

REGULAR MEETING OF THE

# BOARD OF DIRECTORS

TUESDAY, NOVEMBER 14, 2023





## **Board of Directors**



JIM GIBSON

Chair

Commissioner

Clark County

Commission Office



Vice Chair

President and COO CityCenter
Aria Resort & Casino/
Vdara Hotel & Spa



Secretary
Mayor
City of North Las Vegas



SCOTT DEANGELO

Treasurer

EVP &
Chief Marketing Officer
Allegiant Travel Company



CEDRIC CREAR Councilman City of Las Vegas



CAROLYN G. GOODMAN Mayor City of Las Vegas



BRIAN GULLBRANTS COO Wynn North America



JAN JONES BLACKHURST Caesars Entertainment Board of Directors Chief Executive in Residence, UNLV International Gaming Institute



MICHAEL NAFT Commissioner Clark County Commission Office



MICHELLE ROMERO Mayor City of Henderson



MARY BETH SEWALD
President and CEO
Vegas Chamber



STEVE THOMPSON
Executive Vice President
Operations
Boyd Gaming Corporation



STEVE WALTON
Councilman
City of Boulder City



BRIAN WURSTEN
Councilman
City of Mesquite





#### NOTICE OF PUBLIC MEETING AND AGENDA

REGULAR MEETING OF THE BOARD OF DIRECTORS TUESDAY, NOVEMBER 14, 2023 9:00 A.M.

> Las Vegas Convention Center – Board Room 3150 Paradise Road Las Vegas, Nevada 89109

#### **BOARD OF DIRECTORS:**

Commissioner Jim Gibson, Chair Mr. Anton Nikodemus, Vice Chair Mayor Pamela Goynes-Brown, Secretary Mr. Scott DeAngelo, Treasurer Councilman Cedric Crear Mayor Carolyn Goodman Mr. Brian Gullbrants Ms. Jan Jones Blackhurst Commissioner Michael Naft Mayor Michelle Romero Ms. Mary Beth Sewald Mr. Steve Thompson Councilman Steve Walton Councilman Brian Wursten

#### THIS PUBLIC MEETING IS PROPERLY NOTICED AND POSTED AT THE FOLLOWING LOCATIONS:

Las Vegas Convention and Visitors Authority (LVCVA) – 1<sup>st</sup> Floor Administration Offices 3150 Paradise Road, Las Vegas, NV 89109

LVCVA Website: <a href="https://notice.nv.gov/"><u>www./vcva.com/agenda</u></a>
Nevada Public Notice Website: <a href="https://notice.nv.gov/"><u>https://notice.nv.gov/</u></a>

THE BOARD OF DIRECTORS (BOARD) MAY:
CONSIDER AGENDA ITEMS OUT OF ORDER;
COMBINE TWO OR MORE AGENDA ITEMS FOR CONSIDERATION; AND
REMOVE OR DELAY DISCUSSION ON ANY AGENDA ITEM AT ANY TIME.

#### **AGENDA**

#### **OPENING CEREMONIES**

Call to Order

Roll Call

Pledge of Allegiance

#### **COMMENTS FROM THE FLOOR BY THE PUBLIC**

The first public comment period is limited to comments on items on the agenda. Items raised under this portion of the agenda cannot be deliberated or acted upon until the notice provisions of the Nevada Open Meeting Law have been met. If you wish to speak to the Board at this time, please step up to the podium and clearly state your name and spell your first and last name for the record. COMMENTS ARE LIMITED TO THREE (3) MINUTES IN LENGTH.

#### **APPROVAL OF AGENDA AND MINUTES**

Approval of the Agenda.

For possible action.

Approval of the Minutes from the October 10, 2023, Regular Meeting of the Board. For possible action.

#### **PRESENTATIONS**

#### Presentations by the LVCVA Staff

LVCVA staff will deliver presentations on Operations, Marketing and Sales achievements, People and Culture, and General Government highlights.

This is an informational item and does not require Board action.

#### LVCVA STAFF REPORTS AND REQUESTED ACTIONS

#### 1. Special Events Update

Representatives from the Las Vegas Super Bowl Host Committee will provide event updates to the Board of Directors. Representatives from the Nevada Department of Transportation (NDOT) will provide project updates as related to the Formula 1 Las Vegas Grand Prix.

This is an informational item and does not require Board action.

2. Request to Approve LVE Event Funding: US Bowling Congress Women's Championships 2025

That the Board considers: 1) Approving an expenditure in the amount of \$545,000 to Las Vegas Events (LVE) to fund the United States Bowling Congress Women's Championships and Category B Events in April-June 2025 at South Point Tournament Bowling Plaza and other Las Vegas Bowling Centers; and 2) Authorizing any residual unexpended balances from this authorization to revert to available general funds.

For possible action.

#### Owner's Representative Agreement, Amendment #13 – Miller Project Management

That the Board considers authorizing the Chief Executive Officer to execute Amendment #13 with Miller Project Management, in the amount of \$12,100,000, for Owner Representative services for the design and construction of the Las Vegas Convention Center District (LVCCD) Phase Three Renovation project.

For possible action.

4. Award of RFP #24-4783 - Riviera Hotel 10-Acre Parcel Site Preparation Project – Las Vegas Paving
That the Board considers: 1) Awarding RFP #24-4783, Riviera Hotel Site (Site) Preparation Project for
the excavation, fill, and compaction of the Site, to Las Vegas Paving in an amount not to exceed
\$6,469,500; and 2) Authorizing the Chief Executive Officer (CEO)/President to execute any necessary
agreements for the Project.

For possible action.

## 5. <u>Sale of 10-Acre Parcel on Las Vegas Boulevard to 65SLVB LLC – Amendment to Purchase and Sale Agreement</u>

That the Board considers authorizing the CEO/President to execute an amendment to the Purchase and Sale Agreement with 65SLVB to include the LVCVA's agreement to specific performance related to excavation and compaction work on the former Riviera 10-acre parcel.

For possible action.

#### 6. Las Vegas Monorail Insurance Policies

That the Board considers authorizing the Chief Financial Officer to execute the following insurance policies for the Las Vegas Monorail: 1) Liability insurance with Westchester, a Chubb Company (Chubb) in the amount of \$701,288 for the policy period from December 10, 2023, through December 10, 2024; and 2) Property insurance with American International Group, Inc. (AIG) in the amount of \$325,812 for the policy period from January 1, 2024, through January 1, 2025.

For possible action.

#### 7. Financial System Software Agreements – Tyler Technologies, Inc.

That the Board considers: 1) Authorizing the CEO/President to extend and/or renew software license agreements with Tyler Technologies, Inc. (Tyler), in the amount of \$75,000 per year, until the LVCVA's current financial accounting software is no longer needed or is replaced; and 2) Authorizing any residual unexpended balances from this authorization to revert to available general funds.

For possible action.

#### 8. Multi-Function Copier Devices & Service Solutions - Canon Solutions America, Inc.

That the Board considers: 1) Authorizing the Chief Financial Officer to execute agreements with Canon Solutions America, Inc. (Canon), in the amount of \$370,000, for the lease of multi-function copier devices for the period from January 1, 2024, through December 31, 2028; and 2) Authorizing any residual unexpended balances from this authorization to revert to available general funds.

For possible action.

#### 9. Quarterly Budget and Statistical Report

The LVCVA Budget and Statistical Report for the quarter ending September 30, 2023, is presented to the Board for its information and review.

This is an informational item and does not require Board action.

#### 10. Contracts Report

Pursuant to Board Policies (1.04 and 5.01) and Chapters 332 and 338 of the Nevada Revised Statutes, the Contracts Report serves to notify the Board of Directors of the following: 1) Contractual commitments, change orders, or amendments to contracts executed under the CEO's Signature Authority that exceed \$50,000; 2) Contractual commitments and amendments to contracts related to the Las Vegas Convention Center District (LVCCD) projects as executed under the delegated authority of the Chief Executive Officer (CEO)/President; and 3) Public works contracts awarded by the LVCVA.

This is an informational item and does not require Board action.

#### 11. Amendment to Clark County Self-Funded Interlocal Medical and Dental Benefits Plan Agreement

That the Board considers approving and authorizing the Board Chair to sign an amendment to the Interlocal Agreement for the Health, Accident, and Life Benefit Program among Clark County, the Las Vegas Convention and Visitors Authority (LVCVA), the Clark County Water Reclamation District, the University Medical Center of Southern Nevada, the Las Vegas Valley Water District, the Clark County Regional Flood Control District, the Regional Transportation Commission of Southern Nevada, the Southern Nevada Health District, Henderson District Public Libraries, Mount Charleston Fire Protection District, the Las Vegas Metropolitan Police Department, the Moapa Valley Fire Protection District, and the Eighth Judicial District Court to include additional coverage benefits and eligible parties, to adopt an increase to Self-Funded Plan rates, and to add the Las Vegas Metropolitan Police Department's Police Protective Association Civilian Employees ("PPACE") bargaining unit to the Self-Funded Preferred Provider Organization (PPO) and the Exclusive Provider Organization (EPO) Medical and Dental Benefits Plans.

For possible action.

#### **COMMITTEES**

#### 12. Marketing Committee Report and Recommendations

The Marketing Committee met on October 12, 2023, to discuss items A and B below.

## The Marketing Committee Chair will present a report and give the Committee's recommendations to the Board.

#### Item A. Marketing Committee Charter Review and Approval

That the Board consider: 1) Approving proposed changes, if any, to the Marketing Committee Charter.

For possible action.

#### Item B. Fiscal Year 2024 Marketing Updates

The Board will receive an update on marketing plans for fiscal year 2024.

This is an informational item and does not require Board action.

#### 13. Audit Committee Report and Recommendations

The Audit Committee met on November 9, 2023, to discuss items A-C below.

## The Audit Committee Chair will present a report and give the Committee's recommendations to the Board.

#### Item A. Internal Audit Reports

That the Board receive a report on the LVCVA's internal audit program.

This is an informational item and does not require Board action.

#### Item B. Proposed 2024 Audit Plan

That the Board consider approval of the proposed calendar year 2024 audit plan.

For possible action.

#### **COMMENTS FROM THE FLOOR BY THE PUBLIC**

This public comment period is for any matter that is within the jurisdiction of the Board. Items raised under this portion of the agenda cannot be deliberated or acted upon until the notice provisions of the Nevada Open Meeting Law have been met. If you wish to speak to the Board at this time, please step up to the podium and clearly state your name and spell your first and last name for the record. COMMENTS ARE LIMITED TO THREE (3) MINUTES IN LENGTH.

#### **ADJOURNMENT**

Persons are invited to submit written remarks for all matters, both on and off the agenda. Written remarks presented for inclusion in the Board's minutes must be flat, unfolded, on paper of standard quality, and 8½ by 11 inches in size. Written remarks shall not exceed five (5) pages in length. The LVCVA will not accept for filing any submission that does not comply with this rule. On a case-by-case basis, the Board may permit the filing of noncomplying [sic] written remarks, documents, and related exhibits pursuant to NRS 241.035(1)(e).

To submit ideas to the LVCVA, please visit <a href="https://www.lvcva.com/who-we-are/meetings-and-minutes/">https://www.lvcva.com/who-we-are/meetings-and-minutes/</a>

The Board's meeting rooms are accessible to persons with disabilities. If special arrangements are required, please contact the Customer Safety Department at: 702-892-7400, which is a 24-hour Dispatch Control Center, or contact Silvia Perez in the Board Office at: 702-892-2802 or <a href="mailto:special-english">special-english (special-english)</a> and (special-english) are required, please contact the Customer Safety Department at: 702-892-7400, which is a 24-hour Dispatch Control Center, or contact Silvia Perez in the Board Office at: 702-892-2802 or <a href="mailto:special-english">special-english (special-english)</a> at: 702-892-7400, which is a 24-hour Dispatch Control Center, or contact Silvia Perez in the Board Office at: 702-892-7802 or <a href="mailto:special-english">special-english (special-english)</a> at: 702-892-7802 or <a href="mailto

 $\label{eq:members} \mbox{Members of the Board may participate in this meeting via telephone conference call.}$ 

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For information or questions regarding this agenda please contact: Silvia Perez, Executive Assistant to the Board 3150 Paradise Road, Las Vegas, Nevada 89109 702-892-2802 or <a href="mailto:speec@lvcva.com">speec@lvcva.com</a>

Supporting materials for this meeting are available at 3150 Paradise Road, Las Vegas, NV 89109 or by contacting Silvia Perez at 702-892-2802 or <a href="mailto:sperez@lvcva.com">sperez@lvcva.com</a>

## **MINUTES**

Regular Meeting of the Board of Directors October 10, 2023





# Regular Meeting of the Board of Directors October 10, 2023 Minutes

The Regular Meeting of the Board of Directors (Board) of the Las Vegas Convention and Visitors Authority (LVCVA) was held on October 10, 2023, at the Las Vegas Convention Center, 3150 Paradise Road, Las Vegas, Nevada 89109. This meeting was properly noticed and posted in compliance with the Nevada Open Meeting Law.

#### **Board of Directors (Board)**

Present unless otherwise noted

Steve Hill. CEO/President

Commissioner Jim Gibson, Chair Mr. Anton Nikodemus, Vice Chair Mayor Pamela Goynes-Brown, Secretary Mr. Scott DeAngelo, Treasurer Councilman Cedric Crear Mayor Carolyn Goodman Mr. Brian Gullbrants Ms. Jan Jones Blackhurst......virtual
Commissioner Michael Naft.....absent
Mayor Michelle Romero
Ms. Mary Beth Sewald
Mr. Steve Thompson

Councilman Steve Walton Councilman Brian Wursten

Caroline Bateman,

Caroline Bateman, General Counsel Ed Finger, Chief Financial Officer Brian Yost, Chief Operating Officer Kate Wik, Chief Marketing Officer

Lisa Messina, Chief Sales Officer

Lori Nelson-Kraft, Senior Vice President of Communications Nadine Jones, Senior Vice President of People & Culture

#### **OPENING CEREMONIES - CALL TO ORDER**

LVCVA Executive Staff present

Chair Jim Gibson called the meeting to order at 9:02 a.m.

Caroline Bateman, General Counsel, acknowledged that all Board members were present, except for Member Michael Naft.

The Pledge of Allegiance was performed.

#### **COMMENTS FROM THE FLOOR BY THE PUBLIC**

Ed Uehling recalled expressing excitement during a previous Board meeting, for new events coming to Las Vegas and questioned how citizens of the [Las Vegas] community benefit from special events in Las Vegas. Mr. Uehling provided information from the [Clark] County's recent request for an additional 30 days to enter into a lawsuit against the 10,000 individuals who "share their homes" with tourists for profit. Mr. Uehling stated that these individuals are filing their case with the Supreme Court and expressed disagreement with the idea that home sharing is a disturbance to communities. Mr. Uehling noted that home sharing provides revenue for communities and shared his thoughts about displeasure with the Board of Directors and Board of [Clark] County Commissioners wanting to "destroy all of that".

#### **APPROVAL OF AGENDA AND MINUTES**

APPROVAL OF THE AGENDA AND MINUTES Member Mary Beth Sewald moved, and it was carried by unanimous vote of the voting members, to approve the October 10, 2023 Regular Meeting of the Board of Directors agenda, and to approve the minutes of the September 12, 2023 Regular Meeting of the Board of Directors.

#### **PRESENTATIONS**

#### Presentations by the LVCVA Staff

Brian Yost, Chief Operating Officer, delivered a presentation on Las Vegas Convention Center (LVCC) building show updates including HLTH 2023 tradeshow, the 2023 NBAA Business Aviation Convention & Exhibition, TwitchCon 2023, and SEMA SHOW 2023.

Lisa Messina, Chief Sales Officer, highlighted awards and accolades received by the LVCVA Destination Sales department including the Best of Meetings Today 2023 Winner for Best in the West CVB/DMO and a nomination for Smart Meetings' Platinum Choice Award.

Ms. Messina acknowledged Vice President of Destination Sales Rebecca DeLuca for being recently appointed as Chair Elect for the Meeting Professionals International Global Board of Trustees.

Ms. Messina reported that as of September 2023, the Sales team exceeded its calendar year goal of 4.5 million group room nights. Ms. Messina provided details on leads distribution and conversions, and comparisons over the previous year.

Kate Wik, Chief Marketing Officer highlighted media and digital impressions resulting from the launch of the Sphere including features in *The New York Times*, CNN, and *Forbes* magazine.

Ms. Wik presented digital marketing efforts featuring dining and entertainment offerings related to Hispanic Heritage Month and shared videos of Spanish-speaking influencers sharing their experiences in Las Vegas.

Ms. Wik reported on the recent launch of the Vegas en Español TikTok account's success in effectively extending the reach of LVCVA marketing efforts.

Ms. Wik reported that September was officially named wedding month in Clark County, with the five millionth issued wedding license being celebrated in 2022 and between 70,000 and 80,000 wedding licenses issues every year. Ms. Wik provided information on a celebration held in recognition of the 70<sup>th</sup> year since the *London Daily Herald* proclaimed Las Vegas as the wedding capital of the world and shared an Extra TV segment featuring weddings offerings in Las Vegas.

Member Jan Jones Blackhurst provided her thoughts on the 70<sup>th</sup> anniversary celebration as being a "spectacular event."

Ms. Wik provided information on a recent announcement of Las Vegas as host city for the World's Best 50 Restaurant Awards and the LVCVA's plans to leverage this exposure to market Las Vegas as one of the world's top culinary destinations.

Member Cedric Crear inquired about the opportunity to highlight local Las Vegas chefs during the World's Best 50 Restaurants event, to which Ms. Wik confirmed that highlighting local chefs was a large part of the event's programming and the event creator is researching the destination's chefs for a special event at a local restaurant.

Ms. Wik reported on top media coverage including articles in Forbes, POPSUGAR, and Sunset magazines.

