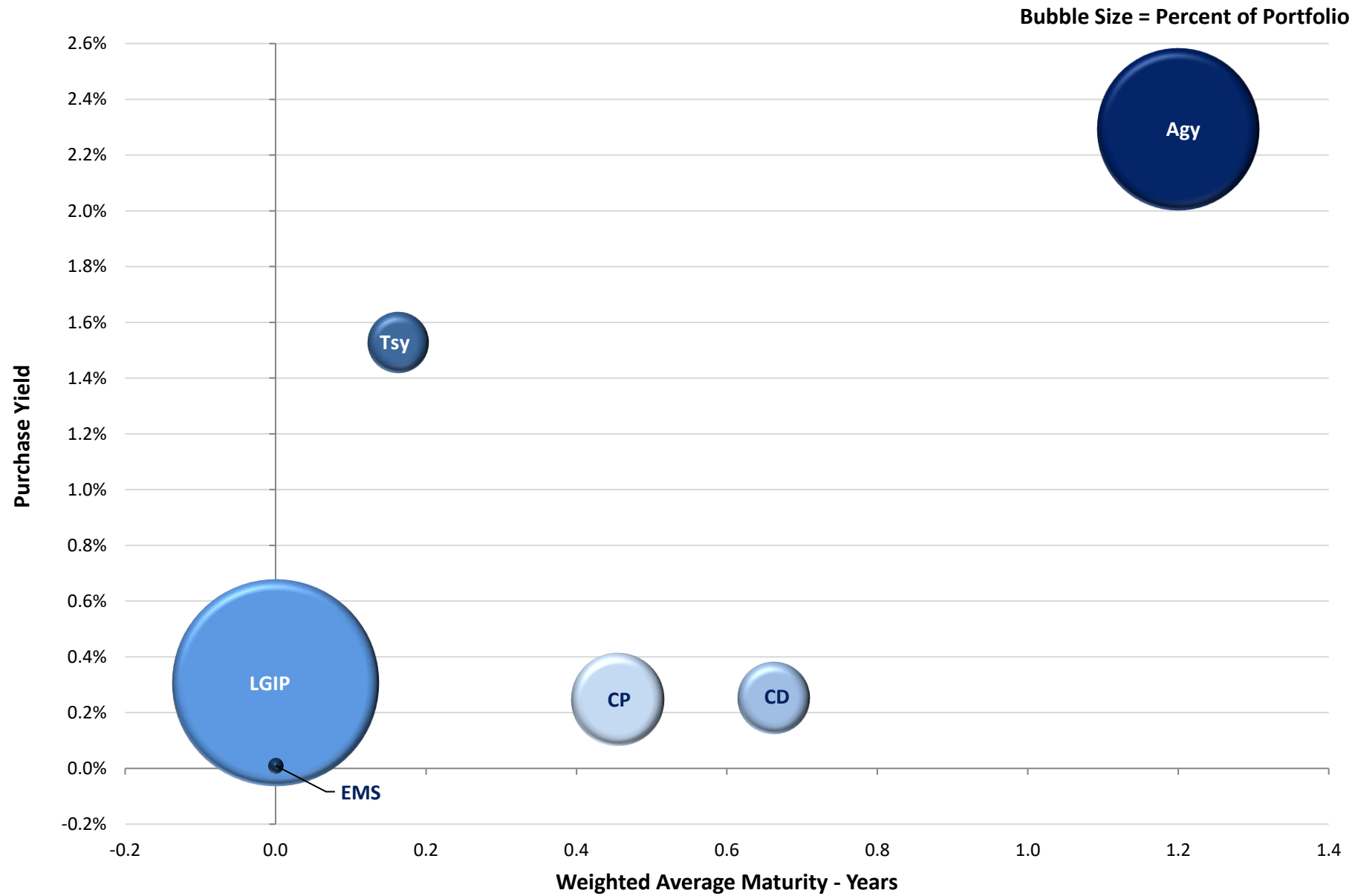
Sector	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20
Agency	20.1%	20.7%	22.4%	23.3%	22.9%	25.3%	26.2%	28.5%	30.1%	30.0%	29.7%	30.1%
Treasury	14.1%	14.0%	13.7%	11.9%	10.8%	10.5%	8.6%	7.1%	6.3%	4.7%	4.4%	4.3%
Commercial Paper	21.6%	22.8%	20.5%	21.3%	19.9%	23.6%	21.1%	11.5%	9.6%	11.1%	9.0%	9.9%
Certificates of Deposit	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	1.4%	1.5%	5.4%	6.0%
LGIP	43.5%	42.4%	43.1%	43.5%	44.7%	38.3%	44.2%	52.9%	49.6%	46.7%	49.1%	49.5%
EMS	0.7%	0.1%	0.3%	0.0%	1.6%	2.3%	0.0%	0.0%	2.9%	6.1%	2.3%	0.3%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

