

Aligned with the magnetic, powerful New Mexico True brand, your certified products are part of a burgeoning community of New Mexico growers and ranchers, movers and makers. Make the most of your elite status with this toolkit.

Everyone can do these things!

- Integrate the New Mexico True Certified mark everywhere: into advertising and marketing materials, website, social media and e-mail signature, store signage, packaging, business cards, trade show booth, etc.
- Maintain your presence on <u>NewMexico.org</u> by refreshing images, special offers, links to your website, social media and tourism related events (linked to our comprehensive <u>Calendar of Events</u>).
- Add your "tangible tourism" opportunity to our <u>Visitor Experience map.</u>
- Submit your story and image for the Partner Stories section of the <u>New Mexico True Certified</u> <u>microsite</u>.
- Participate in e-commerce and vendor opportunities; obtain access to select retail partners.
- Communicate directly with and build connections to growing network of approved partners; search for "New Mexico True Certified" on Facebook to join our closed group.
- Refer partners for complementary business opportunities and invite them to do the same for you.
- Send your special offer, event or class/workshop for possible inclusion in one of our e-newsletters.
- Share your news, events and initiatives by adding <u>true.certified@state.nm.us</u> to your distribution lists. We may re-share your content via one of our websites, e-newsletters or social channels.
- Pitch your unique story to <u>New Mexico Magazine.</u>
- Talk with your local liaison about advertising in <u>New Mexico Magazine</u> or the <u>True Adventure Guide</u>.
- Reference NMTD's extensive research findings and database.
- Watch and learn from tourism professionals with archived episodes of the <u>"How To" webinar series</u>.

Have an engaging experience to share with visitors?

- Make us aware of your visitor experience like a behind-the-scenes tour, soap making or cooking class by <u>inviting us</u> to visit and learn more about it.
 - We'll add you to our <u>Visitor Experiences map</u>.
 - We'll definitely take lots of photos and probably video too.