Ms. Wik congratulated the Las Vegas Aces basketball team for their first win in the WNBA Championship series.

Steve Hill, Chief Executive Officer (CEO)/President commented on the week in sports in Las Vegas as it relates to its professional basketball, football, and ice hockey teams, and commented on the recent opening of the Sphere.

Mr. Hill highlighted the Wall Street Journal's recent announcement of Las Vegas as the number one convention center in the U.S., congratulated two other local convention centers for being included in the top seven, and provided information on a celebratory event held for LVCVA Ambassadors for their efforts in the accomplishment.

Mr. Hill provided a progress update on the construction of the LVCVA's new office facility, noting that the new Board Room should be completed in time for the January 2024 Board meeting, and highlighted a large LED screen feature that will be included in the Board Room. Mr. Hill informed the Board that if the new Board Room is not available, the LVCVA will hold its January 2024 meeting at a different location due to the CES tradeshow occupying the entire Las Vegas Convention Center building.

Mr. Hill updated the Board on a soil excavation and compacting process (Excavation Work) to be performed at the parcel of land that the LVCVA is in process of selling to Mr. Brett Torino, noting that a Request for Proposals (RFP) is currently out for that project. Mr. Hill stated that responses to the RFP are expected to be received at the end of October, a request for the Board's approval to potentially be presented at the November 2023 Board meeting with the Excavation Work to begin in January 2024.

Mr. Hill clarified that there would be two requests presented to the Board related to Excavation Work - one to authorize contracting with a vendor for the Excavation Work, and the second to revise the purchase and sale agreement previously authorized by the Board to include the LVCVA's commitment to perform the Excavation Work.

Mr. Hill reported on the LVCVA's initial intent to enhance its sustainability efforts with the use of rooftop solar. He noted a shift to that intent based on conversations with NV Energy regarding the LVCVA's participation in a utility scale project to be built by NV Energy. The utility scale project would provide an alternate sustainability solution beneficial to the LVCVA.

Mr. Hill referenced the upcoming Audit Committee Meeting and noted that the LVCVA's financial statements audit would not be completed in time for that Committee meeting but there would be ongoing conversations with the Audit Committee regarding the audit and the LVCVA's excess ending fund revenue.

#### LVCVA STAFF REPORTS AND REQUESTED ACTIONS

#### ITEM 1. Special Events Update

Kenny Utler, Director of Digital Marketing for the Formula 1 (F1) Las Vegas Grand Prix, provided a presentation on the F1 Las Vegas app which will include event and entertainment schedules, wayfinding and navigation, and ticket management.

Member Crear stated that he anticipated an update regarding traffic and parking related to F1, since he requested one at the previous Board meeting, to which Mr. Yost responded that the components of the traffic plan are currently being discussed, are expected to be submitted to Clark County on October 19, and will be shared widely via media and other sources once complete.

Trevor Bobb, Senior Vice President of Volunteer Operations for the Las Vegas Super Bowl Host Committee (LVSBHC) provided a presentation on the Volunteer Services Committee's TEAM LV Volunteer Program including number of accepted volunteers, tiers and uniforms, volunteer locations, volunteer training and orientation, credentials, and packet pick-up.

This was an informational item and did not require Board action.

#### ITEM 2. Las Vegas Events Update

Tim Keener, President of Las Vegas Events (LVE), provided a summary of LVE's fiscal year 2023 third and fourth quarter activities, including the following: Rock 'n' Roll Running Series; Pac-12 Basketball Tournament; West Coast Conference Basketball Tournament; Mountain West Basketball Championships; Mint 400; U.S. Bowling Congress Women's Championships; Downtown Rocks Summer Concert Series; National Basketball Association Summer League; Senior Softball U.S.A. World Championships; and Life is Beautiful.

Mr. Keener provided a summary of LVE's activities in Laughlin including Laughlin Bullhead Airshow, WON BASS Laughlin Open; Rockets Over the River, and concerts by Brooks & Dunn, Sam Hunt, and REO Speedwagon & Styx.

Mr. Keener provided a summary of LVE's activities in Mesquite, including Mesquite Motor Mania, Mesquite Balloon Festival, Pylon Mecca II National Championship Series, Triple Crown Best of the West baseball event, Mesquite Amateur golf event, Mesquite Rib Fest, and Mesquite Super Run.

Mr. Keener provided a preview of upcoming LVE Events including Indian National Finals Rodeo, Cliff Keen Las Vegas Wrestling Invitational, Downtown Hoedown, Wrangler National Finals Rodeo, Cowboy Christmas, YETI Junior World Finals, World Series of Team Roping Finale, Group W Productions events, and New Year's Eve fireworks.

Mr. Keener provided information on upcoming events including the WON BASS U.S. Open and Rod Steward concert in Laughlin, and the 2023 Nevada Open in Mesquite.

This was an informational item and did not require Board action.

#### ITEM 3. Formula 1 Las Vegas Grand Prix Resort Corridor Employee Transportation Services

Mr. Yost emphasized the importance of being able to transport resort corridor employees to their work locations during the F1 Las Vegas Grand Prix race circuit. Mr. Yost stated that the LVCVA will offer its approximately 4,300 parking spaces to employees of resort corridor properties. Mr. Yost confirmed that the Las Vegas Monorail (Monorail) would be an optional means of transportation for resort corridor employees, but an alternate means of transportation should be available should ridership exceed the Monorail's capacity. Mr. Yost requested that the Board consider: 1) Authorizing the CEO/President to award a contract for transportation services, pursuant to a competitive solicitation, in the amount of \$300,000, to transport resort corridor employees from satellite parking locations to the F1 Las Vegas Grand Prix circuit; and 2) Authorizing any residual unexpended balances from this authorization to revert to available general funds.

Member Carolyn Goodman asked if the bus service would be a gratuitous ride for the resort corridor employees, to which Mr. Yost answered that the proposed expenditure would be used to pay for the buses, and the Monorail option would be paid by the employee or their employer.

Member Goodman recommended that employers "step up to the plate" to pay for the transportation of its employees, to which Mr. Hill commented that he anticipates that would be the case and noted that the Monorail offers rides to locals for \$1, so it would be inexpensive to the employer.

Member Jones Blackhurst stated that she serves on the Board of Directors for Caesars Entertainment and Agenda Item 3 contemplates transportation services for resort corridor employees, including Caesars employees. Ms. Jones Blackhurst reported that Caesars employees will benefit from the proposed contract for transportation service and the independence of judgment of a reasonable person in her situation may be materially affected

by her position on the Board of Directors for Caesar Entertainment, and she would therefore abstain from deliberating or voting on Agenda Item 3.

Member Goodman stated that she sits on the Regional Transportation Commission (RTC) Board and expressed interest in the RTC's ability to compete in the contract process.

Fiscal Impact

FY 2023: \$300,000 Expenditure

Vice Chair Anton Nikodemus moved, and it was carried by unanimous vote of the voting members, to authorize the CEO/President to: 1) Authorize the CEO/President to award a contract for transportation services, pursuant to a competitive solicitation, in the amount of \$300,000, to transport resort corridor employees from satellite parking locations to the F1 Las Vegas Grand Prix circuit; and 2) Authorize any residual unexpended balances from this authorization to revert to available general funds.

#### ITEM 4. Super Bowl LVIII - Economic Impact Certification

Mr. Hill provided information on Ms. Bateman's previous efforts to allow advertising on public streets for events in Las Vegas that exceed \$250,000,000 in economic impact as certified by the Board and subsequently approved by the Clark County Commission. Mr. Hill stated that the economic impact of Super Bowl LVIII was projected by Applied Analysis to be \$700,000,000 and noted that the F1 Las Vegas Grand Prix and Super Bowl LVIII were the only two events anticipated to be presented to the Board for certification. Mr. Hill requested that the Board consider: 1) Certifying the economic impact of Super Bowl LVIII, to be held at Allegiant Stadium in Las Vegas on February 11, 2024, to be \$250,000,000 or greater for the purpose of Special Event designation pursuant to Nevada Revised Statutes 484B.313; and 2) Authorizing the CEO/President to execute all necessary certification documents.

Member Goodman expressed her "high regard" for the research of Applied Analysis and expressed concern in using the word "certify" for this approval. Member Goodman stated she would be voting in the positive, as she understands the concept of the request and suggested utilizing the word "estimate" instead of "certify." Ms. Bateman clarified that statutory language requires a certification rather than an estimation and deferred to Member Goodman to vote at her own discretion.

Member Sewald moved, and it was carried by unanimous vote of the voting members, to: 1) Certify the economic impact of Super Bowl LVIII, to be held at Allegiant Stadium in Las Vegas on February 11, 2024, to be \$250,000,000 or greater for the purpose of Special Event designation pursuant to Nevada Revised Statutes 484B.313; and 2) Authorize the CEO/President to execute all necessary certification documents.

#### ITEM 5. <u>Customer Safety Consulting – Critical Training Solutions</u>

Mr. Yost reported that the LVCVA conducted a review of existing department policies and the development or recommendation for new policies in its Customer Safety Department, as a result of the LVCVA's 2024 Audit Plan. Mr. Yost reported that the work is currently being performed by Critical Training Solutions (CTS) which is doing an "outstanding job". Mr. Yost stated that Staff has identified a need to continue with policy revisions and training for its Customer Safety Ambassadors and requested that the Board consider: 1) Authorizing the CEO/President to execute an agreement with CTS, in the amount of \$300,000, for customer safety consulting and training services; and 2) Authorizing any residual unexpended balances from this authorization to revert to available general funds.

Member Michelle Romero stated that she has previously worked with CTS and recognized it for its expertise and high standards.

Fiscal Impact

FY 2024: \$300,000 Expenditure

Member Romero moved, and it was carried by unanimous vote of the voting members, to: 1) Authorize the CEO/President to execute an agreement with CTS, in the amount of \$300,000, for customer safety consulting and training services; and 2) Authorize any residual unexpended balances from this authorization to revert to available general funds.

Member Goodman stated that her aye vote was not registered to which Chair Gibson acknowledged it would be corrected.

#### ITEM 6. Administrative Office Furniture – Henriksen/Butler D/B/A HB Workplaces

Mr. Yost referenced the current construction of the LVCVA's new administrative offices and the need to replace its current "decades old" office furniture. Mr. Yost confirmed that the proposed \$1,600,000 expenditure was included in the Board-approved budget but is over Mr. Hill's CEO's Signature Authority and requires the Board's approval. Mr. Yost requested that the Board consider: 1) Authorizing the CEO/President to execute an agreement with Henriksen/Butler d/b/a HB Workplaces for \$1,600,000 for office furniture; and 2) Authorizing any residual unexpended balances from this authorization to revert to available general funds.

Fiscal Impact

FY 2024: \$1,600,000 Expenditure

Member Sewald moved, and it was carried by unanimous vote of the voting members to: 1) Authorize the CEO/President to execute an agreement with Henriksen/Butler d/b/a HB Workplaces for \$1,600,000 for office furniture; and 2) Authorize any residual unexpended balances from this authorization to revert to available general funds.

## ITEM 7. <u>LVCVA Ambassador Uniform Rentals and First Aid Supplies – Cintas Uniform Services</u> of Las Vegas

Mr. Yost provided that the LVCVA currently utilizes Cintas Uniform Services of Las Vegas (Cintas) to provide both uniform rentals and first aid supplies, and has previously contracted with Cintas in the amount of \$248,000, which, in addition to the proposed request, would exceed Mr. Hill's CEO's Signature Authority and therefore requires Board approval. Mr. Yost requested that the Board consider: 1) Authorizing the CEO/President to execute agreements with Cintas Uniform Services of Las Vegas, in the combined amount of \$82,000, for uniform rentals and first aid supplies; and 2) Authorizing any residual unexpended balances from this authorization to revert to available general funds.

#### Fiscal Impact

FY 2024: \$72,000 Expenditure FY 2025: \$8,000 Expenditure FY 2026 \$2,000 Expenditure

Member Sewald moved, and it was carried by unanimous vote of the voting members to: 1) Authorize the CEO/President to execute agreements with Cintas Uniform Services of Las Vegas, in the combined amount of \$82,000, for uniform rentals and first aid supplies; and 2) Authorize any residual unexpended balances from this authorization to revert to available general funds.

## ITEM 8. <u>Bid #24-4778, PWP CL-2023-457, Remove Swale from the Las Vegas Convention Center Silver Parking Lot</u>

Randy Shingleton, Vice President of Facilities, described the previous installation of a box culvert under the Silver Lot to create a drainage channel (swale) for the prevention of rainwater ponding. Mr. Shingleton explained that a more recent culvert installation on Convention Center Drive was connected to the existing Silver Lot culvert and eliminated the need for the original swale. Mr. Shingleton noted that the swale creates an unlevel surface across portions of the Silver Lot, making it challenging for shows to place exhibits across those portions of the Silver Lot. Mr. Shingleton stated that the proposed contract would remove the swale by excavating, grading and repaving the Silver Lot, creating an additional 50,000 square feet of usable space for clients to place exhibits and creating a better show experience for clients by enabling them to more effectively use the Silver Lot space. Mr. Shingleton requested that the Board consider: 1) Awarding Bid #24-4778, Paving and Grading to Remove Swale in the Las Vegas Convention Center's Silver Parking Lot, to Las Vegas Paving Corporation, Las Vegas, Nevada; 2) Authorizing the CEO/President to execute an agreement with Las Vegas Paving Corporation in the amount of \$318,450; and 3) Authorizing any residual unexpended balances from this authorization to revert to available general funds.

#### Fiscal Impact

FY 2023: \$318,450 Expenditure (includes 10% Owners Controlled Contingency)

Member Romero stated that she has family members who work for Las Vegas Paving and would abstain from voting on Agenda Item 8.

Member Goodman asked if these efforts were coordinated with Southern Nevada or State Flood Control, to which Mr. Shingleton confirmed the LVCVA ensured their approval.

Member Sewald moved, and it was carried by unanimous vote of the voting members to: 1) Award Bid #24-4778, Paving and Grading to Remove Swale in the Las Vegas Convention Center's Silver Parking Lot, to Las Vegas Paving Corporation, Las Vegas, Nevada; 2) Authorize the CEO/President to execute an agreement with Las Vegas Paving Corporation in the amount of \$318,450; and 3) Authorizing any residual unexpended balances from this authorization to revert to available general funds.

# ITEM 9. <u>Las Vegas Convention Center Network Infrastructure - Cisco License and Maintenance Coverage Renewals - ConvergeOne, Inc.</u>

Ed Finger, Chief Financial Officer, detailed the functions of the Cisco "backbone" network including connecting over 200 computing devices, and managing the intelligence of the building including phone systems, security cameras, and locks. Mr. Finger stated that the proposed request consists of networking and cybersecurity software and services and does not include Cox revenue-generating infrastructure. Mr. Finger requested that the Board consider: 1) Authorizing the CEO/President to execute an agreement with ConvergeOne, Inc. for network operating system licenses and hardware maintenance coverage for the period from October 24, 2023, through December 31, 2026, in the amount of \$1,605,000; and 2) Authorizing any residual unexpended balances from this authorization to revert to available general funds.

#### Fiscal Impact

FY 2024: \$835,000 Expenditure FY 2025: \$350,000 Expenditure FY 2026: \$420,000 Expenditure

Las Vegas Convention and Visitors Authority Regular Meeting of the Board of Directors October 10, 2023 Minutes Page 8 of 8

Vice Chair Nikodemus moved, and it was carried by unanimous vote of the voting members to: 1) Authorize the CEO/President to execute an agreement with ConvergeOne, Inc. for network operating system licenses and hardware maintenance coverage for the period from October 24, 2023, through December 31, 2026, in the amount of \$1,605,000; and 2) Authorize any residual unexpended balances from this authorization to revert to available general funds.

#### **COMMENTS FROM THE FLOOR BY THE PUBLIC**

Shaundell Newsome of Sumnu Marketing commented on the recovery of small businesses in Nevada from the COVID-19 pandemic and applauded the content of the meeting as it relates to community development and provided examples of small businesses benefitting from the LVCVA's initiatives.

Mr. Newsome commended the municipalities' investments in providing resources for small businesses including the City of Las Vegas' Entrepreneur Accelerator program, City of Henderson's Launchpad program, the Vegas Chamber's EDGE program, the City of North Las Vegas' Small Business Connector program, and Clark County's Small Business Opportunity Program.

Ed Uehling recalled comments at a Southern Nevada Infrastructure Committee Meeting seven years ago by the then-president of the MGM Grand regarding how unwelcome large-scale events such as New Year's Eve were to Las Vegas. Mr. Uehling stated that two events, F1 Las Vegas Grand Prix and Super Bowl LVIII have since been added, without mention of how Las Vegas residents will benefit from the LVCVA's initiatives.

Mr. Uehling provided his thoughts about the "lies and hypocrisy" regarding the weddings segment and the lack of information available to the residents of China regarding weddings. Mr. Uehling commented on the "stealing" of a portion of the \$2,000,000 that was allocated for weddings promotion.

Daniel Braisted inquired on the number of ransomware attacks to companies and resorts in Clark County and provided information on free tickets for the CES trade show. Mr. Braisted referenced his previously submitted list of ideas, highlighting the concept of allowing Las Vegas residents to share tickets to conventions and trade shows. Mr. Braisted encouraged the collection and distribution of trade show attendee information.

#### **ADJOURNMENT**

Chair Gibson adjourned the meeting at 10:26 a.m.	
Respectfully submitted,	Date Approved: November 14, 2023
Silvia Perez Executive Assistant to the Board	James B. Gibson Chair

MEETING DATE:	NOVEMBER 14, 2023	ITEM NO. 1
TO:	BOARD OF DIRECTORS	
FROM:	BRIAN YOST CHIEF OPERATING OFFICER	—Docusigned by: Brian Yost
SUBJECT:	SPECIAL EVENTS UPDATE	9EB0ATEA330F4A7

#### **RECOMMENDATION**

FISCAL IMPACT

None

Representatives from the Las Vegas Super Bowl Host Committee will provide event updates to the Board of Directors. Representatives from the Nevada Department of Transportation (NDOT) will provide project updates as related to the Formula 1 Las Vegas Grand Prix.