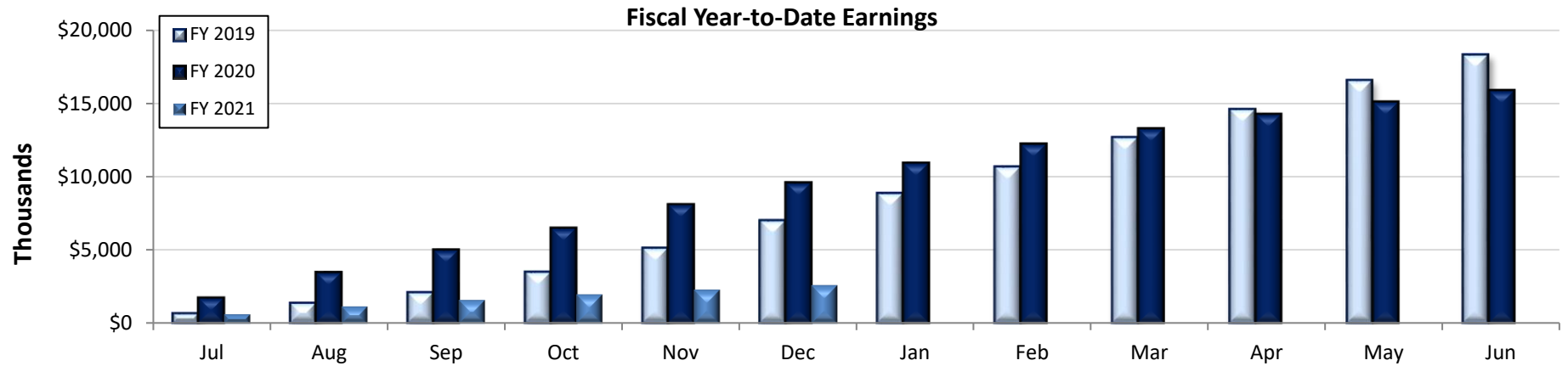
Percentages may not total to 100% due to rounding.



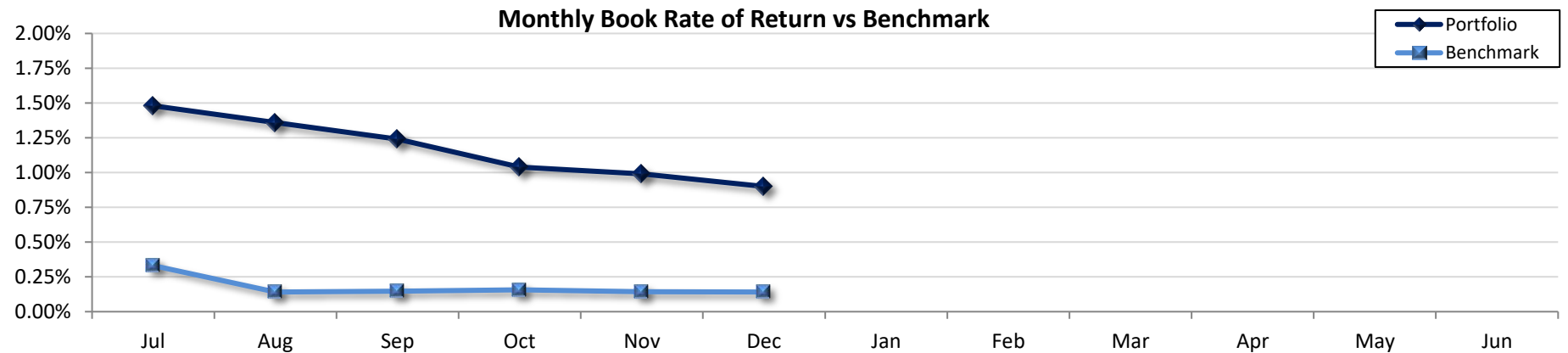
Percentages may not total to 100% due to rounding.







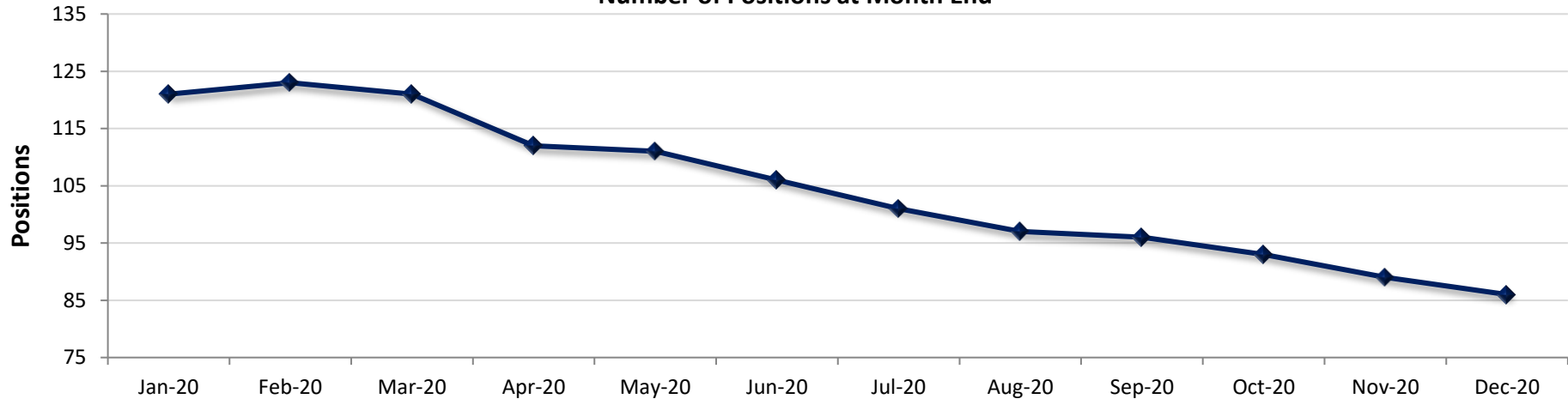
Fiscal YTD (\$000s)	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
FY 2019	\$674	\$1,385	\$2,102	\$3,498	\$5,140	\$7,007	\$8,872	\$10,670	\$12,677	\$14,591	\$16,558	\$18,311
FY 2020	\$1,759	\$3,503	\$5,045	\$6,517	\$8,136	\$9,637	\$10,969	\$12,258	\$13,306	\$14,287	\$15,134	\$15,899
FY 2021	\$631	\$1,149	\$1,588	\$1,948	\$2,274	\$2,563						



