

# Fitur2023

## Terms and Conditions for participation at FITUR 18 – 22 January 2023

### 1. Place

Madrid, Spain

### 2. Dates and times (visitor times)

Wednesday 18 January (Trade Day)	10.00 – 19.00
Thursday 19 January (Trade Day)	10.00 – 19.00
Friday 20 January (Trade Day)	10.00 – 19.00
Saturday 21 January	10:00 – 20.00
Sunday 22 January	10:00 – 18:00

### 3. Participants/suppliers

The collaborative partner shall contribute actively to the project and give feedback on results to enable evaluation and document the effect and help preparing and planning later similar projects. A survey will be sent out after the show. Results mean such as: number of meetings on the stand, new contacts, new appointments etc. The contribution includes supplying material and information for use before and during the fair within given deadlines. The partner is also responsible for being present during the fair in order to meet with potential leads and clients.

### 4. Size of stand/table and technical equipment

Innovation Norway is responsible for setting up the stand before the event and making sure that everything is organized in a professional way, and that everyone follows the sanitary instructions given by FITUR. Each participating company will have a desk and there will be tables for meetings to share among the participants. The stand will also include a tv screen which will show videos/slides from the participating delegates, a locker room, electricity and wifi. Partners are responsible for sending/bringing any additional equipment that is not included in IN's current equipment.

### 5. Price

The stand is financed by contribution from the partners and from IN. The cost of participation is 3.300 € for one person during the whole fair period, 3.500 € for two people and 1.500 € for participation only during the weekend. A minimum of 10 participants is needed to ensure a Norwegian stand. The price also includes a welcome dinner 17<sup>th</sup> of January.

Not included in the price is shipping of brochures, travel expenses and hotel accommodation.

#### 6. Conditions for payment

All prices are ex VAT. The signing up for the fair is binding, even if the participant cancel the participation at a later point of time. The invoice will be sent after the fair.

#### 7. Appointment system

The participants are themselves responsible to pre-book meetings with tour operators during the fair.

#### 8. Materials

Participants will themselves cover the cost for sending material to the fair. Please bear in mind our sustainable focus, and reduce the amount of printed material.

#### 9. General

Participants may not organize or arrange other events or gatherings for the byers during the fair.

#### 10. Participation

IN claims the right to check credit score of participating companies and claims the right to deny participation if the score is low.

IN may deny participation at the fair if the company does not meet its economic obligations towards IN.

#### 11. Force majeure

Circumstances outside the control of IN, such as strikes, official and unofficial disruptions of work/labour disputes, fires, wars, natural catastrophes, pandemic, deficient sub-supplies etc. entitles IN to terminate the agreement without any obligation of compensation.