This is an informational item and does not require Board action.

	Stew Hill
BOARD ACTION:	STEVE HILL CEO/PRESIDENT

#### PURPOSE AND BACKGROUND

Representatives from the Las Vegas Super Bowl Host Committee will present the Board with updates on their preparation efforts related to Super Bowl LVIII, which will take place in February of 2024. Representatives from NDOT will provide updates on the I-15 Tropicana project as it relates to the Formula 1 Las Vegas Grand Prix.

MEETING DATE:	NOVEMBER 14, 2023	ITEM NO. 2
TO:	BOARD OF DIRECTORS	
FROM:	BRIAN YOST CHIEF OPERATING OFFICER	— Docusigned by: Brian Yost
SUBJECT: REQUEST TO APPROVE LVE EVENT FUNDING: US BOWLING CONGRESS WOMEN'S CHAMPIONSHIPS 2025		

#### RECOMMENDATION

That the Board of Directors considers: 1) Approving an expenditure in the amount of \$545,000 to Las Vegas Events (LVE) to fund the United States Bowling Congress Women's Championships and Category B Events in April-June 2025 at South Point Tournament Bowling Plaza and other Las Vegas Bowling Centers; and 2) Authorizing any residual unexpended balances from this authorization to revert to available general funds.

For possible action.

<b>FISCAL</b>	<b>IMPA</b>	CT
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FY 2025: \$545,000 Expenditure

	Stew till
	STEVE HILL
BOARD	CEO/PRESIDENT
ACTION:	

DocuSigned by:

#### **PURPOSE AND BACKGROUND**

The United States Bowling Congress (USBC) Women's Championships (Event) is one the world's largest annual participatory sporting events for women.

During its January 10, 2023, meeting, the Board approved LVE funding for a number of USBC Open and Women's Championship Events, scheduled to take place from 2024 to 2039 in the destination. The 2025 Women's Championship was not included in the event list because it was scheduled to take place in another city. However, construction activity prevents the original destination from hosting the Event. USBC will relocate the 2025 Event to Las Vegas. The Women's Championships have been held in Las Vegas in 2016 and 2023, and under the current agreement between LVE and USBC, they will also be held in Las Vegas in 2026, 2029, 2032, 2035, and 2038.

The 2025 Women's Championships is expected to attract more than 16,000 participants and generate a total estimated economic impact of \$32.7 million.

MEETING DATE:	NOVEMBER 14, 2023	ITEM NO. 3
TO:	BOARD OF DIRECTORS	
FROM:	BRIAN YOST CHIEF OPERATING OFFICER	— Docusigned by: Brian Yost
SUBJECT: OWNER'S REPRESENTATIVE AGREEMENT, AMENDMENT #13 – MILLER PROJECT MANAGEMENT		

#### RECOMMENDATION

That the Board considers authorizing the Chief Executive Officer to execute Amendment #13 with Miller Project Management, in the amount of \$12,100,000, for Owner Representative services for the design and construction of the Las Vegas Convention Center District (LVCCD) Phase Three Renovation project.

For possible action.

#### **FISCAL IMPACT**

FY 2024: \$2,728,740 LVCCD Capital Fund expenditure FY 2025: \$5,244,660 LVCCD Capital Fund expenditure FY 2026: \$3,893,520 LVCCD Capital Fund expenditure FY 2027: \$233,080 LVCCD Capital Fund expenditure

Total: \$12,100,000

	Steve Hill
BOARD ACTION:	STEVE HILL CEO/PRESIDENT

DocuSigned by:

#### PURPOSE AND BACKGROUND

Miller Project Management (MPM) has assisted the LVCVA with the Riviera Hotel acquisition and demolition, the LVCCD Phase Two expansion project, the Las Vegas Metropolitan Police Department Convention Center Substation expansion, the Loop campus-wide people mover, and the initial portions of the Phase Three renovation project. As the LVCVA's Owner Representative, MPM, under the guidance of LVCVA Staff, oversees the design and construction of the LVCVA's major capital projects. MPM has demonstrated its ability over the past eight years to manage the design and construction processes while attending to the policies, statutory responsibilities, and expectations of the LVCVA.

Page 2

Las Vegas Convention and Visitors Authority Board of Directors Meeting

Agenda Documentation

Meeting Date: November 14, 2023

Subject: Owner's Representative Amendment #13 – Miller Project Management

The costs of these services are in the Phase Three budget approved by the Oversight Panel for Convention Facilities in Clark County and the Board.

Key elements in the MPM Owner's Representative scope of services include:

- Management of professional design services, special consulting services, and construction contracts.
- Schedule development to coordinate convention activities with renovation construction subphases.
- Development and management of projected costs and projected budgets.
- Oversight of contractor bid processes, de-scoping, leveling and analysis review, and approval of construction mobilization and construction work plans.
- Review and monitoring of subcontracting, including reviewing compliance with the Authority's diversity program and Senate Bill 1 requirements.
- Review of the construction safety program as submitted by the contractor, providing comments as appropriate.
- Review, negotiation, and process management of design and construction change order requests for review and approval by the Authority.
- Periodic review of quality assurance/quality control (QA/QC) plan (Plan) submitted by the contractor. Report any recognized deviations from the Plan.
- Development of owner-provided furniture, fixtures, and equipment acquisition plan and itemized budget.
- Facilitation of design review processes with regulatory and permitting agencies.
- Project close-out management, including monitoring inspection, preparation of detailed punch lists with the design and construction team members, identification of items requiring completion/installation or repair, walkthroughs with LVCVA Staff as requested, verification of final completion, oversight of demobilization, and coordination of occupancy and operation permits.
- Coordination and commissioning of key building systems with Authority staff.

MEETING DATE:	NOVEMBER 14, 2023	ITEM NO. 4
TO:	BOARD OF DIRECTORS	
FROM:	ED FINGER CHIEF FINANCIAL OFFICER	DocuSigned by:
SUBJECT:	SUBJECT: AWARD OF RFP #24-4783 - RIVIERA HOTEL 10-ACRE PARCEL SITE PREPARATION PROJECT – LAS VEGAS PAVING	

#### RECOMMENDATION

That the Board of Directors considers: 1) Awarding RFP #24-4783, Riviera Hotel Site (Site) Preparation Project for the excavation, fill, and compaction of the Site, to Las Vegas Paving in an amount not to exceed \$6,469,500; and 2) Authorizing the Chief Executive Officer (CEO)/President to execute any necessary agreements for the Project.

For possible action.

FISCAL IMPACT

ACTION:

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FY 2023: \$6,469,000 – LVCCD Capital Projects Fund	DocuSigned by:
	Steve Hill
	Steve Hill
	STEVE HILL
BOARD	CEO/PRESIDENT

#### PURPOSE AND BACKGROUND

The Board approved the sale of the 10-acre parcel on Las Vegas Boulevard (Site) to 65SLVB LLC (Buyer) at its March 14, 2023, meeting for \$125,000,000. The previously contracted buyer of the Site did not complete the acquisition and forfeited \$7 million of earnest money.

During its due diligence period, Buyer identified Site fill and compaction issues preventing the construction of its planned development. Staff, through Miller Project Management, issued RFP #24-4783 to excavate necessary portions of the Site and then to fill and compact those areas to standards agreed upon by the Authority and the Buyer.

There were three respondents to the RFP:

Respondent Bid Las Vegas Paving \$6,4

Las Vegas Paving \$6,469,500.00
Tab Contractors \$9,646,200.00
Holcim \$13,351,336.99

Miller Project Management staff reviewed the bids and determined the Las Vegas Paving and Tab Contractors bids to be responsive.

MEETING DATE:	NOVEMBER 14, 2023	ITEM NO. 5
TO:	BOARD OF DIRECTORS	
FROM:	ED FINGER CHIEF FINANCIAL OFFICER	DocuSigned by:
SUBJECT:	SUBJECT: SALE OF 10-ACRE PARCEL ON LAS VEGAS BOULEVARD TO 65SLVB LLC – AMENDMENT TO PURCHASE AND SALE AGREEMENT	

#### **RECOMMENDATION**

That the Board of Directors considers authorizing the Chief Executive Officer (CEO)/President to execute an amendment to the Purchase and Sale Agreement with 65SLVB to include the LVCVA's agreement to specific performance related to excavation and compaction work on the former Riviera 10-acre parcel.

For possible action.

FISCAL IMPA	<u>ACT</u>		
FY 2023: \$6,4	169,000 – LVCCD Capital Projects Fund	DocuSigned by:	
		Steve Hill	
BOARD ACTION:		STEVE HILL CEO/PRESIDENT	

#### PURPOSE AND BACKGROUND

The Board approved the sale of the 10-acre parcel (Site) on Las Vegas Boulevard (Site) to 65SLVB LLC (Buyer) at its March 14, 2023, meeting for \$125,000,000. The previously contracted buyer of the Site did not complete the acquisition and forfeited \$7 million of earnest money.

During its due diligence period, Buyer identified Site fill and compaction issues preventing the construction of its planned development. The fill issues require excavation and compaction work (Project) on the Site, to such standards as established by Clark County and agreed upon by the LVCVA and Buyer before Buyer can proceed with construction. The proposed amendment to the Purchase and Sale Agreement (PSA) will include a clause enabling Buyer to compel specific performance from the LVCVA to complete the Project.

MEETING DATE:	NOVEMBER 14, 2023	ITEM NO. 6		
TO:	BOARD OF DIRECTORS			
FROM:	ED FINGER CHIEF FINANCIAL OFFICER	DocuSigned by:		
SUBJECT:	LAS VEGAS MONORAIL INSURANCE POLICIES			

#### **RECOMMENDATION**

That the Board considers authorizing the Chief Financial Officer to execute the following insurance policies for the Las Vegas Monorail: 1) Liability insurance with Westchester, a Chubb Company (Chubb) in the amount of \$701,288 for the policy period from December 10, 2023, through December 10, 2024; and 2) Property insurance with American International Group, Inc. (AIG) in the amount of \$325,812 for the policy period from January 1, 2024, through January 1, 2025.

For possible action.

#### FISCAL IMPACT

FY 2024: \$474,377 FY 2025: \$552,723

	Steve Hill
BOARD ACTION:	STEVE HILL CEO/PRESIDENT

DocuSigned by:

#### PURPOSE AND BACKGROUND

Staff, by and through its insurance broker, Alliant Insurance Services, competitively placed the proposed liability insurance and property insurance policies (Policy Placements) for the Las Vegas Monorail (Monorail).

The Policy Placements are currently split between the LVCVA and Western Management Group (WMG), the LVCVA's contracted Monorail operator. In calendar year 2024, the LVCVA will directly place both Policies in the combined amount of \$1,027,100. In conjunction with such placement, the LVCVA will reduce WMG's management fee, and realize a net savings of approximately \$50,000 in net annual Monorail insurance costs.

MEETING DATE:	NOVEMBER 14, 2023	ITEM NO. 7		
TO:	BOARD OF DIRECTORS			
FROM:	ED FINGER CHIEF FINANCIAL OFFICER	DocuSigned by:		
SUBJECT:	FINANCIAL SYSTEM SOFTWARE AGREEMENTS – TYLER TECHNOLOGIES, INC.			

#### RECOMMENDATION

That the Board of Directors consider: 1) Authorizing the Chief Executive Officer (CEO)/President to extend and/or renew software license agreements with Tyler Technologies, Inc. (Tyler), in the amount of \$75,000 per year, until the LVCVA's current financial accounting software is no longer needed or is replaced; and 2) Authorizing any residual unexpended balances from this authorization to revert to available general funds.

For possible action.

Annually - \$75,000 Expenditure

BOARD CEO/PRESIDENT	BOARD ACTION:	STEVE HILL CEO/PRESIDENT	
DOADD CEO/DDESIDENT	POARD	_	
	ACTION:		
ACTION:			

DocuSigned by:

#### PURPOSE AND BACKGROUND

The Las Vegas Convention and Visitors Authority (LVCVA) has utilized Tyler's Eden financial accounting software since the Board of Directors initially approved its purchase and installation in March 2002.

Tyler software performs a variety of critical financial tasks including accounts payable, accounts receivable, budget, and reporting.

The LVCVA's current software license agreements with Tyler cost \$52,000 per year. The license costs will increase incrementally on an annual basis. To date, the expenditure for the licenses is \$1 million, including the original purchase and installation costs of \$200K. The LVCVA's cumulative spend for this vendor exceeds the CEO's Signature Authority and requires Board approval.

All subsequent extensions, renewals, or purchases under the proposed authorization will be subject to the Board's approval of the LVCVA's annual budget.

MEETING DATE:	NOVEMBER 14, 2023	ITEM NO. 8		
TO:	BOARD OF DIRECTORS			
FROM:	ED FINGER CHIEF FINANCIAL OFFICER	DocuSigned by:		
SUBJECT:	MULTI-FUNCTION COPIER DEVICES & SERVICE SOLUTIONS - CANON SOLUTIONS AMERICA, INC.			

#### RECOMMENDATION

That the Board of Directors considers: 1) Authorizing the Chief Financial Officer to execute agreements with Canon Solutions America, Inc. (Canon), in the amount of \$370,000, for the lease of multi-function copier devices for the period from January 1, 2024, through December 31, 2028; and 2) Authorizing any residual unexpended balances from this authorization to revert to available general funds.

For possible action.

#### **FISCAL IMPACT**

FY 2024:	\$37,000	Expenditure
FY 2025:	\$74,000	Expenditure
FY 2026:	\$74,000	Expenditure
FY 2027:	\$74,000	Expenditure
FY 2028:	\$74,000	Expenditure
FY 2029:	\$37,000	Expenditure

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	STEVE HILL
BOARD	CEO/PRESIDENT
ACTION:	OLO, KLOIDLINI

#### PURPOSE AND BACKGROUND

The LVCVA utilizes multi-function copier devices under lease agreements with Canon throughout the Las Vegas Convention Center. The lease agreements are set to expire on January 31, 2024. Staff has assessed new multi-function copier device options and identified models that align with the LVCVA's operational requirements.

—Docusigned by: Steve Hill

Staff proposes utilizing a mutual use agreement with cooperative purchasing organization, OMNIA Partners, in accordance with the Local Government Purchasing Act, for the proposed lease agreements. Cooperative purchasing organizations are designed to benefit government organizations for the purpose of obtaining lower prices from certain suppliers to reduce the costs of procurement.

MEETING DATE:	NOVEMBER 14, 2023	ITEM NO. 9		
TO:	BOARD OF DIRECTORS			
FROM:	ED FINGER CHIEF FINANCIAL OFFICER	DocuSigned by:		
SUBJECT:	QUARTERLY BUDGET AND STATISTICAL REPORT			

#### **RECOMMENDATION**

The Las Vegas Convention and Visitors Authority Budget and Statistical Report for the quarter ending September 30, 2023, is presented to the Board of Directors for its information and review.

This is an informational item and does not require Board action.

#### **FISCAL IMPACT**

None

	Steve Hill	
BOARD ACTION:	STEVE HILL CEO/PRESIDENT	

#### PURPOSE AND BACKGROUND

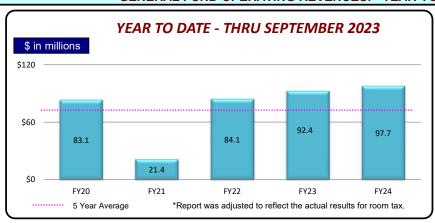
Internal policies require that interim financial reports, which permit comparison of recorded transactions and account balances with the approved budget and policy compliance, be prepared and distributed to the Board of Directors on a periodic basis. In addition, information which may interest the Board is presented.



## BUDGET AND STATISTICAL REPORT

## September FY 2024

#### GENERAL FUND OPERATING REVENUES: YEAR-TO-DATE COMPARISONS



#### OPERATING REVENUES INCLUDE:

- \* Room Taxes
- \* Gaming Fees
- \* Facility charges for services
- \* Interest Earnings

#### **FINANCIAL HIGHLIGHTS:**

- ✓ Year-to-date General Fund total operating revenues are **6% higher** than last year. (*Pg.* 2)
- Year-to-date room tax earnings are comparable to last year. (Pg. 3)
- ✓ Year-to-date Average Daily Rate (ADR) of \$134.19 is down 3.8% compared to last year. (Pg. 4)
- ✓ Year-to-date Occupancy Rate (OR) of 82.2% increased 3.6% compared to prior year. (Pg. 5)
- Year-to-date Average Rooms Occupied Daily (AROD) is 133,350 and has grown 4.0% from last year. (Pg. 5)

#### **FINANCE COMMENTS:**

This report reflects operating results for the first three months of FY 2024 and a summary of the first fiscal-quarter investment activities. General Fund room tax revenues for the current fiscal year-to-date were almost the same as the prior year. ADR continued to be lower for this quarter, compared to last year; however, occupancy rate remained higher than last year.

The investment report reflects compliance with policy requirements including maturities, ROI, and diversification. **Average weighted yield for the month ending September 30, 2023 was 4.4%, up 59% compared to prior year.** The investment report, included herein, was prepared by FHN, the LVCVA's investment portfolio manager.