	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
Book Rate of Rtn	1.48%	1.36%	1.24%	1.04%	0.99%	0.90%						
Custom Benchmark*	0.33%	0.14%	0.15%	0.16%	0.14%	0.14%						
Variance	1.15%	1.22%	1.09%	0.88%	0.85%	0.76%						

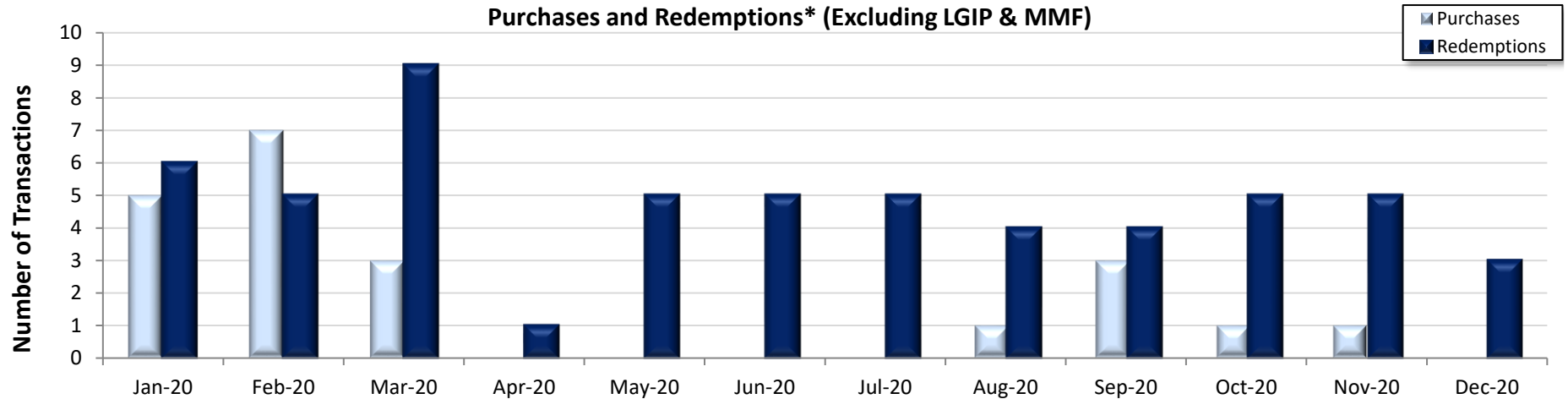
\*Benchmark: ICE BofAML 0-1 Year US Treasury Note Index (6 Month Moving Average)

Number of Positions at Month End



	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20
Positions	121	123	121	112	111	106	101	97	96	93	89	86

Purchases and Redemptions\* (Excluding LGIP &amp; MMF)



\*Redemptions include maturities, calls, and sells (excluding paydowns)

	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20
Purchases	5	7	3	0	0	0	0	1	3	1	1	0
Redemptions	6	5	9	1	5	5	5	4	4	5	5	3
Total Transactions	11	12	12	1	5	5	5	5	7	6	6	3

**Las Vegas Convention & Visitor  
Portfolio Management  
Portfolio Summary  
December 31, 2020**

<b>Investments</b>	<b>Par Value</b>	<b>Market Value</b>	<b>Book Value</b>	<b>% of Portfolio</b>	<b>Days to Maturity</b>	<b>YTM 365 Equiv.</b>
Federal Agency Non-Callables	105,916,000.00	108,494,291.99	105,865,791.83	30.10	438	2.292
Treasury Notes	11,884,000.00	11,937,115.37	11,892,671.28	3.38	74	1.898
Treasury Bills	3,127,000.00	3,127,000.00	3,126,962.82	0.89	4	0.110
Commercial Paper Discounts	35,000,000.00	34,961,348.05	34,960,643.89	9.94	166	0.248
Negotiable Certificates of Deposit	21,000,000.00	20,999,106.00	21,000,000.00	5.97	242	0.251
Demand Deposits	922,717.73	922,717.73	922,717.73	0.26	1	0.010
NV Local Gov Inv Pool	173,917,123.09	173,917,123.09	173,917,123.09	49.45	1	0.307
	<b>351,766,840.82</b>	<b>354,358,702.23</b>	<b>351,685,910.64</b>	<b>100.00%</b>	<b>166</b>	<b>0.947</b>
<b>Investments</b>						

<b>Total Earnings</b>	<b>December 31</b>	<b>Month Ending</b>	<b>Fiscal Year To Date</b>
Current Year		289,072.17	2,563,185.52
<b>Average Daily Balance</b>		<b>377,403,824.75</b>	<b>428,614,727.25</b>
<b>Effective Rate of Return</b>		<b>0.90%</b>	<b>1.19%</b>

FHN Financial Main Street Advisors,

Reporting period 12/01/2020-12/31/2020


Run Date: 01/12/2021 - 13:35

Portfolio CONV  
AP  
PM (PRF\_PM1) 7.3.0  
Report Ver. 7.3.6.1

# LAS VEGAS CONVENTION AND VISITORS AUTHORITY

## BOARD OF DIRECTORS MEETING

### AGENDA DOCUMENTATION

<b>MEETING DATE:</b>	FEBRUARY 9, 2021	<b>ITEM NO. 7</b>
<b>TO:</b>	BOARD OF DIRECTORS	
<b>FROM:</b>	CAROLINE BATEMAN GENERAL COUNSEL	<small>DocuSigned by:</small>  <small>382257E6F8A14DD...</small>
<b>SUBJECT:</b>	CONTRACTS REPORT	

#### **RECOMMENDATION**

Pursuant to Board Policies (1.04 and 5.01) and Chapters 332 and 338 of the Nevada Revised Statutes, the Contracts Report serves to notify the Board of Directors of the following: 1) Contractual commitments, change orders, or amendments to contracts executed under the CEO's Signature Authority that exceed \$50,000; 2) Contractual commitments and amendments to contracts related to the Las Vegas Convention Center District (LVCCD) projects as executed under the delegated authority of the CEO/President; and 3) Public works contracts awarded by the LVCVA.

This is an information item and does not require Board action.

#### **FISCAL IMPACT**

TBD

<b>BOARD ACTION:</b>	
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**STEVE HILL**  
**CEO/PRESIDENT**

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#### **PURPOSE AND BACKGROUND**

General Counsel will present the quarterly Contracts Report regarding the general contractual commitments and amendments performed under the CEO's Signature Authority as well as the commitments and amendments executed pursuant to the Board's delegation of authority to the CEO/President, and/or to comply with statutory reporting requirements.

**LAS VEGAS CONVENTION AND VISITORS AUTHORITY  
REPORT FOR THE PERIOD ENDED – DECEMBER 31, 2020**

**AMENDMENTS TO CONTRACTS AND AGREEMENTS RELATED TO THE LAS VEGAS CONVENTION CENTER DISTRICT (LVCCD):**

This exhibit provides a list of individual project contracts and amendment approvals of less than \$1M each made by the LVCVA staff based upon authority granted to the CEO during the April 9, 2018 LVCVA Board meeting for the LVCCD project. Approvals greater than \$1M will be approved by the LVCVA Board.

<b>Amendment Date</b>	<b>Contractor/Supplier</b>	<b>Description/Justification</b>	<b>Original Amount</b>	<b>Amendment Amount</b>	<b>Revised Amount</b>
October 2020	NOVA Geotechnical	<b>QAA Materials Testing and Special Inspections for the People Mover – Amendment #2:</b> Add funds for overtime hours through the end of the project	\$2,350,000	\$500,00	\$2,850,000
November 2020	TAB Contractors	<b>Nevada Power Overhead Power Line Relocation - Amendment #2:</b> Add funds to base for unforeseen conditions	\$2,914,095	\$82,983	\$2,997,078
November 2020	Miller Project Management (MPM)	<b>Owners Representative for the LVCCD – Amendment #6:</b> Extend services for the Campus Wide People Mover from Oct 1, 2020 to Dec 31, 2020.	\$34,292,000	\$189,750	34,481,750
December 2020	MPM	<b>Owners Representative for the LVCCD – Amendment #7 –</b> Add for extension of the Campus Wide People Mover Close Out Management Services to Feb 28, 2020	\$34,481,750	\$80,000	\$34,561,750



**AMENDMENTS TO CONTRACTS AND AGREEMENTS:**

In compliance with Board Policy, 5.01 Article V Procurement and Disposition of Property, we are providing the following list of contract amendment(s) with a change to the monetary amount, and/or materially affects either party's rights, for the period October 1, 2020 through December 31, 2020. The original contract(s) were previously approved in accordance with LVCVA policy; however, the monthly report is required to be delivered to the governing body per board policy.

<b>Amendment Date</b>	<b>Contractor/Supplier</b>	<b>Description/Justification</b>	<b>Original Amount</b>	<b>Amendment Amount</b>	<b>Revised Amount</b>
11/13/2020	Lea+Elliott	<b>Monorail Assessment Services:</b> Add extended services to the scope of work for review of Las Vegas Monorail's operating agreement	\$80,001	\$15,000	\$95,001

\*\*\*\*\***END OF REPORT**\*\*\*\*\*

**LAS VEGAS CONVENTION AND VISITORS AUTHORITY  
REPORT FOR THE PERIOD ENDED DECEMBER 31, 2020**

**USE OF CONSTRUCTION CONTRACT CONTINGENCY RELATED TO THE LAS VEGAS CONVENTION CENTER DISTRICT (LVCCD):**

In compliance with Board Policy, 5.01 Article V Procurement and Disposition of Property, the following information is provided to inform you of the cumulative use of construction contract contingency amounts, related to the LVCCD, for the period of October 1, 2020 through December 31, 2020.