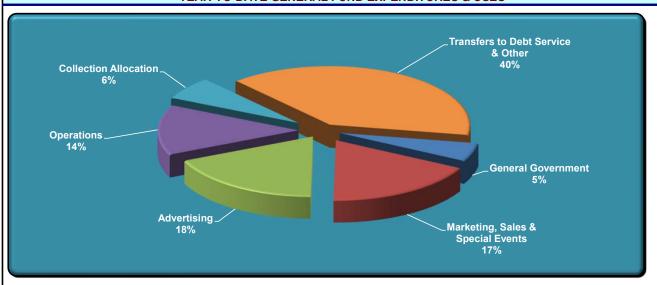


## Statement of Sources & Uses of Funds For the Period Ending September 30, 2023 (a)

REVENUES         ROOM TAX & Gaming Fees (b)         78,477,056         78,523,551         0%         351,400,000         22%         355,324,940           LVCC Revenues         7,767,907         5,648,821         38%         34,644,000         22%         37,468,219           Ancillary         4,028,434         2,834,870         42%         24,045,000         17%         29,599,039           Other (c)         729,789         317,298         130%         8,230,000         9%         12,599,376           Monorail (h)         6,717,284         5,054,785         33%         23,500,000         29%         25,154,208           Total Revenues         97,720,470         5,030,351         17%         23,445,000         27%         17,320,029           Marketing         4,028,433         18,946,517         18%         99,500,000         29%         25,154,208           Advertising         22,330,038         18,946,517         18%         99,500,000         27%         17,320,029           Marketing         3,679,241         4,458,779         17%         18,300,000         49%         6,964,828           Special Events         3,896,050         7,664,679         16%         69,881,130         13%         23,624,955	For the Period Ending September 30, 2023 (a)									
REVENUES Room Tax & Gaming Fees (b) LVCC Revenue Facility Use Ancillary Anci			YTD		Prior YTD	% of	Annual	% of		Prior Year
Room Tax & Gaming Fees (b)   78,477,056   78,523,551   0%   351,400,000   22%   355,324,940			Actual		Actual	Change	Budget	Budget		Total
LVCC Revenue   Facility Use   7,767,907   5,648,821   38%   34,644,000   22%   37,468,219   Ancillary   4,028,434   2,834,870   42%   24,045,000   17%   29,599,039   Other (°)   729,789   317,288   130%   8,230,000   9%   12,599,379   Monorail (°)   6,717,284   5,054,785   33%   23,500,000   29%   25,154,208   70tal Revenues   \$97,720,470   \$92,379,325   6%   \$441,819,000   22%   \$460,145,782   EXPENDITURES   General Government   6,226,980   5,300,351   17%   23,445,000   27%   17,320,029   Marketing   Advertising   22,330,038   18,946,517   18%   99,500,000   22%   92,491,982   Sales   9,050,675   1,896,174   377%   18,300,000   49%   6,964,828   Marketing   3,679,241   4,458,779   -17%   23,715,000   16%   17,770,337   Special Events   8,896,050   7,664,679   16%   69,881,130   13%   223,624,955   Operations   16,923,808   15,035,979   13%   73,322,000   23%   65,317,491   Collection Allocation (°)   7,847,706   7,852,355   0%   2,000,000   31%   25,000,000   Other (°)   0%   - 0%   812,048   Total Expenditures   \$74,954,498   61,154,834   23%   \$333,163,130   22%   \$249,301,670   EXCESS (DEFICIENCY) OF REVENUES   \$22,765,972   \$31,224,491   -27%   \$108,655,870   21%   \$210,844,112   OTHER FINANCING SOURCES & (USES)   Transfers from Other Funds   57,404   25,040   129%   660,000   9%   869,956   Proceeds - Sale of Capital Assets   0%   25,000   0%   30,805   Froceeds - Sale of Capital Assets   0%   25,000   0%   575,535   Total Sources & (Uses)   \$48,817,790   \$13,806,79   253%   \$129,525,000   38%   \$168,765,076   \$755,535   \$764   25,040   129%   660,000   9%   869,956   Proceeds - Sale of Capital Assets   0%   25,000   0%   30,805   575,535   30,805	REVENUES									
Facility Use	Room Tax & Gaming Fees (b)		78,477,056		78,523,551	0%	351,400,000	22%		355,324,940
Ancillary (1,028,434	LVCC Revenue									
Other (c) 729,789 317,298 130% 8,230,000 9% 12,599,376 Monorail (b) 6,717,284 5,054,785 33% 23,500,000 29% 25,154,208 7 total Revenues \$ 97,720,470 \$ 92,379,325 6% \$ 441,819,000 22% \$ 460,145,782	Facility Use		7,767,907		5,648,821	38%	34,644,000	22%		37,468,219
Monorail (b)         6,717,284         5,054,785         33%         23,500,000         29%         25,154,208           EXPENDITURES           General Government         6,226,980         5,300,351         17%         23,445,000         27%         17,320,029           Marketing         22,330,038         18,946,517         18%         99,500,000         22%         92,491,982           Sales         9,050,675         1,896,174         377%         18,300,000         49%         6,964,828           Marketing         3,679,241         4,458,779         -17%         23,715,000         16%         17,770,337           Special Events         8,896,050         7,664,679         16%         69,881,130         13%         23,624,955           Operations         16,923,808         15,035,979         13%         73,322,000         23%         65,317,491           Collection Allocation (b)         7,847,706         7,852,355         0%         25,000,000         31%         25,000,000           Other (d)         -         -         -         0%         -         -         0%         249,301,670           EXCESS (DEFICIENCY) OF REVENUES         \$22,765,972         \$31,224,491         -27%         \$108,			4,028,434		2,834,870	42%	24,045,000	17%		29,599,039
EXPENDITURES   Seneral Government   6,226,980   5,300,351   17%   23,445,000   27%   17,320,029   Marketing   Advertising   22,330,038   18,946,517   18%   99,500,000   22%   92,491,982   Sales   9,050,675   1,896,174   377%   18,300,000   49%   6,964,828   Marketing   3,679,241   4,458,779   -17%   23,715,000   16%   17,770,337   Special Events   8,896,050   7,664,679   16%   69,881,130   13%   23,624,955   Operations   16,923,808   15,035,979   13%   73,322,000   23%   65,317,491   Collection Allocation (b)   7,847,706   7,852,355   0%   25,000,000   31%   25,000,000   Cther (d)   - 0%   812,048   Total Expenditures   \$74,954,498   61,154,834   23%   \$333,163,130   22%   \$249,301,670   EXCESS (DEFICIENCY) OF REVENUES   \$22,765,972   \$31,224,491   -27%   \$108,655,870   21%   \$210,844,112   CTHER FINANCING SOURCES & (USES)   Transfers from Other Funds   F7,404   25,040   129%   660,000   9%   869,956   Proceeds - Sale of Capital Assets   - 0%   25,000   0%   30,805   Issuance of Lease Obligation   - 0%   - 0%   575,535   Total Sources & (Uses)   \$48,817,790   \$(13,839,679)   253%   \$(129,525,000)   38%   \$(168,765,076)   \$(168,765,076)   \$(13,839,679)   253%   \$(129,525,000)   38%   \$(168,765,076)   \$(168,765,076)   \$(13,839,679)   253%   \$(129,525,000)   38%   \$(168,765,076)   \$(168,765,076)   \$(138,817,790)   \$(13,839,679)   253%   \$(129,525,000)   38%   \$(168,765,076)   \$(168,765,076)   \$(138,817,790)   \$(13,839,679)   253%   \$(129,525,000)   38%   \$(168,765,076)   \$(168,7	Other (c)		729,789		317,298	130%	8,230,000	9%		12,599,376
Caperal Government   General	Monorail (b)		6,717,284		5,054,785	33%	23,500,000	29%		25,154,208
General Government Marketing Marketing Advertising         6,226,980         5,300,351         17%         23,445,000         27%         17,320,029           Sales Advertising Sales Sales Marketing Sales Marketing Sales Marketing 3,679,241         9,050,675         1,896,174         377%         18,300,000         49%         6,964,828           Marketing Special Events Sales Operations Special Events Sales Operations In 16,923,808         15,035,979         16%         69,881,130         13%         23,624,955           Operations Collection Allocation (b) Other (d) Tale Expenditures Sales	Total Revenues	_\$	97,720,470	\$	92,379,325	6%	\$ 441,819,000	22%	\$	460,145,782
General Government Marketing Marketing Advertising         6,226,980         5,300,351         17%         23,445,000         27%         17,320,029           Sales Advertising Sales Sales Marketing Sales Marketing Sales Marketing 3,679,241         9,050,675         1,896,174         377%         18,300,000         49%         6,964,828           Marketing Special Events Sales Operations Special Events Sales Operations In 16,923,808         15,035,979         16%         69,881,130         13%         23,624,955           Operations Collection Allocation (b) Other (d) Tale Expenditures Sales	EXPENDITURES									
Advertising 22,330,038 18,946,517 18% 99,500,000 22% 92,491,982 Sales 9,050,675 1,896,174 377% 18,300,000 49% 6,964,828 Marketing 3,679,241 4,458,779 -17% 23,715,000 16% 17,770,337 Special Events 8,896,050 7,664,679 16% 69,881,130 13% 23,624,955 Operations 16,923,808 15,035,979 13% 73,322,000 23% 65,317,491 Collection Allocation (b) 7,847,706 7,852,355 0% 25,000,000 31% 25,000,000 Other (d) 0% - 0% 812,048 Total Expenditures \$74,954,498 \$61,154,834 23% \$333,163,130 22% \$249,301,670 PEXCESS (DEFICIENCY) OF REVENUES \$22,765,972 \$31,224,491 -27% \$108,655,870 21% \$210,844,112 OTHER FINANCING SOURCES & (USES) Transfers from Other Funds Proceeds - Sale of Capital Assets 0% 25,000 9% 869,956 Proceeds - Sale of Capital Assets 0% 25,000 0% 30,805 Issuance of Lease Obligation 0% - 0% 25,000 38% \$(168,765,076)			6,226,980		5,300,351	17%	23,445,000	27%		17,320,029
Sales         9,050,675         1,896,174         377%         18,300,000         49%         6,964,828           Marketing         3,679,241         4,458,779         -17%         23,715,000         16%         17,770,337           Special Events         8,896,050         7,664,679         16%         69,881,130         13%         23,624,955           Operations         16,923,808         15,035,979         13%         73,322,000         23%         65,317,491           Collection Allocation (b)         7,847,706         7,852,355         0%         25,000,000         31%         25,000,000           Other (d)         -         -         -         0%         -         0%         812,048           Total Expenditures         \$ 74,954,498         \$ 61,154,834         23%         \$ 333,163,130         22%         \$ 249,301,670           EXCESS (DEFICIENCY) OF REVENUES         \$ 22,765,972         \$ 31,224,491         -27%         \$ 108,655,870         21%         \$ 210,844,112           OTHER FINANCING SOURCES & (USES)           Transfers to Other Funds         (48,875,194)         (13,864,719)         253%         (130,210,000)         38%         (170,241,372)           Transfers from Other Funds         57,404 <td< th=""><th>Marketing</th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th></td<>	Marketing									
Marketing         3,679,241         4,458,779         -17%         23,715,000         16%         17,770,337           Special Events         8,896,050         7,664,679         16%         69,881,130         13%         23,624,955           Operations         16,923,808         15,035,979         13%         73,322,000         23%         65,317,491           Collection Allocation (b)         7,847,706         7,852,355         0%         25,000,000         31%         25,000,000           Other (d)         -         -         0%         -         0%         812,048           Total Expenditures         \$ 74,954,498         \$ 61,154,834         23%         \$ 333,163,130         22%         \$ 249,301,670           EXCESS (DEFICIENCY) OF REVENUES         \$ 22,765,972         \$ 31,224,491         -27%         \$ 108,655,870         21%         \$ 210,844,112           OTHER FINANCING SOURCES & (USES)           Transfers to Other Funds         (48,875,194)         (13,864,719)         253%         (130,210,000)         38%         (170,241,372)           Transfers from Other Funds         57,404         25,040         129%         660,000         9%         869,956           Proceeds - Sale of Capital Assets         -         -	Advertising		22,330,038		18,946,517	18%	99,500,000	22%		92,491,982
Special Events 8,896,050 7,664,679 16% 69,881,130 13% 23,624,955 Operations 16,923,808 15,035,979 13% 73,322,000 23% 65,317,491 Collection Allocation (b) 7,847,706 7,852,355 0% 25,000,000 31% 25,000,000 Other (d) 0% - 0% 812,048  Total Expenditures \$ 74,954,498 \$ 61,154,834 23% \$ 333,163,130 22% \$ 249,301,670  EXCESS (DEFICIENCY) OF REVENUES \$ 22,765,972 \$ 31,224,491 -27% \$ 108,655,870 21% \$ 210,844,112  OTHER FINANCING SOURCES & (USES) Transfers to Other Funds (48,875,194) (13,864,719) 253% (130,210,000) 38% (170,241,372) Transfers from Other Funds 57,404 25,040 129% 660,000 9% 869,956 Proceeds - Sale of Capital Assets Issuance of Lease Obligation - 0% 25,000 0% 30,805 Issuance of Lease Obligation - 0% - 0% 575,535  Total Sources & (Uses) \$ (48,817,790) \$ (13,839,679) 253% \$ (129,525,000) 38% \$ (168,765,076)	Sales		9,050,675		1,896,174	377%	18,300,000	49%		6,964,828
Operations	Marketing		3,679,241		4,458,779	-17%	23,715,000	16%		17,770,337
Collection Allocation (b) Other (d) Total Expenditures  \$ 74,954,498 \$ 61,154,834 23% \$ 333,163,130 22% \$ 249,301,670  EXCESS (DEFICIENCY) OF REVENUES  \$ 22,765,972 \$ 31,224,491 -27% \$ 108,655,870 21% \$ 210,844,112  OTHER FINANCING SOURCES & (USES) Transfers to Other Funds Transfers from Other Funds Proceeds - Sale of Capital Assets Issuance of Lease Obligation Total Sources & (Uses)  \$ (48,817,790) \$ (13,839,679) 253% \$ (129,525,000) 38% \$ (168,765,076)	Special Events		8,896,050		7,664,679	16%	69,881,130	13%		23,624,955
Other (d)	Operations		16,923,808		15,035,979	13%	73,322,000	23%		65,317,491
Total Expenditures         \$ 74,954,498 \$ 61,154,834 23% \$ 333,163,130 22% \$ 249,301,670           EXCESS (DEFICIENCY) OF REVENUES         \$ 22,765,972 \$ 31,224,491 -27% \$ 108,655,870 21% \$ 210,844,112           OTHER FINANCING SOURCES & (USES)         Transfers to Other Funds         (48,875,194) (13,864,719) 253% (130,210,000) 38% (170,241,372)         (170,241,372) 660,000 9% 869,956           Proceeds - Sale of Capital Assets Issuance of Lease Obligation         - 0% 25,000 0% 30,805         30,805           Total Sources & (Uses)         (48,817,790) \$ (13,839,679) 253% \$ (129,525,000) 38% \$ (168,765,076)	Collection Allocation (b)		7,847,706		7,852,355	0%	25,000,000	31%		25,000,000
EXCESS (DEFICIENCY) OF REVENUES \$ 22,765,972 \$ 31,224,491 -27% \$ 108,655,870 21% \$ 210,844,112  OTHER FINANCING SOURCES & (USES)  Transfers to Other Funds (48,875,194) (13,864,719) 253% (130,210,000) 38% (170,241,372)  Transfers from Other Funds 57,404 25,040 129% 660,000 9% 869,956  Proceeds - Sale of Capital Assets 0% 25,000 0% 30,805  Issuance of Lease Obligation - 0% 575,535  Total Sources & (Uses) \$ (48,817,790) \$ (13,839,679) 253% \$ (129,525,000) 38% \$ (168,765,076)	Other (d)		-		-	0%	-	0%		812,048
OTHER FINANCING SOURCES & (USES)         Transfers to Other Funds       (48,875,194)       (13,864,719)       253%       (130,210,000)       38%       (170,241,372)         Transfers from Other Funds       57,404       25,040       129%       660,000       9%       869,956         Proceeds - Sale of Capital Assets       -       -       0%       25,000       0%       30,805         Issuance of Lease Obligation       -       -       0%       -       0%       575,535         Total Sources & (Uses)       \$ (48,817,790)       \$ (13,839,679)       253%       \$ (129,525,000)       38%       \$ (168,765,076)	Total Expenditures	\$	74,954,498	\$	61,154,834	23%	\$ 333,163,130	22%	\$	249,301,670
Transfers to Other Funds       (48,875,194)       (13,864,719)       253%       (130,210,000)       38%       (170,241,372)         Transfers from Other Funds       57,404       25,040       129%       660,000       9%       869,956         Proceeds - Sale of Capital Assets       -       -       0%       25,000       0%       30,805         Issuance of Lease Obligation       -       -       0%       -       0%       575,535         Total Sources & (Uses)       \$ (48,817,790)       \$ (13,839,679)       253%       \$ (129,525,000)       38%       \$ (168,765,076)	EXCESS (DEFICIENCY) OF REVENUES	\$	22,765,972	\$	31,224,491	-27%	\$ 108,655,870	21%	\$	210,844,112
Transfers to Other Funds       (48,875,194)       (13,864,719)       253%       (130,210,000)       38%       (170,241,372)         Transfers from Other Funds       57,404       25,040       129%       660,000       9%       869,956         Proceeds - Sale of Capital Assets       -       -       0%       25,000       0%       30,805         Issuance of Lease Obligation       -       -       0%       -       0%       575,535         Total Sources & (Uses)       \$ (48,817,790)       \$ (13,839,679)       253%       \$ (129,525,000)       38%       \$ (168,765,076)	,									
Transfers from Other Funds         57,404         25,040         129%         660,000         9%         869,956           Proceeds - Sale of Capital Assets         -         -         0%         25,000         0%         30,805           Issuance of Lease Obligation         -         -         0%         -         0%         575,535           Total Sources & (Uses)         \$ (48,817,790)         \$ (13,839,679)         253%         \$ (129,525,000)         38%         \$ (168,765,076)	OTHER FINANCING SOURCES & (USES)									
Proceeds - Sale of Capital Assets       -       -       0%       25,000       0%       30,805         Issuance of Lease Obligation       -       -       0%       575,535         Total Sources & (Uses)       \$ (48,817,790) \$ (13,839,679) 253% \$ (129,525,000) 38% \$ (168,765,076)	Transfers to Other Funds		(48,875,194)		(13,864,719)	253%	(130,210,000)	38%		(170,241,372)
Issuance of Lease Obligation       -       -       0%       -       0%       575,535         Total Sources & (Uses)       \$ (48,817,790)       \$ (13,839,679)       253%       \$ (129,525,000)       38%       \$ (168,765,076)	Transfers from Other Funds		57,404		25,040	129%	660,000	9%		869,956
Total Sources & (Uses) \$ (48,817,790) \$ (13,839,679) 253% \$ (129,525,000) 38% \$ (168,765,076)	Proceeds - Sale of Capital Assets		-		-	0%	25,000	0%		30,805
	Issuance of Lease Obligation		-		-	0%	-	0%		575,535
	Total Sources & (Uses)	\$	(48,817,790)	\$	(13,839,679)	253%	\$ (129,525,000)	38%	\$	(168,765,076)
NET CHANGE IN FUND BALANCE \$ (26,051,818) \$ 17,384,812 -250% \$ (20,869,130) 125% \$ 42,079,036	,									
	NET CHANGE IN FUND BALANCE	\$	(26,051,818)	\$	17,384,812	-250%	\$ (20,869,130)	125%	\$	42,079,036

<sup>(</sup>a) Using the modified accrual basis of accounting.

#### YEAR-TO-DATE GENERAL FUND EXPENDITURES & USES



<sup>(</sup>b) Report has been adjusted from the general ledger at September 30, 2023 to reflect actual room tax and gaming fees, while the general ledger reports estimates for the quarter.

<sup>(</sup>c) Other includes interest and other charges and fees. Not adjusted for fair market value.

<sup>(</sup>d) Other includes capital outlay and debt service.





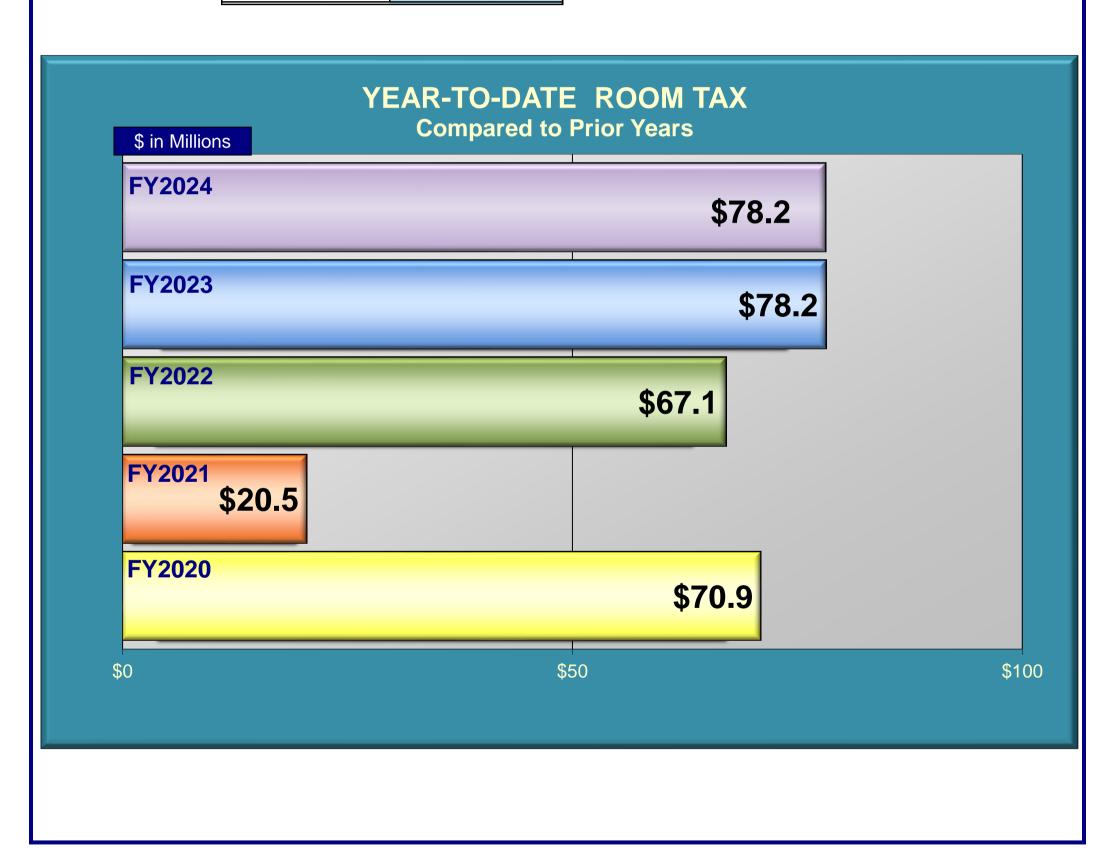
September 1, 2023 through September 30, 2023

### ROOM TAX: FY 2023 ACTUAL TO FY 2024 ACTUAL (a)

M	onth			
Activity	Received	FY 2023	FY 2024	_
Jun	Aug	\$ 27,029,376	\$ 26,248,647	
Jul	Sep	27,162,417	26,763,772	
Aug	Oct	24,000,143	25,161,828	
Sep	Nov	29,610,869		
Oct	Dec	36,892,087		
Nov	Jan	29,818,187		
Dec	Feb	26,125,128		
Jan	Mar	31,151,504		
Feb	Apr	25,423,013		
Mar	May	38,013,837		
Apr	Jun	27,946,600		
May	Jul	30,782,562		
		\$ 353,955,723	\$ 78,174,247	

		Variation				
	Month	% YTD				
\$	(780,729)	\$ (780,729)	-2.9%	€	-2.9%	4
\$	(398,645)	\$ (1,179,374)	-1.5%	<b>→</b>	-2.2%	•
\$	1,161,685	\$ (17,689)	4.8%	1	0.0%	•
	atala may nat f	 				

(a) Totals may not foot due to rounding.





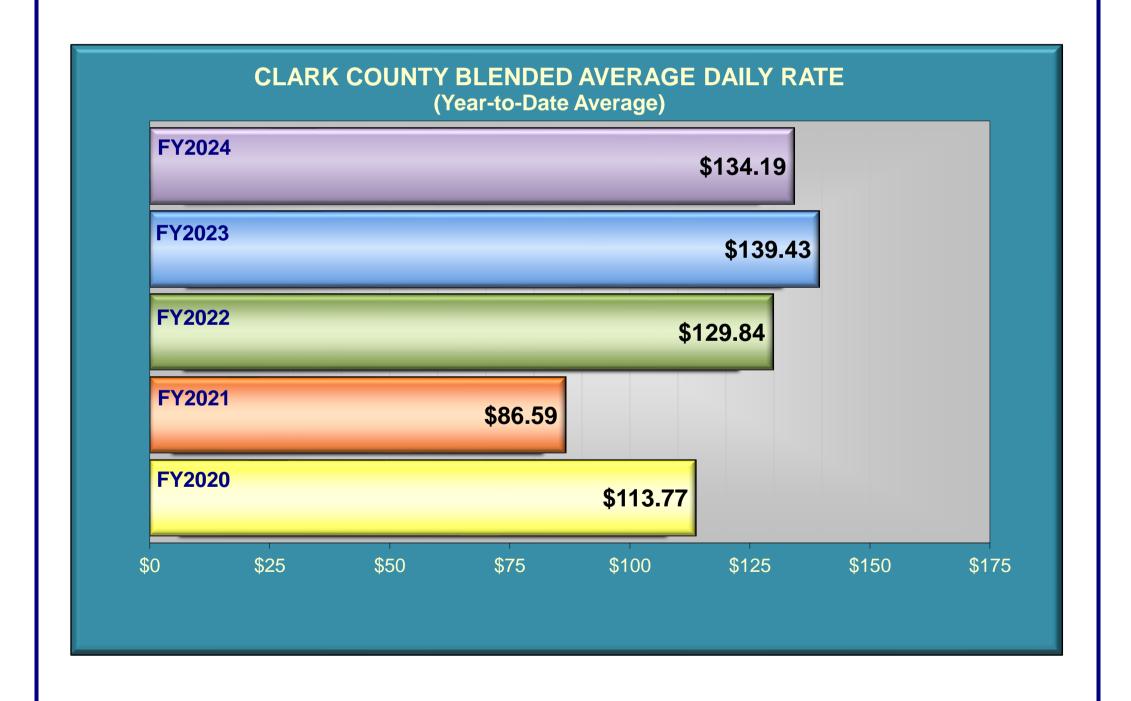
# CLARK COUNTY BLENDED AVERAGE DAILY RATE FY 2024

September 1, 2023 through September 30, 2023

#### CLARK COUNTY BLENDED AVERAGE DAILY RATE: FY 2023 ACTUAL TO FY 2024 ACTUAL

					Variation				
	High	High Year	FY 2023	FY 2024		Month		YTD	
June	\$ 144.53	2023	\$ 144.53	\$ 134.98		-6.6%	<b>→</b>	-6.6%	4
July	139.12	2023	139.12	\$ 133.43		-4.1%	•	-5.4%	•
August	134.65	2023	134.65	\$ 134.16		-0.4%	<b>→</b>	-3.8%	•
September	158.91	2023	158.91						
October	181.61	2023	181.61						
November	164.07	2023	164.07						
December	143.68	2023	143.68						
January	169.66	2023	169.66						
February	146.61	2023	146.61						
March	184.04	2023	184.04						
April	159.97	2022	146.09						
May	161.02	2022	155.88						
<i>Average</i>			\$ 155.74	\$ 134.19					

Average Daily Rate (ADR) is a blended average of the taxable rates for all of the hotels and motel units in the Las Vegas, Laughlin and Mesquite areas. ADR shown herein is tied to LVCVA's room tax received for the month of hotel/motel activity.



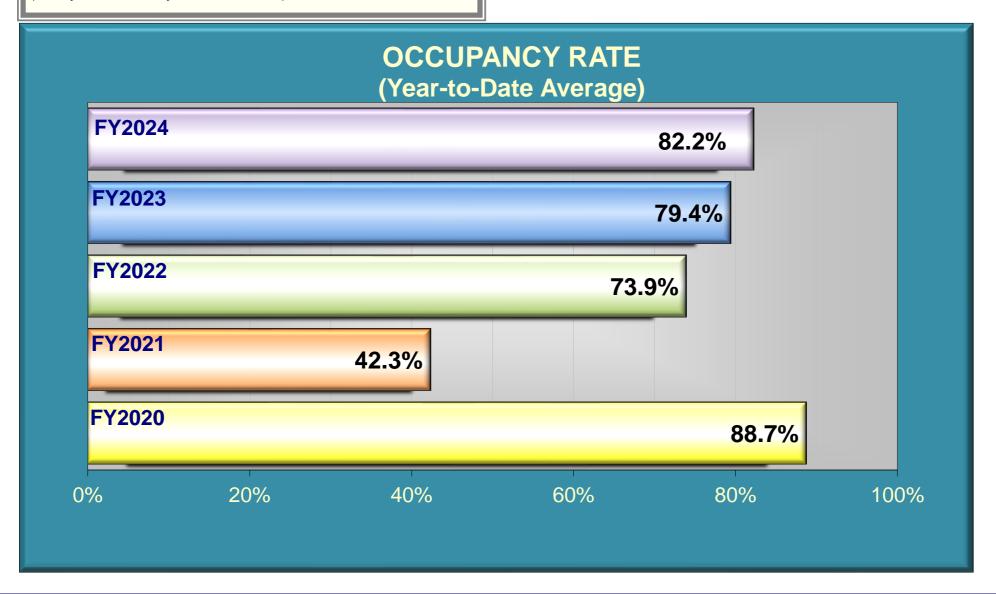


### OCCUPANCY RATE: FY 2023 ACTUAL TO FY 2024 ACTUAL

										VAF	RIAT	101	VS (%)	
				FY 2023				FY 2024					A.R.O.D	)_
	High <sup>(1)</sup>	High Year <sup>(1)</sup>	# of Rooms	Occupancy Rate (OR)	Avg Rooms Occupied Daily (AROD)		# of Rooms	Occupancy Rate (OR)	Avg Rooms Occupied Daily (AROD)	Month			Month	
June	91.5%	2017	161,801	81.1%	131,221		162,178	84.1%	136,392	3.7%	1		3.9%	1
July	92.5%	2018	161,630	82.0%	132,537		162,057	84.1%	136,290	2.6%	1		2.8%	1
August	89.6%	2008	161,393	75.0%	121,045		162,253	78.5%	127,369	4.7%	1		5.2%	1
September	90.4%	2017	161,133	81.2%	130,840									
October	90.8%	2016	161,145	85.6%	137,940									
November	86.2%	2020	161,179	79.1%	127,493									
December	82.3%	2020	161,254	76.6%	123,521									
January	84.0%	2008	162,170	76.9%	124,709									
February	87.5%	2008	162,142	80.4%	130,362									
March	91.6%	2017	162,151	86.5%	140,261									
April	89.6%	2018	162,238	82.7%	134,171									
May	89.4%	2015	162,178	82.7%	134,121									Ш
			Average	80.8%	130,685	_		82.2%	133,350	3.6%	1		4.0%	1

(1) Rank for record high year is from fiscal year 2008 to current.

**Occupancy Rate (OR)** is based on a monthly survey of all hotel and motel properties in Clark County. OR shown herein is tied to the month of hotel/motel activity. (Survey is conducted by LVCVA Research)

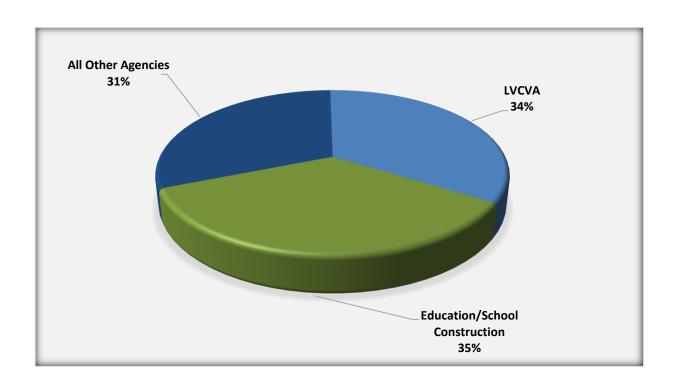


#### **ROOM TAX DISTRIBUTION - BUDGET FOR FY 2024**

Based on LVCVA's Budgeted Room Tax

		Amount	Percent
LVCVA Retains for Operations & Marketing		\$ 336,166,661	34.1%
4 - 5% distributed to LVCVA	\$ 350,000,000		
SB 1 - restricted for LVCCD Activities	36,050,000		
(Less: Collection Allocation Paid to Entities)	(25,000,000)		
(Less: Debt Service for Transportation)	(24,883,339)		
Portion Distributed to Entity / Jurisdiction		105,636,700	10.7%
1 - 2% Room Tax Retained by Entity	80,636,700		
Collection Allocation to Entities	25,000,000		
State of Nevada Schools (3%)		220,000,000	22.3%
Clark County School District (1 5/8%)		126,000,000	12.8%
Clark County Transportation (1%)		83,000,000	8.4%
Stadium Authority (.88%)		59,166,000	6.0%
State General Fund - Tourism (3/8%) (1)		31,042,000	3.1%
Nevada Department of Transportation		24,883,339	2.5%
TOTAL 12% - 13.38% ROOM TAX		\$ 985,894,700	100.0%

<sup>(1)</sup> A portion of proceeds are allocated to NV Commission on Tourism (NCOT)





September 1, 2023 through September 30, 2023

# Statement of Sources & Uses of Funds For the Period Ending September 30, 2023 (a)

	YTD Actual			Annual Budget	% of Budget	Budget Remaining		Prior Year Total
REVENUES								
Room Tax - SB1 (b)		8,076,901		36,050,000	22%	(27,973,099)		36,529,040
Other (c)		2,902,773		135,000,000	2%	(132,097,227)		12,065,270
Total Revenues	\$	10,979,674	\$	171,050,000	6%	\$ (160,070,326)	\$	48,594,310
EXPENDITURES								
Construction WIP	\$	16,162,827	\$	300,000,000	5%	\$ 283,837,173	\$	26,517,869
Bond issuance costs		599,406		1,200,000	50%	600,594		853,611
Total Expenditures	\$	16,762,233	\$	301,200,000	6%	\$ 284,437,767	\$	27,371,480
EXCESS (DEFICIENCY) OF REVENUES	_\$	(5,782,559)	\$	(130,150,000)	4%	\$ 124,367,441	\$_	21,222,830
OTHER FINANCING COURSES & (UCES)								
OTHER FINANCING SOURCES & (USES)		20,000,000		45 000 000	4.40/	(25,000,000)		CE 000 000
Transfers In - General Fund		20,000,000		45,000,000	44%	(25,000,000)		65,000,000
Transfers In - Collection Allocation		-		10,140,000	0%	(10,140,000)		10,532,494
Transfers In - LVCCD Debt Service Fund		38,231		450,000	8%	(411,769)		471,586
Bond Proceeds		150,000,000		150,000,000	100%	-		150,000,000
Bond Premiums (net of discount)		14,645,528		-	100%	14,645,528		13,896,125
Trans Out - LVCCD Debt		(14,750,739)		(51,229,369)	29%	36,478,630		(49,800,848)
Total Other Financing Sources & (Uses)	_\$	169,933,020	\$	154,360,631	110%	\$ 15,572,389	\$	190,099,357
NET 0114110E IN EURO DAI 4110E		101150101		0.4.0.4.0.00.4	0700/	 100 000 000		0.11.000.10=
NET CHANGE IN FUND BALANCE	<u>\$</u>	164,150,461	\$_	24,210,631	678%	\$ 139,939,830	_\$_	211,322,187

<sup>(</sup>a) Using the modified accrual basis of accounting.