**OWNER CONTROLLED CONTINGENCY EXPENDITURES (NON-GMP)**

<b>Contractor</b>	<b>LVCVA Contract No.</b>	<b>OCC No.</b>	<b>Description</b>	<b>Agreed Upon Amount</b>
Turner-Martin Harris	18-4493	TMH-0100	• Drawing Consolidation	\$341,267
Turner-Martin Harris	18-4493	TMH-0102	• Skylight Framing Modifications	\$714,420
Turner-Martin Harris	18-4493	TMH-0103	• Atrium Level 3.5 Linears	\$19,046
Turner-Martin Harris	18-4493	TMH-0104	• Q-SYS Software add to Dante System	\$7,029
Turner-Martin Harris	18-4493	TMH-0105	• Curtain Wall Anchor Fix at Bridge	\$7,110
Turner-Martin Harris	18-4493	TMH-0106	• Cooler Conflict with Door	\$2,724
Turner-Martin Harris	18-4493	TMH-0107	• Missing Stair Duct Shaft	\$5,850
Turner-Martin Harris	18-4493	TMH-0108	• Meeting Room Door Relocation	\$9,003
Turner-Martin Harris	18-4493	TMH-0109	• Overhead Door Controller Change	\$15,635
Turner-Martin Harris	18-4493	TMH-0110	• Add Creston Control Panel	\$11,454
Turner-Martin Harris	18-4493	TMH-0111	• Masonry Wall and Ductwork Conflicts	\$90,000
Turner-Martin Harris	18-4493	TMH-0112	• Railing Modifications at Bridge	\$25,000
Turner-Martin Harris	18-4493	TMH-0113	• Eliminate Arktura Panels at Food Court	\$(185,000)
Turner-Martin Harris	18-4493	TMH-0114	• Meeting Room - Added Steel	\$11,382
Turner-Martin Harris	18-4493	TMH-0115	• Mitigation of Cracking on Exterior Hall Slab	\$76,314
Turner-Martin Harris	18-4493	TMH-0116	• Door Hardware Set	\$18,952
Turner-Martin Harris	18-4493	TMH-0118	• Fire Dampers	\$1,422,174
Turner-Martin Harris	18-4493	TMH-0119	• COVID Related Additional Costs	\$452,039
Turner-Martin Harris	18-4493	TMH-0120	• Gill #4 S. Edge Steel Protrusion	\$18,322
Turner-Martin Harris	18-4493	TMH-0121	• Sign Type Qualities	\$2,873
Turner-Martin Harris	18-4493	TMH-0122	• Restroom Accessories	\$16,007
Turner-Martin Harris	18-4493	TMH-0123	• Fx4 Fixture Alternative	\$13,850
Turner-Martin Harris	18-4493	TMH-0124	• Footing & Curb at Entry Portals	\$15,812
Turner-Martin Harris	18-4493	TMH-0125	• Company Switch Bailout Conduit	\$40,057
Turner-Martin Harris	18-4493	TMH-0126	• Door Hardware Changes	\$48,819
Turner-Martin Harris	18-4493	TMH-0127	• Alt #7 Samsung Video Wall	\$49,965
Turner-Martin Harris	18-4493	TMH-0128	• Doors, Grills and Ceiling Material	\$4,287

Turner-Martin Harris	18-4493	TMH-0129	• Trough Drain Adjustments	\$3,756
Turner-Martin Harris	18-4493	TMH-0130	• Cold Storage Motorized Power Doors	\$2,629
Turner-Martin Harris	18-4493	TMH-0131	• Power for Audio Equipment	\$9,500
Turner-Martin Harris	18-4493	TMH-0132	• Coffee Maker Hot Water Changes	\$16,000

*\*OCC No TMH-0101 was reflected on the previous report and TMH-0117 had a zero-dollar value*

## CMAR GMP CONTINGENCY EXPENDITURES

Contractor	LVCVA Contract No.	CMAR No.	Description	Agreed Upon Amount
Turner-Martin Harris	18-4493	TMH-0040	• 2-way Communications Support	\$172,704
Turner-Martin Harris	18-4493	TMH-0041	• Adding Reinforcements at Steel Column Easement	\$54,788
Turner-Martin Harris	18-4493	TMH-0042	• Final Cleaning	\$861,099
Turner-Martin Harris	18-4493	TMH-0043	• CUB Box Conduit in Ex Hall	\$863,520
Turner-Martin Harris	18-4493	TMH-0044	• Stair Ships Ladder Modification	\$16,256
Turner-Martin Harris	18-4493	TMH-0045	• Trenching at Riviera Parking Lot	\$6,940
Turner-Martin Harris	18-4493	TMH-0046	• Rigging Point Flash in Ceilings	\$41,120
Turner-Martin Harris	18-4493	TMH-0047	• Steel Angles at CMU Veneers	\$141,600
Turner-Martin Harris	18-4493	TMH-0048	• Bus Shelter and Landmark Sign	\$179,689
Turner-Martin Harris	18-4493	TMH-0049	• Main Data Room – AC Unit Detail	\$14,322

## USE OF DISCRETIONARY ALLOCATION ALLOWANCE FOR ALL OTHER CONTRACTS

Contractor	LVCVA Contract No.	Item No.	Description	Agreed Upon Amount
TVS Design	4683	128	• Additional Civil/Structural Engineering for Phase II	\$39,400
TVS Design	4683	129	• Additional Structural Engineering for Non-Conforming Items	\$3,258
TVS Design	4683	130	• Additional Architectural Design for Dunkin Donuts Design	\$27,690
Allana Buick & Bers Inc.	4549	131	• Roofing Punch List	\$14,000
NOVA Geotechnical and Inspection Services (NOVA)	4533	132	• Accrued monthly overtime - August 2020	\$12,441
Construction Testing Services	4536	133	• Accrued monthly overtime - August 2020	\$15,873
NOVA	4533	134	• Accrued monthly overtime - September 2020	\$16,095
NOVA	4533	135	• Fire Command Center QAA	\$2,582
TVS Design	4683	136	• Additional Design for Power and Data	\$6,270
TVS Design	4683	137	• Additional Electric Design for ODAS System	\$7,940
TVS Design	4683	138	• Additional Structural for Non-Conforming Items – July 2020	\$675

**REVIEW OF DELEGATED POWERS AND DUTIES:**

Individual project contracts of less than \$1M each made by the LVCVA staff based upon authority granted to the CEO during the April 9, 2018 Board meeting, for the period of October 1, 2020 through December 31, 2020.