#### Finance Comments:

The Las Vegas Convention Center District (LVCCD) Capital Fund was created as a result of the passage of Senate Bill 1 (SB1), in the 30th Special Session of the Nevada Legislature, providing for a one-half of one percent (0.5%) increase to transient lodging tax. The revenues are legislatively restricted to support the capital financing program for the convention center expansion and renovation program. The LVCCD Capital Fund was created to properly account for all restricted LVCCD resources, in compliance with statutory intent and appropriate reporting standards.

<sup>(</sup>b) Report has been adjusted from the general ledger at September 30, 2023 to reflect actual room tax, while the general ledger reports estimates for the quarter.

<sup>(</sup>c) Other includes interest and other charges & fees. Not adjusted for fair market value.



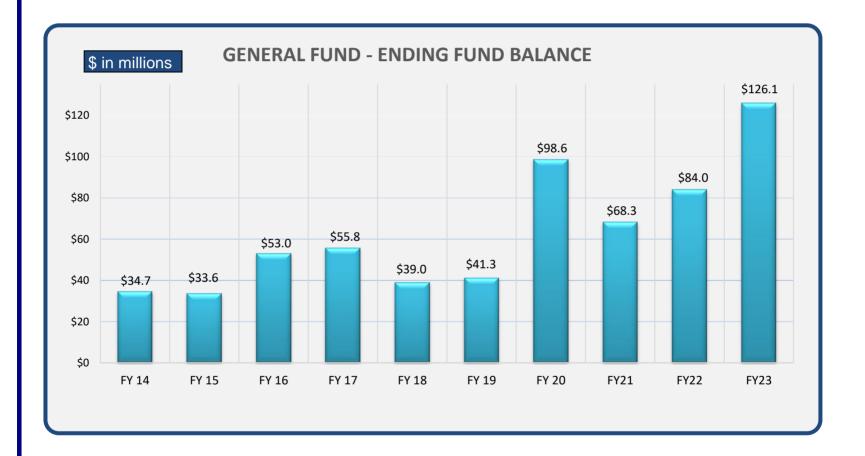
# FUND BALANCE TEN YEAR HISTORY FY 2024

July 1, 2023 through September 30, 2023

#### FUND BALANCE - LVCVA GENERAL FUND

The ending fund balance for FY 2023 represents 50.6% of operating expenditures. LVCVA policy established a goal of an ending balance between 4% - 16% of operating expenditures.

The LVCVA fund balance is in compliance with internal policies and Nevada Revised Statutes governing State and Local governments.



10 Year Average Percentage of Ending Fund Balance to Operating Expenses: 31.1%



#### **Client Management Team**

#### **Rick Phillips**

President & Chief Investment Officer 702-575-6666 rick.phillips@fhnmainstreet.com

#### **Tonya Dazzio**

Chief Operating & Compliance Officer 702-575-6592 tonya.dazzio@fhnmainstreet.com

#### **Greg Balls, CFA**

Assistant Chief Investment Officer 702-575-6655 greg.balls@fhnmainstreet.com

# Monthly Investment Report Las Vegas Convention and Visitors Authority Total Portfolio September 2023

#### **SECTOR ALLOCATION MATURITY DISTRIBUTION CREDIT QUALITY (MOODY'S)** 100% Aaa 33.1% MMF CP 16.1% MMF 0.5% .Agy 27.0% 90% **■** LGIP Aa3 0.0% 80.00% ■ CP 80% Aa2 0.0% CD 70% Aa1 0.0% CD 0.0% Tsy 60% Α1 0.0% Agy 50% A2 0.0% 40% A3 0.0% 30% P-1 42.3% 20% 6.38% 12.81% NR-Agency 0.0% LGIP 23.0% 10% 0.82% 0.00% NR-LGIP 23.0% 0% Tsv 33.5% 0-1Y 1-2Y 2-3Y 4-5Y 3-4Y 0% 20% 30% 40% 50% NR: Not Rated Per Book Value Per Book Value **ACCOUNT SUMMARY MONTH-END PORTFOLIO BOOK YIELD TOP ISSUERS** 5.00% % Portfolio Issuer 9/30/23 8/31/23 U.S. Treasury 33.5% **NV LGIP** 23.0% 4.50% Market Value \$717,728,149 \$717,332,468 **FHLB** 18.8% **Book Value** \$725,730,499 \$725,870,015 5.3% **FFCB** Variance -\$8,398,031 -\$8,141,866 2.9% Toyota 4.00% **Natixis** 2.2% Par Value \$737,262,219 \$738,570,317 Credit Agricole 2.1% **Bedford Row Funding** 2.1%

Jan-23 Feb-23 Mar-23 Apr-23 May-23 Jun-23 Jul-23

Dec-22

3.50%

3.00%

2.50%

\$98.878

4.36%

0.68

0.59

\*Book Value is Amortized

**Net Asset Value** 

**Avg Weighted Yield** 

**Years to Maturity** 

**Effective Duration** 

All percentages may not total to 100% due to rounding.

\$98.843

4.43%

0.63

0.59

1.9%

1.9%

1.6%

1.6%

1.4%

1.3%

0.5%

Natl Sec Clearing MUFG Bank

Mizuho Bank FHLMC

**FNMA** 

Per Book Value

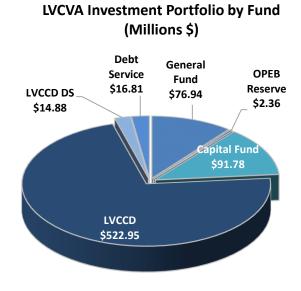
Bank of America Bank

AllSpring Govt MMF

#### Portfolio As Of September 30, 2023

The LVCVA's total investment portfolio is diversified into various types of assets which are allowed by its investment policy and by Nevada Revised Statues. A summary breakdown of the assets is as follows:

	U.S. Treasury & Agency	Demand Dep/MMF	Commercial Paper		CD		LGIP	Total
General Fund	\$ 33,558,631	82,318	\$ 10,720,719	\$		-	\$ 32,581,836	\$ 76,943,504
OPEB Reserve	1,995,948	15,361	-			-	349,495	2,360,804
Capital Fund	63,368,595	3,152,452	13,814,060			-	11,441,704	91,776,811
LVCCD	340,238,362	114,008	92,023,966			-	90,574,969	522,951,305
LVCCD Debt Service	-	-	-			-	14,884,680	14,884,680
Debt Service Funds	-	-	-			-	16,813,395	16,813,395
Totals	\$439,161,535	\$ 3,364,140	\$116,558,745	\$		-	\$166,646,079	\$725,730,499
	-			-				
Authorized Limits*	100%	40%	25%		25%		50%	
Actual	60.5%	0.5%	16.1%		0.0%		23.0%	100.0%



Figures may not total due to rounding.

<sup>\*</sup> To ensure diversification of the LVCVA's portfolio, the investment policy contains the maximum levels for each type of investment.

Item / Sector	Parameters	In Com	pliance
Weighted Average Maturity	Weighted Average Maturity (WAM) must be less than 2.5 years	Yes:	0.63 Yrs
U.S. Treasuries	100% sector limit, no issuer limit, maximum maturity 10 years	Yes:	33.5%
Federal Agencies	100% sector limit, 20% issuer limit, maximum maturity 10 years	Yes:	27.0%
Money Market Mutual Funds	25% sector limit, rated AAA or its equivalent by an NRSRO, consisting of securities issued by Federal Government or agencies of the Federal Government.	Yes:	0.5%
Commercial Paper & Bankers Acceptance	25% sector limit, maximum maturity 270 days for CP and 180 days for Banker's Acceptance, minimum rating of A-1 (S&P) or P-1 (Moody's)	Yes:	16.1%
Negotiable Certificate of Deposit	25% sector limit, minimum rating of A-1 (S&P) P-1 (Moody's) F-1 (Fitch) by at least two, must be collateralized beyond the FDIC limits	Yes:	0.0%
LGIP	50% sector limit	*Yes:	23.0%
Deposits and Repo	40% sectors limit, repo max maturity of 7 days, repo collateralized at 102% of market value	Yes:	0.0%

<sup>\*</sup>May exceed limit for up to ten business days if approved by CFO. Securities' market values are derived from the Entity's custodian.

## LAS VEGAS CONVENTION AND VISITORS AUTHORITY BOARD OF DIRECTORS MEETING AGENDA DOCUMENTATION

MEETING DATE:	NOVEMBER 14, 2023	ITEM NO. 10
TO:	BOARD OF DIRECTORS	
FROM:	CAROLINE BATEMAN GENERAL COUNSEL	—DocuSigned by: Caroline Bateman
SUBJECT:	CONTRACTS REPORT	382257E6F8A14DU

#### RECOMMENDATION

FISCAL IMPACT

Pursuant to Board Policies (1.04 and 5.01) and Chapters 332 and 338 of the Nevada Revised Statutes, the Contracts Report serves to notify the Board of Directors of the following: 1) Contractual commitments, change orders, or amendments to contracts executed under the CEO's Signature Authority that exceed \$50,000; 2) Contractual commitments and amendments to contracts related to the Las Vegas Convention Center District (LVCCD) projects as executed under the delegated authority of the Chief Executive Officer (CEO)/President; and 3) Public works contracts awarded by the Las Vegas Convention and Visitors Authority.

This is an informational item and does not require Board action.

	Steve Hill	
BOARD ACTION:	STEVE HILL CEO/PRESIDENT	

#### PURPOSE AND BACKGROUND

General Counsel will present the quarterly Contracts Report regarding the general contractual commitments and amendments performed under the CEO's Signature Authority as well as the commitments and amendments executed pursuant to the Board's delegation of authority to the CEO/President, and/or to comply with statutory reporting requirements.

### LAS VEGAS CONVENTION AND VISITORS AUTHORITY REPORT FOR THE PERIOD ENDED – SEPTEMBER 30, 2023

### AMENDMENTS TO CONTRACTS AND AGREEMENTS RELATED TO THE LAS VEGAS CONVENTION CENTER DISTRICT (LVCCD):

This exhibit provides a list of individual project contracts and amendment approvals of less than \$1M each made by the LVCVA staff based upon authority granted to the CEO during the April 9, 2018, LVCVA Board meeting for the LVCCD project. Approvals greater than \$1M will be approved by the LVCVA Board.

Dat	te	Contractor /Supplier	Description/ Justification	Original Board Approved Amount	Contract Amount	Amendment Amount	Revised Amount
	NONE						

#### **AMENDMENTS TO CONTRACTS AND AGREEMENTS:**

In compliance with Board Policy, 5.01 Article V Procurement and Disposition of Property, we are providing the following list of contract amendment(s) with a change to the monetary amount, and/or materially affects either party's rights, for the period July 1, 2023, through September 30, 2023. The original contract(s) were previously approved in accordance with LVCVA policy; however, the monthly report is required to be delivered to the governing body per board policy.

Date	Contractor /Supplier	Description/Justification	Original Amount	Amendment Amount	Revised Amount
		NON	E		

\*\*\*\*\*\*\*\*END OF REPORT\*\*\*\*\*\*

### LAS VEGAS CONVENTION AND VISITORS AUTHORITY REPORT FOR THE PERIOD ENDED SEPTEMBER 30, 2023

### <u>USE OF CONSTRUCTION CONTRACT CONTINGENCY RELATED TO THE LAS VEGAS CONVENTION CENTER DISTRICT (LVCCD):</u>

In compliance with Board Policy, 5.01 Article V Procurement and Disposition of Property, the following information is provided to inform you of the cumulative use of construction contract contingency amounts, related to the LVCCD, for the period of July 1, 2023, through September 30, 2023.

#### OWNER CONTROLLED CONTINGENCY EXPENDITURES (NON-GMP)

Contractor	LVCVA Contract No.	OCC No.	OCC No. Description	

#### **CMAR GMP CONTINGENCY EXPENDITURES**

Contractor	LVCVA Contract No.	CMAR No.	Description	Agreed Upon Amount

### USE OF DISCRETIONARY ALLOCATION ALLOWANCE FOR ALL OTHER CONTRACTS

Contractor	LVCVA Contract No.	Description	Agreed Upon Amount

#### **REVIEW OF DELEGATED POWERS AND DUTIES:**

Individual project contracts of less than \$1M each made by the LVCVA staff based upon authority granted to the CEO during the July 9, 2018, Board meeting, for the period of July 1, 2023, through September 30, 2023.

Contractor	LVCVA Contract No.	Description	Agreed Upon Amount
Machabee Office Furniture	4785	Phase 3 – Executive Office Furniture	\$396,192

#### **PUBLIC WORKS:**

In compliance with N.R.S. 338.143 - 338.1446, we are providing the following list of projects meeting the definition of "public works" for the period of July 1, 2023, through September 30, 2023. The projects were previously approved in accordance with LVCVA policy; however, the quarterly report is required to be delivered to the governing body per NRS.

#### Contracts already approved by the LVCVA Board of Directors:

Award	Vendor	Amount	Description	Other Bids Received	
NONE					

#### **Contracts awarded between \$25,000 and \$249,999.99:**

Award	Vendor	Amount	Description	Other Bids Received
8/30/2023	Andersen Asphalt and Striping	\$25,000	Asphalt Repair and Striping	None

#### Contracts awarded under \$25,000:

Award	Vendor	Amount	Description
7/19/2023	Expansion Specialties Inc	\$10,000	Expansion Joint Repairs
7/11/23	Hampton-Tedder Electric	\$10,000	Medium & High Voltage Switching/Repairs
9/12/2023	Automatic Door & Glass Co	\$8,953	Replace Glass Panel on West Hall Atrium Front
9/28/2023	D&R Hydrant Inc	\$8,000	Repair And Relocate Underground Valve
7/24/2023	Marnell Masonry Inc	\$7,500	Misc. Interior/Exterior Block Wall Repairs As Needed
7/1223	Ryan Mechanical	\$5,980	Repair Condenser Pump in Central Plant
8/28/2023	Flippins Trenching Inc	\$2,560	Hydro Excavate 4 Footings- Bronze & Diamond Lots

#### **USE OF CONSTRUCTION CONTRACT CONTINGENCY:**

In compliance with Board Policy, 5.01 Article V Procurement and Disposition of Property, the following information is provided to inform you of the cumulative use of construction contract contingency amounts for the period of July 1, 2023, through September 30, 2023. These amounts are a component of the capital project budgets approved by the LVCVA Board of Directors. Contingency allowances were included in the project budgets to serve three core purposes: 1) to account for errors and omissions in the construction documents; 2) to modify or change the scope of the project, and; 3) to pay for unknown/unforeseen conditions. All the change orders presented below were within these criteria and were approved in compliance with the LVCVA's delegation of authority policies.

Contractor	LVCVA Contract No.	Description	Agreed Upon Amount
ACCO Engineered Systems	4680	Repair of Starter/Fuses on Chiller #15	\$1,242

KONE, Inc	4751	Replace broken balustrade glass on escalator #217 and work on the hydraulic	\$52,793
		jack assembly on Elevator #120	

#### **REVIEW OF DELEGATED POWERS AND DUTIES:**

In compliance with Board Policy, 5.01 Article V Procurement and Disposition of Property, the following information is provided to inform you of contractual commitments of \$50,000 or greater, approved by LVCVA staff, otherwise not shown in this report, for the period of September 30, 2023.

Contractor	Effective Date	Expiration Date	Agreed Upon Amount	Description
Rapidscale	7/1/2023	6/30/2026	\$166,480	IT Data Back-Up Solution
National Football Foundation	7/1/2023	6/30/2024	\$150,000	National Football Foundation Sponsorship Agreement
FHN Financial Main St Advisors	10/15/2023	10/14/2024	\$140,000	Investment Management Services
Nedco Supply	10/1/2023	9/30/2024	\$100,000	Extension 1 - Miscellaneous Electrical Supplies
Blue Strike	6/1/2023	5/30/2024	\$97,710	ESG Consulting Services
Conferencedirect	7/1/2023	6/30/2024	\$96,750	Meeting and Event Planners
Docusign Inc	8/1/2023	7/31/2024	\$89,414	Electronic Signature Software Subscription Renewal
Conex Exhibition Services	8/5/2023	8/8/2023	\$84,807	Booth Build of ASAE Trade Show
Alliant Insurance Services Inc	9/20/2023	9/19/2024	\$75,000	Insurance Brokerage Services
Waxie Sanitary Supply	7/1/2023	6/30/2024	\$70,000	Annual Facility and House Toilet Tissue
Venue Hospitality Solutions	9/1/2023	8/31/2024	\$65,000	Surveying Services
Box Inc	7/6/2023	7/5/2025	\$62,878	License Renewal
United Rental Na Inc	7/28/2023	1/31/2024	\$53,580	Purchase Snorkel Lift
Window Masters	9/1/2023	8/31/2024	\$51,550	Window Cleaning Services
United Site Services of Nevada	7/1/2023	6/30/2024	\$50,000	Portable Restroom Rentals for Various Events

\*\*\*\*\*\*\*\*\*END OF REPORT\*\*\*\*\*\*

## LAS VEGAS CONVENTION AND VISITORS AUTHORITY BOARD OF DIRECTORS MEETING AGENDA DOCUMENTATION

MEETING DATE:	NOVEMBER 14, 2023	ITEM NO. 11
TO:	BOARD OF DIRECTORS	
FROM:	NADINE JONES, SVP OF PEOPLE AND CULTURE	Docusigned by: Nadine Jones
SUBJECT:	AMENDMENT TO CLARK COUNTY SELF-FUNDED INTERLOCAL MEDICAL AND DENTAL BENEFITS PLAN AGREEMENT	

#### RECOMMENDATION

That the Board of Directors considers approving and authorizing the Board Chair to sign an amendment to the Interlocal Agreement for the Health, Accident, and Life Benefit Program among Clark County, the Las Vegas Convention and Visitors Authority (LVCVA), the Clark County Water Reclamation District, the University Medical Center of Southern Nevada, the Las Vegas Valley Water District, the Clark County Regional Flood Control District, the Regional Transportation Commission of Southern Nevada, the Southern Nevada Health District, Henderson District Public Libraries, Mount Charleston Fire Protection District, the Las Vegas Metropolitan Police Department, the Moapa Valley Fire Protection District, and the Eighth Judicial District Court to include additional coverage benefits and eligible parties, to adopt an increase to Self-Funded Plan rates, and to add the Las Vegas Metropolitan Police Department's Police Protective Association Civilian Employees ("PPACE") bargaining unit to the Self-Funded Preferred Provider Organization (PPO) and the Exclusive Provider Organization (EPO) Medical and Dental Benefits Plans.