Contractor	LVCVA Contract No.	Description	Agreed Upon Amount
Aramco Inc.	PO 027816	LVCCD Furniture, Fixtures and Equipment (FF&E) – Carpet Cleaner Extractor	\$49,980
Brady Industries	PO 027813	LVCCD FF&E – Autonomous Scrubber	\$54,619
Jamie Stern	PO 027810	LVCCD FF&E – Food Court Banquettes	\$78,330
Brady Industries	PO 027809	LVCCD FF&E – Tennant Cleaning Equipment	\$81,845
Biomarine Inc.	PO 027834	Safety and Rescue Equipment for Boring Company Loop Project / Campus Wide People Mover	\$114,370
Dandrea Visual Communications	PO 027825	LVCCD FF&E – Construction of Chair Racks	\$216,765

**PUBLIC WORKS:**

In compliance with N.R.S. 338.143 - 338.1446, we are providing the following list of projects meeting the definition of “public works” for the period of October 1, 2020 through December 31, 2020. The projects were previously approved in accordance with LVCVA policy; however, the quarterly report is required to be delivered to the governing body per NRS.

**Contracts already approved by the LVCVA Board of Directors:**

Award	Vendor	Amount	Description	Other Bids Received
11/10/2020	ACCO Engineered Systems	\$525,502	Cooling Tower Fill Replacement	Stewart Environmental Terracon Broadbent and Associates Geosync Consultants Nova Geotechnical
12/10/2020	Emcor Services of Nevada	\$642,246	HVAC Package Upgrades	MMC Contractors Liberty Heating and AC ACCO Engineered Systems
12/10/2020	McCarthy Building Companies	\$9,626,800	Metro Substation Expansion	Martin-Harris/Carpenter-Sellers Del Gatto R&O Construction/PGAL Whiting-Turner/KGA

**Contracts awarded between \$25,000 and \$99,999.99:**

Award	Vendor	Amount	Description	Other Bids Received from
			NONE	

**Contracts awarded under \$25,000:**

<b>Award</b>	<b>Vendor</b>	<b>Amount</b>	<b>Description</b>
10/20/2020	Plastic Man	\$5,310	<ul style="list-style-type: none"> <li>• Install Plexiglass Shields at portable bar stands</li> </ul>
11/4/2020	Kone Inc	\$15,000	<ul style="list-style-type: none"> <li>• On Call Elevator and Escalator Repairs</li> </ul>
12/2/2020	Pyro Combustion & Controls	\$14,640	<ul style="list-style-type: none"> <li>• Required 5-Year Boiler Testing and Maintenance</li> </ul>
12/2/2020	Pryo Combustion & Controls	\$6,500	<ul style="list-style-type: none"> <li>• Semi-Annual Boiler Efficiency Testing and Maintenance</li> </ul>
12/9/2020	ATC Group Services	\$6,895	<ul style="list-style-type: none"> <li>• Abandonment of Monitoring Well Repair</li> </ul>

**USE OF CONSTRUCTION CONTRACT CONTINGENCY:**

In compliance with Board Policy, 5.01 Article V Procurement and Disposition of Property, the following information is provided to inform you of the cumulative use of construction contract contingency amounts for the period of July 1, 2020 through September 30, 2020. These amounts are a component of the capital project budgets approved by the LVCVA Board of Directors. Contingency allowances were included in the project budgets to serve three core purposes: 1) to account for errors and omissions in the construction documents; 2) to modify or change the scope of the project, and; 3) to pay for unknown/unforeseen conditions. All the change orders presented below were within these criteria and were approved in compliance with the LVCVA's delegation of authority policies.

<b>Contractor</b>	<b>LVCVA Contract No.</b>	<b>Description</b>	<b>Agreed Upon Amount</b>
		NONE	

**REVIEW OF DELEGATED POWERS AND DUTIES:**

In compliance with Board Policy, 5.01 Article V Procurement and Disposition of Property, the following information is provided to inform you of contractual commitments of \$50,000 or greater, approved by LVCVA staff, otherwise not shown in this report, for the period of October 1, 2020 through December 31, 2020.

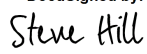
<b>Contractor</b>	<b>Term</b>	<b>Agreed Upon Amount</b>	<b>Description</b>
Nedco Supply	10/7/2020 – 10/6/2021	\$75,000	<ul style="list-style-type: none"> <li>• Annual Purchase of Electrical Supplies</li> </ul>
Kaercher Insurance	1/1/2021 – 1/1/2022	\$178,217	<ul style="list-style-type: none"> <li>• Property Insurance Policy Placement for the Las Vegas Monorail (LVM) with AIG - \$50,000,000 covered loss or damage from equipment breakdown with \$100,000 deductible. Placement of all LMV insurance policies are approved by the Board at the November 2020 Board of Directors meeting.</li> </ul>

\*\*\*\*\*END OF REPORT\*\*\*\*\*

# LAS VEGAS CONVENTION AND VISITORS AUTHORITY

## BOARD OF DIRECTORS MEETING

### AGENDA DOCUMENTATION

<b>MEETING DATE:</b>	FEBRUARY 9, 2021	<b>ITEM NO. 8</b>
<b>TO:</b>	BOARD OF DIRECTORS	
<b>FROM:</b>	STEVE HILL CEO/PRESIDENT	<small>DocuSigned by:</small>  <small>A6348F0DE947422...</small>
<b>SUBJECT:</b>	AUDIT COMMITTEE REPORT AND RECOMMENDATIONS	

#### **RECOMMENDATION**

The Audit Committee met on February 4, 2021 to discuss Items A and B. The Audit Committee Vice Chair will present a report to the Board of Directors.

#### **The Audit Committee Vice Chair will present a report and give the Committee's recommendations, if any, to the Board of Directors.**

##### **Item A. Appointment of External Audit Firm**

That the Board consider: 1) Appointment of BDO USA, LLC (BDO) as the independent audit firm for the fiscal year ending June 30, 2021, in the amount of \$51,500; 2) Appointment of BDO to conduct the annual third-party audit on the receipt and use of lodging tax revenues for the Las Vegas Convention Center District (LVCCD) expansion and renovation as imposed by the Southern Nevada Tourism Improvements Act (Chapter 2, Statutes of Nevada 2016, 30th Special Session), in the amount of \$6,000; and 3) Authorizing the Chief Financial Officer to execute the agreements.

For possible action.

##### **Item B. Proposed 2021 Audit Plan**

That the Board consider approval of the calendar year 2021 audit plan.

For possible action.

#### **FISCAL IMPACT**

##### **ITEM A.**

FY 2022: \$57,500 Expenditure


<b>BOARD ACTION:</b>	
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**STEVE HILL**  
**CEO/PRESIDENT**

# LAS VEGAS CONVENTION AND VISITORS AUTHORITY

## AUDIT COMMITTEE MEETING

### AGENDA DOCUMENTATION

<b>MEETING DATE:</b>	FEBRUARY 4, 2021	<b>ITEM A</b>
<b>TO:</b>	AUDIT COMMITTEE	
<b>FROM:</b>	ED FINGER CHIEF FINANCIAL OFFICER	<div style="border: 1px solid black; padding: 2px;"> <small>DocuSigned by:</small>    <small>83357CA3F6304C0...</small> </div>
<b>SUBJECT:</b>	APPOINTMENT OF EXTERNAL AUDIT FIRM	

#### **RECOMMENDATION**

That the Audit Committee consider recommending to the Board of Directors: 1) Appointment of BDO USA, LLC (BDO) as the independent audit firm for the fiscal year ending June 30, 2021, in the amount of \$51,500; 2) Appointment of BDO to conduct the annual third-party audit on the receipt and use of lodging tax revenues for the Las Vegas Convention Center District (LVCCD) expansion and renovation as imposed by the Southern Nevada Tourism Improvements Act (Chapter 2, Statutes of Nevada 2016, 30th Special Session), in the amount of \$6,000; and 3) Authorizing the Chief Financial Officer to execute the agreements.

For possible action.

#### **FISCAL IMPACT**

FY 2022: \$57,500 Expenditure

<b>COMMITTEE ACTION:</b>	
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**STEVE HILL**  
CEO/PRESIDENT

#### **PURPOSE AND BACKGROUND**

NRS 354.624 specifies that the Board of Directors, as the governing body of the Las Vegas Convention and Visitors Authority (LVCVA), must designate an audit firm, and provide notice of such designation to the Department of Taxation, no later than three (3) months before the close of the fiscal year for which the audit is to be made. The Southern Nevada Tourism Improvements Act, as amended by Assembly Bill 399 of the 2017 Nevada Legislative Session, also requires an annual third-party examination of receipt and use of funds for the LVCCD expansion and renovation.



Las Vegas Convention and Visitors Authority Audit Committee Meeting  
Agenda Documentation  
Meeting Date: February 4, 2021  
Subject: Appointment of External Audit Firm

The LVCVA's Audit Committee Charter gives the Audit Committee oversight regarding the appointment of the independent auditors. In addition, per Section II of the Audit Committee Charter, the Audit Committee has the authority to engage the independent audit firm to perform non-audit services.

On March 13, 2018, based on the Audit Committee's recommendation, the Board of Directors designated the firm of Piercy, Bowler, Taylor & Kern (PBTk) as the independent audit firm for a five-year period with annual reappointment. In July 2020, PBTk was acquired by BDO and the LVCVA's contract with PBTk was assigned to BDO. The services for the fiscal year 2021 audit will represent the fourth year of the five-year contract period.

In accordance with the Audit Committee Charter, Section V, BDO's latest peer review is provided for the Audit Committee's review.

## Report on the Provider's System of Quality Control and Resultant Materials

December 4, 2018

To the Partners of BDO USA, LLP and the National Peer Review Committee:

We have reviewed the system of quality control for the development and maintenance of the BDO USA Audit Manual Version 2018.01 (GAAS Only Version) and the related FormsDoc Version 2017.02 and the Audit Process Tool (APT) Version 2.6.6.1000 together with its related library version 17.02.0 (hereafter referred to as materials or QCM) of BDO USA, LLP (the provider) and the resultant materials in effect at March 31, 2018. Our quality control materials review was conducted in accordance with the Standards for Performing and Reporting on Peer Reviews established by the Peer Review Board of the American Institute of Certified Public Accountants (Standards).

A summary of the nature, objectives, scope, limitations of, and the procedures performed in a Quality Control Materials Review as described in the Standards may be found at [www.aicpa.org/prsummary](http://www.aicpa.org/prsummary).

### Provider's Responsibility

The provider is responsible for designing and complying with a system of quality control that provides reasonable assurance that the materials are reliable aids to assist users in conforming with the components which are integral to the professional standards that the materials purport to encompass. The provider is also responsible for evaluating actions to promptly remediate materials not deemed as reliable aids, when appropriate, and for remediating weaknesses in its system of quality control, if any.

### QCM Reviewer's Responsibility

Our responsibility is to express an opinion on the design of the system, the provider's compliance with that system, and the reliability of the resultant materials, based on our review.

### User's Responsibility

Users of the materials and this report should carefully consider the scope of this review. They should also understand the intended uses and limitations of the materials as reflected in their user instructions and related information, as well as the level of explanatory guidance provided by the materials. Users of the materials are responsible for evaluating their suitability and implementing, tailoring, and augmenting the materials as appropriate. Therefore, the reliability of the materials is also dependent on the effectiveness of these actions and could vary from user to user. Further, there may be important elements of a quality control system in accordance with the Statements on Quality Control Standards that are not included in the materials that have been subject to this review.