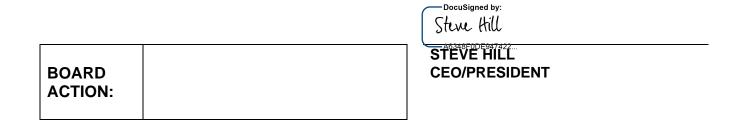
For possible action.

#### **FISCAL IMPACT:**

5% PPO rate increase - \$77,000 for 2024 plan year 5% EPO rate increase - \$51,000 for 2024 plan year

FY24 – \$3.1 million total spend PPO \$2.0 million total spend EPO

FY25 - \$3.4 million total spend PPO \$2.2 million total spend EPO



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Las Vegas Convention and Visitors Authority Board of Directors Meeting

Agenda Documentation

Meeting Date: November 14, 2023

Subject: Amendment to Clark County Self-Funded Interlocal Medical and Dental

Benefits Plan Agreement

#### **PURPOSE AND BACKGROUND**

Clark County established a self-funded group medical and dental benefits program in 1984 to provide group medical and dental benefits to the employees of Clark County and affiliated entities. The program consists of a preferred provider organization (PPO) plan and an exclusive provider organization (EPO) plan.

On September 19, 2023 the Board of County Commissioners approved an amendment to the Interlocal Agreement allowing the participation of the Las Vegas Metropolitian Police Department's Police Protective Association Civilian Employees ("PPACE") bargaining unit to the Plan.

The Board also approved the adoption of an increase of 5% to plan rates to the PPO Plan and the EPO Plan. The last premium increase for the 2023 plan year was 2% for the PPO plan and 1% EPO plan.

The PPO and EPO Benefit Plans, which is incorporated by reference into the Interlocal Agreement, contain the following Plan amendments:

- Addition of children under legal guardianship
- Addition of gene/cell therapy coverage
- Addition of SB163 Legislative mandates requiring coverage of treatment related to gender dysphoria and gender incongruence
- Addition of Residential Treatment Center as a covered benefit
- Addition of a third tier pharmacy benefit for GLP-1-FSA approved weight loss medication(s)
- · Removal of maximum limits for Autism benefits
- Removal of 60 days of coverage maximum for Inpatient Medical Rehabilitation
- Removal of limitations from Partial Hospitalization coverage

Additionally, the PPO Benefit Plan also contains the following amendment:

Removal of required spousal enrollment in other affordable group insurance

The Clark County Board of County Commissioners approved the proposed amendment to the Interlocal Agreement and the proposed modifications to the PPO Benefit Plan on September 19, 2023. The proposed amendment to the Interlocal Agreement, which sets forth the purpose, powers, rights, objectives, and responsibilities of the parties to the Agreement, as well as the EPO and PPO rates, is attached for the Board's review.

#### CLARK COUNTY BOARD OF COMMISSIONERS AGENDA ITEM

Petitioner: Les Lee Shell, Deputy County Manager

Jessica L. Colvin, Chief Financial Officer

#### Recommendation:

Approve and authorize the Chair to sign an amendment to the Interlocal Agreement among Clark County, Clark County Water Reclamation District, University Medical Center of Southern Nevada, Las Vegas Convention and Visitors Authority, Las Vegas Valley Water District, Clark County Regional Flood Control District, Regional Transportation Commission of Southern Nevada, Southern Nevada Health District, Henderson District Public Libraries, Mount Charleston Fire Protection District, Las Vegas Metropolitan Police Department, Moapa Valley Fire Protection District, and Eighth Judicial District Court establishing the rates for the Self-Funded Group Medical and Dental Benefits Plans, effective January 1, 2024. (Also sitting as the Clark County Water Reclamation District Board of Trustees, the University Medical Center of Southern Nevada Board of Hospital Trustees, the Mount Charleston Fire Protection District Board of Fire Commissioners, and the Moapa Valley Fire Protection District Board of Fire Commissioners) (For possible action)

#### FISCAL IMPACT:

Fund #:	6520	Fund Name:	Self-Funded Group Insurance
Fund Center:	1020520000	Funded PGM/Grant:	N/A
Amount:	No Fiscal Impact		
Description:	Amendment to Interlocal Agreement		
Additional Comments:	N/A		

#### BACKGROUND:

Clark County established a self-funded group medical and dental benefits program in 1984 to provide group medical and dental benefits to the employees of Clark County and affiliated entities. The program consists of a preferred provider organization (PPO) plan and an exclusive provider organization (EPO) plan. The last premium increase of 2% for the PPO plan and 1% for the EPO plan was approved on August 16, 2022, for plan year 2023. A premium increase of 5% is being proposed for the PPO and EPO plans for plan year 2024. This increase will impact actives and early retirees, with no proposed increase for Medicare retirees.

Effective January 1, 2024, members of the Police Protective Association Civilian Employees ("PPACE") bargaining unit will be eligible to participate in the Plan. The amendment to the Interlocal Agreement will allow PPACE members to participate as employees of the LVMPD.

APPROVED AS RECOMMENDED

Cleared for Agenda

09/19/2023

23-1267

#### AMENDMENT TO INTERLOCAL AGREEMENT

WHEREAS, CLARK COUNTY, NEVADA; CLARK COUNTY WATER RECLAMATION DISTRICT: UNIVERSITY MEDICAL CENTER OF SOUTHERN NEVADA: THE LAS VEGAS CONVENTION AND VISITORS AUTHORITY: THE LAS VEGAS VALLEY WATER DISTRICT: CLARK COUNTY REGIONAL FLOOD CONTROL DISTRICT: THE REGIONAL TRANSPORTATION COMMISSION OF SOUTHERN NEVADA: THE SOUTHERN NEVADA HEALTH DISTRICT: THE HENDERSON DISTRICT PUBLIC LIBRARIES: THE MOUNT CHARLESTON FIRE PROTECTION DISTRICT; THE LAS VEGAS METROPOLITAN POLICE DEPARTMENT: THE MOAPA VALLEY FIRE PROTECTION DISTRICT; AND THE EIGHTH JUDICIAL DISTRICT COURT have jointly established a health, accident and life benefit program for their officers, employees, retirees and their dependents pursuant to an Interlocal Agreement, as amended, hereinafter referred to as the Agreement, and

WHEREAS, pursuant to the Agreement, the parties hereto subsequently adopted a self-funded group medical and dental preferred provider organization (PPO) plan and a self-funded group medical and dental exclusive provider organization (EPO) plan, hereinafter referred to as the Benefit Plans: and

WHEREAS, the rising cost of health care requires that, from time to time, the premiums paid by the parties be increased to maintain the Benefit Plans.

NOW, THEREFORE, it is agreed between the parties that the terms and conditions of the Agreement be amended to read as follows:

- Each public agency will adopt and abide by specified Benefit Plan documents, which establish the terms and conditions of a self-funded medical and dental benefit program for enrolled employees, retirees and eligible dependents.
- Clark County shall establish an internal service fund for the deposit of contributions and the payment of expenses for the operation of the benefit program.
- 3. On or before the 1<sup>st</sup> day of each month, beginning November 1, 1984, each public entity, which is a party to the Agreement, shall pay to Clark County its proportionate share of the monthly charges necessary to operate the Benefit Plans. In addition, each public entity shall budget, each year beginning July 1, 2001, an extra month (13<sup>th</sup> month) employer share in order to provide funds when, and if, the Executive Board determines, by majority vote of the members present, to remit additional funds, by the end of the fiscal year, in order to pay for unanticipated expenditures. The share of each public entity shall be calculated based on the number of employees, retirees and

dependents participating in the Benefit Plans. Effective January 1, 2014, the above referenced 13<sup>th</sup> month employer share premium payment will be replaced with a billing to each public entity for its portion of the underfunded retiree loss incurred the previous full calendar year. Each public entity's portion of the underfunded retiree loss will be based on each agency's proportionate share of the retirees enrolled in the Benefit Plans. The rates for the Benefit Plans shall be as set forth in the rate schedule attached hereto as Exhibit "A" and incorporated herein by this reference. The rates for continuation of coverage pursuant to the Consolidated Omnibus Budget Reconciliation Act of 1985, hereinafter referred to as "COBRA" P.L. 99-272, Title X, 10003, 100 Stat. 82, 232-237, shall be set forth in the rate schedule attached hereto as Exhibit "B" and incorporated herein by this reference.

- 4. A public agency, requesting participation in the Benefit Plans, shall pay an actuarially determined amount to fund their share of the Benefit Plans reserves and assets. The funding amount shall be paid on behalf of each participant who initially enrolls in the Benefit Plans.
- 5. The internal service fund, together with all interest or other accumulations, shall be used for the payment of expenses and charges necessary to provide the health, accident and life benefit program.
- 6. Clark County shall establish an Executive Board not to exceed seven members, which shall consist of representatives of management appointed from the governmental agencies participating in this agreement. The Executive Board shall meet periodically to review the financial performance of the program, evaluate and recommend contractors to the Board of County Commissioners, and negotiate plan changes with the Service Employees International Union subject to the approval of the governing bodies.
- 7. Clark County shall establish a seven-member committee, which shall consist of representatives from both labor and management appointed from the governmental agencies participating in the self-funded group medical and dental PPO plan. Effective January 1, 1991, the committee membership shall be increased to nine members. Effective December 1, 1994, the committee membership shall be increased to ten members through the addition of a labor representative. The committee shall meet periodically to resolve disputes and appeals from the claims administrator. Any disputes and appeals related to the self-funded group medical and dental EPO plan will be resolved by the claims administrator and shall not be discussed by the committee.
- 8. Each public agency may withdraw from this Agreement and participation in the benefit program by giving notice thereof sixty days prior to the anniversary date of the benefit program. Upon the public agency's withdrawal from the Benefit Plans the public agency may be eligible for a distribution of reserves and/or net assets to the extent that:
  - A. All claims and expenses attributable to the public agency have been paid;

- B. As required by NRS 354.6215, and as a result of the public agency's withdrawal from the Benefit Plans, the Board of County Commissioners has determined that an amount of the reserve or balance is no longer required, either in whole or in part; and
- C. The amount of such excess reserve or balance is a result of contributions or premiums paid directly attributable to the public agency.
- 9. The effective date of the Las Vegas Valley Water District's participation in this Agreement shall be January 1, 1991.
- 10. The Regional Transportation Commission of Southern Nevada and the Clark County Regional Flood Control District, effective January 1, 2002, shall be recognized as separate participating members in this Agreement.
- 11. The effective date of the Southern Nevada Health District's participation in this Agreement shall be August 1, 2009.
- 12. The effective date of the Mount Charleston Fire Protection District's participation in this Agreement shall be May 19, 2015.
- 13. The effective date of the Las Vegas Metropolitan Police Department's participation in this Agreement shall be January 1, 2016. Participation is limited to the employer's appointed staff and dependents, and effective July 1, 2019, Deputy Sheriffs, and effective January 1, 2024, Police Protective Association Civilian Employees.
- 14. The effective date of the Chief of the Moapa Valley Fire Protection District's participation in this Agreement shall be July 27, 2020. Participation is limited to the Chief of the District and his or her covered dependents.
- 15. The effective date of the Eighth Judicial District Court's participation in this Agreement shall be July 1, 2022.
- 16. Effective January 1, 2014, any participating public agency's contemplated change in the employer/employee premium contribution calculation is subject to prior approval by the Plan Administrator, and may not be made absent Plan Administrator approval.
- 17. Nothing in this Agreement shall be construed as limiting the ability of any party hereto to decline to participate in any individual health, life or accident program jointly adopted by the parties pursuant to this Agreement, nor does it preclude any party hereto from providing its employees with a health, life or accident program not jointly adopted under this Agreement. Any party choosing not to participate in such jointly adopted program shall notify, in writing, the Chief Financial Officer, or designee, not later than sixty days prior to the initial effective date of that program or, if already in place, sixty days prior to the anniversary date of that program.
- 18. This Interlocal Agreement embodies all of the agreements of the parties hereto with respect to any matter covered or mentioned in this Interlocal Agreement. No prior agreements or understandings pertaining to such matters, whether written or oral, shall be effective for any purpose after the effective date of this Agreement. No provision of this

Interlocal Agreement shall be modified or added to except by an agreement in writing signed by the parties hereto.

For the purpose of interpretation, this Interlocal Agreement has been prepared by all the parties hereto.

thereby. DATE: COUNTY OF CLARK ATTEST: Board of County Commissioners CLARK COUNTY WATER RECLAMATION DISTRICT BY: ATTEST: TICK SEGERBLOM. Chair **Board of Trustees** UNIVERSITY MEDICAL CENTER OF SOUTHERN **ATTEST** Board of Truste LAS VEGAS CONVENTION AND VISITORS **AUTHORITY** BY: JAMES B. GIBSON, Chair ATTEST: Board of Directors ANTON NIKODEMUS, Vice Chair LAS VEGAS VALLEY WATER DISTRICT ATTEST: BY: MARILYN KIRKPATRICK, President BY: Board of Directors JOHN ENTSMINGER CLARK COUNTY REGIONAL FLOOD CONTROL DISTRICT ATTEST: BY: JUSTIN JONES, Chair **Board of Directors** BY: **DEANNA HUGHES** REGIONAL TRANSPORTATION COMMISSION OF SOUTHERN NEVADA ATTEST: BY: JUSTIN JONES, Chair **Board of Commissioners** ANA DIAZ

IN WITNESS WHEREOF, the parties hereto have caused this contract to be signed and intend to be legally bound

thereby. DATE: \_\_\_\_\_ COUNTY OF CLARK BY:\_ ATTEST: JAMES B. GIBSON, Chair **Board of County Commissioners** BY: \_\_\_\_\_\_LYNN MARIE GOYA, County Clerk CLARK COUNTY WATER RECLAMATION DISTRICT ATTEST: TICK SEGERBLOM, Chair **Board of Trustees** LYNN MARIE GOYA, County Clerk UNIVERSITY MEDICAL CENTER OF SOUTHERN **NEVADA** BY: ATTEST: WILLIAM MCCURDY II, Chair **Board of Trustees** BY: \_\_\_\_\_LYNN MARIE GOYA, County Clerk LAS VEGAS CONVENTION AND VISITORS **AUTHORITY** BY: JAMES B. GIBSON, Chair ATTEST: Board of Directors ANTON NIKODEMUS, Vice Chair LAS VEGAS VALLEY WATER DISTRICT ATTEST: MARILYN KIRKPATRICK, President **Board of Directors** JOHN ENTSMINGER CLARK COUNTY REGIONAL FLOOD CONTROL DISTRICT BY: JUSTIN JONES (Oct 12, 2023 10:30 PDT) ATTEST: JUSTIN JONES, Chair **Board of Directors** REGIONAL TRANSPORTATION COMMISSION OF SOUTHERN NEVADA ATTEST: JUSTIN JONES, Chair **Board of Commissioners** 

IN WITNESS WHEREOF, the parties hereto have caused this contract to be signed and intend to be legally bound

#### BY: ATTEST: MARILYN KIRKPATRICK, Chair Board of Health BY: FERMIN LEGUEN, M.D. District Health Officer or Designee HENDERSON DISTRICT PUBLIC LIBRARIES BY: ATTEST: DAVID ORTLIPP, Chair Board of Trustees BY: TRUDY CASEY MOUNT CHARLESTON FIRE PROTECTION DISTRICT ATTEST: ROSS MILLER, Chair Board of Fire Commissioners BY: LYNN MARIE GOYA, County Clerk LAS VEGAS METROPOLITAN POLICE DEPARTMENT SHERIFF KEVIN MCMAHILL ATTEST: BY: \_\_ TANAKA WILSON MOAPA VALLEY FIRE PROTECTION DISTRICT ATTEST: BY: MARILYN KIRKPATRICK, Chair **Board of Fire Commissioners** BY: LYNN MARIE GOYA, County Clerk EIGHTH JUDICIAL DISTRICT COURT 10/26/2023 ATTEST: STEVEN GRIERSON Court Executive Officer BY: LAUREN PENA APPROVED AS TO FORM: STEVEN B. WOLFSON, District Attorney LISA LOGSIMN

SOUTHERN NEVADA HEALTH DISTRICT

County Counsel

BY:  FERMIN LEGUEN, M.D.  District Health Officer or Designee	BY:  MARILYN KIRKPATRICK, Chair Board of Health
_	HENDERSON DISTRICT PUBLIC LIBRARIES
ATTEST: BY:	BY:
TRUDY CASEY  ATTEST:  BY: LYNN MARIE GOYA, County Clerk	MOUNT CHARLESTON FIRE PROTECTION DISTRICT BY:  ROSS MILLER, Chair Board of Fire Commissioners
ATTEST: BY:TANAKA WILSON	LAS VEGAS METROPOLITAN POLICE DEPARTMENT BY: Kevin C. McMahill SHERIFF KEVIN MCMAHILL
ATTEST:  BY: LYNN MARIE GOYA, County Clerk	MOAPA VALLEY FIRE PROTECTION DISTRICT  BY:  MARILYN KIRKPATRICK, Chair  Board of Fire Commissioners
	EIGHTH JUDICIAL DISTRICT COURT
BY: LAUREN PENA	BY: STEVEN GRIERSON Court Executive Officer

SOUTHERN NEVADA HEALTH DISTRICT

APPROVED AS TO FORM:

STEVEN B. WOLFSON, District Attorney

LISA LOGSDON County Counsel

#### RATES EFFECTIVE 01/01/24

#### CLARK COUNTY, NEVADA AND AFFILIATES

## MONTHLY COBRA RATES FOR CONTINUATION COVERAGE UNDER THE SELF-FUNDED GROUP MEDICAL AND DENTAL BENEFITS PLANS EXHIBIT B

### PREFERRED PROVIDER ORGANIZATION EMPLOYEE & NON-PERS RETIREES COBRA RATES

	RATES
Member Only	\$581.08
Member & Spouse	\$1,086.17
Member & Child	\$1,062.88
Member & Family	\$1,518.87

### EXCLUSIVE PROVIDER ORGANIZATION EMPLOYEE & NON-PERS RETIREES COBRA RATES

Member Only	\$667.25
Member & Spouse	\$1,249.22
Member & Child	\$1,221.80
Member & Family	\$1,757.74

RATES

The above rates for continuation of coverage represent 102 percent of the applicable premium for similarly situated beneficiaries of the Plans with respect to whom a qualifying event has not occurred pursuant to the Consolidated Omnibus Budget Reconciliation Act of 1985 (COBRA), P.L. 99-272, Title X, Section 10003, 100 Stat. 82, 232-237. Clark County Risk Management will collect the entire continuation of coverage rate from the individual who has requested continued coverage.