### Opinion

In our opinion, the system of quality control for the development and maintenance of the quality control materials of BDO USA, LLP was suitably designed and was being complied with during the year ended March 31, 2018, to provide users of the materials with reasonable assurance that the materials are reliable aids. Also, in our opinion, the quality control materials previously referred to are reliable aids to assist users in conforming with the components which are integral to the professional standards the materials purport to encompass at March 31, 2018. Providers can receive a rating of *pass*, *pass with deficiency(ies)*, or *fail*. BDO USA, LLP has received a review rating of *pass*.

*Baker Tilly Virchow Krause, LLP*

December 13, 2018

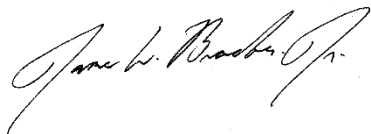
Wayne Berson, CPA  
BDO USA, LLP  
130 E Randolph St Ste 2800  
Chicago, IL 60601-6300

Dear Mr. Berson:

It is my pleasure to notify you that on December 13, 2018, the National Peer Review Committee accepted the report on the most recent review of the BDO USA Audit Manual Version 2018.01 (GAAS Only Version) and the related FormsDoc Version 2017.02 and the Audit Process Tool (APT) Version 2.6.6.1000 together with its related library version 17.02.0, and the system of development and maintenance of those quality control materials.

As you know, the report had a rating of pass. The Committee asked me to convey its congratulations to the organization.

Sincerely,




James W. Brackens, Jr. CPA, CGMA  
VP – Ethics and Practice Quality – PA

cc: Jeff Gendreau, CPA

# LAS VEGAS CONVENTION AND VISITORS AUTHORITY

## AUDIT COMMITTEE MEETING

### AGENDA DOCUMENTATION

<b>MEETING DATE:</b>	FEBRUARY 4, 2021	<b>ITEM B</b>
<b>TO:</b>	AUDIT COMMITTEE	
<b>FROM:</b>	ED FINGER CHIEF FINANCIAL OFFICER	<small>DocuSigned by:</small>  <small>93337CA3F6364C0...</small>
<b>SUBJECT:</b>	PROPOSED 2021 AUDIT PLAN	

#### **RECOMMENDATION**

That the Audit Committee consider recommending to the Board of Directors, approval of the calendar year 2021 audit plan.

For possible action.

#### **FISCAL IMPACT**

None

<b>COMMITTEE ACTION:</b>	
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**STEVE HILL**  
**CEO/PRESIDENT**

#### **PURPOSE AND BACKGROUND**

The Audit Committee Charter directs the Audit Committee's review and approval of audit plans. Staff and BDO USA, LLC will present the recommended audit plan for the remainder of calendar year 2021, and the risk assessment methodology used to develop the audit plan.

# 2021 BOARD OF DIRECTORS REGULAR MEETING SCHEDULE



## JANUARY

S	M	T	W	T	F	S
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## FEBRUARY

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## MARCH

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## APRIL

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## MAY

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## JUNE

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## JULY

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## AUGUST

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## SEPTEMBER

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## OCTOBER

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31						

## NOVEMBER

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## DECEMBER

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- Regular meetings of the Las Vegas Convention and Visitors Authority (LVCVA) Board of Directors (Board) are scheduled for the second Tuesday of each month at 9 a.m., or at the call of the chair.
- All Board meetings of the LVCVA are open to the general public.
- Per NRS 354.596(4): The public hearing on the tentative budget must be held by the governing body not sooner than the third Monday in May and not later than the last day in May.
- Agendas and approved minutes of the Board meetings are posted on the LVCVA website at: [www.lvcva.com/agenda](http://www.lvcva.com/agenda).
- Most meetings are held at the Las Vegas Convention Center in the Board Room at 3150 Paradise Road, Las Vegas, Nevada 89109. Locations of meetings are subject to change.

## Regular Meetings

JANUARY	12	MAY	11	SEPTEMBER	14
FEBRUARY	09	JUNE	08	OCTOBER	12
MARCH	09	JULY	13	NOVEMBER	09
APRIL	06	AUGUST	10	DECEMBER	14

## Committee Meetings/Other

AUDIT COMMITTEE MEETING – FEBRUARY 4



## Committees of the LVCVA Board of Directors

### AUDIT COMMITTEE

Mayor Kiernan McManus, Vice Chair  
Councilwoman Pamela Goynes-Brown  
Ms. Mary Beth Sewald  
Mr. Steve Thompson

### COMPENSATION COMMITTEE

Ms. Marilyn Spiegel, Chair  
Ms. Mary Beth Sewald, Vice Chair  
Mr. Scott DeAngelo  
Councilwoman Michele Fiore

### POLICY COMMITTEE

Mr. Steve Thompson, *Chair*  
Mayor Carolyn Goodman  
Mayor Kiernan McManus  
Mr. Anton Nikodemus

### LVCVA REPRESENTATIVES ON THE LAS VEGAS EVENTS BOARD OF DIRECTORS

Mayor Carolyn Goodman

### LVCCD COMMITTEE

Mr. Anton Nikodemus, Vice Chair  
Mayor Carolyn Goodman  
Councilwoman Pamela Goynes-Brown  
Councilman John Marz  
Mr. Steve Thompson

### MARKETING COMMITTEE

Councilman John Marz, Chair  
Councilwoman Pamela Goynes-Brown, Vice Chair  
Mr. Scott DeAngelo  
Mr. Anton Nikodemus  
Ms. Marilyn Spiegel