Signature: Signature: Lauren A. Peña

Email: dhughes@regionalflood.org Email: penal@clarkcountycourts.us

Signature: Tanaka Wilson (Oct 23, 2023 09:34 PDT)

Signature:

Email: t4870w@lvmpd.com Email: jlerner@lvcva.com

Signature: Linda Bubel Signature:

Email: bubel@snhd.org Email: lopezl@snhd.org

Signature: Ana Diaz Signature:

Email: diaza@rtcsnv.com Email: melissa.trammell@lvvwd.com

#### RATES EFFECTIVE 01/01/24

#### CLARK COUNTY, NEVADA AND AFFILIATES

## MONTHLY COBRA RATES FOR CONTINUATION COVERAGE UNDER THE SELF-FUNDED GROUP MEDICAL AND DENTAL BENEFITS PLANS EXHIBIT B

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**RATES** 

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Signature: Kevin McMahill (Oct 25, 2023 09:39 PDT)

Signature:

Email: k3948m@lvmpd.com Email: a12924m@lvmpd.com

#### RATES EFFECTIVE 01/01/24

#### CLARK COUNTY, NEVADA AND AFFILIATES RATES EXHIBIT A

#### PREFERRED PROVIDER ORGANIZATION MEDICAL/DENTAL

#### ACTIVE EMPLOYEE RATES & EMPLOYEES WHO RETIRED BEFORE 12/31/02

Employee	\$565.59
Spouse	\$492.78
Children	\$469.80
Spouse/Children	\$913.23
Retiree Medicare	\$361.98
Spouse Medicare	\$454.29

#### RETIREE RATES FOR EMPLOYEES WHO RETIRED 01/01/03 & AFTER

	0-5 Years of Service	6-9 Years of Service	10 or More Years of Service
Retiree	\$678.70	\$622.16	\$565.59
Spouse	\$591.33	\$542.05	\$492.78
Children	\$564.65	\$516.80	\$469.80
Spouse/Children	\$1,095.87	\$1,004.57	\$913.23
Retiree Medicare	\$434.36	\$398.17	\$361.98
Spouse Medicare	\$545.15	\$499.73	\$454.29

Effective January 1, 2003, employees that retire from one of the participating public entities and elect to continue their health benefit coverage through this program, will remit the corresponding retiree premium rate as outlined in Exhibit "A" based on their cumulative years of service with any of the public entities within the benefit plan. Years of service is defined as the total of all years of service worked at any of the participating entities covered by this plan since 1984, or from the date any new entity joined the Clark County Self-Funded Group Medical and Dental Benefits Plans.

#### PREFERRED PROVIDER ORGANIZATION MEDICAL/DENTAL

#### RATES FOR RETIREES WITH PART B MEDICARE ONLY

	0-5 Years of Service	6-9 Years of Service	10 or More Years of Service
Member Only	\$591.22	\$537.37	\$483.51
Member & Spouse both Medicare Part B	\$1,099.24	\$998.47	\$897.66
Member & Spouse one Medicare Part B	\$1,182.55	\$1,079.42	\$976.29
Member & Child	\$1,155.87	\$1,054.17	\$953.31
Member & Family both Medicare Part B	\$1,579.76	\$1,438.95	\$1,298.10
Member & Family one Medicare Part B	\$1,687.09	\$1,541.94	\$1,396.74

Effective January 1, 2003, employees that retire from one of the participating public entities and elect to continue their health benefit coverage through this program, will remit the corresponding retiree premium rate as outlined in Exhibit "A" based on their cumulative years of service with any of the public entities within the benefit plan. Years of service is defined as the total of all years of service worked at any of the participating entities covered by this plan since 1984, or from the date any new entity joined the Clark County Self-Funded Group Medical and Dental Benefits Plans. Effective January 1, 2008, premiums will be rounded down by one half of one cent for employees that are working less than 40 hours per week and are responsible for a prorate share of their health benefit cost.

#### EXCLUSIVE PROVIDER ORGANIZATION MEDICAL/DENTAL/VISION

#### **ACTIVE EMPLOYEE RATES & RETIREE RATES**

Employee	\$654.17
Spouse	\$570.56
Children	\$543.67
Spouse/Children	\$1,069.10
Retiree Medicare	\$623.02
Spouse Medicare	\$543.39
Surviving Spouse Medicare	\$623.02

## LAS VEGAS CONVENTION AND VISITORS AUTHORITY BOARD OF DIRECTORS MEETING AGENDA DOCUMENTATION

MEETING DATE:	NOVEMBER 14, 2023	ITEM NO. 12
TO:	BOARD OF DIRECTORS	
FROM:	KATE WIK CHIEF MARKETING OFFICER	—Docusigned by: Eate Wik
SUBJECT:	SUBJECT: MARKETING COMMITTEE REPORT AND RECOMMENDATIONS	

#### RECOMMENDATION

The Marketing Committee met on October 12, 2023, to discuss items A and B below. The Marketing Committee Chair will present a report to the Board of Directors.

The Marketing Committee Chair will present a report and give the Committee's recommendations, if any, to the Board of Directors.

#### Item A. Marketing Committee Charter Review and Approval

That the Board of Directors consider: 1) Approving proposed changes, if any, to the Marketing Committee Charter.

For possible action.

#### <u>Item B. Fiscal Year 2024 Marketing Updates</u>

The Board will receive an update on marketing plans for fiscal year 2024.

This is an informational item and does not require Board action.

|--|

None

	Stew Hill		
BOARD ACTION:		STEVE HILL CEO/PRESIDENT	

# LAS VEGAS CONVENTION AND VISITORS AUTHORITY MARKETING COMMITTEE MEETING AGENDA DOCUMENTATION

MEETING DATE:	OCTOBER 12, 2023	ITEM A
TO:	MARKETING COMMITTEE	
FROM:	KATE WIK CHIEF MARKETING OFFICER	Docusigned by: Kate Wik
SUBJECT:	BJECT: MARKETING COMMITTEE CHARTER REVIEW AND COMMITTEE PERFORMANCE EVALUATION	

#### RECOMMENDATION

That the Marketing Committee (Committee): 1) Review its Committee Charter (Charter) and approve any proposed changes to submit to the Las Vegas Convention and Visitors Authority (LVCVA) Board of Directors for final approval; and 2) Evaluate its annual performance.

For possible action.

#### **FISCAL IMPACT**

None

COMMITTEE ACTION:

**APPROVED** 

Steve Hill
STEVE HILL
CEO/PRESIDENT

#### PURPOSE AND BACKGROUND

Pursuant to Section 2.1 of the Charter, the attached Charter shall be reviewed and reassessed by the Committee and any proposed changes shall be submitted to the Board of Directors for approval.

Pursuant to Section 3.2 of the Charter, annually, the Committee shall evaluate its own performance.

## LAS VEGAS CONVENTION AND VISITORS AUTHORITY - MARKETING COMMITTEE CHARTER

#### I. <u>Preamble</u>

The Las Vegas Convention and Visitors Authority ("LVCVA") Marketing Committee ("Committee") is a committee of the Board of Directors ("Board"). As set forth below, the Committee shall have the authority to review and make recommendations to Staff regarding the LVCVA's major marketing initiatives and it shall perform any other duties as the Board shall delegate.

#### II. <u>Organization</u>

- Charter. Annually, this Charter shall be reviewed and reassessed by the Committee and any proposed changes shall be submitted to the Board for approval.
- Members. Members shall be appointed to the Committee pursuant to LVCVA Board Policies.
- 3. *Meetings*. In order to discharge its responsibilities, the Committee shall meet at least two times per year upon the call of the Committee Chair or upon the recommendation of the Chief Executive Officer.
- 4. Agenda, Minutes and Reports. In consultation with the Committee Chair, the CEO and any executive level marketing staff shall be responsible for establishing the agendas for meetings of the Committee. An agenda, together with materials relating to the subject matter of each meeting, shall be sent to members of the Committee prior to each meeting. Minutes for all meetings of the Committee shall be prepared to document the Committee's discharge of its responsibilities. The Committee shall make reports to the Board of Directors and seek Board approval for the Committee's recommendations.

#### III. Responsibilities

The following shall be the principal responsibilities of the Committee:

- LVCVA Marketing and Research Reporting. In a public meeting, the Committee may consider, evaluate and make recommendations to Staff regarding the major marketing strategies and initiatives of the LVCVA. In addition, the Committee shall receive report(s) from staff regarding destination research.
- 2. Committee Performance Evaluation. Annually, the Committee shall evaluate its own performance.
- 3. *Access to Consultants*. The Committee shall have the resources and authority to discharge its duties and responsibilities as described herein.
- 4. *Delegation*. Committee may delegate any of its responsibilities to a subcommittee comprised of one or more members of the Committee, the Board or members of management.
- 5. Other Duties. The Committee shall also carry out such other duties as may be delegated to it by the Board of Directors from time to time.

#### IV. Adoption

The above and foregoing consisting of two (2) pages, inclu-	ıding this page, were
duly and regularly adopted as the Las Vegas Convention ar	nd Visitors Authority's
Marketing Committee Charter this <u>12th</u> day of <u>October</u>	, 2023.
Chair Marketing Committee	
The above and foregoing consisting of three (3) pages, inclu	
duly and regularly adopted as the Las Vegas Convention ar	nd Visitors Authority's
Marketing Committee Charter this day of	, 2023.
Chair	
LVCVA Board of Directors	

# LAS VEGAS CONVENTION AND VISITORS AUTHORITY MARKETING COMMITTEE MEETING AGENDA DOCUMENTATION

MEETING DATE:	OCTOBER 12, 2023	ІТЕМ В
TO:	MARKETING COMMITTEE	
FROM:	KATE WIK CHIEF MARKETING OFFICER	Docusigned by:  kate Wik
SUBJECT: FISCAL YEAR 2024 MARKETING UPDATES		

#### **RECOMMENDATION**

The Marketing Division will provide an update on marketing plans for fiscal year 2024.

This is an informational item and does not require Committee action.

#### **FISCAL IMPACT**

None

COMMITTEE ACTION:

Stew Hill
STEVE HILL
CEO/PRESIDENT

#### PURPOSE AND BACKGROUND

The marketing committee meetings are an opportunity for the LVCVA marketing team and the agency partners of the LVCVA to present a more comprehensive view of marketing plans than the updates that are presented in the regular monthly board of director meetings. In addition to marketing plans, they often can include marketing recaps and forward looking trends.

# LAS VEGAS CONVENTION AND VISITORS AUTHORITY BOARD OF DIRECTORS MEETING AGENDA DOCUMENTATION

MEETING DATE:	NOVEMBER 14, 2023	ITEM NO. 13
TO:	BOARD OF DIRECTORS	
FROM:	ANGELA GO SENIOR DIRECTOR OF AUDIT SERVICES	DocuSigned by: Orgela Yo
SUBJECT:	UBJECT: AUDIT COMMITTEE REPORT AND RECOMMENDATIONS	

#### RECOMMENDATION

The Audit Committee met on November 9, 2023, to discuss items A and B below.

The Audit Committee Chair will present a report and give the Committee's recommendations to the Board of Directors.

#### Item A. Internal Audit Reports

That the Board receive a report on the LVCVA's internal audit program.

This is an informational item and does not require Board action.

#### Item B. Proposed 2024 Audit Plan

That the Board consider approval of the proposed calendar year 2024 audit plan.

For possible action.

#### FISCAL IMPACT

ITEMS A & B

None.

	Steve	Hill
OARD CTION:		PRESIDENT

# LAS VEGAS CONVENTION AND VISITORS AUTHORITY AUDIT COMMITTEE MEETING AGENDA DOCUMENTATION

MEETING DATE:	NOVEMBER 9, 2023	ITEM A
TO:	AUDIT COMMITTEE	
FROM:	ANGELA GO SENIOR DIRECTOR OF AUDIT SERVICES	DocuSigned by:  Orgela So
SUBJECT:	INTERNAL AUDIT REPORTS	C97C839A5AB7489

#### **RECOMMENDATION**

That the Audit Committee receive a report on the LVCVA's internal audit program.

This is an informational item and does not require Committee action.

#### **FISCAL IMPACT**

None.

	Steve Hill
COMMITTEE ACTION:	STEVE HILL CEO/PRESIDENT

#### **PURPOSE AND BACKGROUND**

Staff and BDO USA, P.C., the LVCVA's appointed internal audit firm, will provide a report on completed and in-progress internal audits.

# LAS VEGAS CONVENTION AND VISITORS AUTHORITY AUDIT COMMITTEE MEETING AGENDA DOCUMENTATION

MEETING DATE:	NOVEMBER 9, 2023	ITEM B
TO:	AUDIT COMMITTEE	
FROM:	ANGELA GO SENIOR DIRECTOR OF AUDIT SERVICES	DocuSigned by: Ongela Yo
SUBJECT:	PROPOSED 2024 AUDIT PLAN	С97С639А5АВ7489

#### **RECOMMENDATION**

That the Audit Committee consider recommending to the Board of Directors approval of the proposed calendar year 2024 audit plan.

For possible action.

#### **FISCAL IMPACT**

None.

	Stew Hill	
COMMITTEE ACTION:	STEVE HILL CEO/PRESIDENT	

#### PURPOSE AND BACKGROUND

The Audit Committee Charter directs the Audit Committee's review and approval of audit plans. Staff will present the proposed audit plan for the 2024 calendar year, and the risk assessment methodology used to develop the audit plan.

# 2023 BOARD OF DIRECTORS REGULAR MEETING SCHEDULE



#### **JANUARY**

S	M	T	W	T	F	S
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#### **FEBRUARY**

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#### **MARCH**

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#### **AUGUST**

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#### **OCTOBER**

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#### NOVEMBER

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#### **DECEMBER**

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- Regular meetings of the Las Vegas Convention and Visitors Authority (LVCVA) Board of Directors (Board) are scheduled for the second Tuesday of each month at 9 a.m., or at the call of the chair.
- All Board meetings of the LVCVA are open to the general public.
- Per NRS 354.596(4): The public hearing on the tentative budget must be held by the governing body not sooner than the third Monday in May and not later than the last day in May.
- Agendas and approved minutes of the Board meetings are posted on the LVCVA website at: www.lvcva.com/agenda.
- Most meetings are held at the Las Vegas Convention Center in the Board Room at 3150 Paradise Road, Las Vegas, Nevada 89109. Locations of meetings are subject to change.

#### REGULAR MEETINGS

January	10	May	9	September	12
February	14	June	13	October	10
March	14	July	11	November	14
April	11	August	8	December	12

#### COMMITTEE MEETINGS/OTHER

Audit Committee Meeting – March 13
Marketing Committee Meeting – April 27
Public Hearing on the Budget – May 31
Compensation Committee Meeting – June 26
Marketing Committee Meeting – October 12
Audit Committee Meeting – November 9
Policy Committee Meeting – November 29



#### **AUDIT COMMITTEE**

Commissioner Michael Naft, Chair Mayor Michelle Romero, Vice Chair Mayor Pamela Goynes-Brown Mr. Steve Thompson Councilman Steve Walton Councilman Brian Wursten

#### **COMPENSATION COMMITTEE**

Mr. Anton Nikodemus, Chair Ms. Mary Beth Sewald, Vice Chair

Mr. Scott DeAngelo Mr. Brian Gullbrants Commissioner Michael Naft Mayor Michelle Romero

#### LVCCD COMMITTEE

Commissioner Jim Gibson, Chair Mr. Anton Nikodemus, Vice Chair Mayor Carolyn Goodman Mr. Brian Gullbrants Ms. Jan Jones Blackhurst Commissioner Michael Naft Mr. Steve Thompson

## LVCVA REPRESENTATIVES ON THE LAS VEGAS EVENTS BOARD OF DIRECTORS

Commissioner Jim Gibson Mayor Carolyn Goodman

#### **MARKETING COMMITTEE**

Mr. Scott DeAngelo, Chair Mr. Brian Gullbrants, Vice Chair Councilman Cedric Crear Ms. Jan Jones Blackhurst Mr. Anton Nikodemus Ms. Mary Beth Sewald

#### **POLICY COMMITTEE**

Ms. Jan Jones Blackhurst, Chair Mayor Pamela Goynes-Brown, Vice Chair Councilman Cedric Crear Commissioner Jim Gibson Councilman Steve Walton Councilman Brian Wursten